

**77009 Private Automation Branch Exchange (PBX), Peripheral Systems,
Accessory Equipment and Maintenance**



Contract Number(s):
PT54087 - Equipment
CMS0688 - Maintenance

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Mitel Networks, Inc.

Manufacturer's Price List with Discount

Manufacturer: Mitel Networks, Inc.
Model: IP Platforms - SX200 ICP, 3300 ICP, 3340 ICP, Teleworker Solution

Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
SX-200 INTEGRATED COMMUNICATIONS PLATFORM (ICP)				
SX-200 ICP STANDARD PACKAGES				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
50003723	SX-200 ICP Base Controller	\$4,424	\$756.00	\$46.67
52001320	SX-200 MX Controller Business System (6X20X8) INCLUDE(S): 50003812 5207 IP Phone Dark Grey (Qty 7) 50002818 5220 IP Phone Dark (Qty 1) 50002821 IP PKM 12 Kit Dark Grey (Qty 1) 50003723 SX-200 ICP Basic System (Qty 1) 50004407 RELEASE 2 SW & DOC	\$3,950	\$972.00	\$54.17
52001770	SX-200 MX Controller Premier Package 6x8x8 INCLUDE(S): 50003791 5220 Dual Mode IP Phone Dark Grey (Qty 8) 50002821 IP PKM 12 Kit Dark Grey (Qty 1) 50003723 SX-200 ICP Basic System (Qty 1) 50004407 Release 2 SW & DOC CD-ROM (Qty 1) 54001230 Featu	\$5,135	\$1,620.00	\$25.74
52001791	SX-200 MX Business System with Digital Sets (6X56X10) INCLUDE(S): 50004357 MX CONTROLLER /HARD DRIVE/SOFTWARE (Qty 1) 50004041 SX-200 Per Bay Cabinet - Dark Gray (Qty 1) 9109-008-000-SA BAY PWR SUPPLY 120V (Qty 1) 9109-017-001-SA BAY CONTROL CARD	\$6,557	\$3,024.00	\$89.92
SX-200 ICP VERTICAL MARKET PACKAGES				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month

52001404	SX-200 ICP Hospitality Pkg - Dark Grey Superconsole 1000 INCLUDE(S): 50004357 - SX-200 ICP MX Cont.with Hard Drive (Qty 1) 50004002 SX-200 ICP Rel 1 SW Kit (Qty 1) 9189-000-301-NA Superconsole 1000 Dark Grey (Qty 1) 9109-110-002-NA BONS/CLASS Card	\$8,295	\$3,348.00	\$113.75
52001405	SX-200 ICP Hospitality Pkg - Light Grey Superconsole 1000 INCLUDE(S): 50004357 - SX-200 ICP MX Cont. with Hard Drive (Qty 1) 50004002 SX-200 ICP Rel 1 SW Kit (Qty 1) 9189-000-300-NA Superconsole 1000 Light Grey (Qty 1) 9109-110-002-NA BONS/CLASS Ca	\$8,295	\$3,348.00	\$113.75
3300/SX-200 ICP COMMON ANALOG SERVICE UNITS				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
50001267	Analog Service Unit (ASU) - 24 ONS Ports NOTE(S): In the U.S. Channels only: When ordering with SX-200 ICP product this part may be purchased from Wholesale Distribution. Contains 24 ONS ports. Power Cord PN#50002976 (3 Pack/ NA) purchased separately	\$1,978	\$216.00	\$24.72
SX-200 ICP CARDS/NODES				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
50001730	LS/CLASS Trunk Card (8 circuit) NOTE(S): System software at level LW19 Rls 2.0 UR 1 or higher is required for this card to work. This card is not backward compatible.	\$1,453	\$81.00	\$0.00
50003726	SX-200 IP Stratum 3 Clock Module NOTE(S): Always required with T1 or PRI	\$229	\$54.00	\$2.42
50003728	Dual DSP Module NOTE(S): Used to expand System Resources	\$672	\$54.00	\$7.08
50004451	Quad CIM Module (SX-200 ICP MX) NOTE(S): Only supported in Software Release 2 and above The Quad CIM is supported on the SX-200 ICP MX Four connections are provided for Digital Bays and NSU Maximum 2 Quad CIMS per SX-200 ICP MX controller Digital Bay	\$593	\$54.00	\$6.25

52001550	SX-200 ICP Peripheral Node BCC2 120V - Dark Grey INCLUDE(S): 50004041 SX-200 Peripheral Cabinet - Dark Grey (Qty 1) 9109-616-001-NA Peripheral interface Module Carrier Card (Qty 1) 9109-008-000-SA Peripheral Node Power supply 120V (Qty 1) 9109-01	\$1,877	\$216.00	\$25.74
52001551	SX-200 ICP Peripheral Node BCC3 120V - Dark Grey INCLUDE(S): 50004041 SX-200 Peripheral Cabinet - Dark Grey (Qty 1) 9180-510-010-NA Copper Interface Module (CIM) (Qty 1) 9125-100-106-NA Peripheral interface Cable 10ft/ 3M (Qty 1) 9109-008-000-SA P	\$1,877	\$216.00	\$7.92
9109-005-000-SA	Universal Card	\$581	\$108.00	\$0.00
9109-011-001-SA	LS/GS Trunk Card (6 Circuit)	\$1,090	\$108.00	\$0.00
9109-012-001-NA	Digital Line Card (12 Circuit) NOTE(S): Model 70IP - Use to add resources to an SX-200	\$1,264	\$108.00	\$0.00
9109-013-000-SA	E&M Trunk Module	\$430	\$108.00	\$0.00
9109-018-000-SA	MOH/Paging Module	\$215	\$108.00	\$0.00
9109-031-000-SA	DID Card (6 Circuit)	\$949	\$432.00	\$0.00
9109-040-000-SA	OPS Line Card (6 Circuit)	\$1,707	\$432.00	\$0.00
9109-110-001-NA	ONS/CLASS Line Card (12 Circuit)	\$1,264	\$108.00	\$0.00
9109-616-001-NA	Peripheral Interface Module Carrier Card (PIMCC) NOTE(S): Connects FIM II Module Variants or CIM in BCC II Per. Node	\$454	\$54.00	\$4.79
9180-510-002-NA	Fiber Interface Module II (FIM II) 5km MM NOTE(S): Sits on BCC III / PRI or PIMCC card. Can replace one of three circuits on the Control Triple CIM	\$443	\$0.00	\$0.00
9180-510-003-NA	Fiber Interface Module II (FIM II) 14Km SM NOTE(S): Sits on BCC III / PRI or PIMCC card. Can replace one of three circuits on Control Triple CIM card	\$1,517	\$0.00	\$0.00
9180-510-004-NA	SX-200 EL/ML Dual link T1 Module NOTE(S): This Dual Link T1 Module is used with the PRI or BCCIII. The T1 module is equipped with a CSU. The minimum S/W requirement for the PRI card is LW17.4 The min. S/W requirement for the BCC III card is LW18 Rel 2	\$1,380	\$432.00	\$0.00

9180-510-006-NA	DSP Module - Single NOTE(S): Sits on BCC III. Required in all Bays supporting CLASS enabled analog sets. Supports 16 Record A Call Conferences. Replaces Universal card/DTMF Receiver combo. Min. LW 18 Release 2.0 and ELx type cabinet required.	\$1,075	\$108.00	\$0.00
9180-510-010-NA	Copper Interface Module (CIM) NOTE(S): Sits on BCCIII or PRI or PIMCC card	\$317	\$0.00	\$0.00
PD-6024/AC	Powersdine 24 Port IEEE 802.3af Power Hub	\$956	\$216.00	\$10.08
PD-PH-6012/AC48	Powersdine 12 Port In-Line Power Unit	\$751	\$108.00	\$3.13
SX-200 ICP SOFTWARE OPTIONS				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
50004002	SX-200 ICP Software Kit INCLUDE(S): FLASH Card (PN 50003881) CD ROM with Documentation, MyAdministrator Software Installation Software Technical Handbook (PN 50004003)	\$395	\$0.00	\$6.25
50004407	SX-200 ICP REL 2 SW & DOCS CD-ROM	\$395	\$432.00	\$6.25
54000050	Speech Server - SX-200 Software Option	\$0	\$0.00	\$0.00
54000131	Suite Services Option NOTE(S): Required: Minimum LW 18 Rel. 2.0	\$965	\$432.00	\$15.26
54000310	SX-200 MyAdministrator Option NOTE(S): Min. LW 19 Rel. 1.0 Required. System ID Module must be provided. This provides the software option on the SX-200 only. MyAdministrator functions also require the use of the CDROM application/ part number 5000213	\$360	\$0.00	\$5.70
54000660	IP Set License (Qty 1) NOTE(S): Requires LW19 RIs 3.0 software minimum. Order 1 IP Set License per IP Telephone Set.	\$138	\$0.00	\$2.19
54000661	IP Network Channel License (Qty 1) NOTE(S): Requires a minimum of LW19 RIs 3.1 software. (with IPNODE) Each IP Node supports a maximum of 30 IP Network Channels (IP Trunks). Order the exact quantity of IP Trunks required to a maximum of 60 per SX-200	\$79	\$0.00	\$1.25

54000890	Compression Resource License (8 Channels) NOTE(S): Requires LW19 RIs 3.2 Software Requires technical certification on LW19 RIs 3.2 Maximum 32 Compression Resource Channels per IP NODE	\$435	\$0.00	\$6.88
54000920	Feature Level 5 NOTE(S): Included with Business System/Premier SX-200 ICP Packages	\$395	\$0.00	\$6.25
54000921	Voicemail Box License (Qty 1)	\$20	\$5.40	\$0.31
54000922	Voicemail Box License (Qty 4)	\$63	\$21.60	\$1.00
54000923	IP Phone License (Qty 4)	\$237	\$21.60	\$3.75
54000924	Digital Bay License (Qty 1) NOTE(S): Required whenever an SX-200 Peripheral Node is connected to the system	\$237	\$0.00	\$3.75
54000925	Compression Resource License (Qty 2) NOTE(S): Used to compress bandwidth with Remote Teleworking, IP Networking and Wireless	\$198	\$0.00	\$0.00
54000927	Recorded Announcement Device	\$395	\$0.00	\$6.25
54000928	Phonebook License	\$237	\$0.00	\$3.75
54000929	2nd Port on IP Phones License NOTE(S): It allows data network connection to the 2nd port of the 5215 and 5220 IP Phone. This is a system wide option, once it is enabled all dual port phones work with a network connection. Requires Level 2 Certificati	\$277	\$0.00	\$4.38
54000930	SX-200 ICP Voicemail PMS	\$593	\$0.00	\$9.38
54000931	Email (SMTP) Client INCLUDE(S): Integrated Voice Mail E911 Email Notification Maintenance Log Email Notification	\$593	\$0.00	\$9.38
54000950	Voicemail Bilingual Prompts	\$1,053	\$0.00	\$16.66
54000951	Voicemail Personal Contacts	\$739	\$0.00	\$11.69
54000970	TDM Device Option (Qty 4) NOTE(S): Digital Bay License (PN 54000924) required TDM Licenses are required for TDM connections which are ONS, DNIC and Trunk circuits	\$88	\$0.00	\$1.40

54001134	SX-200 ICP Hospitality Option	\$395	\$0.00	\$6.25
54001230	FEATURE LEVEL 6	\$395	\$216.00	\$6.25
54001353	SX-200 ICP Standard Unified Messaging NOTE(S): Prerequisites: Part number 54000931 Email (SMTP) Client 6000 MANAGED APPLICATION SERVER (MAS) (This Server must be provided Separately)	\$395	\$216.00	\$6.25
9109-532-001-NA	Auto Attendant Option	\$0	\$216.00	\$0.00
9109-532-002-NA	Mitel Application Interface Option	\$317	\$216.00	\$0.00
9109-532-007-NA	Superset 4000 Series Sets Option NOTE(S): For use with minimum LW17 only.	\$619	\$216.00	\$0.00
9109-532-010-NA	Fax Tone Detection Option NOTE(S): For use with minimum LW17 (ML/EL) only.	\$317	\$216.00	\$0.00
9109-532-011-NA	SX-200 Voicemail Softkey Option NOTE(S): For use with LW 17 Rel. 3.1 or later. MOSS Option enables softkey integration on Mitel Express Messenger Rel. 2.1 (MEM) and Mitel NuPoint Messenger Rel. 7.0 or greater. To order: Serial number of MEM or Mitel	\$0	\$0.00	\$0.00
9109-532-013-NA	ACD Real Time Event Option NOTE(S): Requires LW 17 Rel 4 or greater This software option is \$0.00 when purchased in conjunction with the 6110 Contact Center Management Application. Part Numbers: 51000575 or 51003274 or 9146-600-401-NA or 9146-600-402	\$2,906	\$216.00	\$0.00
9109-532-021-NA	Record A Call Option NOTE(S): Serial number from Mitel Express Messenger card must be provided with the P.O. Requires LW 18 Release 1.0 or greater Requires minimum Mitel Express Messenger 3.0 This is a Moss option required on the SX-200.	\$632	\$648.00	\$0.00
9109-532-022-NA	CLASS Sets Option NOTE(S): Option provides station side CLASS on analog telephone sets Pre-Requisites: ONS/CLASS Line Card (9109-110-001-NA) or BONS/CLASS Line Card (9109-110-002-NA) AND ELx type cabinet / DSP/ BCCIII/ Min. LW 18 Rel 2.0	\$1,928	\$0.00	\$30.50

9109-533-201-NA	SX-200 EL/ML 1st Digital Link S/W Option NOTE(S): The 1st Digital link S/W option is used to enable link 1 of The PRI card or T1/E1 Module The T1/E1 module requires the BCCIII Pre-requisite(s) required: Lightware 17 release 4 or greater for the PRI c	\$632	\$0.00	\$0.00
9109-533-202-NA	SX-200 EL/ML/SX-200 ICP 2nd Digital link S/W option NOTE(S): The 2nd Digital link S/W option is used to enable link 2 of The PRI card or T1/E1 Module The T1/E1 module requires the BCCIII Pre-requisite(s) required: Lightware 17 release 4 or greater fo	\$949	\$108.00	\$0.00
9109-533-203-NA	SX-200 EL/ML/SX-200 ICP 3rd Digital link S/W option NOTE(S): The 3rd digital link S/W option is used to enable link 3 of The PRI card or T1/E1 Module The T1/E1 module requires the BCCIII Pre-requisite(s) required: Lightware 17 release 4 or greater fo	\$949	\$108.00	\$0.00
9109-533-204-NA	SX-200 EL/ML/SX-200 ICP 4th Digital link S/W option NOTE(S): The 4th digital link S/W option is used to enable link 4 of The PRI card or T1/E1 Module The T1/E1 module requires the BCCIII Pre-requisite(s) required: Lightware 17 release 4 or greater fo	\$1,264	\$108.00	\$0.00
9109-533-205-NA	SX-200 EL/ML/SX-200 ICP 5th Digital link S/W option NOTE(S): The 5th digital link S/W option is used to enable link 5 of The PRI card or T1/E1 Module The T1/E1 module requires the BCCIII Pre-requisite(s) required: Lightware 17 release 4 or greater fo	\$949	\$108.00	\$0.00
9109-533-206-NA	SX-200 EL/ML/SX-200 ICP 6th Digital link S/W option NOTE(S): The 6th digital link S/W option is used to enable link 6 of The PRI card or T1/E1 Module The T1/E1 module requires the BCCIII Pre-requisite(s) required: Lightware 17 release 4 or greater fo	\$1,075	\$108.00	\$0.00
9109-533-207-NA	SX-200 EL/ML/SX-200 ICP 7th Digital link S/W option NOTE(S): The 7th digital link S/W option is used to enable link 7 of The PRI card or T1/E1 Module The T1/E1 module requires the BCCIII Pre-requisite(s) required: Lightware 17 release 4 or greater fo	\$949	\$108.00	\$0.00

9109-533-208-NA	SX-200 EL/ML/SX-200 ICP 8th Digital link S/W option NOTE(S): The 8th digital link S/W option is used to enable link 8 of The PRI card or T1/E1 Module The T1/E1 module requires the BCCIII Pre-requisite(s) required: Lightware 17 release 4 or greater fo	\$1,075	\$108.00	\$0.00
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CONSOLES

Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
50000786	SX-200 ML/EL Wall Mount Bracket NOTE(S): For use on SX-200 EL or ELx type cabinets 9109-600-001-NA or 9109-600-002-NA only.	\$134	\$108.00	\$0.00
9189-000-300-NA	Superconsole 1000 for SX200 - Light Grey; Back Lit NOTE(S): Enhanced Superconsole 1000 with back lit display and additional functionality	\$1,264	\$216.00	\$0.00
9189-000-301-NA	Superconsole 1000 for SX200 - Dark Grey; Back Lit NOTE(S): Enhanced Superconsole 1000 with back lit display and additional functionality	\$1,264	\$216.00	\$0.00
9189-888-001-NA	Console Handset Amplifier with Volume Control NOTE(S): Used for Superconsole 1000 & Superset 700 consoles installed in the US prior to Jan 1/2000 to provide Volume Control that meets Jan1/2000 FCC Part 68 volume control rules. Also adheres to Canada's	\$72	\$108.00	\$0.00

SX-200 ICP SPARE COMPONENTS

Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
50000786	SX-200 ML/EL Wall Mount Bracket NOTE(S): For use on SX-200 EL or ELx type cabinets 9109-600-001-NA or 9109-600-002-NA only.	\$134	\$108.00	\$0.00
50002976	Power Cord Pack (Qty 3); NA	\$21	\$0.00	\$0.00
50003724	SX-200 IP Analogue Main Card	\$1,343	\$0.00	\$14.17
50003727	SX-200 ICP Compact Flash Memory Carrier interface MMC MLP	\$198	\$0.00	\$2.08
50003884	SX-200 ICP Fan	\$95	\$0.00	\$1.00
50003885	SX-200 ICP Power Supply	\$217	\$0.00	\$2.29

50004041	SX-200 Peripheral Cabinet - Dark Gray NOTE(S): Cards and power supply must be ordered separately	\$1,321	\$0.00	\$13.93
50004151	Hard Drive 40 GB NOTE(S): Used to increase Voice Mail storage (May require DSP for Additional Ports)	\$312	\$108.00	\$3.29
50004154	256MB Blank Flash Card FRU	\$158	\$0.00	\$1.67
9109-008-000-SA	Bay Power Supply 110 Volt	\$605	\$0.00	\$0.00
9109-017-001-SA	Bay Control Card	\$908	\$0.00	\$9.58
9109-021-001-NA	SX-200 ML/EL T1 Card NOTE(S): For use with LW 17 Rls. 4 or greater.	\$1,453	\$432.00	\$0.00
9109-117-001-NA	Bay Control Card III (BCC III) NOTE(S): Required for CLASS sets option/ BRI/ 16 RAC conferences/ DSP and T1 module. Requires Min. LW 18 R2.0/ ELx cabinet	\$1,517	\$432.00	\$15.00
9109-612-001-NA	Peripheral Card FIM Carrier (EL Cabinet)	\$1,264	\$108.00	\$0.00
9109-616-001-NA	Peripheral Interface Module Carrier Card (PIMCC) NOTE(S): Connects FIM II Module Variants or CIM in BCC II Per. Node	\$454	\$54.00	\$4.79
9109-631-001-NA	SX-200 RM Fan Assembly	\$90	\$0.00	\$0.95
9125-100-106-NA	Peripheral Cabinet Interconnect Cable (15 Ft) NOTE(S): For use on the SX-200 as a Peripheral Cabinet Copper Interconnect Cable. For use on the SX-2000 as a Peripheral Cabinet Expansion Cable.	\$70	\$0.00	\$0.00
9180-011-001-NA	SX-200 Peripheral AC Power Supply Cord 120V	\$9	\$0.00	\$0.00
9180-510-001-NA	SX-200 ML/EL FIM II Module NOTE(S): Sits on BCC III / PRI or PIMCC cards. Can replace one of three circuits on Control Triple CIM card	\$443	\$0.00	\$0.00
9400-100-301-NA	Peripheral Fim Carrier	\$0	\$108.00	\$0.00
9400-100-304-NA	Dual T1 Adapter (SX-200 LIGHT)	\$242	\$0.00	\$2.55
9400-300-204-NA	Assembly Power Supply	\$605	\$0.00	\$6.38
3300/SX-200 ICP COMMON SPARE COMPONENTS				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month

50001248	ICP Dual Fiber Interface Module NOTE(S): In the U.S. Channels only: When ordering with 3300 ICP product this part may be purchased direct from Mitel.	\$565	\$108.00	\$7.06
50002979	ICP Quad DSP Card NOTE(S): In the U.S. Channels only: When ordering with SX-200 ICP product this part may be purchased from Wholesale Distribution.	\$948	\$54.00	\$10.00
50003560	Embedded Digital Trunk Module NOTE(S): In the U.S. Channels only: When ordering with SX-200 ICP product this part may be purchased from Wholesale Distribution. For SX-200 ICP product this part can only be used with an MX Controller. Embedded Digital	\$1,185	\$367.20	\$12.50
50003695	3300 Multi-mode Extended Dual FIM NOTE(S): Used to extend the distance that PER and DSU nodes can be installed from a 3300 ICP. As a guideline, multi-mode can reach up to 3 miles (5 km).	\$1,185	\$367.20	\$12.50
50003696	3300 Single-Mode Extended Dual FIM NOTE(S): Used to extend the distance that PER and DSU nodes can be installed from a 3300 ICP. As a guideline, single-mode can reach up to 8 3/4 miles (14 km).	\$1,422	\$367.20	\$0.00
50003725	ICP Analogue Option Module NOTE(S): In the U.S. Channels only: When ordering with 3300 ICP product this part may be purchased direct from Mitel. Used to expand System by 6 additional LS/CLASS and 2 ONS.	\$632	\$54.00	\$6.67
50004150	Rack Mount Brackets NOTE(S): In the U.S. Channels only: When ordering with 3300 ICP product this part may be purchased direct from Mitel.	\$47	\$54.00	\$0.50
ACD AGENTS (SX-200 ML/EL/SX-200 ICP)				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
9109-531-005-NA	ACD Agents 1-5	\$949	\$216.00	\$0.00
9109-531-010-NA	ACD Agents 6-10	\$632	\$216.00	\$0.00
9109-531-015-NA	ACD Agents 11-15	\$632	\$216.00	\$0.00
9109-531-025-NA	ACD Agents 16-25	\$632	\$216.00	\$0.00
9109-531-050-NA	ACD Agents 26-50	\$632	\$216.00	\$0.00
9109-531-075-NA	ACD Agents 51-75	\$317	\$216.00	\$0.00

9109-531-100-NA	ACD Agents 76-100	\$317	\$216.00	\$0.00
SX-200 ICP ISDN NODES/CARDS				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
50002285	SX200 EL/ML PRI Card Package INCLUDE(S): 9109-615-001-NA SX-200 PRI Card (Qty 1) 9180-510-004-NA - Dual Link T1 PRI Module (Qty 1) 9109-411-001-NA PRI Card Application Software (Qty 1) NOTE(S): This package does not include any Digital Link softwar	\$2,470	\$0.00	\$0.00
50003900	SX-200 Network Service Unit (NSU) NOTE(S): NSU supports 2 Links (North American PRI only) and requires Digital Link Software and Stratum 3 Clock Module PN (50003726)	\$1,975	\$216.00	\$20.83
9109-532-015-NA	SX-200EL/ML Min/Max Software Option (PRI Card) NOTE(S): This S/W option is used with the PRI card only Pre-requisite(s): Lightware 17.4 or later	\$949	\$108.00	Unit Maint Price (\$) /month
9109-532-016-NA	SX-200EL/ML Auto Min/Max Software Option (PRI Card) NOTE(S): This Auto Min/Max S/W option is used with the PRI card only Pre-requisite(s): Lightware 17.4 or later The Min/Max S/W option must be purchased first	\$190	\$108.00	\$0.00
9109-532-017-NA	SX-200EL/ML NFAS Software Option (PRI Card) NOTE(S): This NFAS S/W option is used with the PRI card only Pre-requisite(s): Lightware 17.4 or later	\$632	\$108.00	\$0.00
9109-532-018-NA	SX-200EL/ML D-Channel Software Option NOTE(S): This D-channel Back up S/W option is used with the PRI Card/NSU. Pre-requisite(s): Lightware 17.4 or later The NFAS S/W option (9109-532-017-NA) must be Purchased first.	\$317	\$108.00	\$0.00
9109-532-019-NA	ISDN Remote LAN Access Software Option NOTE(S): This software option can only be used on the ISDN PRI Card/NSU. This option allows the PRI card to interface with devices such as Routers/ IMUXs/ Gateways & video Equipment that require an ISDN PRI netw	\$1,075	\$108.00	\$0.00

9109-532-020-NA	SX-200 QSIG Network Software Option NOTE(S): This option is only supported on the PRI Card/NSU. The minimum software required for QSIG is LIGHTWARE17 Release 4 UR 2/ QSIG outbound calling name requires LIGHTWARE 18 Q.SIG Enhancements require Min. LW	\$928	\$108.00	\$0.00
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YOUR ASSISTANT FOR SX-200 ICP

Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
54001761	YA 200ICP 3.X Single User Starter Kit	\$119	\$0.00	\$1.88

3300 INTEGRATED COMMUNICATIONS PLATFORM (ICP)

3300 ICP CONTROLLERS

Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
50005080	3300 Mxe	2100.00	358.80	22.15
50005087	MXe PROCESSOR	1540.00	263.12	19.25
50005103	16 PORT ONS LINE CARD NOTE(S): Used with ASU II (PN: 50005105) Each ONS port requires a license (PN: 54002701) Requires minimum software version 3300 R7.0 UR2	420.00	45.89	1.46
50005104	4 LS PLUS 12 ONS COMBO CARD NOTE(S): Used with ASU II (PN: 50005105) Each ONS port requires a license (PN: 54002701) Requires minimum software version 3300 R7.0 UR2	700.00	76.48	8.75
50005105	Analog Services Unit (ASU) II NOTE(S): Cabinet w/ 2 empty slots for 50005103 & 50005104 line cards Includes an AC power supply as standard (PN: 50005091) Includes a CIM cable as standard Power cord purchased separately (PN: 50002976 - 3 Pack) Requires minimum software version 3300 R7.0 UR2	490.00	53.54	6.13
54002533	3300 Integrated s/w pkg (64 Devices) INCLUDE(S): 54000291 3300 User licence (Qty 8) 54000294 3300 Device licence (Qty 8) 54000297 3300 Voicemail licence (Qty 8) 54000300 3300 ACD licence (Qty 5) 54000303 3300 Network link licence (Qty 1) NOTE(S): Supports a maximum of 64 devices Order additional software licences as required	700.00	0.00	11.08

54002534	3300 Integrated s/w pkg (200 Devices) INCLUDE(S): 54000291 3300 User licence (Qty 8) 54000294 3300 Device licence (Qty 8) 54000297 3300 Voicemail licence (Qty 8) 54000300 3300 ACD licence (Qty 5) 54000303 3300 Network link licence (Qty 1) NOTE(S): Supports a maximum of 200 devices Order additional licences as required	1837.50	0.00	29.07
54002701	3300 ONS LINE LICENSE (SINGLE) NOTE(S): Required for each ONS port used in 50005103 & 50005104 Requires minimum software version 3300 R7.0 UR2	52.50	0.00	0.83
54002764	3300 Integrated S/W pkg (500 devices)	3500.00	0.00	55.38
54000297	3300 - Mailbox License NOTE(S): Mailbox License applies to any User u	28.00	108.00	0.24
51008924	Management Access Point EM GBL NOTE(S): Notes: MAP EM is in a standard rackmount enclosure Includes 3300 alarm application Includes SX2000 alarm application Includes single Ethernet, single serial, single modem Support for 5 managed devices Replacement for prior 7100 E/M and E/M/S variants	1295.00	370.00	16.19
50005084	MXe AC POWER SUPPLY	350.00	0.00	2.29
50005086	MXe RAID SUB-SYSTEM	1750.00	500.00	8.33
50005452	3300 2PK HARDDRIVE FRU NOTE(S): Supports the 3300 MXe Raid Option. Provides 2 identical hard drives.	560.00	160.00	3.69
54002260	(AMC)MOBILE EXTENSION BASE 5 PACK	875.00	0.00	0.00
54002535	3300 Integrated s/w pkg (1400 Devices) NCLUDE(S): 54000291 3300 User licence (Qty 8) 54000294 3300 Device licence (Qty 8) 54000297 3300 Voicemail licence (Qty 8) 54000303 3300 Network link licence (Qty 1) NOTE(S): Supports a maximum of 1400 devices Order additional licences as required	5110.00	0.00	24.33
54002723	(AMC)3300 200 DEVICE ASSURANCE NOTE(S): Entitles Solution Provider to an additional 12 months of Software Assurance. Expiration date is 12 months from activation date in the AMC.	525.00	0.00	2.50
54002724	(AMC)3300 1400 DEVICE ASSURANCE	1400.00	0.00	6.67

54002782	MOBILE EXTENSION COMPRESSION OPTION NOTE(S): System wide compression option for ME Release 1.1 or above	350.00	0.00	1.67
51009840	Wireless LAN (WLAN) Stand NOTE(S): For use on 5212/5220 Dual Mode IP Phones and 5212/5224/5235/5330/5340 IP Phones. Includes a Universal Power Adapter (100 - 240V, 50-60 Hz) Requires a C7 Power Cord to be purchased separately: 51005172 C7 Power Cord with NA Plug Type OR 51000582 C7 Power Cord with UK Plug Type OR 51004990 C7 Power Cord with Euro Plug Type If other country-specific C7 Plug Types are required, they must be sourced locally.	126.00	16.20	2.02
54002133	Voice Quality Manager Option NOTE(S): Ent Mgr Voice Quality Mgr Option	1400.00	400.00	6.67
50005711	Cordless Module/Handset Bundle - 5711	206.50	16.20	3.31
50005712	Cordless Module/Headset Bundle - 5712	297.50	16.20	4.77
50005405	Cordless Accessories Module	140.00	16.20	2.24
50005521	Cordless Handset w/Charging Plate	136.50	16.20	2.19
50005522	Cordless Headset w/Charging Cradle	227.50	16.20	3.65
HTML-Integration	HTML Integration	1.00	0.00	0.00
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
50004190	3300 MX CONTROLLER NOTE(S): Suitable for typical configurations up to 200 phones. Requires minimum software version 5.0 Includes Analog Main Board which supports 6 LS CLASS X 2 ONS, 1 MOH port, 1 paging port. Does not ship with a Dual FIM module. A	\$2,370	\$3,456.00	\$25.00
50004191	3300 LX CONTROLLER NOTE(S): Suitable for typical configurations up to 700 phones. Does not ship with a Dual FIM module. Additional modules are separately orderable: Dual FIM, DSP, Digital Trunk. Requires minimum software version 5.0	\$5,135	\$3,456.00	\$54.17

52001440	3300 Controller Upgrade Kit (250 User to 700 User) INCLUDE(S): 50001246 - 64 Channel Echo Canceller (Qty 1) 50001248 - Dual FIM Interface Module (Qty 1) 50002979 - Quad DSP Card (Qty 1) NOTE(S): This part supercedes part# 50001261.	#N/A	#N/A	#N/A
52001533	3300 MX CONTROLLER UPGRADE NOTE(S): Allows customers to upgrade an existing 3300 ICP controller to a 3300 MX Controller. Software Options, SYSID, Hard Drive, and most modules of existing controller can be re-used. Pre-release 5.0 software is not support	\$2,370	\$648.00	\$32.50
52001534	3300 LX CONTROLLER UPGRADE NOTE(S): Allows customers to upgrade an existing 3300 controller to a 3300 LX Controller. Software Options, SYSID, Hard Drive, and most modules of existing controller can be re-used. Pre-release 5.0 software is not supported	\$5,135	\$648.00	\$70.42
3300 ICP PACKAGES				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
52001749	RESILIENCY STARTER PACKAGE 5.2 NOTE(S): This package is used to facilitate adding resiliency to an existing single controller. The required controller is purchased separately. This package provides software for the second controller and IP Network	\$3,950	\$648.00	\$54.17
3300 ICP NETWORK SERVICE UNITS				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
50001270	3300 Universal NSU (NA) NOTE(S): Supports: T1/D4/ PRI/ MSDN/ QSIG/ XNET/ DPNSS/DASS11/E1 One NSU per protocol. Power Cord PN50002976 (3 Pack/NA) purchased separately. BNC to RJ45 Cable MW404AA purchased separately if required. When used on the SX-200	\$1,978	\$216.00	\$24.72
50001272	3300 R2 NSU (110V) NOTE(S): Power Cord 50002976 (3 Pack/NA) purchased separately BNC to RJ45 Cable MW404AA purchased separately if required When used on the SX2000 a FIM Module 9400-300-301-NA must be purchased for the SX-2000 Control Node. The SX-20	\$1,978	\$216.00	\$24.72

50001274	3300 BRI NSU (NA) NOTE(S): Will require Network Link Lic. to connect to Universal NSU. BRI NSU connects to the Universal NSU via Copper (CAT5). Universal NSU must be running E1/DPNSS or E1/PRI protocol. Power Cord PN#50002976 (3 Pack/ NA) purchased se	\$4,488	\$216.00	\$56.10
3300 ICP ANALOG SERVICE UNITS				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
50001266	3300 Universal ASU (NA) NOTE(S): Includes: 16 ONS ports, 4 LS ports, Music on Hold, Paging Power Cord PN#50002976 (3 Pack/ NA) purchased separately	\$1,978	\$216.00	\$6.88
3300/SX-200 ICP COMMON ANALOG SERVICE UNITS				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
50001267	Analog Service Unit (ASU) - 24 ONS Ports NOTE(S): In the U.S. Channels only: When ordering with SX-200 ICP product this part may be purchased from Wholesale Distribution. Contains 24 ONS ports. Power Cord PN#50002976 (3 Pack/ NA) purchased separately	\$1,978	\$216.00	\$24.72
3300 ICP SYSTEM SOFTWARE				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
50004580	3300 5.2 BASE S/W HDD UPGRADE NOTE(S): 3300 ICP Release 5.2 technical certification required Includes Hard Drive loaded with 5.2 software and technician's handbook.	\$553	\$0.00	\$7.58
50004710	3300 5.2 BASE SOFTWARE NOTE(S): 3300 ICP Release 5.2 technical certification required Includes SYSID, Hard Drive, Software CD-ROM, and Technician's handbook	\$1,975	\$0.00	\$31.25
50004711	3300 5.2 BASE S/W CD-ROM UPGRADE NOTE(S): 3300 ICP Release 5.2 technical certification required Includes Software CD-ROM and technician's handbook.	\$119	\$0.00	\$1.88

50004712	3300 5.2 CONFIG TOOL NOTE(S): The Config Tool converts an SX-2000 or 3200 ICP databases to a 3300 ICP database. This significantly speeds migration to a 3300 ICP. Note that to convert the database from the SX-2000 to the 3300 ICP, software options	\$790	\$108.00	\$12.50
50004713	3300 5.2 CONFIG TOOL UPGRADE NOTE(S): This upgrades an existing Config Tool to release 5.2 The Config Tool converts an SX-2000 or 3200 ICP databases to a 3300 ICP database. This significantly speeds migration to a 3300 ICP. Note that to convert the	\$32	\$0.00	\$0.50
3300 ICP SYSTEM LICENSES				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
54000303	3300 - Network Link License NOTE(S): Applies to the Universal/BRI/R2 NSUs and Embedded Digital Trunk Module. NSUs and the Embedded Digital Trunk Module have dual digital trunk circuits. A network link license is required for each circuit.	\$1,130	\$108.00	\$14.13
54000497	3300 - XNET Networking License	\$2,018	\$0.00	\$25.22
54000540	3300 IP Networking License NOTE(S): For compression of TDM/Analog calls the following is required: PN 50002979 DSP Card is required AND PN 54000650 must be ordered to enable compression channels for TDM/Analog calls.	\$8,072	\$0.00	\$100.90
54000650	3300 Compression License (8 Channels) NOTE(S): Part #50002979 3300 Quad DSP Module required to provide hardware support for compression.	\$435	\$0.00	\$110.99
54000860	3300 - Advanced Voicemail Option NOTE(S): The Advanced Voicemail License enables Record A Call / Standard Unified Messaging / Personal Contacts functionality in the Embedded Voicemail System. This option is system wide.	\$1,383	\$259.20	\$21.88

54000861	3300 - Hospitality Option NOTE(S): The Hospitality Option enables the PMS Interface for both the 3300 ICP System and the Embedded Voicemail System.	\$1,383	\$259.20	\$21.88
54001130	3300 ICP VOICEMAIL NETWORKING OPTION NOTE(S): The Voice Mail Networking Option provides VPIM support for Embedded VM. This allows voice mail users to send and receive messages between any embedded VM or Nupoint Messenger system. This option is syste	\$1,580	\$648.00	\$25.00
54001490	3300 TENANTING OPTION NOTE(S): The Tenanting Option enables tenanting (including multiple music on hold) on the 3300 ICP. This option is system wide.	\$0	\$0.00	\$0.00
3300 ICP END USER LICENSES				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
52001151	3300 IP Phone License INCLUDE(S): 54000291 3300 IP User License (Qty 1) 54000294 - 3300 IP Device License (Qty 1)	\$71	\$10.80	\$1.13
52001153	3300 Hot Desk Device License NOTE(S): The Hot Desk Device License enables a Hot Desk IP Phone on the system. Hot Desk users can log in to Hot Desk IP Phones. An IP User License is needed for every person who wishes to log in to a Hot Desk phone.	\$24	\$10.80	\$0.38
54000291	3300 - IP User License NOTE(S): User License applies to any IP user using the 3300 ICP Can be ordered in any number to max of controller capacity or engineering guidelines. An IP User License is required for every Hot Desk user.	\$113	\$108.00	\$1.41
54000294	3300 - IP Device License NOTE(S): Device License applies to any IP Device using the 3300 ICP Can be ordered in any number to max of controller capacity or engineering guidelines. Additional IP Device Licenses are required on each controller for IP Pho	\$32	\$108.00	\$0.40
54000297	3300 - Mailbox License NOTE(S): Mailbox License applies to any User using the 3300 ICP VM Can be ordered in any number to max of controller capacity or engineering guidelines.	\$8	\$108.00	\$0.10

54000300	3300 - ACD Agent License NOTE(S): ACD License applies to any User using the 3300 ACD Can be ordered in any number to max of controller capacity or engineering guidelines	\$48	\$108.00	\$0.61
3340 BRANCH OFFICE SOLUTION				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
52001748	3340 GLOBAL BRANCH OFFICE SOLUTION 5.2 INCLUDE(S): 50004190 - 3300 MX Controller (Qty 1) 50004710 - 3300 Rls 5.2 Base Software (Qty 1) 54000540 - IP Networking License (Qty 1) NOTE(S): This solution is reccomended for branch offices. Suitable for	\$4,345	\$3,240.00	\$45.83
54000582	3340 Branch Office Solution Upgrade (40-250 Users) NOTE(S): This upgrade removes the limitation of 40 users on the 3340 Branch Office Solution, part number 50002584.	\$8,879	\$864.00	\$33.33
54001380	3340 GLOBAL TO 3300 ICP S/W UPGRADE NOTE(S): This upgrade package applies to: 52001408 - 3340 Global Branch Office Solution (100 Users) 52001515 - 3340 Global 5.0 (MX Controller) 52001653 - 3340 Global Branch Office Solution 5.1 52001748 - 3340 B	\$4,345	\$864.00	\$68.75
3300 ICP IN-LINE POWER UNITS				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
PD-PH-6012/AC48	Powersdine 12 Port In-Line Power Unit	\$751	\$108.00	\$7.92
3300 ICP CONSOLES				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
50001145	5550 IP Console (Light Grey) (North America) NOTE(S): 5550 IP Console (Rel. 2.0) is supported by 3300 Release 5.2 or later. Package Includes: Telephony Keypad (IP Version) (Light Grey) 24 VDC Power Adapter 4000/5000 Series Handset (Light Grey), Cur	\$2,691	\$216.00	\$33.63

50001644	5550 IP Console Keypad Light Grey (FRU)	\$1,580	\$0.00	\$8.33
50002028	5550 IP Console Software CD-Rom FRU NOTE(S): Spare Software Media Only.	\$672	\$0.00	\$10.63
50003071	5550 IP Console (Dark Grey) (North American) NOTE(S): 5550 IP Console (Rel. 2.0) is supported by 3300 Release 5.2 or later. Package Includes: Telephony Keypad (IP Version) (Dark Grey) 24 VDC Power Adapter 4000/5000 Series Handset (Dark Grey), Curly	\$1,975	\$432.00	\$10.42
50003370	5550 IP Console / SC2000 Keypad Feet (Set of 2) (FRU)	\$32	\$0.00	\$0.17
50003372	5550 IP Console Keypad Dark Grey (FRU)	\$1,580	\$0.00	\$8.33
3300 ICP GATEWAYS				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
52001745	3300 R2 GATEWAY 5.2 NOTE(S): This solution can be configured as a survivable very small branch office gateway with R2 trunks or as an IP NSU. Suitable for between 3-20 phones as a gateway or 2 R2 trunks as an IP NSU. IP Phones used at sites with a	\$5,925	\$0.00	\$62.50
52001746	3300 ANALOG GATEWAY 5.2 INCLUDE(S): 50004190 3300 MX Controller (Qty 1) 50004710 3300 5.2 Base Software (Qty 1) 54000540 IP Networking License (Qty 1) NOTE(S): This solution can be configured as a small survivable branch office gateway with ana	\$3,160	\$1,512.00	\$1.01
52001747	3300 DIGITAL GATEWAY 5.2 INCLUDE(S): 50004190 3300 MX Controller (Qty 1) 50004710 3300 5.2 Base Software (Qty 1) 54000540 IP Networking License (Qty 1) 50003560 Embedded Digital Trunk Module (Qty 1) 54000303 Network Link License (Qty 1) NOTE(S)	\$4,345	\$1,512.00	\$45.83

54001120	3300 Analog Gateway Upgrade NOTE(S): This upgrade package applies to: 52001406 (3300 Analog Gateway NA) 52001407 (3300 Analog Gateway LAM) 52001514 (3300 Analog Gateway 5.0) 52001651 (3300 Analog Gateway 5.1) 52001746 (3300 Analog Gateway 5.2) Th	\$1,185	\$648.00	\$18.75
54001170	3300 Digital Gateway Upgrade NOTE(S): This upgrade package applies to: 52001421 (3300 PRI Gateway) 52001516 (3300 Digital Gateway 5.0) 52001652 (3300 Digital gateway 5.1) 52001747 (3300 Digital Gateway 5.2) The upgrade removes the existing license	\$2,765	\$648.00	\$43.75
54001381	3300 R2 GATEWAY UPGRADE NOTE(S): This upgrade package applies to: 52001463 (3300 R2 Gateway). 52001650 (3300 R2 Gateway 5.1) 52001745 (3300 R2 Gateway 5.2) The upgrade removes the existing license and PER/DSU restrictions.	\$1,975	\$0.00	\$31.25

3300 ICP SPARE COMPONENTS AND ADD-ON HARDWARE

Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
1695MTLHSG	3300 CITELink GATEWAY NOTE(S): This Gateway connects Norstar sets to the 3300 ICP. The 3300 ICP must have RIs 4.1 minimum.	\$1,856	\$216.00	\$19.58
1898MTLHSG	3300 CITELLink GATEWAY for MERIDIAN 1	\$2,173	\$0.00	\$22.92
50001246	3300 - 64 Channel Echo Canceller	\$484	\$216.00	\$6.05
50001247	3300 - 128 Channel Echo Canceller	\$751	\$216.00	\$9.38
50001260	3300 - Hard Disk Replacement	\$581	\$432.00	\$7.26
50001754	5485 IP Paging Unit NOTE(S): Power adapter must be ordered separately 50000690 24 VDC IP Power Adapter Unit 110V, 50-60Hz 50002790 24VDC IP Power Adapter Universal, 110-250V, 50-60Hz	\$398	\$162.00	\$4.98

50002230	Power Cord Pack (Qty 3); Australia/NZ	\$20	\$0.00	\$0.00
50002976	Power Cord Pack (Qty 3); NA	\$21	\$0.00	\$0.00
50003734	3300 Power Dongle Rev 2 (10PK) NOTE(S): Mitel Networks 3300 Power Dongle is Cisco compliant.	\$435	\$0.00	\$4.58
51002525	3300 Phone Power Dongles (6 Pack)	\$81	\$162.00	#N/A
PD-6024/AC	Powerd sine 24 Port IEEE 802.3af Power Hub	\$956	\$216.00	\$10.08
3300/SX-200 ICP COMMON SPARE COMPONENTS				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
50001248	ICP Dual Fiber Interface Module NOTE(S): In the U.S. Channels only: When ordering with 3300 ICP product this part may be purchased direct from Mitel.	\$565	\$108.00	\$7.06
50002979	ICP Quad DSP Card NOTE(S): In the U.S. Channels only: When ordering with SX-200 ICP product this part may be purchased from Wholesale Distribution.	\$948	\$54.00	\$10.00
50003560	Embedded Digital Trunk Module NOTE(S): In the U.S. Channels only: When ordering with SX-200 ICP product this part may be purchased from Wholesale Distribution. For SX-200 ICP product this part can only be used with an MX Controller. Embedded Digital	\$1,185	\$367.20	\$12.50
50003695	3300 Multi-mode Extended Dual FIM NOTE(S): Used to extend the distance that PER and DSU nodes can be installed from a 3300 ICP. As a guideline, multi-mode can reach up to 3 miles (5 km).	\$1,185	\$367.20	\$12.50
50003696	3300 Single-Mode Extended Dual FIM NOTE(S): Used to extend the distance that PER and DSU nodes can be installed from a 3300 ICP. As a guideline, single-mode can reach up to 8 3/4 miles (14 km).	\$1,422	\$367.20	\$15.00
50003725	ICP Analogue Option Module NOTE(S): In the U.S. Channels only: When ordering with 3300 ICP product this part may be purchased direct from Mitel. Used to expand System by 6 additional LS/CLASS and 2 ONS.	\$632	\$54.00	\$6.67
50004150	Rack Mount Brackets NOTE(S): In the U.S. Channels only: When ordering with 3300 ICP product this part may be purchased direct from Mitel.	\$47	\$54.00	\$0.50
TELEWORKER SOLUTIONS (6010)				

TELEWORKER SOLUTION				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
53001220	Teleworker Solution NOTE(S): Includes 4 client access licenses. Teleworker Solution certification required to purchase this part.	\$316	\$432.00	\$6.67
53001221	Teleworker Solution - 4-client access licenses NOTE(S): Teleworker Solution certification required to purchase this part.	\$182	\$270.00	\$3.83
53001222	Teleworker Solution - 1 year support extension NOTE(S): Teleworker Solution certification is required to purchase this part.	\$198	\$0.00	\$3.13
53001349	Teleworker Solution 20-client access lic NOTE(S): 6000 MAS/Teleworker Solution certification required to purchase this part	\$830	\$108.00	OEM
53001350	Teleworker Solution 100 client access lic NOTE(S): 6000 MAS/Teleworker Solution certification required to purchase this part.	\$3,832	\$216.00	\$60.63
54001368	Teleworker Solution - 50 user upgrade package NOTE(S): Teleworker Solution certification is required to purchase this part.	\$1,975	\$0.00	\$41.67

Mitel Networks, Inc.

Manufacturer's Price List with Discount

Manufacturer: Mitel Networks, Inc.
Model: SX-2000 Light - SX2000 Light, Network and Systems Management

Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
SX-2000 LIGHT				
SYSTEMS - SX-2000 LIGHT				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
50001270	3300 Universal NSU (NA) NOTE(S): Supports: T1/D4/ PRI/ MSDN/ QSIG/ XNET/ DPNSS/DASS11/E1 One NSU per protocol. Power Cord PN50002976 (3 Pack/NA) purchased separately. BNC to RJ45 Cable MW404AA purchased separately if required. When used on the SX-200	\$1,978	\$216	\$24.72
50004201	SX-2000 Redundant Control Node III AC (Int) NOTE(S): INCLUDE(S): Redundant Control Cabinet III AC (Qty 1) MC215AD Main Control IIIE Card (Qty 2) MC243BA Circuit Switch Matrix II Card (Qty 2) MC606AB Mass Storage Expander Card (Qty 1) 9400-200-20	\$7,963	\$5,832	\$84.00
50004202	SX-2000 Redundant Control Node III DC NOTE(S): INCLUDE(S): Redundant Control Cabinet III DC (Qty 1) MC215AD Main Control IIIE Card (Qty 2) MC243BA Circuit Switch Matrix II Card (Qty 2) MC606AB Mass Storage Expander Card (Qty 1) 9400-200-200-NA R	\$7,963	\$648	\$84.00

50004203	Peripheral Node III 120V (NA) NOTE(S): INCLUDE(S): Peripheral Cabinet III 120VAC (Qty 1) MP914AA AC Power Converter (120V) (Qty 1) MC312AB Peripheral Switch Control II Card (Qty 1) 9400-300-301-NA Fiber Interface Module (Qty 2) This Peripheral Node	\$3,452	\$432	\$36.42
50004205	Peripheral Node III DC NOTE(S): INCLUDE(S): Peripheral Cabinet III DC (Qty 1) MP912BA DC Power Converter (Qty 1) MC312AB Peripheral Switch Control II Card (Qty 1) 9400-300-301-NA Fiber Interface Module (Qty 2)	\$3,318	\$540	\$35.00
9400-200-306-BA	Superset Hub Package NOTE(S): 9400-200-304-BA Superset Hub Unit (Qty 1) 9400-200-303-NA Peripheral Slot FIM Carrier Card (Qty 1) 9400-300-301-NA Fiber Interface Module (FIM) (1KM) (Qty 2)	\$2,389	\$432	\$0.00

SYSTEM SOFTWARE

Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
50004360	SX-2000 LIGHTWARE 33 Software Package & Docs. INCLUDE(S): 50004690 - LIGHTWARE 33 Rls 3 Operating Software (Qty 1) 9125-533-001-NA 1st Digital Link S/W Option (Qty 1) 54000280 Feature Level 1 (Qty 1) 54000450 Feature Level 2 (Qty 1) 54000510 Feat	\$6,636	\$5,400	\$15.54
50004690	LIGHTWARE 33 Rls 3.0 O/S Software	\$664	\$216	\$10.50
50004691	LW33 Rls 3.0 O/S Software for OPSMGR	\$664	\$216	\$10.50
9125-500-999-NA	SX-2000 SW Re-licensing Fee NOTE(S): Only available on LW26 and higher.	\$790	\$0	\$12.50

HARDWARE

Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
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52000260	T1 II (DS1) Hardware Package INCLUDE(S): MC270CA T1 (DS1) (E1/T1) Formatter Card II (Qty 1) MA225AA Interface Assembly (Qty 1) NOTE(S): This Package supports both T1 and E1/T1 Protocols Minimum PBX Software required LW31 R1 This Hardware Package r	\$1,593	\$108	\$21.84
52000261	CEPT II Hardware Package INCLUDE(S): MC269CA CEPT Formatter Card II (Qty 1) 50000730 CEPT II Interface Assembly (Qty 1) NOTE(S): Minimum PBX Software required LW31 R1 This Hardware Package requires Digital Link Software Options to enable the links	\$1,991	\$108	\$27.30
52000470	CEPT I Hardware Package INCLUDE(S): MC264CA CEPT Formatter Card (Qty 1) 50000730 CEPT II Interface Assembly (Qty 1) NOTE(S): Support Pre-LW31 PBX Software This Hardware Package requires Digital Link Software Options to enable the links	\$1,991	\$0	\$27.30
52000472	T1 I (DS1) Hardware Package INCLUDE(S): MC263CA DS1/T1 Formatter Card (Qty 1) MA225AA Interface Assembly (Qty 1) NOTE(S): This Package supports both T1 and E1/T1 Protocols Support Pre-LW31 PBX Software This Hardware Package requires Digital Link S	\$1,593	\$0	\$21.84
52001400	Peripheral Node Expander Kit NOTE(S): INCLUDE(S): 9400-200-119-NA Peripheral Interconnect Card (Qty 2) 9125-100-106-NA Cabinet Interconnect Cable (3 m) (Qty 1) EMI Filter Kit (Qty 2) This kit is used to connect two Peripheral Nodes together, to cr	\$909	\$216	\$9.58
SOFTWARE OPTIONS				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$ /month

54000094	Suite Services NOTE(S): Minimum PBX software required is LIGHTWARE 30 Release 3.0. PRE-REQUISITE(S): Pre-requisite(s) required: MSA-A-07 Hotel/Motel	\$995	\$432	\$15.75
54000280	LIGHTWARE 31 Rls 1.1 Feature Level 1 NOTE(S): For a list of features included in this option, please reference the SX-2000 Growth Chart on Mitel OnLine.	\$995	\$0	\$15.75
54000450	LIGHTWARE 31 Rls 2.0 Feature Level 2 NOTE(S): Minimum PBX software required LIGHTWARE 31 Rel 2.1 For a list of features included in this option, please the SX-2000 Growth Chart on Mitel On-Line.	\$531	\$0	\$8.40
54000510	LIGHTWARE 31 Rls 3.0 Feature Level 3 NOTE(S): Requires a minimum of LW31 Rls 3.0 system software. For a list of features included in this option, please reference the SX-2000 Growth Chart on Mitel OnLine.	\$982	\$0	\$0.00
54000691	LIGHTWARE 32 Rls 1.0 Feature Level 4 NOTE(S): Minimum PBX software required is LW32 Rls 1.0. For a list of features included in this option, please reference the SX-2000 Growth Chart on Mitel OnLine.	\$1,327	\$0	\$21.00
54001139	MSDN Digital Trunk Software Bundle INCLUDE(S): MSA-A-15 MSDN Voice I (Qty 1) MSA-A-17 MSDN Voice III (Qty 1) MSA-A-32 MSDN Voice V (Qty 1) MSA-A-19 MSDN Public Network Access (Qty 1) MSA-A-31 MSAN Voice I (Qty 1) MSA-A-36 ANI/DNIS (Qty 1) NOT	\$1,975	\$108	\$31.25
54001160	MSDN Networking Software Bundle INCLUDE(S): MSA-A-16 MSDN Voice II (Qty 1) MSA-A-21 MSDN Voice IV (Qty 1) MSA-A-18 MSDN Data (Qty 1) MSA-A-51 XNET Software Option (Qty 1) MSA-A-52 QSIG Software Option (Qty 1) NOTE(S): This software bundle is u	\$1,185	\$108	\$18.75
9125-533-002-NA	2nd Digital Link Software NOTE(S): This Software is required for the 2nd link activation on Digital trunks. PRE-REQUISITE(S): 9125-533-001-NA 1st Digital Link Software (Qty 1)	\$863	\$108	\$0.00

9125-533-003-NA	3rd Digital Link Software NOTE(S): This Software is required for the 3rd link activation on Digital trunks. PRE-REQUISITE(S): 9125-533-002-NA 2nd Digital Link Software	\$996	\$108	\$0.00
9125-533-004-NA	4th Digital Link Software NOTE(S): This Software is required for the 4th link activation on Digital trunks. PRE-REQUISITE(S): 9125-533-003-NA 3rd Digital Link Software	\$664	\$108	\$0.00
9125-533-005-NA	5th Digital Link Software NOTE(S): This Software is required for the 5th link activation on Digital trunks. PRE-REQUISITE(S): 9125-533-004-NA 4th Digital Link Software	\$796	\$108	\$0.00
9125-533-006-NA	6th Digital Link Software NOTE(S): This Software is required for the 6th link activation on Digital trunks. PRE-REQUISITE(S): 9125-533-005-NA 5th Digital Link Software	\$664	\$108	\$0.00
9125-533-007-NA	7th Digital Link Software NOTE(S): This Software is required for the 7th link activation on Digital trunks. PRE-REQUISITE(S): 9125-533-006-NA 6th Digital Link Software	\$796	\$108	\$0.00
9125-533-008-NA	8th Digital Link Software NOTE(S): This Software is required for the 8th link activation on Digital trunks. PRE-REQUISITE(S): 9125-533-007-NA 7th Digital Link Software	\$664	\$108	\$0.00
9125-533-020-NA	9 - 20 Digital Links Software NOTE(S): This Software is required for the activation of links 9 to 20 on Digital Trunk Cards. PRE-REQUISITE(S): 9125-533-008-NA 8th Digital Link Software	\$3,982	\$432	\$0.00
9125-533-040-NA	21 - 40 Digital Links Software NOTE(S): This Software is required for the activation of links 21 to 40 on Digital Trunk Cards. PRE-REQUISITE(S): 9125-533-020-NA 9 - 20 Digital Links Software	\$4,646	\$432	\$0.00

9125-533-060-NA	41 - 60 Digital Links Software NOTE(S): This Software is required for the activation of links 41 to 60 on Digital Trunk Cards. PRE-REQUISITE(S): 9125-533-040-NA 21 - 40 Digital Links Software	\$5,310	\$432	\$0.00
MFRD-A-07	General Business	\$3,318	\$432	\$0.00
MFRD-A-12	Large Business	\$5,973	\$432	\$0.00
MFRD-A-16	Medium Business NOTE(S): Minimum software required is LIGHTWARE 30 Release 1.	\$3,318	\$108	\$0.00
MFRD-A-18	Large Business Software NOTE(S): Minimum software required is LIGHTWARE 30 Release 1.	\$4,646	\$108	\$0.00
MFRD-A-20	ONS/OPS Software Package	\$5,310	\$108	\$0.00
MFRD-A-21	Multi-Line Sets (Supersets) Software Package	\$5,310	\$108	\$0.00
MFRD-A-22	Dataset Software Package	\$6,637	\$108	\$0.00
MFRD-A-23	Resale/Tandem Software Package	\$6,637	\$108	\$0.00
MFRD-A-24	Centralized Attendant Software Package	\$6,637	\$108	\$0.00
MFRD-A-26	32K Telephone Directory Software Package	\$5,310	\$108	\$0.00
MHCL-A-1	HCI 1 Session/100 Monitors NOTE(S): HCI 1 Session/100 Monitors can also be purchased in MSB-A-08 CTI Bundle. PRE-REQUISITE(S): MSA-A-25 HCI Basic Telephony (Qty 1) MSA-A-26 HCI Advanced Telephony (Qty 1)	\$1,991	\$432	\$0.00
MHCL-A-10	HCI 10 Sessions/1000 Monitors PRE-REQUISITE(S): MHCL-A-5 HCI Sessions/500 Monitors (Qty 1)	\$1,327	\$432	\$0.00
MHCL-A-15	HCI 15 Sessions/1500 Monitors PRE-REQUISITE(S): PRE-REQUISITE(S): MHCL-A-10 HCI 10 Sessions/1000 Monitors (Qty 1)	\$1,327	\$432	\$0.00
MHCL-A-2	HCI 2 Sessions/200 Monitors PRE-REQUISITE(S): MHCL-A-1 HCI 1 Session/100 Monitors (Qty 1)	\$1,327	\$432	\$0.00
MHCL-A-20	HCI 20 Sessions/2000 Monitors PRE-REQUISITE(S): MHCL-A-15 HCI 15 Sessions/1500 Monitors (Qty 1)	\$1,327	\$432	\$0.00

MHCL-A-3	HCI 3 Sessions/300 Monitors PRE-REQUISITE(S): MHCL-A-2 HCI 2 Sessions/200 Monitors (Qty 1)	\$1,327	\$432	\$0.00
MHCL-A-4	HCI 4 Sessions/400 Monitors PRE-REQUISITE(S): MHCL-A-3 HCI 3 Sessions/300 Monitors (Qty 1)	\$1,327	\$432	\$0.00
MHCL-A-5	HCI 5 Sessions/500 Monitors PRE-REQUISITE(S): MHCL-A-4 HCI 4 Sessions/400 Monitors (Qty 1)	\$1,327	\$432	\$0.00
MLCL-A-24	24 Key Line Appearances	\$1,327	\$108	\$0.00
MLCL-A-32	32 Key Line Appearances	\$2,655	\$108	\$0.00
MSA-A-01	COV Option	\$1,825	\$108	\$0.00
MSA-A-02	Advanced ARS	\$2,655	\$432	\$0.00
MSA-A-04	Advanced Data	\$664	\$108	\$0.00
MSA-A-05	Message Center	\$3,318	\$108	\$0.00
MSA-A-07	Hotel/Motel	\$1,991	\$108	\$0.00
MSA-A-08	Traffic Reporting	\$664	\$108	\$0.00
MSA-A-09	Trunk Busy Status	\$664	\$108	\$0.00
MSA-A-10	Attendant Language Select	\$0	\$108	\$0.00
MSA-A-11	Advanced Analog Networking	\$1,327	\$432	\$0.00
MSA-A-12	Control Redundancy Software	\$2,655	\$108	\$0.00
MSA-A-16	MSDN Voice II PRE-REQUISITE(S): MSA-A-15 MSDN Voice 1 or MSA-A-31 MSAN Voice 1	\$996	\$108	\$0.00
MSA-A-17	MSDN Voice III PRE-REQUISITE(S): MSA-A-15 MSDN Voice 1 or MSA-A-31 MSAN Voice 1	\$996	\$108	\$0.00
MSA-A-18	MSDN Data PRE-REQUISITE(S): MSA-A-15 MSDN Voice 1 or MSA-A-31 MSAN Voice 1	\$664	\$108	\$0.00
MSA-A-19	MSDN Public Network Access PRE-REQUISITE(S): MSA-A-15 MSDN Voice 1 or MSA-A-31 MSAN Voice 1	\$0	\$108	\$0.00
MSA-A-20	Answer Plus MCD	\$996	\$108	\$0.00

MSA-A-21	MSDN Voice IV PRE-REQUISITE(S): MSA-A-15 MSDN Voice 1 or MSA-A-31 MSAN Voice 1	\$1,991	\$108	\$0.00
MSA-A-23	Auto-Attendant PRE-REQUISITE(S): MSA-A-20 Answer Plus MCD	\$996	\$108	\$0.00
MSA-A-25	HCI Basic Telephony	\$1,991	\$108	\$0.00
MSA-A-26	HCI Advanced Telephony NOTE(S): HCI Advanced Telephony can also be purchased in MSB-A-08 CTI Bundle. PRE-REQUISITE(S): MSA-A-25 HCI Basic Telephony	\$2,655	\$108	\$0.00
MSA-A-28	MSDN Release Link Trunks PRE-REQUISITE(S): MSA-A-15 MSDN Voice 1 or MSA-A-31 MSAN Voice 1	\$1,991	\$108	\$0.00
MSA-A-31	MSAN Voice I	\$1,327	\$216	\$0.00
MSA-A-32	MSDN Voice V PRE-REQUISITE(S): MSA-A-15 MSDN Voice 1 or MSA-A-31 MSAN Voice 1	\$996	\$108	\$0.00
MSA-A-33	Autovon	\$9,292	\$108	\$0.00
MSA-A-34	Internal SMDR	\$664	\$108	\$0.00
MSA-A-35	Flexible Dimensions NOTE(S): Improper use of Flexible Dimension software could adversely impact operation. Flexible Dimension software is NOT intended to increase system capacity. Please contact your Mitel AE prior to placing your order for Flexible	\$2,655	\$432	\$0.00
MSA-A-36	ANI/DNIS	\$664	\$432	\$0.00
MSA-A-37	Fault Management #1 NOTE(S): Used for Alarms Management with Ops Manager.	\$664	\$108	\$0.00
MSA-A-39	Superset 700 Color Schemes	\$0	\$108	\$0.00
MSA-A-40	ACD 2000 PRE-REQUISITE(S): MSA-A-20 Answer Plus MCD	\$2,655	\$108	\$0.00

MSA-A-41	MSDN Voice VI NOTE(S): Used for Portable Directory Number Operation. PRE-REQUISITE(S): - MSA-A-15 MSDN Voice I - Minimum of MNRD-A-02 MSDN Network Resource Dimension 2 (2 PBX's)	\$1,327	\$108	\$0.00
MSA-A-43	Networked ACD Option PRE-REQUISITE(S): MSA-A-41 MSDN Voice VI	\$2,555	\$108	\$0.00
MSA-A-45	DSS/BLF NOTE(S): Minimum Software required is LW28 MR2. Network DSS/BLF must be used in conjunction with an OPS Manager platform. PRE-REQUISITE(S): MSA-A-41 MSDN Voice VI is required for Network DSS/BLF, not required for Non-Network DSS/BLF.	\$664	\$108	\$0.00
MSA-A-46	Skill Based Routing ACD Option NOTE(S): MSB-A-07 ACD 2000 Package 5 Agents and Minimum Software LIGHTWARE 29 Release 1 are required to support this option.	\$2,655	\$108	\$0.00
MSA-A-47	Desktop TAPI Support NOTE(S): Min software: LIGHTWARE 29 RIs 3. Order MTSP-A-10 to obtain the first 10 seats at no charge. For use with Superset 4125 & 4150 telephones with TAPI.	\$0	\$108	\$0.00
MSA-A-48	ACD 2000 Extended Agent Group NOTE(S): Minimum software required is LIGHTWARE 29 Release 3. Software option allows 500 Agent IDs in a single Agent Group. Pre-requisite(s) required: MSA-A-40 ACD 2000 (Qty 1)	\$2,655	\$108	\$0.00
MSA-A-49	Emergency Services (E-911) NOTE(S): Minimum software required is LIGHTWARE 30 Release 1. Requires a PRI Card or Network Gateway and a minimum of ISDN Release 6 software.	\$1,991	\$864	\$0.00
MSA-A-50	Peripheral Node Expansion NOTE(S): Minimum software required is LIGHTWARE 30 Release 1. Required when the first expanded Per Node is installed.	\$1,991	\$108	\$0.00

MSA-A-51	XNET (Switched Networking) NOTE(S): Minimum PBX software required is LIGHTWARE 30 Release 2.1. Requires a PRI Card and a minimum of ISDN Release 6.2 software. PRE-REQUISITE(S): MSA-A-15 MSDN Voice I MSA-A-18 - MSDN Data	\$3,982	\$108	\$0.00
MSA-A-52	Q.SIG NOTE(S): Minimum software required is LIGHTWARE 30 Release 1. Requires a PRI card or Network Gateway and a minimum of ISDN Release 6 software.	\$996	\$108	\$0.00
MSA-A-53	Voicemail Softkeys NOTE(S): Minimum software required is LIGHTWARE 30 Release 1. MOSS Option enables softkey integration on Mitel Nupoint Messenger Release 7.0 or greater. To order: Serial number of Mitel NuPoint Messenger MUST be provided or Mitel N	\$0	\$108	\$0.00
MSA-A-54	ACD Real Time Events Option - SX2000 NOTE(S): Minimum software required is LIGHTWARE 30 Release 1. This software option is \$0.00 when purchased in conjunction with the 6110 Contact Center Management Application Part Numbers: 51000575 or 51003274 or 91	\$2,655	\$108	\$0.00
MSA-A-61	CLASS Software (Station Side) NOTE(S): Minimum PBX software required is LIGHTWARE 30 Release 2.1.	\$1,991	\$108	\$0.00
MSB-A-07	ACD 2000 Package 5 Agents INCLUDE(S): MSA-A-20 Answer Plus MCD (Qty 1) MSA-A-23 Auto Attendant (Qty 1) MSA-A-40 ACD 2000 (Qty 1) MACL-A-005 ACD Agents (Qty 1) MAIACL-A-02 ACD Agents-2 Groups (Qty 1) NOTE(S): Minimum software required for	\$2,655	\$108	\$0.00
MSB-A-08	CTI Bundle INCLUDE(S): MSA-A-25 HCI Basic Telephony (Qty 1) MSA-A-26 HCI Advanced Telephony (Qty 1) MHCL-A-01 HCI 1 Session (Qty 1) NOTE(S): This CTI Bundle is a cost effective bundled package for CT deployment.	\$3,982	\$108	\$0.00
MTCL-A-10	Mitel Traffic Capacity Level 10 (180 Connections) NOTE(S): 100 Callbacks	\$1,991	\$108	\$0.00

MTCL-A-15	Mitel Traffic Capacity Level 15-230 Connections NOTE(S): 128 Callbacks	\$2,655	\$108	\$0.00
MTCL-A-20	Mitel Traffic Capacity Level 20 (640 Connections) NOTE(S): 260 Callbacks	\$4,646	\$108	\$0.00
MTCL-A-30	Mitel Traffic Capacity Level 30 (760 Connections) NOTE(S): 350 Callbacks	\$5,310	\$108	\$0.00
MTCL-A-31	Mitel Traffic Capacity Level 31 (640 Connections) NOTE(S): 260 Callbacks	\$5,310	\$108	\$0.00
MTCL-A-32	Mitel Traffic Capacity Level 32 (860 Connections) NOTE(S): 240 Callbacks	\$5,310	\$108	\$0.00
MTSP-A-10	TAPI Service Provider 1-10 Users NOTE(S): Min software: LIGHTWARE 29 Rls 3. For use with Superset 4125 & 4150 telephones with TAPI. PRE-REQUISITE(S): MSA-A-47 Desktop TAPI Support (Qty 1)	\$0	\$108	\$0.00
MTSP-A-20	TAPI Server Provider 11-20 Users NOTE(S): Min software: LIGHTWARE 29 Rls 3. For use with Superset 4125 & 4150 telephones. PRE-REQUISITE(S): MTSP-A-10 TAPI Service Provider 1-10 Users (Qty 1)	\$398	\$108	\$0.00
MTSP-A-40	TAPI Server Provider 21-40 Users NOTE(S): Min software: LIGHTWARE 29 Rls 3. For use with Superset 4125 & 4150 telephones. PRE-REQUISITE(S): MTSP-A-20 TAPI Service Provider 21-40 Users (Qty 1)	\$398	\$108	\$0.00
MTSP-A-60	TAPI Service Provider 41-60 Users NOTE(S): Min software: LIGHTWARE 29 Rls 3. For use with Superset 4125 & 4150 telephones with TAPI. PRE-REQUISITE(S): MTSP-A-40 TAPI Service Provider 21-40 Users (Qty 1)	\$265	\$108	\$0.00
MTSP-A-80	TAPI Service Provider 61-80 Users NOTE(S): Min software: LIGHTWARE 29 Rls 3. For use with Superset 4125 & 4150 telephones with TAPI. PRE-REQUISITE(S): MTSP-A-60 TAPI Service Provider 41-60 Users (Qty 1)	\$265	\$108	\$0.00
ACD AGENTS				

Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) / month
54000320	ACD 2000 6-25 Agent Package	\$5,972	\$432	\$94.50
54000321	ACD 2000 6-50 Agent Package	\$10,949	\$972	\$173.25
54000322	ACD 2000 6-100 Agent Package	\$15,926	\$2,052	\$252.00
54000323	ACD 2000 6-350 Agent Package	\$21,899	\$7,452	\$346.50
MACL-A-005	Agents 1-5	\$2,655	\$432	\$0.00
MACL-A-010	Agents 6-10	\$1,991	\$108	\$0.00
MACL-A-015	Agents 11-15	\$1,991	\$108	\$0.00
MACL-A-020	Agents 16-20	\$1,327	\$108	\$0.00
MACL-A-025	Agents 21-25	\$1,327	\$108	\$0.00
MACL-A-030	Agents 26-30	\$996	\$432	\$0.00
MACL-A-035	Agents 31-35	\$996	\$108	\$0.00
MACL-A-040	Agents 36-40	\$996	\$108	\$0.00
MACL-A-045	Agents 41-45	\$996	\$108	\$0.00
MACL-A-050	Agents 46-50	\$996	\$108	\$0.00
MACL-A-060	Agents 51-60	\$996	\$432	\$0.00
MACL-A-070	Agents 61-70	\$996	\$108	\$0.00
MACL-A-080	Agents 71-80	\$996	\$108	\$0.00
MACL-A-090	Agents 81-90	\$996	\$108	\$0.00
MACL-A-100	Agents 91-100	\$996	\$108	\$0.00
MACL-A-150	Agents 101-150	\$996	\$432	\$0.00
MACL-A-200	Agents 151-200	\$1,327	\$432	\$0.00
MACL-A-350	Agents 201-350	\$3,318	\$432	\$0.00

MAIACL-A-04	ACD Agents - Group of 4 NOTE(S): MSB-A-07 ACD 2000 Package 5 Agents and Minimum Software LIGHTWARE 29 Release 1 are required to support this option.	\$996	\$108	\$0.00
MAIACL-A-08	ACD Agents - Group of 8 PRE-REQUISITE(S): MAIACL-A-04 ACD Agents - Group of 4	\$996	\$108	\$0.00
MSA-A-15	MSDN Voice 1 PRE-REQUISITE(S):	\$1,327	\$108	\$0.00
SX-2000 CONTROL AND PERIPHERAL CARDS				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
9400-300-301-NA	Fiber Interface Module (FIM)	\$317	\$108	\$0.00
9400-300-308-NA	DSU Slot FIM Carrier NOTE(S): For use with MicroLIGHT systems only.	\$664	\$108	\$0.00
9400-300-315-NA	Multi-Mode Extended FIM NOTE(S): Two (2) FIM's are required per link. For use only on SX-200 Peripheral Nodes or SX-2000 Peripheral and DSU Nodes. Has a 3 mile (5km) distance limitation.	\$1,264	\$216	\$0.00
9400-300-316-NA	Single Mode Extended FIM NOTE(S): Two (2) FIM's required per link. For use only on SX-200 Peripheral Nodes or SX-2000 Peripheral and DSU Nodes. Has a 8 3/4 mile (14km) distance limitation.	\$1,517	\$216	\$0.00
9401-000-024-NA	Music on Hold Paging Unit (DNIC)	\$190	\$108	\$0.00
MC320FA	ONS CLASS Line Card	\$1,580	\$108	\$0.00
MC321AC	OPS Line Card (8 Circuits)	\$1,779	\$108	\$0.00
MC323BA	COV Line Card (12 Circuits)	\$2,376	\$108	\$0.00
MC330AB	DNIC Line Card (16 Circuits)	\$1,195	\$108	\$0.00
MC340BA	LS/GS Trunk Card (8 Circuits)	\$1,726	\$108	\$0.00
MC341CA	DID/Loop Tie Trunk Card (4 Circuits)	\$1,327	\$108	Unit Maint Price (\$) /month
MC342BB	E&M Tie Trunk Card (4 Circuits)	\$1,181	\$108	\$0.00

MC380AA	DTMF Receiver Card (16 Circuits)	\$1,792	\$0	\$18.90
MC606AB	Mass Storage Expander Card	\$1,991	\$0	\$21.00
CONSOLES				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
9133-000-020-NA	Superconsole 2000 ; Shrinkwrap version NOTE(S): Superconsole 2000 is supported by SX-2000/Lightware 30/Release 2.0 Shrinkwrap Package Includes: Telephony Keypad AC Power adapter Mitel 4000-Series handset with cord and a handset cradle USB and telep	\$1,991	\$216	\$0.00
9189-000-400-NA	Superconsole 1000 for SX2000 - Light Grey; Back Lit NOTE(S): Enhanced Superconsole 1000 with back lit display and additional functionality	\$1,327	\$108	\$0.00
9189-000-401-NA	Superconsole 1000 for SX2000 - Dark Grey; Back Lit NOTE(S): Enhanced Superconsole 1000 with back lit display and additional functionality	\$1,327	\$108	\$0.00
9189-048-001-NA	Console Handset Curly Cord (Grey) (Qty 10)	\$75	\$0	\$0.00
9189-888-001-NA	Console Handset Amplifier with Volume Control NOTE(S): Used for Superconsole 1000 & Superset 700 consoles installed in the US prior to Jan 1/2000 to provide Volume Control that meets Jan1/2000 FCC Part 68 volume control rules. Also adheres to Canada's	\$72	\$108	\$0.00
R2 NODES/CARDS				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
50001272	3300 R2 NSU (110V) NOTE(S): Power Cord 50002976 (3 Pack/NA) purchased separately BNC to RJ45 Cable MW404AA purchased separately if required When used on the SX2000 a FIM Module 9400-300-301-NA must be purchased for the SX-2000 Control Node. The SX-20	\$1,978	\$216	\$24.72

MC271AA	SX-2000 E1 R2 Dual Link Card INCLUDE(S): 9125-271-000-NA R2 Application Software (Qty 1) NOTE(S): This R2 Dual Link card DOES NOT include Digital Link options Digital Link Options MUST be purchased separately Pre-requisite(s) required: Minimum Soft	\$1,991	\$0	\$21.00
R2 SPARES				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	\$7.00
9125-271-000-NA	R2 Card Application CD-Rom Software	\$664	\$0	\$10.50
MW404AA	Cable RJ45 to 2 X BNC	\$100	\$5	\$0.00
SPARE COMPONENTS				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
50000332	Superconsole 2000 Software CD (Rel.1)	\$869	\$0	\$13.75
50002376	Peripheral Node Door FRU 19 (QTY 2)" NOTE(S): This contains qty 2 of the 19" Peripheral Node doors.	\$233	\$0	\$0.00
50004538	SX2000 Control/Per Node III Door FRU NOTE(S): This door is the FRU for both the new 19" Black Control Node III and Peripheral Node III.	\$233	\$0	\$0.00
9125-100-101-NA	CTU Cable for Upgrades	\$47	\$0	\$0.00
9125-100-102-NA	SX-2000 RSD Drive Hardware Mounting Kit	\$133	\$0	\$1.40
9125-100-106-NA	Peripheral Cabinet Interconnect Cable (15 Ft) NOTE(S): For use on the SX-200 as a Peripheral Cabinet Copper Interconnect Cable. For use on the SX-2000 as a Peripheral Cabinet Expansion Cable.	\$70	\$0	\$0.00
9133-000-010-NA	Console Keypad for Superconsole 2000	\$1,501	\$0	\$7.92
9133-000-030-NA	Clear Key Caps for Superconsole 2000	\$16	\$0	\$0.00
9150-500-399-NA	RSD Blank Disks (5 Pack)	\$398	\$0	\$0.00
9180-305-000-NA	System Fail Transfer Unit (6 Circuit)	\$543	\$0	\$0.00
9180-EXT-000-NA	COV Loop Extender	\$972	\$0	\$0.00

9400-200-119-NA	Peripheral Interconnect Card	\$664	\$0	\$21.00
9400-200-144-NA	Cabinet Stacking Brackets	\$332	\$108	\$4.15
9400-200-200-NA	Power Module Redundant	\$1,327	\$0	\$14.00
9400-200-301-NA	Peripheral/DSU Resource Card	\$1,062	\$0	\$16.80
9400-200-303-NA	Peripheral Slot FIM Carrier Card NOTE(S): For use with Superset Hub.	\$664	\$108	\$0.00
9400-200-304-BA	Superset Hub Unit NOTE(S): Basic Field Replaceable Unit. Includes MC330AB DNIC Line Card (Qty1) and Power Cords. Does NOT include FIMS or Peripheral Slot FIM Carrier Card.	\$1,991	\$324	\$0.00
9400-200-310-NA	Doors for Control/Peripheral Nodes (Pkg. of 2) NOTE(S): Excludes black bezel (i.e. black plastic piece).	\$179	\$0	\$0.00
9400-300-201-NA	Power Supply (DC) Control Node	\$664	\$0	\$7.00
9400-300-204-NA	Assembly Power Supply	\$605	\$0	\$6.38
9400-300-302-NA	Quad Fim Carrier	\$483	\$0	\$5.10
9400-300-306-NA	Hard Disk Drive	\$1,031	\$0	\$0.00
9400-300-312-NA	Control Resources Card III	\$664	\$216	\$7.00
9400-800-201-NA	Power Distribution Unit (AC)	\$345	\$0	\$0.00
MA217AA	CEPT Interface Assembly	\$332	\$432	\$0.00
MA218AA	DS1 Interface Assembly	\$332	\$432	\$0.00
MC215AD	Main Control IIIe Card	\$5,309	\$0	\$56.00
MC243BA	Circuit Switch Matrix II Card	\$1,991	\$0	\$0.00
MC312AB	Peripheral Switch Control II Card	\$1,327	\$0	\$14.00
MK191AA	RSD Drive Upgrade Kit NOTE(S): Minimum of LW28 MR2 P07.8.2 is required. For Redundant LIGHT Systems an MSX Card at Rev. A.11 or higher is required. INCLUDE(S): 9150-500-395-NA RSD Drive 9125-100-102-NA RSD Drive Hardware Mounting Kit	\$996	\$432	\$0.00

MP914AA	Power Converter (AC)	\$995	\$0	\$0.00
PROGRAM: SX-2000 NETWORKING PACKAGES				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
52000160	Network Redundant Package (AC) INCLUDE(S): 52000401 - Redundant Control Node III AC (Int'l) (Qty 1) 50004203 - Peripheral Node III 120V (AC) (Qty 1) 50001270 - 3300 Universal NSU (Qty 1) 9400-300-301-NA - Fiber Interface Module (Qty 1) 50004360 - LIG	\$30,530	\$4,320	\$0.00
52000320	Network Redundant Medium Package (AC) INCLUDE(S): 50004201 - Redundant Control Node III AC (Int'l) (Qty 1) 50004203 - Peripheral Node III 120V (NA) (Qty 1) 50001270 - 3300 Universal NSU (NA) (Qty 1) 9400-300-301-NA - Fiber Interface Module (Qty 1) 50	\$22,300	\$4,320	\$0.00
54000150	Network ACD Software Package INCLUDE(S): MSB-A-07 ACD 2000 Package 5 Agents (Qty 1) MSA-A-43 Network ACD Option (Qty 1) MSA-A-46 Skill Based Routing ACD Option (Qty 1) NOTE(S): Requires software option pre-requisites: MSDN Voice VI and MNRD-A-02.	\$2,389	\$216	\$0.00
MFRD-A-42	48 Station Software Package	\$796	\$108	#N/A
MFRD-A-44	96 Station Software Package	\$1,327	\$108	\$0.00
PROGRAM: SX-2000 SOFTWARE MIGRATION				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
MK083BA	Answer Plus To ACD 2000 Upgrade NOTE(S): Must be purchased with a Core Load Upgrade or must show proof of purchase of a prior Core Load Upgrade.	\$1,991	\$432	\$0.00
MK192AA	SX-2000 Hard Disk Drive Upgrade NOTE(S): A LIGHTWARE 33 Software Upgrade MUST be ordered at the same time as the Hard Disk Drive Upgrade in order to be eligible for this Program. Includes: 9400-300-306-NA Hard Disk Drive (Qty. 1)	\$664	\$432	\$0.00

PROGRAM: SX-2000 H/W UPGRADE FOR S/W MIGRATION

Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
MK082BD	MCII, MCIIe, MCIII, MCIII to MCIIIE NOTE(S): For SX-2000 Light and Microlight Systems ONLY To be used with the Software Migration Program. Purchase order should reflect the LIST PRICE. Sales Order Acknowledgement will reflect Price after rebate. A RA	\$664	\$432	\$0.00

ISDN BRI KITS

Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
50001274	3300 BRI NSU (NA) NOTE(S): Will require Network Link Lic. to connect to Universal NSU. BRI NSU connects to the Universal NSU via Copper (CAT5). Universal NSU must be running E1/DPNSS or E1/PRI protocol. Power Cord PN#50002976 (3 Pack/ NA) purchased se	\$4,488	\$216	\$56.10

ISDN NODES/CARDS

Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
9125-100-269-NA	PRI Euro Hardware Package INCLUDE(S): MC269AA Euro ISDN PRI card (Qty 1) MA225AA PRI Interface Assembly (Qty 1) NOTE(S): This is a Hardware Package ONLY. Software Options such as MSDN and Digital Links MUST be ordered separately. PRE-REQUISITE(S):	\$1,991	\$0	\$27.30
9125-100-270-NA	PRI NA Hardware Package INCLUDE(S): MC270AA North American ISDN PRI Card (Qty 1) MA225AA PRI Interface Assembly (Qty 1) NOTE(S): This is a Hardware Package ONLY. MSDN Software Options must be ordered separately. PRE-REQUISITE(S): SX-2000 S/W must	\$1,991	\$216	\$0.00
MB160AAA	Dual Link PRI Card NOTE(S): For use with Release 5 and above ISDN Nodes.	\$1,517	\$216	\$0.00

ISDN SOFTWARE OPTIONS

\$0.00

Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
9125-070-011-NA	Euro ISDN PRI Card Release 6 Application Software NOTE(S): Euro ISDN Release 6 software is used with the MC269AA PRI Card	\$664	\$432	\$0.00
9125-070-012-NA	ISDN PRI Card Release 6 Application Software NOTE(S): This ISDN Application Software is used with the MC270AA PRI Card	\$664	\$108	\$0.00
9125-501-001-NA	ISDN Min/Max Software Option for the PRI card NOTE(S): This SW option can only be used on the SX-2000 PRI card	\$996	\$216	\$0.00
9125-501-002-NA	ISDN Auto Min/Max Software Option for the PRI card NOTE(S): This SW option can only be used on the SX-2000 PRI card The Min/Max S/W option 9125-501-001-NA is also required	\$199	\$216	\$0.00
9125-501-003-NA	ISDN NFAS Software option for PRI card NOTE(S): This SW option can only be used on the SX-2000 PRI card	\$664	\$216	\$0.00
9125-501-004-NA	ISDN D-Channel Back up software option for the PRI card NOTE(S): This SW option can only be used on the SX-2000 PRI card The NFAS S/W option 9125-501-003-NA is also required	\$332	\$216	\$0.00
9125-501-005-NA	ISDN Remote LAN Access software option for PRI card NOTE(S): This SW option can only be used on the SX-2000 PRI card The MSDN Data S/W option MSA-A-18 is also required	\$2,389	\$216	\$0.00
9125-501-055-NA	SX-2000 ISDN PRI Card Remote LAN Access Software Kit INCLUDE(S): 9125-501-005-NA Remote LAN Access SW option (Qty 1) MSA-A-18 MSDN Data SW option (Qty 1) NOTE(S): This kit is used on the SX-2000 ISDN PRI card only Pre-requisite(s) required: Requ	\$2,655	\$216	\$0.00
9400-700-331-NA	ISDN Auto Min/Max option NOTE(S): The minimum SW required to enable this option is 5.4.14 The Min/Max option PN 9400-700-417-NA must be enabled in conjunction with the Auto Min/Max option	\$199	\$216	\$0.00
9400-700-408-NA	ISDN Gateway Software Package - Rls. 4 NOTE(S): Used for ISDN Node Software Upgrades Release 4 and prior only.	\$664	\$0	\$10.50

9400-700-416-NA	Remote LAN Interface Software Option NOTE(S): For SX-2000 only. Requires a separate Dual Link Card (MB160AAA) and #4ESS Connection. PRE-REQUISITE(S): ISDN Node - Minimum Release 5	\$2,389	\$216	\$0.00
9400-700-417-NA	Min/Max Software Option	\$996	\$216	\$0.00
9400-700-419-NA	Dual Link Access Software Option NOTE(S): Required for (2nd) Second PRI Link activation. Pre-Requisite(s): ISDN Node - Minimum Release 5	\$2,906	\$216	\$0.00
9400-700-420-NA	Three Link Access Software Option NOTE(S): This Software is required for a 3rd link activation and will also require the Customer to purchase an additional Dual Link PRA Card (MB160AAA). You do not require Two Link Software as a pre-requisite. Pre-Re	\$4,359	\$216	\$0.00
9400-700-421-NA	Four Link Access Software Option NOTE(S): This Software is required for a 4th Link activation. You do not require Two & Three Link Software as pre-requisites but you may require an MB160AAA Dual Link PRA Card. Pre-Requisite(s): ISDN Node - Minimum Re	\$5,688	\$216	\$0.00
9400-700-422-NA	Network Facility Assoc. Signaling (NFAS) Software	\$632	\$216	\$0.00
9400-700-423-NA	ISDN D-Channel Backup SW option NOTE(S): The minimum SW required to enable this option is 5.4.14 The NFAS option PN 9400-700-422-NA must be enabled in conjunction with the D-Channel backup option	\$332	\$216	\$0.00
9400-700-431-NA	ISDN Network Gateway 2 - 3 link upgrade INCLUDE(S): 9400-700-420-NA ISDN 3 link option (Qty 1) MB160AAA EDual link PRA card (Qty 1)	\$2,920	\$432	\$0.00
9400-700-432-NA	ISDN Network Gateway 2 - 4 link upgrade INCLUDE(S): 9400-700-421-NA ISDN 4 link option (Qty 1) MB160AAA EDual link PRA card (Qty 1)	\$4,911	\$432	\$0.00
9400-700-433-NA	ISDN Network Gateway 3 -4 link upgrade INCLUDE(S): 9400-700-421-NA ISDN 4 link option (Qty 1)	\$1,991	\$432	\$0.00
9400-700-434-NA	ISDN Network Gateway Software Release 6 NOTE(S): Used to upgrade the ISDN Network Gateway Software to the Latest Release 6	\$664	\$216	\$0.00

9400-700-435-NA	SX-2000 ISDN Network Gateway QSIG Software Option PRE-REQUISITE(S): LIGHTWARE 30 Release 1 ISDN Release 6	\$996	\$216	\$0.00
ISDN SPARES				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
9400-300-310-NA	FIM Carrier Card NOTE(S): For integrating ISDN nodes to S, VS and SG Systems.	\$796	\$0	\$8.40
9400-700-301-NA	Application Fibre Controller W/FIM NOTE(S): For use with Release 4 and prior ISDN Nodes.	\$2,612	\$0	\$27.55
9400-700-314-NA	MVIP Cable	\$111	\$0	\$0.00
9400-700-322-NA	Classic Motherboard Replacement Kit NOTE(S): For use with Release 4 and prior ISDN Nodes.	\$3,677	\$0	\$38.78
MC270AA	SX-2000 ISDN PRI Card NOTE(S): The ISDN PRI Dual link card is a digital service card and requires a DSU slot This Dual Link Card DOES NOT include Digital Link options. Digital Link Options MUST be purchased separately. Pre-requisite(s): SX-2000 Ligh	\$3,318	\$216	\$0.00
NETWORK AND SYSTEMS MANAGEMENT				
OPS MANAGER SOFTWARE				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
50003963	OPS Manager Network Software INCLUDE(S): 50003962 OPS Manager Basic Software (Qty 1) 9148-000-040-NA OPS Manager Network Option (Qty 1) 9148-000-025-NA OPS Manager PBX Options (Qty 1) NOTE(S): Manages 3 or more Network Elements. Reseller must hav	\$7,963	\$864	\$109.20

50003964	OPS Manager System Software INCLUDE(S): 50003962 OPS Manager Basic Software (Qty 1) 9148-000-025-NA OPS Manager PBX Options (Qty 1) MSA-A-15 MSDN Voice I (Qty 1) MSA-A-19 MSDN Public Network Access (Qty 1) NOTE(S): Manages 2 Network Elements. Re	\$3,318	\$864	\$45.50
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OPS MANAGER OPTIONS

Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
9148-000-037-NA	Directory Services Application Software NOTE(S): Integrated Directory Services support for Novell eDirectory & Microsoft Exchange & Lotus Notes/Domino. This part number is currently under Bid Control. Please contact your Mitel Networks Sales Engineer	\$3,318	\$2,592	\$0.00
9148-000-040-NA	OPS Manager Network Option INCLUDE(S): 9148-000-040 OPS Manager NT 6.0 Network Software (Qty 1) NOTE(S): 9148-000-025-NA for each additional node Customer currently has 9148-000-039-NA PRE-REQUISITE(S): 9148-000-039-NA OPS Manager System Software	\$4,646	\$432	\$0.00

SX-2000 MANAGEMENT OPTIONS

Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
9148-000-025-NA	Network Node Full Management Software Package INCLUDE(S): MSA-A-37 S/W OPS Manager Fault 1 (Qty 1) MSA-A-38 S/W OPS Manager Config. 1 (Qty 1) MSA-A-41 S/W MSDN/DPNSS Voice VI (Qty 1) MSA-A-42 S/W OPS Manager Config. 3 (Qty 1) MSA-A-44 S/W OP	\$1,991	\$864	\$0.00
9148-000-032-NA	Remote Node Management Package INCLUDE(S): MSA-A-37 PBX Fault Management #1 (Qty 1) MSA-A-42 PBX OPS Manager Configuration #3 (Qty 1) MSA-A-44 PBX OPS Database Access (Qty 1) NOTE(S): For Dealer management of Customer's SX-2000 Systems. Will NOT	\$995	\$0	\$15.75

MSDN NETWORK RESOURCE DIMENSIONS

Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
MNRD-A-02	MSDN Network Resource Dimension 2 (2 PBXS) NOTE(S): OPS Manager is the pre-requisite for all MNRD options. Provide PO number of OPS Manager if ordered seperately. PRE-REQUISITE(S): 9148-000-034-NA OPS Manager Network Management (Qty 1) 9148-000-038-N	\$0	\$216	\$0.00
MNRD-A-03	MSDN Network Resource Dimension 3 (3 PBXS) PRE-REQUISITE(S): MNRD-A-02 MSDN Network Dimension 2 PBXS (Qty 1)	\$332	\$216	\$0.00
MNRD-A-04	MSDN Network Resource Dimension 4 (4 PBXS) PRE-REQUISITE(S): MNRD-A-03 (Qty 1)	\$332	\$216	\$0.00
MNRD-A-05	MSDN Network Resource Dimension 5 (5 PBXS) PRE-REQUISITE(S): MNRD-A-04 (Qty 1)	\$332	\$216	\$0.00
MNRD-A-10	MSDN Network Resource Dimension 10 (6-10 PBXS) PRE-REQUISITE(S): MNRD-A-05 (Qty 1)	\$332	\$216	\$0.00
MNRD-A-30	MSDN Network Resource Dimension 30 (11-30 PBXS) PRE-REQUISITE(S): MNRD-A-10 (Qty 1)	\$664	\$216	\$0.00
MNRD-A-60	MSDN Network Resource Dimension 60 (31-60 PBXS) PRE-REQUISITE(S): MNRD-A-30 (Qty 1)	\$664	\$216	\$0.00

OPS MANAGER UPGRADES

Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
52001564	OPS Manager 6.x to 7.1 Standard upgrade NOTE(S): OPS Manager Rls 7.1 Base CD (Qty 1) OPS Manager Tech Docs (Qty 1) 9148-000-040-NA OPS Man Network Option (Qty 1) Only available for existing Enterprise Manager installations. Please include the OPS Ma	\$119	\$864	\$1.63
52001565	OPS Manager 6.x with IDS to 7.1 Enhanced Upgrade NOTE(S): OPS Manager Rls 7.1 Base CD (Qty 1) OPS Manager Tech Docs (Qty 1) 9148-000-040-NA OPS Man Network Option (Qty 1) Includes IUM software in the OPS Manager Enhanced. Only available for existing	\$119	\$864	\$1.63

54001750	OPS Manager Rls 7.1 Standard to Enhanced Upgrade NOTE(S): Includes: Integrated Directory Services (IDS) Software Option Integrated Unified Messaging (IUM) Software Option For IDS, the PO must include the OPS Manager Security Module SYSID Number.	\$2,963	\$864	\$40.63
9148-000-520-NA	OPS Manager Rls. 6.0 to 6.1 Upgrade NOTE(S): This upgrade is for current OPS Manager Rls 6.0 installations to upgrade to Rls 6.1. OPSman Rls 6.0 installations must upgrade to 6.1 prior to upgrading to the latest software release. Please note that this	\$0	\$432	\$0.00
9148-000-527-NA	OPS Manager Rls. 6.1 and Higher Upgrade to Latest Release NOTE(S): Upgrade from Rls 6.1 (or higher) to the latest OPS Manager Software Release.	\$0	\$432	\$0.00
OPS MANAGER SPARES FOR WINDOWS NT				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
9125-100-100-NA	Dual Ethernet Connectivity Kit NOTE(S): This Kit is used for connecting an Port to an MCIIE Card.	\$199	\$0	\$21.67
OPS MANAGER SPARES FOR UNIX				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
9400-300-312-NA	Control Resources Card III	\$664	\$216	\$7.00
7100 MANAGEMENT ACCESS POINTS				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
51005421	7100 Management Access Point E/M NA NOTE(S): This unit provides ethernet and modem connectivity. Technical certification on either the 3100 ICP or 3300 ICP is required for purchase.	\$845	\$0	\$8.91
51005423	7100 Management Access Point E/M/S/U NA NOTE(S): This unit provides ethernet; modem; and serial port connectivity. It also has a built in Uninterruptible Power Supply (UPS) for 120VAC. Technical Certification on either the 3100 ICP or 3300 ICP is requ	\$1,452	\$0	\$15.32

51005425	7100 Management Access Point E/M/S NA NOTE(S): This unit provides ethernet; modem; and serial port connectivity. Technical Certification on either the 3100 ICP or 3300 ICP is required for purchase.	\$1,209	\$0	\$12.75
51006066	7100 Management Access Point E/E VPN NOTE(S): This unit provides Ethernet LAN and Ethernet WAN connectivity with VPN support. It also includes a modem as a backup connection path. Technical certification is not required to order the MAP E/E but is re	\$1,323	\$0	\$13.96
51006975	7100 MAP 3300 Alarms Option NOTE(S): 7100 Software Release 1.2 is required to order this option. Purchase Orders for existing installations require the unit's Serial Number and an email address for the license key information to be sent to.	\$395	\$0	\$0.00
51006976	7100 MAP SX-2000 Alarms Option NOTE(S): 7100 Software Release 1.2 is required to order this option. Purchase Orders for existing installations require the unit's Serial Number and an email address for the license key information to be sent to.	\$395	\$0	\$0.00

ENTERPRISE MANAGER

Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
52001560	Enterprise Manager 1.1 with OPS Manager 7.1 Standard NOTE(S): Enterprise Manager Rls 1.1 Base CD (Qty 1) OPS Manager Rls 7.1 Base CD (Qty 1) OPS Manager USB Security Access Module (Qty 1) Enterprise Manager & OPS Manager Tech Docs (Qty 1) 9148-000-02	\$3,160	\$864	\$43.33
52001562	Enterprise Manager Release 1.1 NOTE(S): Enterprise Manager Base CD (Qty 1) Enterprise Manager Tech Docs (Qty 1) 2 Managed System Licenses Enterprise Manager Rls 1.1 Tech Certification required. Can manage 2 systems.Order additional licenses as requir	\$1,580	\$864	OEM

52001566	OPS Manager 7.1 Enhanced NOTE(S): OPS Manager Rls 7.1 Base CD (Qty 1) OPS Manager USB Security Access Module (Qty 1) OPS Manager Tech Docs (Qty 1) 9148-000-025-NA OPS Man Network Node S/W Package (Qty 1) 9148-000-040-NA OPS Man Network Option (Qty 1)	\$3,950	\$864	\$54.17
52001568	OPS Manager 7.1 Standard NOTE(S): OPS Manager Rls 7.1 Base CD (Qty 1) OPS Manager USB Security Access Module (Qty 1) OPS Manager Tech Docs (Qty 1) 9148-000-025-NA OPS Man Network Node S/W Package (Qty 1) 9148-000-040-NA OPS Man Network Option (Qty 1)	\$1,580	\$864	\$21.67
54001240	10 Managed Systems Licence for Enterprise Manager NOTE(S): This Enterprise Manager software option allows the management of 10 additional systems. The Service Account ID is required if Enterprise Manager is already installed. The only pre-requisite i	\$3,950	\$0	\$62.50
54001242	5 Managed Systems Licence for Enterprise Manager NOTE(S): This Enterprise Manager software option allows the management of 5 additional systems. The Service Account ID is required if Enterprise Manager is already installed. The only pre-requisite is	\$2,370	\$0	\$37.50
54001243	Solution Wide Licence for Enterprise Manager NOTE(S): This Enterprise Manager software option allows the management of an unlimited number of systems. The Service Account ID is required if Enterprise Manager is already installed. The only prerequisite	\$9,480	\$0	\$150.00
ENTERPRISE MANAGER UPGRADES				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
52001740	Upgrade to Ent.Mgr. Rls 1.1 / OPS Manager Rls 7.1 NOTE(S): Use this part number to upgrade any existing Enterprise Manager Rls 1.0 installation to Rls 1.1. This part also includes the OPS Manager Rls 7.1 to upgrade any existing OPS Manager Rls 7.0 in	\$119	\$864	\$1.88
INTEGRATED MANAGEMENT APPLICATIONS				

Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
51007961	NetAlly VoIP (Standard) NOTE(S): 2 Full Assessments 5 Agents Unlimited Preliminary Assessments First Year Maintenance Include contact name and email on your PO. Upon receipt of the product, you will need to register your license key. Visit Integrated	\$7,900	\$0	OEM
51007962	NetAlly VoIP (Enhanced) NOTE(S): Standard package plus unlimited full Assessments. Include contact name and email on your PO. Upon receipt of the product, you will need to register your license key. Visit Integrated Management Applications product por	\$19,750	\$0	OEM
51007963	NetAlly RealTime NOTE(S): 2 Agents First Year Maintenance Permanent Monitoring Include contact name and email on your PO. Upon receipt of the product , you will need to register your license key. Visit Integrated Management Applications product por	\$4,740	\$0	OEM
51007966	Additional Assessment (qty 1) NOTE(S): This includes one additional Full Assessment If upgrading an existing installation, include the CD's product key number on your PO.	\$790	\$0	OEM
51007967	Additional Assessments (qty 5) NOTE(S): This includes 5 Additional Full Assessments If upgrading an existing installation, include the CD's product key number on your PO.	\$3,358	\$0	OEM
51007968	Upgrade to Unlimited Assessments (Standard to Enhanced) NOTE(S): If upgrading an existing installation, include the CD's product key number on your PO.	\$11,850	\$0	OEM

51007969	Traffic Agents (qty 5) NOTE(S): Provides additional 5 concurrent Agents. If upgrading an existing installation, include the CD's product key number on your PO.	\$4,740	\$0	\$75.00
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Mitel Networks, Inc.

Manufacturer's Price List with Discount

Manufacturer: Mitel Networks, Inc.
 Model: SX-200

Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
SX-200				
SX-200 ICP CARDS/NODES				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
50003725	ICP Analogue Option Module NOTE(S): In the U.S. Channels only: When ordering with 3300 ICP product this part may be purchased direct from Mitel. Used to expand System by 6 additional LS/CLASS and 2 ONS.	\$632	\$54	\$6.67
SX-200 EL STANDARD PACKAGES				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month

50002281	SX200 EL BCCIII and Software Package 110V INCLUDE(S): 9109-610-202-NA Main Control Card III Elx (Qty 1) 9109-600-002-NA SX-200 ELx Cabinet (Qty 1) 9109-117-001-NA Bay Control III Card (Qty 1) 9109-008-000-SA Bay Power Supply 110V (Qty 1) 9109-012	\$2,503	\$4,968	\$34.32
50002286	SX200 Peripheral Node BCC3 110V INCLUDE(S): 9109-600-002-NA SX200 ELx Cabinet (Qty 1) 9109-117-001-NA Bay Control Card III (Qty 1) 9109-008-000-SA Bay Power Supply 110v (Qty 1) 9180-510-010-NA Copper Interface Module (Qty 1) 9125-100-106-NA Per.	\$1,877	\$216	\$19.80
SX-200 EL VERTICAL MARKET PACKAGES				\$0.00
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
50002283	SX200 EL Hotel/Motel 60 Stations & Software 110V INCLUDE(S): 9109-610-202-NA Main Control Card III Elx (Qty 1) 9109-600-002-NA SX-200 ELx Cabinet (Qty 1) 9109-117-001-NA Bay Control III Card (Qty 1) 9109-008-000-SA Bay Power Supply 110V (Qty 1) 9	\$7,138	\$5,832	\$97.89

SX-200 EL MESSAGING PACKAGES				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
50002269	SX200 EL & MEM/SETS/Software 110V INCLUDE(S): 9109-610-202-NA Main Control Card III Elx (Qty 1) 9109-600-002-NA SX-200 ELx Cabinet (Qty 1) 9109-117-001-NA Bay Control III Card (Qty 1) 9109-008-000-SA Bay Power Supply 110V (Qty 1) 9109-012-002-NA	\$6,139	\$3,780	\$0.00
SX-200 EL				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
50003136	SX-200 IP Node NOTE(S): This IP Node requires LW19 RIs 3.1 Software. Requires technical certification on LW19 RIs 3.1. Each SX-200 EL supports a maximum of 2 IP Nodes. Each SX-200 IP Node supports a maximum of 60 IP Devices.	\$1,663	\$1,080	\$17.54
MITEL EXPRESS MESSENGER				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month

50002268	Mitel Express Messenger Hospitality Package INCLUDE(S): 9109-080-002-NA Mitel Express Messenger 4 port Card (Qty 1) 50000320 Mitel Express Messenger PMS Cable (Qty 1) 9109-542-101-NA Express Messenger PMS Software Option (Qty 1) NOTE(S): 9109-542-	\$4,557	\$1,296	\$0.00
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SX-200 CONTROL AND PERIPHERAL CARDS

Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
50001730	LS/CLASS Trunk Card (8 circuit) NOTE(S): System software at level LW19 Rls 2.0 UR 1 or higher is required for this card to work. This card is not backward compatible.	\$1,453	\$81	\$0.00
9109-005-000-SA	Universal Card	\$581	\$108	\$0.00
9109-011-001-SA	LS/GS Trunk Card (6 Circuit)	\$1,090	\$108	\$0.00
9109-012-001-NA	Digital Line Card (12 Circuit) NOTE(S): Model 70IP - Use to add resources to an SX-200	\$1,264	\$108	\$0.00
9109-013-000-SA	E&M Trunk Module	\$430	\$108	\$0.00
9109-016-000-SA	DTMF Receiver Module	\$449	\$108	\$0.00
9109-018-000-SA	MOH/Paging Module	\$215	\$108	\$0.00
9109-031-000-SA	DID Card (6 Circuit)	\$949	\$432	\$0.00

9109-040-000-SA	OPS Line Card (6 Circuit)	\$1,707	\$432	\$0.00
9109-110-001-NA	ONS/CLASS Line Card (12 Circuit)	\$1,264	\$108	\$0.00
9109-118-001-NA	BRI Card (Carrier 0 Circuits) NOTE(S): BRI Card can support up to 3 BRI modules (4 circuits each) Requires: Min. LW 18 R2.0/ BCC III & ELx type cabinet.	\$605	\$0	\$6.38
9109-118-101-NA	BRI Card with Module (4 Circuits) NOTE(S): Requires BCC III/ Min. LW 18 Rel 2.0 and ELx type cabinet.	\$1,264	\$108	\$0.00
9109-613-002-NA	Control Triple FIM Carrier Card MM 5KM	\$1,090	\$108	\$0.00
9109-613-003-NA	Control Triple FIM Carrier Card SM 14KM	\$3,034	\$108	\$0.00
9109-614-001-NA	Control Triple CIM Card NOTE(S): 3 imbedded copper circuits included One of 3 circuits can be replaced by 1/5 or 14 km FIM II mod	\$632	\$0	\$0.00
9109-616-001-NA	Peripheral Interface Module Carrier Card (PIMCC) NOTE(S): Connects FIM II Module Variants or CIM in BCC II Per. Node	\$454	\$54	\$4.79
9180-510-002-NA	Fiber Interface Module II (FIM II) 5km MM NOTE(S): Sits on BCC III / PRI or PIMCC card. Can replace one of three circuits on the Control Triple CIM	\$443	\$0	\$0.00

9180-510-003-NA	Fiber Interface Module II (FIM II) 14Km SM NOTE(S): Sits on BCC III / PRI or PIMCC card. Can replace one of three circuits on Control Triple CIM card	\$1,517	\$0	\$0.00
9180-510-004-NA	SX-200 EL/ML Dual link T1 Module NOTE(S): This Dual Link T1 Module is used with the PRI or BCCIII. The T1 module is equipped with a CSU. The minimum S/W requirement for the PRI card is LW17.4 The min. S/W requirement for the BCC III card is LW18 Rel 2	\$1,380	\$432	\$5.79
9180-510-005-NA	BRI Module (4 Circuits) NOTE(S): Up to 3 BRI modules (4 circuits each) can sit on a BRI card. Requires BCC III/ Min. LW 18 Rel. 2.0 and ELx type cabinet.	\$632	\$108	\$0.00
9180-510-006-NA	DSP Module - Single NOTE(S): Sits on BCC III. Required in all Bays supporting CLASS enabled analog sets. Supports 16 Record A Call Conferences. Replaces Universal card/DTMF Receiver combo. Min. LW 18 Release 2.0 and ELx type cabinet required.	\$1,075	\$108	\$0.00

9180-510-009-NA	Maintenance Module NOTE(S): Provides maintenance interface for BRI cards in control cab. Sits on BCC III in Control Cabinet. Includes: RS-232/7C 8 pin cable	\$126	\$108	\$0.00
9180-510-010-NA	Copper Interface Module (CIM) NOTE(S): Sits on BCCIII or PRI or PIMCC card	\$317	\$0	\$0.00
9401-000-024-NA	Music on Hold Paging Unit (DNIC)	\$190	\$108	\$0.00

CONSOLES

Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
9189-000-300-NA	Superconsole 1000 for SX200 - Light Grey; Back Lit NOTE(S): Enhanced Superconsole 1000 with back lit display and additional functionality	\$1,264	\$216	\$0.00
9189-000-301-NA	Superconsole 1000 for SX200 - Dark Grey; Back Lit NOTE(S): Enhanced Superconsole 1000 with back lit display and additional functionality	\$1,264	\$216	\$0.00
9189-048-001-NA	Console Handset Curly Cord (Grey) (Qty 10)	\$75	\$0	\$0.00

9189-888-001-NA	Console Handset Amplifier with Volume Control NOTE(S): Used for Superconsole 1000 & Superset 700 consoles installed in the US prior to Jan 1/2000 to provide Volume Control that meets Jan1/2000 FCC Part 68 volume control rules. Also adheres to Canada's	\$72	\$108	\$0.00
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SPARE COMPONENTS

Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
50000161	SX200 ML/EL DOOR (PLASTIC)	\$61	\$0	\$0.00
50000786	SX-200 ML/EL Wall Mount Bracket NOTE(S): For use on SX-200 EL or ELx type cabinets 9109-600-001-NA or 9109-600-002-NA only.	\$134	\$108	\$0.00
50001312	LW 19 Release 1 (4MB) Flash Card - Spare NOTE(S): Includes CD ROM Tech. Docs.	\$366	\$0	\$0.00
50001728	LW19 Release 2.1 (4MB) Flash Card - Spare NOTE(S): Includes CD-ROM Technical Documentation.	\$290	\$0	\$3.06
50002726	LW19 Rls 3.0 Flash Card - Spare NOTE(S): Requires LW19 Rls 3.0 Technical Certification. Includes CD-ROM docs.	\$290	\$0	\$3.06
50003780	IP NODE Release 3 Software CD - Spare	\$395	\$0	\$6.25

9108-034-001-NA	G1001 (480 Port) Spare Disks	\$2,216	\$0	\$35.06
9109-008-000-SA	Bay Power Supply 110 Volt	\$605	\$0	\$0.00
9109-017-001-SA	Bay Control Card	\$908	\$0	\$9.58
9109-020-000-SA	COV Line Card (6 Circuit)	\$1,264	\$108	\$0.00
9109-021-001-NA	SX-200 ML/EL T1 Card NOTE(S): For use with LW 17 Rls. 4 or greater.	\$1,453	\$432	\$0.00
9109-060-000-SA	T1 Clock Module (Stratum 3)	\$1,209	\$0	\$12.76
9109-061-000-SA	T1 Clock Module (Stratum 4)	\$242	\$0	\$2.55
9109-117-001-NA	Bay Control Card III (BCC III) NOTE(S): Required for CLASS sets option/ BRI/ 16 RAC conferences/ DSP and T1 module. Requires Min. LW 18 R2.0/ ELx cabinet	\$1,517	\$432	\$0.00
9109-125-000-SA	3.5 Floppy Disk Drive (Card Mounted)"	\$242	\$0	\$2.55
9109-418-232-NA	LW 17 Release 4 (4MB) Flash Card - Spare	\$290	\$0	\$4.59
9109-418-234-NA	LW 18 Release 1 (4MB) Flash Card - Spare NOTE(S): Includes CD ROM Tech. Practices	\$290	\$0	\$4.59
9109-600-002-NA	SX-200 ELx Cabinet	\$1,321	\$0	\$13.93
9109-610-001-NA	Main Control Card III-ML Card (Stratum 4)	\$928	\$108	\$0.00
9109-610-002-NA	Main Control Card III-ML Card (Stratum 3)	\$1,114	\$108	\$0.00

9109-610-101-NA	Main Control III-EL Card (Stratum 4)	\$2,723	\$108	\$0.00
9109-610-102-NA	Main Control III-EL Card (Stratum 3)	\$3,342	\$108	\$0.00
9109-610-202-NA	Main Control III-ELx Card (Stratum 3)	\$3,590	\$108	\$0.00
9109-611-001-NA	Dual FIM Carrier Control Card (EL/ML) INCLUDE(S): One imbedded FIM and space for One other optional FIM.	\$835	\$108	\$0.00
9109-612-001-NA	Peripheral Card FIM Carrier (EL Cabinet)	\$1,264	\$108	\$0.00
9109-613-001-NA	Triple FIM Carrier Control Card INCLUDE(S): Two imbedded FIM's and space for One other optional FIM.	\$979	\$108	\$0.00
9109-616-001-NA	Peripheral Interface Module Carrier Card (PIMCC) NOTE(S): Connects FIM II Module Variants or CIM in BCC II Per. Node	\$454	\$54	\$4.79
9109-631-001-NA	SX-200 RM Fan Assembly	\$90	\$0	\$0.95
9109-652-004-NA	SX-200 Peripheral Node BCC II 110V INCLUDE(S): 9109-600-002-NA SX-200 ELx Cabinet (Qty 1) 9109-017-001-SA Bay Control Card II (Qty 1) 9109-008-000-SA Bay Power Supply 110V (Qty 1) 9109-616-001-NA Peripheral Interface Module Carrier Card (PIMCC) (Q	\$1,961	\$0	\$0.00

9125-100-106-NA	Peripheral Cabinet Interconnect Cable (15 Ft) NOTE(S): For use on the SX-200 as a Peripheral Cabinet Copper Interconnect Cable. For use on the SX-2000 as a Peripheral Cabinet Expansion Cable.	\$70	\$0	\$0.00
9180-011-001-NA	SX-200 Peripheral AC Power Supply Cord 120V	\$9	\$0	\$0.00
9180-305-000-NA	System Fail Transfer Unit (6 Circuit)	\$543	\$0	\$0.00
9180-510-001-NA	SX-200 ML/EL FIM II Module NOTE(S): Sits on BCC III / PRI or PIMCC cards. Can replace one of three circuits on Control Triple CIM card	\$443	\$0	\$0.00
9180-EXT-000-NA	COV Loop Extender	\$972	\$0	\$0.00
9400-100-301-NA	Peripheral Fim Carrier	\$0	\$108	\$7.63
9400-100-304-NA	Dual T1 Adapter (SX-200 LIGHT)	\$242	\$0	\$2.55
9400-300-204-NA	Assembly Power Supply	\$605	\$0	\$6.38
9400-300-301-NA	Fiber Interface Module (FIM)	\$317	\$108	\$0.00
9400-300-302-NA	Quad Fim Carrier	\$483	\$0	\$5.10
9400-300-305-NA	3.5 Floppy Disk Drive (SX-200 LIGHT)"	\$254	\$0	\$2.68

9400-300-315-NA	Multi-Mode Extended FIM NOTE(S): Two (2) FIM's are required per link. For use only on SX-200 Peripheral Nodes or SX-2000 Peripheral and DSU Nodes. Has a 3 mile (5km) distance limitation.	\$1,264	\$216	\$0.00
9400-300-316-NA	Single Mode Extended FIM NOTE(S): Two (2) FIM's required per link. For use only on SX-200 Peripheral Nodes or SX-2000 Peripheral and DSU Nodes. Has a 8 3/4 mile (14km) distance limitation.	\$1,517	\$216	\$0.00
9400-300-317-NA	Control FIM Carrier NOTE(S): For use only on SX-200 ML Release 1 Systems.	\$619	\$108	\$0.00
SX-200 ML/EL STANDARD SYSTEM SOFTWARE AND OPTIONS				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
50002131	SX-200 MyAdministrator Application RIs 2 NOTE(S): This is the CD-ROM PC Application. The SX-200 system requires software option 54000310. The SX-200 will need a minimum of LW19 RIs 1.0.	\$71	\$432	\$1.13

50002724	<p>LIGHTWARE 19 Rls. 3.2 Software Package & Docs</p> <p>INCLUDE(S):</p> <p>50002726 LW19 Rls 3 Flash Card & Docs (Qty 1)</p> <p>9400-200-302-NA System ID Module (Qty 1)</p> <p>9109-530-048-NA 48 Maximum User Devices Option (Qty 1)</p> <p>9109-532-007-NA Superset 4000 Series Set Option</p>	\$965	\$0	\$15.26
54000080	<p>LIGHTWARE 19 Rls 2.0 Features Option (FL3)</p> <p>NOTE(S):</p> <p>This option enables Feature Level 3. Option is not available to those who received RSD as part of an upgrade or new system software purchase. To order SYSID number must be provided.</p> <p>PREREQUISITE: Re</p>	\$0	\$0	\$0.00
54000440	<p>LW19 Rls 2.0 Features Option</p> <p>NOTE(S):</p> <p>This option is also known as Feature Level 3. Prerequisites LW19 Rls 2.0 and Remote Software Download.</p>	\$482	\$0	\$7.63

54000640	LIGHTWARE 19 Rls 3.0 Features Option (FL4) NOTE(S): This option enables FL4. This no charge option is NOT available to those who received RSDL as part of an upgrade or new system software purchase. To order SYSID number and proof of purchase of Remote	\$0	\$0	\$0.00
54000641	LIGHTWARE 19 Rls 3.0 Features Option (FL4) NOTE(S): This option is also known as Feature Level 4 Pre-requisite: LW19 Rls 3.0	\$482	\$0	\$0.00
9109-532-003-NA	Lodging Hotel/Motel Option NOTE(S): Part #'s 9109-532-003-NA and 9109-532-004-NA are mutually exclusive of each other. SX-200 ML/EL can only operate with one of these options on the System.	\$0	\$432	\$0.00
9109-532-004-NA	PMS Interface Option NOTE(S): Part #'s 9109-532-003-NA and 9109-532-004-NA are mutually exclusive of each other. SX-200 ML/EL can only operate with one of these options on the System.	\$0	\$0	\$0.00

9109-532-006-NA	Centralized Voicemail & Centralized Attendant NOTE(S): ONS Centralized Voice Mail is NOT supported over Q.SIG or IP Networking. PRE-REQUISITE(S): LW 17 or Greater	\$632	\$216	\$0.00
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SX-200 EL MAXIMUM USER DEVICES

Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
54000170	SX200 EL Options Pkg. 72-336 Maximum User Devices INCLUDE(S): 9109-530-072-NA SX-200 ML/EL 72 Maximum User Devices (Qty 1) 9109-530-096-NA SX-200 ML/EL 96 Maximum User Devices (Qty 1) 9109-530-120-NA SX-200 ML/EL 120 Maximum User Devices (Qty 1) 91	\$5,126	\$0	\$81.11
9109-530-072-NA	SX-200 ML/EL 72 Maximum User Devices	\$532	\$0	\$8.41
9109-530-096-NA	SX-200 ML/EL 96 Maximum User Devices PRE-REQUISITE(S): 9109-530-072-NA SX-200 ML/EL 72 Maximum User Devices (Qty 1)	\$532	\$0	\$8.41
9109-530-120-NA	SX-200 ML/EL 120 Maximum User Devices PRE-REQUISITE(S): 9109-530-096-NA SX-200 ML/EL 96 Maximum User Devices (Qty 1)	\$523	\$108	\$0.00

9109-530-144-NA	SX-200 ML/EL 144 Maximum User Devices NOTE(S): REQUIRED: 9109-530-120-NA SX-200 ML/EL 120 Maximum User Devices OR 54000200 SX-200 ML/EL Option Pkg. 72-120 Maximum User Device	\$532	\$0	\$8.41
9109-530-168-NA	SX200 ML/EL 168 Maximum User Devices PRE-REQUISITE(S): 9109-530-144-NA SX-200 ML/EL 144 Maximum User Devices (Qty 1)	\$532	\$0	\$8.41
9109-530-192-NA	SX200 ML/EL 192 Maximum User Devices PRE-REQUISITE(S): 9109-530-168-NA SX-200 ML/EL 168 Maximum User Devices (Qty 1)	\$532	\$0	\$8.41
9109-530-216-NA	SX-200 ML/EL 216 Maximum User Devices PRE-REQUISITE(S): PRE-REQUISITE(S) REQUIRED: 9109-530-192-NA SX-200 ML/EL 192 Maximum User Devices (Qty 1)	\$523	\$108	\$0.00
9109-530-336-NA	SX-200 EL 336 Maximum User Devices NOTE(S): PRE-REQUISITE(S): 9109-530-216-NA SX-200 ML/EL 216 Maximum User Devices OR 54000201 SX-200 ML/EL Options Pkg. 144-216 Max. User Devices	\$1,380	\$108	\$0.00

9109-530-432-NA	SX-200 EL 432 Maximum User Devices NOTE(S): PRE-REQUISITE(S): 9109-530-336-NA SX-200 EL 336 Maximum User Devices OR 54000170 SX-200 EL Options Pkg. 72-336 Maximum User Devices OR 9109-534-001-NA SX-200 ML/EL Opt Pkg 120-336 Max User Dev	\$632	\$108	\$0.00
9109-530-552-NA	SX-200 EL 552 Maximum User Devices PRE-REQUISITE(S): 9109-530-432-NA OR 9109-530-456-NA OR 9109-530-480-NA	\$632	\$108	\$0.00
9109-530-672-NA	SX-200 EL 672 Maximum User Devices PRE-REQUISITE(S): 9109-530-552-NA SX-200 EL 552 Maximum User Devices (Qty 1)	\$254	\$108	\$0.00
9109-530-768-NA	SX-200 EL 768 Maximum User Devices NOTE(S): Requires LW 17 Release 3.1 or greater. PRE-REQUISITE(S): 9109-530-672-NA SX-200 EL 672 Maximum User Devices (Qty 1)	\$254	\$108	\$0.00
SX-200 ML/EL/SX-200 ICP COMMON SOFTWARE OPTIONS				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
54000050	Speech Server - SX-200 Software Option	\$0	\$0	\$0.00
54000131	Suite Services Option NOTE(S): Required: Minimum LW 18 Rel. 2.0	\$965	\$432	\$15.26

54000310	SX-200 MyAdministrator Option NOTE(S): Min. LW 19 Rel. 1.0 Required. System ID Module must be provided. This provides the software option on the SX-200 only. MyAdministrator functions also require the use of the CDROM application/ part number 5000213	\$360	\$0	\$5.70
54000660	IP Set License (Qty 1) NOTE(S): Requires LW19 Rls 3.0 software minimum. Order 1 IP Set License per IP Telephone Set.	\$138	\$0	\$2.19
54000661	IP Network Channel License (Qty 1) NOTE(S): Requires a minimum of LW19 Rls 3.1 software. (with IPNODE) Each IP Node supports a maximum of 30 IP Network Channels (IP Trunks). Order the exact quantity of IP Trunks required to a maximum of 60 per SX-200	\$79	\$0	\$1.25
54000890	Compression Resource License (8 Channels) NOTE(S): Requires LW19 Rls 3.2 Software Requires technical certification on LW19 Rls 3.2 Maximum 32 Compression Resource Channels per IP NODE	\$435	\$0	\$6.88
9109-532-001-NA	Auto Attendant Option	\$0	\$216	\$0.00

9109-532-002-NA	Mitel Application Interface Option	\$317	\$216	\$0.00
9109-532-007-NA	Superset 4000 Series Sets Option NOTE(S): For use with minimum LW17 only.	\$619	\$216	\$0.00
9109-532-010-NA	Fax Tone Detection Option NOTE(S): For use with minimum LW17 (ML/EL) only.	\$317	\$216	\$0.00
9109-532-011-NA	SX-200 Voicemail Softkey Option NOTE(S): For use with LW 17 Rel. 3.1 or later. MOSS Option enables softkey integration on Mitel Express Messenger Rel. 2.1 (MEM) and Mitel NuPoint Messenger Rel. 7.0 or greater. To order: Serial number of MEM or Mitel	\$0	\$0	\$0.00
9109-532-013-NA	ACD Real Time Event Option NOTE(S): Requires LW 17 Rel 4 or greater This software option is \$0.00 when purchased in conjunction with the 6110 Contact Center Management Application. Part Numbers: 51000575 or 51003274 or 9146-600-401-NA or 9146-600-402	\$2,906	\$216	\$0.00

9109-532-021-NA	Record A Call Option NOTE(S): Serial number from Mitel Express Messenger card must be provided with the P.O. Requires LW 18 Release 1.0 or greater Requires minimum Mitel Express Messenger 3.0 This is a Moss option required on the SX-200.	\$632	\$648	\$0.00
9109-532-022-NA	CLASS Sets Option NOTE(S): Option provides station side CLASS on analog telephone sets Pre-Requisites: ONS/CLASS Line Card (9109-110-001-NA) or BONS/CLASS Line Card (9109-110-002-NA) AND ELx type cabinet / DSP/ BCCIII/ Min. LW 18 Rel 2.0	\$1,928	\$0	\$30.50
9109-533-201-NA	SX-200 EL/ML 1st Digital Link S/W Option NOTE(S): The 1st Digital link S/W option is used to enable link 1 of The PRI card or T1/E1 Module The T1/E1 module requires the BCCIII Pre-requisite(s) required: Lightware 17 release 4 or greater for the PRI c	\$632	\$0	\$0.00

9109-533-202-NA	SX-200 EL/ML/SX-200 ICP 2nd Digital link S/W option NOTE(S): The 2nd Digital link S/W option is used to enable link 2 of The PRI card or T1/E1 Module The T1/E1 module requires the BCCIII Pre-requisite(s) required: Lightware 17 release 4 or greater fo	\$949	\$108	\$0.00
9109-533-203-NA	SX-200 EL/ML/SX-200 ICP 3rd Digital link S/W option NOTE(S): The 3rd digital link S/W option is used to enable link 3 of The PRI card or T1/E1 Module The T1/E1 module requires the BCCIII Pre-requisite(s) required: Lightware 17 release 4 or greater fo	\$949	\$108	\$0.00
9109-533-204-NA	SX-200 EL/ML/SX-200 ICP 4th Digital link S/W option NOTE(S): The 4th digital link S/W option is used to enable link 4 of The PRI card or T1/E1 Module The T1/E1 module requires the BCCIII Pre-requisite(s) required: Lightware 17 release 4 or greater fo	\$1,264	\$108	\$0.00

9109-533-205-NA	SX-200 EL/ML/SX-200 ICP 5th Digital link S/W option NOTE(S): The 5th digital link S/W option is used to enable link 5 of The PRI card or T1/E1 Module The T1/E1 module requires the BCCIII Pre-requisite(s) required: Lightware 17 release 4 or greater fo	\$949	\$108	\$0.00
9109-533-206-NA	SX-200 EL/ML/SX-200 ICP 6th Digital link S/W option NOTE(S): The 6th digital link S/W option is used to enable link 6 of The PRI card or T1/E1 Module The T1/E1 module requires the BCCIII Pre-requisite(s) required: Lightware 17 release 4 or greater fo	\$1,075	\$108	\$0.00
9109-533-207-NA	SX-200 EL/ML/SX-200 ICP 7th Digital link S/W option NOTE(S): The 7th digital link S/W option is used to enable link 7 of The PRI card or T1/E1 Module The T1/E1 module requires the BCCIII Pre-requisite(s) required: Lightware 17 release 4 or greater fo	\$949	\$108	\$0.00

9109-533-208-NA	SX-200 EL/ML/SX-200 ICP 8th Digital link S/W option NOTE(S): The 8th digital link S/W option is used to enable link 8 of The PRI card or T1/E1 Module The T1/E1 module requires the BCCIII Pre-requisite(s) required: Lightware 17 release 4 or greater fo	\$1,075	\$108	\$0.00
ACD AGENTS (SX-200 ML/EL/SX-200 ICP)				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
9109-531-005-NA	ACD Agents 1-5	\$949	\$216	\$0.00
9109-531-010-NA	ACD Agents 6-10	\$632	\$216	\$0.00
9109-531-015-NA	ACD Agents 11-15	\$632	\$216	\$0.00
9109-531-025-NA	ACD Agents 16-25	\$632	\$216	\$0.00
9109-531-050-NA	ACD Agents 26-50	\$632	\$216	\$0.00
9109-531-075-NA	ACD Agents 51-75	\$317	\$216	\$0.00
9109-531-100-NA	ACD Agents 76-100	\$317	\$216	\$0.00
TAPI SERVICE PROVIDER (SX200 ML/EL/SX-200ICP)				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
9109-535-005-NA	SX-200 TAPI Service Provider 0-5 Users	\$0	\$108	\$0.00
9109-535-010-NA	SX-200 TAPI Service Provider 6-10 Users	\$158	\$108	\$0.00
9109-535-015-NA	SX-200 TAPI Service Provider 11-15 Users	\$94	\$108	\$0.00

9109-535-020-NA	SX-200 TAPI Service Provider 16-20 Users	\$94	\$108	\$0.00
9109-535-025-NA	SX-200 TAPI Service Provider 21-25 Users	\$94	\$108	\$0.00
9109-535-030-NA	SX-200 TAPI Service Provider 26-30 Users	\$94	\$108	\$0.00
9109-535-040-NA	SX-200 TAPI Service Provider 31-40 Users	\$94	\$108	\$0.00
9109-535-050-NA	SX-200 TAPI Service Provider 41-50 Users	\$94	\$108	\$0.00

PROGRAM: SX-200 ML/EL UPGRADES

Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
52000063	SX-200D 480P G1003-5 ACD to SX-200 EL Latest SW INCLUDE(S): 9109-600-002-NA SX-200 ELx Cabinet (Qty 1) 50002724 - LIGHTWARE 19 Rls 3.2 SW & Docs (Qty 1) 9109-610-202-NA MCC III Elx Strat. 3 (Qty 1) 9109-613-001-NA Control Triple FIM Carrier (Qty 1)	\$3,765	\$0	\$0.00
52000065	200D 480P G1004-5 BSC+MAI to SX-200 EL Latest SW INCLUDE(S): 9109-600-002-NA SX-200 ELx Cabinet (Qty 1) 50002724 - LIGHTWARE 19 Rls 3.2 SW & Docs (Qty 1) 9109-610-202-NA MCC III Elx Strat. 3 (Qty 1) 9109-613-001-NA Control Triple FIM Carrier (Qty 1)	\$3,765	\$0	\$0.00

52000066	SX-200L LW16 ENH 144 Port to SX-200 EL Latest SW INCLUDE(S): 9109-600-002-NA SX-200 ELx Cabinet (Qty 1) 50002724 - LIGHTWARE 19 Rls 3.2 SW & Docs (Qty 1) 9109-008-000-SA 100V Power Supply (Qty 1) 9109-610-202-NA MCC III Elx Strat. 3 (Qty 1) 9109-6	\$3,460	\$0	\$0.00
52000067	200D 456P G1004-5 BSC+MAI to SX-200 EL Latest SW INCLUDE(S): 9109-600-002-NA SX-200 ELx Cabinet (Qty 1) 50002724 - LIGHTWARE 19 Rls 3.2 SW & Docs (Qty 1) 9109-610-202-NA MCC III Elx Strat. 3 (Qty 1) 9109-613-001-NA Control Triple FIM Carrier (Qty 1)	\$4,124	\$0	\$0.00
52000068	SX-200L LW15 to SX-200 EL Latest SW INCLUDE(S): 9109-600-002-NA SX-200 ELx Cabinet (Qty 1) 50002724 - LIGHTWARE 19 Rls 3.2 SW & Docs (Qty 1) 9109-008-000-SA 100V Power Supply (Qty 1) 9109-610-202-NA MCC III Elx Strat. 3 (Qty 1) 9109-613-001-NA Co	\$3,460	\$0	\$0.00

52000069	D672P LW15 or G1003-4 ACD to SX-200 EL Latest SW INCLUDE(S): 9109-600-002-NA SX-200 ELx Cabinet (Qty 1) 50002724 - LIGHTWARE 19 Rls 3.2 SW & Docs (Qty 1) 9109-610-202-NA MCC III Elx Strat. 3 (Qty 1) 9109-613-001-NA Control Triple FIM Carrier (Qty 2)	\$5,200	\$0	\$0.00
52000070	D672P LW15 or G1003-4 BSC to SX-200 EL Latest SW INCLUDE(S): 9109-600-002-NA SX-200 ELx Cabinet (Qty 1) 50002724 - LIGHTWARE 19 Rls 3.2 SW & Docs (Qty 1) 9109-610-202-NA MCC III Elx Strat. 3 (Qty 1) 9109-613-001-NA Control Triple FIM Carrier (Qty 2)	\$5,200	\$0	\$0.00
52000071	D336P LW15 or G1001-4 BSC to SX-200 EL Latest SW INCLUDE(S): 9109-600-002-NA SX-200 ELx Cabinet (Qty 1) 50002724 - LIGHTWARE 19 Rls 3.2 SW & Docs (Qty 1) 9109-610-202-NA MCC III Elx Strat. 3 (Qty 1) 9109-613-001-NA Control Triple FIM Carrier (Qty 1)	\$4,841	\$0	\$0.00

52000072	SX-200L LW15 MAI to SX-200 EL Latest SW INCLUDE(S): 9109-600-002-NA SX-200 ELx Cabinet (Qty 1) 50002724 - LIGHTWARE 19 Rls 3.2 SW & Docs (Qty 1) 9109-008-000-SA 100V Power Supply (Qty 1) 9109-610-202-NA MCC III Elx Strat. 3 (Qty 1) 9109-613-001-NA	\$3,460	\$0	\$0.00
52000073	SX-200L LW16 ACD 144 Port to SX-200 EL Latest SW INCLUDE(S): 9109-600-002-NA SX-200 ELx Cabinet (Qty 1) 50002724 - LIGHTWARE 19 Rls 3.2 SW & Docs (Qty 1) 9109-008-000-SA 100V Power Supply (Qty 1) 9109-610-202-NA MCC III Elx Strat. 3 (Qty 1) 9109-6	\$3,460	\$0	\$0.00
52000074	SX-200L LW16 Basic 672P to SX-200 EL Latest SW INCLUDE(S): 9109-600-002-NA SX-200 ELx Cabinet (Qty 1) 50002724 - LIGHTWARE 19 Rls 3.2 SW & Docs (Qty 1) 9109-008-000-SA 100V Power Supply (Qty 1) 9109-610-202-NA MCC III Elx Strat. 3 (Qty 1) 9109-613	\$3,460	\$0	\$0.00

52000075	SX-200 LW15 ACD to SX-200 EL Latest SW INCLUDE(S): 9109-600-002-NA SX-200 ELx Cabinet (Qty 1) 50002724 - LIGHTWARE 19 Rls 3.2 SW & Docs (Qty 1) 9109-008-000-SA 100V Power Supply (Qty 1) 9109-610-202-NA MCC III Eix Strat. 3 (Qty 1) 9109-613-001-NA	\$3,460	\$0	\$0.00
52000076	D336P LW15 or G1003-4 ACD to SX-200 EL Latest SW INCLUDE(S): 9109-600-002-NA SX-200 ELx Cabinet (Qty 1) 50002724 - LIGHTWARE 19 Rls 3.2 SW & Docs (Qty 1) 9109-610-202-NA MCC III Eix Strat. 3 (Qty 1) 9109-613-001-NA Control Triple FIM Carrier (Qty 1)	\$4,841	\$0	\$0.00
52000077	SX-200L LW16 ENH 672 Port to SX-200 EL Latest SW INCLUDE(S): 9109-600-002-NA SX-200 ELx Cabinet (Qty 1) 50002724 - LIGHTWARE 19 Rls 3.2 SW & Docs (Qty 1) 9109-008-000-SA 100V Power Supply (Qty 1) 9109-610-202-NA MCC III Eix Strat. 3 (Qty 1) 9109-6	\$3,460	\$0	\$0.00

52000078	SX-200 EL w/MCC III EL to SX-200 EL w/MCC III ELx INCLUDE(S): 9109-600-002-NA SX-200 ELx Cabinet (Qty 1) 50002725 - LW16-LW19 Upgrade to LW 19 RIs 3.2 (Qty 1) 9109-610-202-NA MCC III Elx Strat. 3 (Qty 1) NOTE(S): CDBAR Not Available	\$2,509	\$0	\$0.00
52000079	SX-200L LW16 ACD 672 Port to SX-200 EL Latest SW INCLUDE(S): 9109-600-002-NA SX-200 ELx Cabinet (Qty 1) 50002724 - LIGHTWARE 19 RIs 3.2 SW & Docs (Qty 1) 9109-008-000-SA 100V Power Supply (Qty 1) 9109-610-202-NA MCC III Elx Strat. 3 (Qty 1) 9109-6	\$3,460	\$0	\$0.00
52000081	SX-200L LW16 Basic to SX- 200 EL Latest SW INCLUDE(S): 9109-600-002-NA SX-200 ELx Cabinet (Qty 1) 50002724 - LIGHTWARE 19 RIs 3.2 SW & Docs (Qty 1) 9109-008-000-SA 100V Power Supply (Qty 1) 9109-610-202-NA MCC III Elx Strat. 3 (Qty 1) 9109-613-001-	\$3,460	\$0	\$0.00

52000083	SX-200D 480P G1000-5 BSC to SX-200 EL Latest SW INCLUDE(S): 9109-600-002-NA SX-200 ELx Cabinet (Qty 1) 50002724 - LIGHTWARE 19 Rls 3.2 SW & Docs (Qty 1) 9109-610-202-NA MCC III ELx Strat.3 (Qty 1) 9109-613-001-NA Control Triple FIM Carrier (Qty 1)	\$3,765	\$0	\$0.00
52000085	SX-200L LW15 MAI & ACD to SX-200 EL Latest SW INCLUDE(S): 9109-600-002-NA SX-200 ELx Cabinet (Qty 1) 50002724 - LIGHTWARE 19 Rls 3.2 SW & Docs (Qty 1) 9109-008-000-SA 100V Power Supply (Qty 1) 9109-610-202-NA MCC III Elx Strat. 3 (Qty 1) 9109-613-	\$3,460	\$0	\$0.00
52000086	SX-200D 456P G1003-5 ACD to SX-200 EL Latest SW INCLUDE(S): 9109-600-002-NA SX-200 ELx Cabinet (Qty 1) 50002724 - LIGHTWARE 19 Rls 3.2 SW & Docs (Qty 1) 9109-610-202-NA MCC III Elx Strat. 3 (Qty 1) 9109-613-001-NA Control Triple FIM Carrier (Qty 1)	\$4,124	\$0	\$0.00

52000087	SX-200D 336P G1004 MAI to SX-200 EL Latest SW INCLUDE(S): 9109-600-002-NA SX-200 ELx Cabinet (Qty 1) 50002724 - LIGHTWARE 19 Rls 3.2 SW & Docs (Qty 1) 9109-610-202-NA MCC III Elx Strat. 3 (Qty 1) 9109-613-001-NA Control Triple FIM Carrier (Qty 1)	\$4,841	\$0	\$0.00
52000088	D336P LW15 ACD & MAI to SX-200 EL Latest SW INCLUDE(S): 9109-600-002-NA SX-200 ELx Cabinet (Qty 1) 50002724 - LIGHTWARE 19 Rls 3.2 SW & Docs (Qty 1) 9109-610-202-NA MCC III Elx Strat. 3 (Qty 1) 9109-613-001-NA Control Triple FIM Carrier (Qty 1) 91	\$4,841	\$0	\$0.00
52000089	D672P LW15MAI or G1004MAI to SX-200 EL Latest SW INCLUDE(S): 9109-600-002-NA SX-200 ELx Cabinet (Qty 1) 50002724 - LIGHTWARE 19 Rls 3.2 SW & Docs (Qty 1) 9109-610-202-NA MCC III Elx Strat. 3 (Qty 1) 9109-613-001-NA Control Triple FIM Carrier (Qty 2)	\$5,200	\$0	\$0.00

52000090	SX-200D 672 Port LW15 to SX-200 EL Latest SW INCLUDE(S): 9109-600-002-NA SX-200 ELx Cabinet (Qty 1) 50002724 - LIGHTWARE 19 Rls 3.2 SW & Docs (Qty 1) 9109-610-202-NA MCC III ELx Strat. 3 (Qty 1) 9109-613-001-NA Control Triple FIM Carrier (Qty 2) 9	\$5,200	\$0	\$0.00
52000195	SX-200L LW16 Basic to SX-200 EL Latest SW INCLUDE(S): 9109-600-002-NA SX-200 ELx Cabinet (Qty 1) 50002724 - LIGHTWARE 19 Rls 3.2 SW & Docs (Qty 1) 9109-008-000-SA 100V Power Supply (Qty 1) 9109-610-202-NA MCC III ELx Strat. 3 (Qty 1) 9109-530-072-	\$3,048	\$0	\$0.00
52000196	SX-200 ML to SX-200 EL W/MCC III ELx INCLUDE(S): 9109-600-002-NA SX-200 ELx Cabinet (Qty 1) 50002725 - LW19 Rls 3.2 Software Upgrade (Qty 1) 9109-610-202-NA MCC III ELx Strat. 3 (Qty 1) 9109-008-000-SA Bay Power Supply (Qty 1) 9109-017-001-SA BCC	\$3,048	\$2,592	\$0.00

52000197	SX-200L LW16 ENH 72 to SX-200 EL Latest SW INCLUDE(S): 9109-600-002-NA SX-200 ELx Cabinet (Qty 1) 50002724 - LIGHTWARE 19 Rls 3.2 SW & Docs (Qty 1) 9109-008-000-SA 100V Power Supply (Qty 1) 9109-610-202-NA MCC III ELx Strat. 3 (Qty 1) 9109-530-072	\$3,048	\$0	\$0.00
52000198	SX-200L LW16 ACD 72 to SX-200 EL Latest SW INCLUDE(S): 9109-600-002-NA SX-200 ELx Cabinet (Qty 1) 50002724 - LIGHTWARE 19 Rls 3.2 SW & Docs (Qty 1) 9109-008-000-SA 100V Power Supply (Qty 1) 9109-610-202-NA MCC III ELx Strat. 3 (Qty 1) 9109-530-072	\$3,048	\$0	\$0.00
52000199	SX200D G1002 Basic to SX-200 EL Latest SW INCLUDE(S): 9109-600-002-NA SX-200 ELx Cabinet (Qty 1) 50002724 - LIGHTWARE 19 Rls 3.2 SW & Docs (Qty 1) 9109-610-202-NA MCC III ELx Strat. 3 (Qty 1) 9109-611-001-NA Control Dual FIM Carrier (Qty 1) 9109-0	\$3,281	\$0	\$0.00

52000200	SX-200L LW 15+1 to SX-200 EL Latest SW INCLUDE(S): 9109-600-002-NA SX-200 ELx Cabinet (Qty 1) 50002724 - LIGHTWARE 19 Rls 3.2 SW & Docs (Qty 1) 9109-008-000-SA 100V Power Supply (Qty 1) 9109-610-202-NA MCC III ELx Strat. 3 (Qty 1) 9109-530-096-NA	\$3,048	\$0	\$0.00
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PROGRAM: SX-200 ML/EL SOFTWARE UPGRADES

Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
9109-520-571-NA	LW15, LW16, G1005 672 Prt to SX-200 ML/EL SW NOTE(S): Only available with purchase of SX-200 ML or SX-200 EL. Existing software must be LW 15/LW 16/or G1005 672 port.	\$0	\$0	\$0.00

ISDN NODES/CARDS

Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
9109-632-001-NA	RS232 Adapter for ELx cabinet and PRI card PRE-REQUISITE(S): Only required with ELX cabinet revision 4.3 or less and only required if the new PRI card is installed	\$0	\$864	\$0.00
MB160AAA	Dual Link PRI Card NOTE(S): For use with Release 5 and above ISDN Nodes.	\$1,517	\$216	\$0.00

ISDN SOFTWARE OPTIONS

Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
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9109-411-011-NA	PRI Card Software CD-ROM NOTE(S): Used to upgrade the ISDN PRI card to the latest software.	\$632	\$0	\$0.00
9109-532-015-NA	SX-200EL/ML Min/Max Software Option (PRI Card) NOTE(S): This S/W option is used with the PRI card only Pre-requisite(s): Lightware 17.4 or later	\$949	\$108	\$0.00
9109-532-016-NA	SX-200EL/ML Auto Min/Max Software Option (PRI Card) NOTE(S): This Auto Min/Max S/W option is used with the PRI card only Pre-requisite(s): Lightware 17.4 or later The Min/Max S/W option must be purchased first	\$190	\$108	\$0.00
9109-532-017-NA	SX-200EL/ML NFAS Software Option (PRI Card) NOTE(S): This NFAS S/W option is used with the PRI card only Pre-requisite(s): Lightware 17.4 or later	\$632	\$108	\$0.00
9109-532-018-NA	SX-200EL/ML D-Channel Software Option NOTE(S): This D-channel Back up S/W option is used with the PRI Card/NSU. Pre-requisite(s): Lightware 17.4 or later The NFAS S/W option (9109-532-017-NA) must be Purchased first.	\$317	\$108	\$0.00

9109-532-019-NA	ISDN Remote LAN Access Software Option NOTE(S): This software option can only be used on the ISDN PRI Card/NSU. This option allows the PRI card to interface with devices such as Routers/ IMUXs/ Gateways & video Equipment that require an ISDN PRI netw	\$1,075	\$108	\$0.00
9109-532-020-NA	SX-200 QSIG Network Software Option NOTE(S): This option is only supported on the PRI Card/NSU. The minimum software required for QSIG is LIGHTWARE17 Release 4 UR 2/ QSIG outbound calling name requires LIGHTWARE 18 Q.SIG Enhancements require Min. LW	\$928	\$108	\$0.00
9400-700-407-NA	ISDN Gateway Software Package (SX-200 LIGHT) NOTE(S): Used for ISDN Node Software Upgrades Release 4 and prior only. For use with 9400-700-103-NA only.	\$619	\$108	\$0.00
9400-700-417-NA	Min/Max Software Option	\$996	\$216	\$0.00
9400-700-419-NA	Dual Link Access Software Option NOTE(S): Required for (2nd) Second PRI Link activation. Pre-Requisite(s): ISDN Node - Minimum Release 5	\$2,906	\$216	\$0.00

9400-700-420-NA	Three Link Access Software Option NOTE(S): This Software is required for a 3rd link activation and will also require the Customer to purchase an additional Dual Link PRA Card (MB160AAA). You do not require Two Link Software as a pre-requisite. Pre-Re	\$4,359	\$216	\$0.00
9400-700-421-NA	Four Link Access Software Option NOTE(S): This Software is required for a 4th Link activation. You do not require Two & Three Link Software as pre-requisites but you may require an MB160AAA Dual Link PRA Card. Pre-Requisite(s): ISDN Node - Minimum Re	\$5,688	\$216	\$0.00
9400-700-422-NA	Network Facility Assoc. Signaling (NFAS) Software	\$632	\$216	\$0.00
9400-700-431-NA	ISDN Network Gateway 2 - 3 link upgrade INCLUDE(S): 9400-700-420-NA ISDN 3 link option (Qty 1) MB160AAA EDual link PRA card (Qty 1)	\$2,920	\$432	\$0.00
9400-700-432-NA	ISDN Network Gateway 2 - 4 link upgrade INCLUDE(S): 9400-700-421-NA ISDN 4 link option (Qty 1) MB160AAA EDual link PRA card (Qty 1)	\$4,911	\$432	\$0.00

9400-700-433-NA	ISDN Network Gateway 3 -4 link upgrade INCLUDE(S): 9400-700-421-NA ISDN 4 link option (Qty 1)	\$1,991	\$432	\$0.00
9400-700-434-NA	ISDN Network Gateway Software Release 6 NOTE(S): Used to upgrade the ISDN Network Gateway Software to the Latest Release 6	\$664	\$216	\$0.00
ISDN SPARES				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
9109-615-001-NA	SX-200EL/ML ISDN PRI Card NOTE(S): This PRI Card does NOT include a Dual Link T1 module. The minimum S/W required to support this card is LW 17.4 This card is only supported in the ELx Cabinet Software Link Options are not included and must be ordere	\$1,650	\$0	\$17.40
9400-700-301-NA	Application Fibre Controller W/FIM NOTE(S): For use with Release 4 and prior ISDN Nodes.	\$2,612	\$0	\$27.55
9400-700-314-NA	MVIP Cable	\$111	\$0	\$0.00
9400-700-323-NA	ISDN Node to Network Cable	\$70	\$0	\$0.00

Mitel Networks, Inc.

Manufacturer's Price List with Discount

Manufacturer: Mitel Networks, Inc.
Model: Desktop Devices

Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
DESKTOP DEVICES				
IP APPLIANCES				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
50002415	iPAQ 38xx Cradle for 5230 IP Appliance NOTE(S): Includes: Personality Module (Docking Cradle) for 3800/3900/5400/5500 Series iPAQs. 5230 Applications CD-ROM Required to support HP iPAQ Models 3835/3850/3870/3950 3955/h3970/h3975/h5450/h5455/h5550/h5	\$78	\$16	\$0.41
50002417	5230 IP Appliance (PDA Phone) Dark Grey NOTE(S): 5230 with Blank Cradle. In order to support iPAQ PDA iPAQ 37XX Personality Module (PN 50002510) or iPAQ 38xx Personality Module (PN 50002415) must be ordered. Includes: 5230 IP Appliance (Blank Cradle)	\$277	\$16	\$1.46
50002510	iPAQ 37xx Cradle For 5230 IP Appliance NOTE(S): Includes: Personality Module (Docking Cradle) for 3700 Series iPAQs 5230 Applications CD-ROM Required to support Compaq iPAQ Model 3760.	\$78	\$16	\$0.41

50002820	5240 IP Appliance Dark Grey NOTE(S): Minimum Software required: 3300 ICP: Release 3.3 3100 ICP: Release 4.0 Power Adapters not required on 3100 ICP Ethernet/AC Power Adapters (50002070 or 50002090) or 24VDC Power Adapters (50000690 or 50000687) sol	\$514	\$16	\$2.71
IP CONFERENCE UNITS				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$)/month
50001542	5310/5310R Remote Control Mouse for IP Conf. Unit, Silver NOTE(S): Wired Remote Control Unit for use with 5310 or 5310R IP Conference Unit, Silver. Purchased separately.	\$81	\$216	\$1.01
50001543	5310/5310R Remote Control Mouse for IP Conf. Unit, Dark Grey NOTE(S): Wired Remote Control Unit for use with 5310 or 5310R IP Conference Unit, Dark Grey. Purchased separately.	\$67	\$0	\$0.35
50002828	5310 IP Conference Unit, Silver NOTE(S): For use with 5220 and 5220 Dual Mode IP Phones. Includes: 5310 IP Conference Unit Saucer Silver and 5310 Restyled Side Control Unit Dark Grey and Cable. Requires a 24V Power Adapter (50000685, 50000687 or 500	\$514	\$16	\$2.71

50002829	5310 IP Conference Unit, Dark Grey NOTE(S): For use with 5220 and 5220 Dual Mode IP Phones. Includes: 5310 IP Conference Unit Saucer Dark Grey and 5310 Restyled Side Control Unit Dark Grey and Cable. Requires a 24V Power Adapter (50000685, 50000687 o	\$514	\$16	\$2.71
5200 and 5300 IP PHONES				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
50004310	5235 IP Phone, Dark Grey (Dual Mode)NOTE(S): Support for both MiNET IP and SIP Protocols. Minimum System Requirement: 3300 ICP, Release 6.0 Teleworker Release 3.2 Ethernet/AC Power Adapters are sold separately: 50005301 Ethernet P/S Universal, 100-240V 50-60 Hz Plus one of the following Power Cords: 51005172 C7 Power Cord with NA Plug Type 51000582 C7 Power Cord with UK Plug Type 51004990 C7 Power Cord with Euro Plug Type Note: 5235 is not supported on SX-200 ICP.	314.30	16.20	1.66

50004890	<p>5212 IP Phone, Dual Mode NOTE(S): Support for both MINET IP and SIP Protocols. Recommended Minimum System Software: 3300 ICP: Release 6.1 SX-200 ICP: Release 3.0 Teleworker: Release 3.2 (UR1) Ethernet/AC Power Adapter sold separately: 50005301 48VDC Ethernet P/S Universal, 100-240V 50-60 Hz Plus one of the following Power Cords: 51005172 C7 Power Cord with NA Plug Type 51000582 C7 Power Cord with UK Plug Type 51004990 C7 Power Cord with Euro Plug Type Note: Not supported on 3100 ICP or SX-200 IP Node.</p>	147.00	16.20	0.78
50004894	<p>5224 IP Phone, Dual Mode NOTE(S): Support for both MINET IP and SIP Protocols. Recommended Minimum System Software: 3300 ICP: Release 6.1 SX-200 ICP: Release 3.0 Teleworker: Release 3.2 (UR1) Ethernet/AC Power Adapters (50002070, 50002080 or 50002090) or 24VAC Power Adapters (50000685, 50000687, or 50000690) sold separately for use behind 3300 ICP and SX-200 ICP. Note: Not supported on 3100 ICP or SX-200 IP Node.</p>	217.00	16.20	1.14
50005070	<p>5330 IP PHONE NOTE(S): Minimum System Requirements: 3300 ICP, Release 7.0 (UR2) Teleworker Release 4.2 Ethernet/AC Power Adapters (50002070, 50002080 or 50002090) sold separately. 5330 Phone will be supported on SX-200 ICP Release 4.0</p>	276.50	16.20	1.46

50005071	5340 IP PHONE NOTE(S): Minimum System Requirements: 3300 ICP, Release 7.0 (UR2) Teleworker Release 4.2 Ethernet/AC Power Adapters (50002070, 50002080 or 50002090) sold separately. 5340 Phone will be supported on SX-200 ICP Release 4.0	346.50	16.20	1.83
50002815	5201 IP Phone Dark Grey NOTE(S): Minimum Software required: 3300 ICP: Release 3.3 3100 ICP: Release 4.0 SX-200 IP Node: Lightware 19 Release 3.1 Power Adapters not required on 3100 ICP Ethernet/AC Power Adapters (50002070 or 50002090) sold separate	\$87	\$16	\$0.46
50003790	5215 IP Phone, Dual Mode, Dark Gray NOTE(S): Support for both MiNET IP and SIP Protocols. New: 5215 Dual Mode can be used as a Teleworker Phone. Handsfree Speakerphone with Backlit Display Recommended Minimum System Software: 3300 ICP: Release 5.1 S	\$186	\$16	\$0.98
50003791	5220 IP Phone, Dual Mode, Dark Gray NOTE(S): Support for both MiNET IP and SIP Protocols. Full Duplex Handsfree Speakerphone Recommended Minimum System Software: 3300 ICP: Release 5.1 SX-200 ICP: Release 1.2. 6010 Teleworker: Release 3.0 Ethernet/A	\$245	\$16	\$1.29

50003812	5207 IP Phone, Dark Grey NOTE(S): Minimum Software required: SX-200 ICP: Release 1.0 3300 ICP: Release 5.0 Ethernet/AC Power Adapters (50002070 or 50002090) sold separately as required. Note: 5207 does NOT work on 3100 ICP or SX-200 IP Node.	\$157	\$16	\$0.83
50004197	Line Interface Module (NA) NOTE(S): Requires 5220 Dual Mode IP Phone This LIM variant is for use in the following Countries or Regions: U.S., Canada, Caribbean, France, South Korea, Austria, Australia, Denmark, Finland, Luxembourg, Netherlands Mex	\$134	\$54	\$1.41
50004198	Line Interface Module (UK) NOTE(S): Requires 5220 Dual Mode IP Phone This LIM variant is for use in the following Countries: U.K., New Zealand, Ireland, Italy, Germany, Spain Portugal, Belgium, Norway, Sweden, TBR21 Countries. Minimum System Requir	\$134	\$0	\$1.41
50004590	5200 Series Handset, Release 2 (25 Pack)	\$395	\$0	\$5.42

IP DESKTOP APPLICATIONS

Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
50001660	5810 PDA APPLICATION FRU NOTE(S): This is a FRU Includes Telephony Features Software and Dial-By-Address-Book Software Works with Palm OS PDA devices that have IRDA ports Customer must supply Palm OS Device	\$55	\$0	\$0.88

POWER ADAPTERS

Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
50000687	24VDC IP Power Adapter 240V 50Hz, Euro (Qty 1) NOTE(S): For use with 5010/5020/5140/5220/5240 IP Phones and and 5410/5415/5412/5448 IP PKMs & 5550 IP Console.	\$16	\$0	\$0.08
50000690	24VDC IP Power Adapter Unit 110V, 50-60Hz (Qty 1) NOTE(S): For use with 5010/5020/5140/5220/5240 IP Phones and and 5410/5415/5412/5448 IP PKMs & 5550 IP Console.	\$16	\$16	\$0.20
50002070	48VDC Ethernet/AC Power Adapter, NA, 120V 50-60HZ NOTE(S): For use with 5000 and 5200 Series IP Phones.	\$16	\$0	\$0.08
50002090	48VDC Ethernet/AC Power Adapter, Euro, 240V 50Hz NOTE(S): For use with 5000 and 5200 Series IP Phones.	\$16	\$0	\$0.08
50002790	24VDC IP Power Adapter Universal, 110-250V, 50-60Hz NOTE(S): For use with IP Desktop Devices 5010/5020/5140 IP Phones and 5410/5415 PKMs 5220/5240 IP Phones and 5412/5448 PKMs 5550 IP Console (100-250V/ 50-60 Hz)	\$24	\$0	\$0.13
51005172	Power Cord (C7) w NA Plug for Universal Power Adapter 24VDC NOTE(S): For use with 24 VDC Universal Power Adapter (50002790) when North American plug is required.	\$4	\$0	\$0.00
9112-200-001-NA	PKM Power Adapter (400 Series Sets)	\$29	\$108	\$0.36

9132-800-210-NA	Power Adapter (North America) NOTE(S): For use on 400 and 4000 Series DNIC Phones and PKMs. Required for PKM12/PKM48 used with the above sets	\$15	\$108	\$0.19
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ANALOG CONFERENCE UNITS

Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
50001900	5303 Conference Phone, Night Sky NOTE(S): Includes: Conference Saucer / Dial Tablet / Power Adapter / Line Cord and User Manual	\$470	\$16	\$2.48
50001903	5303 Conference Phone, Silver Ghost NOTE(S): Includes: Conference Saucer/ Dial Tablet/ Power Adapter/Line Cord and User Manual	\$470	\$16	\$2.48
50002091	5303 Conference Phone Power Adapter & PSTN Cord (NA) FRU NOTE(S): 110V Power Adapter	\$39	\$0	\$0.00
50002960	48VDC PWR ADPT NA 120V 50-60HZ ConfBlack NOTE(S): Conference Phone Power Adapter & PSTN Cord (NA) FRU	\$39	\$0	\$0.20
50003241	5303 Telephony Line Cord Black NA (FRU) NOTE(S): 5303 Spare PSTN Cord that connects 48VDC Power Adapter to RJ11 wall jack.	\$8	\$0	\$0.04
50003243	5303 Telephony Line Cord Black UK (FRU) NOTE(S): 5303 Spare PSTN Cord that connects 48VDC Power Adapter to RJ11 wall jack.	\$8	\$0	\$0.00

SUPERSETS - 4000 SERIES

Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
9132-015-200-NA	Superset 4015 Dark Grey NOTE(S):	\$174	\$16	\$1.29

9132-025-102-NA	Superset 4025 Light Grey Backlit	300	16	1.29
9132-025-202-NA	Superset 4025 Backlit, Dark Grey NOTE(S):	\$257	\$16	\$1.29
PERIPHERALS - HEADSETS				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
50000606	Binaural over the head headset with noise canceling mike NOTE(S): For use with Superset 4015/4025/4150 DNIC Phones and 5010/5020/5140/5215/5220/5230 & 5240 IP Phones. Plantronics Model: Encore Binaural Polaris (noise canceling) Plantronics Model Numbe	\$253	\$0	\$0.00
50000607	Binaural over the head headset with voice tube NOTE(S): For use with Superset 4015/4025/4150 DNIC Phones and 5010/5020/5140/5215/5220/5230 & 5240 IP Phones. Plantronics Model: Encore Binaural Polaris Plantronics Model Number: P101-U10P-QDIM	\$226	\$0	\$0.00
9132-800-500-NA	Monaural Over-the-Head Headset NOTE(S): For use with Superset 4015/4025/4150 DNIC Phones only. Plantronics Model: Supra Monaural Polaris Plantronics Model Number: P51-U10P-QDIM	\$137	\$0	\$0.00
9132-800-501-NA	Monaural Over-The-Ear Headset NOTE(S): For use with Superset 4015/4025/4150 DNIC Phones and 5010/5020/5140/5215/5220/5230 & 5240 IP Phones. Plantronics Model: Tristar Polaris Plantronics Model Number: P81-U10P-QDIM	\$191	\$0	\$1.29
PERIPHERALS - PKM MODULES				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month

50000110	PKM12 Kit, Dark Grey NOTE(S): Includes: PKM12 Kit with a built-in short bracket for mounting SIM1/PKM cable/DESI card/lens/documentation Min software: LIGHTWARE 29 Rls 2 and later software LIGHTWARE 17 Rls 3 and later software For use with the SUPE	\$130	\$16	\$1.29
50000111	5410 PKM12 FRU Dark Grey NOTE(S): INCLUDES: PKM12/PKM Cable/documentation SIM1 is NOT included Min Software: SX-2000: LIGHTWARE 29 Release 2 and later SX-200: LIGHTWARE 17 Release 3 and later 3300 ICP: Release 3.1 and later 3100 ICP: Release 1.0 a	\$109	\$0	\$0.58
50002821	5412 IP PKM Kit (12 Key) Dark Grey NOTE(S): For use with 5220 IP Phone Includes: 5412 IP PKM12 (50002822) 5422 IP PKM Interface Module (50002825) PKM Cable and Installation Sheet 24VDC Power Adapter is required (50000690 or 50000687). Minimum Softw	\$166	\$22	\$0.88
50002822	5412 IP PKM FRU (12 Key) Dark Grey NOTE(S): For use with 5220 IP Phone. Includes Restyled PKM12/ Cable/ Installation Sheet. 5422 IP PKM Interface Module NOT Included. Minimum Software required: 3300 ICP: Release 3.3 3100 ICP: Release 4.0 SX-200 IP	\$111	\$16	\$0.58

50002823	5448 IP PKM Kit (48 Key) Dark Grey NOTE(S): For use with 5220 IP Phone Includes: 5448 IP PKM48 (50002824) 5422 IP PKM Interface Module (50002825) PKM Cable and Installation Sheet 24VDC Power Adapter is required (50000690 or 50000687). Minimum Softw	\$284	\$22	\$1.50
50002824	5448 IP PKM FRU (48 Key) Dark Grey NOTE(S): For use with 5220 IP Phone. Includes Restyled PKM48/ Cable/ Installation Sheet. 5422 IP PKM Interface Module NOT Included. Minimum Software required: 3300 ICP: Release 3.3 3100 ICP: Release 4.0 SX-200 IP	\$245	\$16	\$1.29
50002825	5422 IP PKM Interface Module NOTE(S): Use for connecting 5412/5448 IP PKMs to a 5220 IP Phone.	\$67	\$5	\$0.35
9132-200-200-NA	PKM48, Dark Grey NOTE(S): INCLUDES: PKM48/PKM cable/DESI card/lens/documentation SIM1 is NOT included Min software: LIGHTWARE 29 RIs2 or LW17 RIs 3. Power adapter 9132-800-210-NA sold separately.	\$171	\$16	\$1.29
9132-200-202-NA	PKM48 Kit, Dark Grey NOTE(S): Min software: LIGHTWARE 29 RIs 2 or LIGHTWARE 17 RIs 3. Includes: PKM, SIM1 (PKM IF), Short Bracket, PKM Cable, Desi Card, Lens and Documentation. Power adapter 9132-800-210-NA sold separately.	\$260	\$16	\$1.29
9132-250-100-NA	SIM1 (Superset Interface Module) NOTE(S): Use for connecting PKM12/PKM48 to a Superset 4025/4125/4150	\$62	\$16	\$1.29

9132-800-299-NA	Long Bracket (Black) for PKM48 (single) NOTE(S): Use for securing 2 PKM 48s to a phone.	\$28	\$16	\$1.29
PERIPHERALS - EXPANSION MODULES				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$)/month
9132-250-101-NA	SIM2 (Superset Interface Module); Analog Interface NOTE(S): Provides an analog interface on Superset 4025 & 4150 phones. Min. Software: LIGHTWARE 29 Rls 3 or LIGHTWARE 17 Rls 3. Power adapter 9132-800-210-NA sold separately.	\$82	\$16	\$2.13
9132-800-600-NA	North American Digital Line Monitor NOTE(S): For Use on SX-200 or SX-2000	\$745	\$22	\$0.88
9141-110-200-NA	Dataset 1102 NOTE(S): For use on SX-200 or SX-2000.	\$342	\$22	\$0.88
9141-110-300-NA	Dataset 1103 NOTE(S): For use on SX-200 or SX-2000.	\$273	\$22	\$0.88
9141-210-200-NA	Dataset 2102 NOTE(S): For use on either SX-200 or SX-2000.	\$342	\$22	\$0.88
9141-210-300-NA	Dataset 2103 Standalone NA	\$342	\$22	\$0.88
9141-220-300-NA	Dataset 2203 NOTE(S): For use on SX-2000 only.	\$790	\$22	\$0.88
9141-300-001-NA	Dataset Power Supply	\$28	\$22	\$0.88
SPARE COMPONENTS				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$)/month
50002857	5200 SERIES HANDSET 25 PACK NOTE(S): For use with 5230 PDA Phone and 5200 Series IP Phones.	\$395	\$0	\$0.00
50004590	5200 Series Handset, Release 2 (25 Pack)	\$395	\$0	\$5.42
51004405	5200 Stand FRU (For 5205/5215/5220/5448 PKM)	\$9	\$0	\$0.00

9115-009-001-NA	Line Cords (Qty 25)	\$171	\$0	\$0.00
9115-501-003-NA	8' Handset Cords-Dark Grey (400 Series Sets) (Qty 10)	\$35	\$0	\$0.00
9132-000-100-NA	RS232 Spare Cable (4000 Series Sets) (Qty 10)	\$102	\$0	\$0.00
9132-000-202-NA	TAPI Kit INCLUDE(S): Software CD/ RS232 cable and a Quick Start Guide TAPI functionality is only supported on the Superset 4150	\$170	\$216	\$82.50
9132-800-200-NA	Handset, Dark Grey (4000 & 5000 IP Series Sets) (Qty 25) NOTE(S): Without handset cord. Used on Superset 4000 Series Phones, 5000 Series IP Phones and Superconsole 1000, Supersonsole 2000 and 5550 IP Console	\$397	\$0	\$0.00
9132-800-207-NA	Spare Stand-Dark Grey (4000 Series Sets) (Qty 10)	\$42	\$0	\$0.00
9132-800-208-NA	Handset Cord 9ft/3m-Dark Grey (4000 & 5000 IP Series Sets)(Q	\$69	\$0	\$0.00
9132-800-209-NA	Short Bracket (Black) for PKM48 (4000 Series Sets)(Qty 5) NOTE(S): Use for securing 1 PKM48 next to a phone.	\$137	\$0	\$0.00
9132-800-601-NA	Wall Mounting Hardware Kit (Qty 25) NOTE(S): Needed if wall mounting Superset 4025 or 4150 telephones. Wall mounting hardware included with Superset 4001 & 4015. Consists of a screw and plastic spacer per telephone.	\$7	\$0	\$0.00
9132-800-603-NA	Spare Wall Mount Clip-Dark Grey (4000/5000 Sets) (Qty 25)	\$14	\$0	\$0.00

9180-500-001-NA	DSS/BLF Console Interface Unit INCLUDE(S): PKM Interface (Qty 1) AC Power Adapter (Qty 1) 5 Meter Cable (Qty 1) Wall Mounting Bracket (Qty 2) NOTE(S): Minimum Software: LightWare 17 Release 3.1 or LightWare 29 Release 2. On SX-200 provides DSS/BLF	\$286	\$0	\$0.00
9189-048-000-NA	Console Handset (Light Grey)(Qty 10)	\$109	\$0	\$0.00
9189-048-001-NA	Console Handset Curly Cord (Grey) (Qty 10)	\$75	\$0	\$0.00

Mitel Networks, Inc.

Manufacturer's Price List with Discount

Manufacturer: Spectralink
 Model: Wireless - Spectralink

Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
WIRELESS SOLUTIONS - SPECTRALINK				
SPECTRALINK NETLINK WIRELESS SERVERS				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
51008199	SVP Server NOTE(S): The NetLink SVP Server provides SpectraLink Voice Prioritization (SVP) , the Quality of Service (QOS) mechanism for Netlink wireless telephones. Supports up to 80 simlteeaneous calls. Minimum of one SVP is required to support NetL	\$1,541	\$270	\$32.50
51008201	OAI Server 128 users NOTE(S): Open Application Interface (OAI) facilitates text alerts when used with SpectraLink NetLink wireless telephones. Requires appropriate customer-provided software on a customer-provided server to communicate with the OAI ga	\$1,383	\$1,080	\$29.17
51008202	OAI Server 256 users NOTE(S): Open Application Interface (OAI) facilitates text alerts when used with SpectraLink NetLink wireless telephones. Requires appropriate customer-provided software on a customer-provided server to communicate with the OAI ga	\$2,173	\$1,512	\$45.83

51008203	OAI Server 512 users NOTE(S): Open Application Interface (OAI) facilitates text alerts when used with SpectraLink NetLink wireless telephones. Requires appropriate customer-provided software on a customer-provided server to communicate with the OAI	\$3,911	\$1,944	\$2.50
51008204	OAI Server 1024 users NOTE(S): Open Application Interface (OAI) facilitates text alerts when used with SpectraLink NetLink wireless telephones. Requires appropriate customer-provided software on a customer-provided server to communicate with the OA	\$7,071	\$2,592	\$149.17
51008205	OAI Server 10,000 users NOTE(S): Open Application Interface (OAI) facilitates text alerts when used with SpectraLink NetLink wireless telephones. Requires appropriate customer-provided software on a customer-provided server to communicate with the	\$11,811	\$5,400	\$249.17
51008206	Rack Mount Kit for SVP or OAI Server NOTE(S): Kit for mounting an SVP or OAI in a standard 19 inch rack.	\$39	\$0	\$0.82
51008221	Power supply for SVP or OAI, NA	\$36	\$0	\$0.75
51008226	Power supply for SVP or OAI Mexico	\$43	\$0	\$0.92
SPECTRALINK NETLINK WIRELESS TELEPHONES				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month

51008180	e340 SpectraLink NetLink 802.11 Wireless Handset NOTE(S): Minimum Software Required: 3300 ICP Release 5.1 Charger, power supply and battery sold separately. User and device licences required. Must be used with access points that are SVP compliant.	\$383	\$16	\$2.02
51008184	i640 SpectraLink NetLink 802.11 Wireless Handset NOTE(S): With Push-to-talk Minimum Software Required: 3300 ICP Release 5.1 Charger, power supply and battery sold separately. User and device licences required. Must be used with access points that a	\$498	\$16	\$2.63
51008185	Battery for NetLink e340 NOTE(S): Charger and power supply sold separately	\$39	\$0	\$0.00
51008186	Battery for NetLink i640 NOTE(S): Charger and power supply sold separately	\$59	\$0	\$0.00
51008187	Desktop base/charger, NetLink e340 NOTE(S): Power supply sold separately	\$39	\$0	\$0.00
51008188	Desktop base/charger, NetLink i640 NOTE(S): Power supply sold separately	\$39	\$0	\$0.00
51008198	Gang charger, NetLink i640 NOTE(S): Simultaneously charges four NetLink i640 Wireless Telephone Battery Packs in about 1.5 hours. Power supply sold separately.	\$229	\$0	\$0.00
51008207	Mock NetLink e340 Handset for display use NOTE(S): Non-operational Wireless telephone for demo purposes. Non-functional batter pack included. Limited quantities available.	\$119	\$0	\$2.50

51008208	Mock NetLink i640 Handset for display use NOTE(S): Non-operational Wireless telephone for demo purposes. Non-functional batter pack included. Limited quantities available.	\$119	\$0	\$0.00
51008209	Power supply for wireless phone, NA	\$4	\$0	\$0.08
51008214	Power supply for wireless phone, Mexico	\$12	\$0	\$0.25
51008215	Power supply for gang charger, i640, NA	\$16	\$0	\$0.33
51008216	Power supply for gang charger, NetLink i640, Europe	\$20	\$0	\$0.42
51008220	Power supply for gang charger, Mexico	\$20	\$0	\$0.42
SPECTRALINK NETLINK WIRELESS TELEPHONE ACCESSORIES				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
51008189	Clothing clip, NetLink e340 NOTE(S): Spring loaded plastic clothing clip attaches to the back of the NetLink e340 wireless phone	\$15	\$0	\$0.00
51008190	Clothing clip with Lanyard, NetLink i640 NOTE(S): Spring loaded plastic clothing clip attaches to the back of the NetLink i640 wireless phone. Includes plastic coiled lanyard.	\$15	\$0	\$0.00
51008191	Carrying case, NetLink i640, black NOTE(S): Leather case with spring-steel belt clip and detachable coiled cord lanyard.	\$31	\$0	\$0.00
51008192	Carrying case, NetLink i640, yellow NOTE(S): Yellow vinyl case with spring-steel belt clip and detachable coiled cord lanyard.	\$31	\$0	\$0.00

51008193	Carrying case, NetLink i640, black with keypad cover NOTE(S): Leather case with spring-steel belt clip and detachable coiled cord lanyard and plastic keypad cover.	\$31	\$0	\$0.00
51008194	Carrying case, NetLink i640, yellow with keypad cover NOTE(S): Yellow vinyl case with spring-steel belt clip and detachable coiled cord lanyard and plastic keypad cover.	\$31	\$0	\$0.00
51008195	Noise Cancelling Headset NOTE(S): Over the head design, includes quick disconnect assembly and clothing clip.	\$157	\$0	\$0.00
51008196	Over-the-ear Headset NOTE(S): Includes quick disconnect assembly and clothing clip.	\$157	\$0	\$0.00
51008197	2.5mm Headset Quick-Disconnect Cord NOTE(S): Spare adapter cord for use with Noise Cancelling and Over-the-ear Headsets.	\$15	\$0	

Mitel Networks, Inc.

Manufacturer's Price List with Discount

Manufacturer: Mitel Networks, Inc.
 Model: Express Messenger

Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
MITEL EXPRESS MESSENGER				
MITEL EXPRESS MESSENGER - HARDWARE				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
50000320	EXPRESS MESSENGER PMS CABLE	\$13.00	\$0.00	
9109-080-001-NA	Mitel Express Messenger 2 Port NOTE(S): Systems include: 8 Port Express Messenger Card with 2 Ports enabled Mitel Express Manager application Documentation softcopy on floppy disk Systems do not include serial cable for local management	\$2,730.00	\$1,296.00	
9109-080-002-NA	Mitel Express Messenger 4 Port NOTE(S): Systems include: 8 Port Express Messenger Card with 4 Ports enabled Mitel Express Manager application Documentation softcopy on floppy disk Systems do not include serial cable for local management	\$3,072.00	\$1,296.00	
9109-080-008-NA	Mitel Express Messenger 8 port	\$6,079.00	\$1,296.00	
9109-080-009-NA	Mitel Express Messenger 6 port	\$4,987.00	\$1,296.00	
MITEL EXPRESS MESSENGER - SOFTWARE				

Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
54000614	Mitel Express Messenger DID Software Option NOTE(S): The DID option is only available on Express Messenger systems that have the PMS option. A minimum of Mitel Express Messenger REL.4.0 is required.	\$4,432.00	\$864.00	
54000620	Mitel Express Messenger Personal Contact Number Option	\$739.00	\$864.00	
9109-542-000-NA	Mitel Express Messenger 2-4 Port Software Upgrade NOTE(S): Serial Number of Express Messenger Required with order	\$560.00	\$864.00	\$127.83
9109-542-001-NA	Mitel Express Messenger Software Upgrade 2-6 Ports NOTE(S): The serial number of the Express Messenger card is required.	\$2,120.00	\$864.00	\$127.83
9109-542-002-NA	Mitel Express Messenger Upgrade 2-8 Ports NOTE(S): Serial number of Mitel Express Messenger is required	\$3,158.00	\$864.00	\$127.83
9109-542-003-NA	Mitel Express Messenger Software Upgrade 4-6 Ports NOTE(S): The serial number of the Mitel Express Messenger is required	\$1,810.00	\$864.00	\$127.83
9109-542-004-NA	Mitel Express Messenger Upgrade 4-8 Ports NOTE(S): The serial number of the Mitel Express Messenger is required	\$2,827.00	\$864.00	\$127.83
9109-542-005-NA	Mitel Express Messenger Software Upgrade 6-8 Ports NOTE(S): The serial number of the Mitel Express Messenger is required	\$1,037.00	\$864.00	\$127.83
9109-542-100-NA	Express Messenger Hospitality Software Option NOTE(S): Serial # of the Express Messenger Card must accompany order	\$702.00	\$432.00	
9109-542-101-NA	Mitel Express Messenger PMS Software Option NOTE(S): 9109-542-101-NA (PMS) Includes 9109-542-100-NA (Hospitality)	\$1,404.00	\$864.00	
9109-542-102-NA	Mitel Express Messenger Option Bilingual	\$1,053.00	\$864.00	

Mitel Networks, Inc.

Manufacturer's Price List with Discount

Manufacturer: Mitel Networks, Inc.
 Model: NuPoint IP

Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
MITEL NUPOINT MESSENGER IP (REL. 8.0 & 8.5)				
(IP) BASE SYSTEMS				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
50004483	NPM R8.5 - T1 Base System - 24 Ports INCLUDE(S): 50004343 - 3300 ICP 200 User (MX) w/o Analog (Qty 1) 50004192 3300 ICP Rls. 5.1 Base S/W (Qty 1) 50003560 - Embedded Digital Trunk Module (Qty 1) 54000303 - 3300 ICP IP Network Link License (Qty 1) 54	\$20,698	\$864	\$218.33
50004484	NPM R8.5 - E1 Base System - 30 Ports INCLUDE(S): 50004343 - 3300 ICP 200 User (MX) w/o Analog (Qty 1) 50004192 3300 ICP Rls. 5.1 Base S/W (Qty 1) 50003560 - Embedded Digital Trunk Module (Qty 1) 54000303 - 3300 ICP Network Link License (Qty 1) 54000	\$23,779	\$864	\$250.83
50004485	NPM R8.5 - 3300ICP IP - 8 Ports	\$7,900	\$864	\$108.33
50004486	NPM R8.5 - SX200 DNIC - 8 Ports NOTE(S): Includes 1 X 12 port line cards for SX-200	\$9,678	\$864	\$132.71
50004487	NPM R8.5 - SX2000 DNIC - 8 Ports NOTE(S): Includes 1 X 16 port line card for SX-2000.	\$9,678	\$864	\$132.71
50004488	NPM R8.5 - Analog - 8 Ports	\$9,085	\$864	\$124.58

50004489	NPM R8.5 - PBX/DSE - 8 Ports NOTE(S):	\$9,322	\$864	\$124.58
50004490	NPM R8.5 - 3300ICP IP - 16 Ports NOTE(S):	\$10,507	\$864	\$144.08
50004491	NPM R8.5 - SX200 DNIC - 16 Ports NOTE(S): Includes 2 X 12 port line cards for SX-200	\$16,235	\$864	\$222.63
50004492	NPM R8.5 - SX2000 DNIC - 16 Ports NOTE(S): Includes 1 X 16 port line card for SX-2000	\$15,050	\$864	\$206.38
50004493	NPM R8.5 - Analog - 16 Ports NOTE(S):	\$13,825	\$864	\$189.58
50004494	NPM R8.5 - PBX/DSE - 16 Ports NOTE(S):	\$14,694	\$864	\$201.50
50004495	NPM R8.5 - 3300ICP IP - 24 Ports NOTE(S):	\$13,114	\$864	\$179.83
50004496	NPM R8.5 - SX200 DNIC - 24 Ports NOTE(S): Includes 2 X 12 port line cards for SX-200.	\$21,607	\$864	\$296.29
50004497	NPM R8.5 - SX2000 DNIC - 24 Ports NOTE(S): Includes 2 X 16 port line cards for SX-2000.	\$22,792	\$864	\$312.54
50004498	NPM R8.5 - Analog - 24 Ports NOTE(S):	\$18,565	\$864	\$254.58
50004499	NPM R8.5 - PBX/DSE - 24 Ports NOTE(S):	\$20,066	\$864	\$275.17
50004500	NPM R8.5 - 3300ICP IP - 32 Ports NOTE(S):	\$15,721	\$864	\$215.58
50004501	NPM R8.5 - SX200 DNIC - 32 Ports NOTE(S): Includes 3 X 12 port line cards for SX-200.	\$28,164	\$864	\$386.21
50004502	NPM R8.5 - SX2000 DNIC - 32 Ports NOTE(S): Includes 2 X 16 port line cards for SX-2000.	\$26,979	\$864	\$369.96
50004503	NPM R8.5 - Analog - 32 Ports	\$23,305	\$864	\$319.58
50004504	NPM R8.5 - PBX/DSE - 32 Ports NOTE(S):	\$23,937	\$864	\$328.25
(IP) MANDATORY SELECTIONS				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month

4363-70	Modem-In-System (70) NOTE(S): Modem must be ordered as a separate line item when ordering Part Number 607-34-00 base model. There is no charge for the modem since it included in the price of Part Number 607-34-00. Also no charge with NuPoint Messenge	\$0	\$0	\$0.00
50004162	NUPOINT IP CANADIAN FRENCH NEW SYS NOTE(S): Model 70IP. Canadian orders may add French Canadian prompt-set at no additional charge. Must appear as line item on PO.	\$0	\$216	\$0.00
54000982	NUPOINT IP AMERICAN-ENGLISH FIRST PROMPT - NEW SYS	\$0	\$216	\$0.00
54000986	NUPOINT IP AUSTRALIAN FIRST PROMPT - NEW SYS	\$0	\$0	\$0.00
54000989	NUPOINT IP BRAZIL-PORTUGESE FIRST PROMPT - NEW SYS	\$0	\$0	\$0.00
54000993	NUPOINT IP BRITISH ENGLISH FIRST PROMPT - NEW SYS	\$0	\$0	\$0.00
54001003	NUPOINT IP CANTONESE FIRST PROMPT - NEW SYS	\$0	\$0	\$0.00
54001013	NUPOINT IP GERMAN FIRST PROMPT - NEW SYS	\$0	\$0	\$0.00
54001021	NUPOINT IP JAPANESE FIRST PROMPT - NEW SYS	\$0	\$0	\$0.00
54001025	NUPOINT IP KOREAN FIRST PROMPT - NEW SYS	\$0	\$0	\$0.00
54001029	NUPOINT IP LATIN-SPANISH FIRST PROMPT - NEW SYS	\$0	\$0	\$0.00
54001035	NUPOINT IP MANDARIN FIRST PROMPT - NEW SYS	\$0	\$0	\$0.00
54001039	NUPOINT IP MEXICAN-SPANISH FIRST PROMPT - NEW SYS	\$0	\$0	\$0.00
54001045	NUPOINT IP NEW ZEALAND FIRST PROMPT - NEW SYS	\$0	\$0	\$0.00
(IP) SYSTEM EXPANSION				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month

51006450	Intel PIMG - Mitel DNIC 8 port Unit	\$2,765	\$54	\$29.17
51006451	Intel PIMG - PBX / DSE 8 port Unit	\$2,765	\$54	\$29.17
51006453	Intel PIMG - Analog 8 port Unit	\$2,133	\$54	\$22.50
54001042	NUPOINT IP MODULE PORT ENABLE - 8 PORT EXP	\$2,607	\$432	\$41.25
54001600	NPM IP -Module Port Enable - 2 Port Exp NOTE(S): 2 Port Expansion part to be used to expand from 54 E1 to 60 ports or 56 IP to 60 ports.	\$652	\$108	\$6.88
9109-012-001-NA	Digital Line Card (12 Circuit) NOTE(S): Model 70IP - Use to add resources to an SX-200	\$1,264	\$108	\$0.00
MC330AB	DNIC Line Card (16 Circuits)	\$1,195	\$108	\$0.00

(IP) OPTIONAL HARDWARE

Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
50004131	NUPOINT IP HARD DRIVE REDUNDANT IN-SYSTEM	\$553	\$0	\$5.83
50004132	NPM 8.0 ENHANCED RELIABILITY KIT (NA) NOTE(S): Includes both the Redundant Drive Kit and the Zip Drive Kit Available in North America only	\$790	\$216	\$8.33
50004133	NUPOINT IP PARALLEL ZIP DRIVE BACKUP KIT	\$332	\$108	\$3.50
50004134	NPM 8.0 HARD DRIVE REDUN EXPANSION	\$494	\$216	\$5.21
50004574	NPM 8.5 Hard Drive Redund - Expansion NOTE(S): Use to add Redundant Drive and S/W option to existing system.	\$553	\$216	\$7.58
50004575	NPM 8.5 Enhanced Rel. Kit (NA) NOTE(S): Package includes: Redundant Drive Kit and Zip Drive Kit. Available in North America only.	\$790	\$216	\$10.60
51005330	Rack Mount Kit for IBM x205 / x206 Server	\$416	\$0	\$0.00

(IP) OPTIONAL SOFTWARE

Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
50004160	NUPOINT IP NP VIEW LCL CLIENT LIC 5 ADDN INCLUDE(S): Model 70IP Includes: NP View User Licenses (Qty 5) NP View Local Client Licenses (Qty 5) NP View Local 1.4 Client Software Floppy (Qty 5)	\$119	\$216	\$1.88
50004161	NUPOINT IP CANADIAN FRENCH FULL ADDN	\$2,013	\$216	\$31.85
50004163	NUPOINT IP NP VIEW REM CLIENT LIC 5 ADDN INCLUDE(S): Model 70IP Includes: NP View User Guides (Qty 5) NP View Remote Client Licenses (Qty 5) NP View Remote 1.4 Client Software Floppies (Qty 5)	\$158	\$216	\$2.50
50004164	NUPOINT IP NP VIEW STARTER KIT 25 LIC NOTE(S): VM Messaging Support, NP View Server Software NP View Client Licenses (qty 25), NP View 1.4 Client Software Floppy (5), Administration Manual Administration Manual, NP View Active Network Sessions (6), N	\$2,436	\$648	\$38.54
50004165	NUPOINT IP NP VIEW SPARE DISK- 5 PK	\$59	\$0	\$0.94
50004166	NUPOINT IP COMPETITIVE TUI KIT	\$2,212	\$216	\$35.00
50004169	NUPOINT IP NP AGENT-AMERICAN ENG KIT	\$1,343	\$216	\$21.25
50004171	NUPOINT IP NP AGENT-BRITISH ENGLISH KIT	\$1,343	\$0	\$21.25
50004173	NUPOINT IP NP AGENT-CANADIAN FRE KIT	\$1,343	\$216	\$21.25
50004175	NUPOINT IP NP SNMP SERVER KIT	\$1,208	\$432	\$19.11
50004185	NUPOINT IP NP MIB	\$403	\$216	\$6.38
50004187	NUPOINT IP NP CONFIG CLIENT	\$670	\$432	\$10.60
50004480	NPM 8.5 - NP Admin API NOTE(S):	\$670	\$216	\$5.33
50004481	NPM 8.5 - NP Admin GUI Client NOTE(S):	\$670	\$243	\$10.60
54000980	NUPOINT IP AMERICAN-ENGLISH FULL ADDN NOTE(S):	\$2,013	\$216	\$31.85

54000984	NUPOINT IP AUSTRALIAN FULL ADDN	\$2,013	\$216	\$31.85
54000988	NUPOINT IP BRAZIL-PORTUGESE FULL ADDN	\$2,013	\$216	\$31.85
54000991	NUPOINT IP BRAZ-PORTUGESE HOTEL GEN	\$670	\$216	\$10.60
54000992	NUPOINT IP BRITISH ENGLISH FULL ADDN	\$2,013	\$216	\$31.85
54000994	NUPOINT IP CALL DETAIL RECORDER	\$2,013	\$216	\$31.85
54001000	NUPOINT IP CANADIAN FRENCH HOTEL GEN NOTE(S): On request, Canadian French Hotel Generic prompts will be shipped at no charge in Canada when ordering a new system Must be identified on the PO as a line item.	\$670	\$216	\$10.60
54001002	NUPOINT IP CANTONESE FULL ADDN	\$2,013	\$216	\$31.85
54001004	NUPOINT IP EECO/PMS INTG	\$337	\$432	\$5.33
54001006	NUPOINT IP ENCORE/PMS INTG	\$337	\$432	\$5.33
54001008	NUPOINT IP AMERICAN-ENGLISH HOTEL GEN NOTE(S): English Generic Hotel prompts are no charge when ordered with a new system.	\$670	\$216	\$10.60
54001012	NUPOINT IP GERMAN FULL ADDN	\$2,013	\$216	\$31.85
54001014	NUPOINT IP GERMAN HOTEL GEN	\$670	\$216	\$10.60
54001016	NUPOINT IP HIS/PMS INTG	\$337	\$432	\$5.33
54001018	NUPOINT IP HYATT ENCORE/PMS INTG	\$337	\$432	\$35.00
54001020	NUPOINT IP JAPANESE FULL ADDN	\$2,013	\$216	\$31.85
54001022	NUPOINT IP JAPANESE HOTEL GEN	\$670	\$216	\$10.60
54001024	NUPOINT IP KOREAN FULL ADDN	\$2,013	\$216	\$31.85
54001026	NUPOINT IP KOREAN HOTEL GEN	\$670	\$216	\$10.60
54001028	NUPOINT IP LATIN-SPANISH FULL ADDN	\$2,013	\$0	\$31.85
54001030	NUPOINT IP LATIN-SPANISH HOTEL GEN	\$670	\$0	\$10.60

54001032	NUPOINT IP LOGISTICS/PMS INTG	\$337	\$432	\$5.33
54001034	NUPOINT IP MANDARIN FULL ADDN	\$2,013	\$0	\$31.85
54001036	NUPOINT IP MANDARIN HOTEL GEN	\$670	\$0	\$10.60
54001038	NUPOINT IP MEXICAN SPANISH FULL ADDN	\$2,013	\$216	\$31.85
54001040	NUPOINT IP MEXICAN-SPANISH HOTEL GEN	\$670	\$216	\$10.60
54001044	NUPOINT IP NEW ZEALAND FULL ADDN	\$2,013	\$0	\$31.85
54001046	NUPOINT IP NP ADMIN GUI SERVER	\$670	\$0	\$10.60
54001058	NUPOINT IP NP AMIS ANALOG NOTE(S): Model 70IP- AMIS cannot be implemented on an IP integrated system	\$2,013	\$432	\$31.85
54001060	NUPOINT IP NP FORMS	\$2,013	\$216	\$31.85
54001065	NPM IP NP NET TCP/IP	\$2,212	\$216	\$15.63
54001067	NUPOINT IP NP ON DEMAND	\$2,013	\$216	\$31.85
54001069	NuPoint IP - NP Cut-Through Page	\$1,208	\$216	\$19.11
54001071	NUPOINT IP NP RAPID DIAL	\$2,013	\$216	\$31.85
54001081	NUPOINT IP NP VIEW SESSIONS NOTE(S): Model 70IP. Price per 2-session increment.	\$670	\$216	\$10.60
54001083	NUPOINT IP NP WAKEUP	\$1,208	\$108	\$19.11
54001087	NUPOINT IP NUMERIC FULL ADDN	\$337	\$216	\$5.33
54001089	NUPOINT IP NUMERIC OVERLAY FULL ADDN	\$369	\$216	\$5.84
54001093	NUPOINT IP TDD MEMO FULL ADDN NOTE(S): TDD prompts are not supported with IP Integration.	\$2,013	\$216	\$31.85
54001097	NUPOINT IP VPIM V2 SERVER	\$2,013	\$216	\$31.85
54001280	NuPoint IP - T1 Integration Option NOTE(S): Select if migrating existing NuPoint IP system to a T-1 integration. Min Req: NPM Rel 8.5	\$1,580	\$0	\$25.00

54001281	NuPoint IP - E1 Integration Option NOTE(S): Select if migrating existing NuPoint IP system to an E-1 integration. Min Req: NPM Rel 8.5	\$1,580	\$0	\$25.00
54001282	NuPoint IP - IP Integration Option NOTE(S): Select if migrating existing NuPoint IP sytem to an IP-integration.	\$1,580	\$0	\$25.00
54001283	NuPoint IP -French (Euro) Hotel Generic	\$670	\$0	\$10.60
54001284	NuPoint IP - Upgrade to 960 Hours	\$1,185	\$0	\$18.75
54001287	NuPoint IP - UM Standard+MWI Starter Kit NOTE(S): Min Req: NPM Rel 8.5 Includes 5 sessions.	\$2,370	\$0	\$37.50
54001288	NuPoint IP - Add. UM Sessions (QTY 5) NOTE(S): Min Req: NPM Rel 8.5 and UM Standard & MWI.	\$988	\$0	#N/A
54001299	NuPoint IP - Productivity Package (NA) NOTE(S): S/W bundle - includes NP Agent (NA English), NP UM Standard + MWI Starter Kit, NP UM Standard, NP Cut-Through Page & NP Forms. Min Req: NP Rel 8.5	\$3,950	\$0	\$62.50
54001369	NuPoint IP - French (Euro) Full Prompt NOTE(S): Min Req: NPM Rel 8.5	\$2,013	\$0	\$31.85
54001383	NuPoint IP-Hyatt Reg.- Am. Eng Prompt	\$670	\$216	\$10.60
54001384	NuPoint IP-Hyatt Reg.- Lat Am Sp Prmpt	\$670	\$216	\$10.60
54001385	NuPoint IP-Hyatt Reg. - Japanese Prmpt	\$670	\$216	\$10.60
54001386	NuPoint IP - Hyatt - Am Eng Prompts	\$670	\$216	\$10.60
54001387	NuPoint IP- Hyatt - Lat Am Sp Prmpt	\$670	\$216	\$10.60
54001388	NuPoint IP-Hyatt - Japanese Prompts	\$670	\$216	\$10.60
54001487	NuPoint IP-British English Hotel Gen	\$670	\$216	\$10.60

(IP) SPARE PARTS / FRU'S

Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
4363-70S	Spare - System Modem	\$774	\$0	\$8.17

50004136	NPM 8.0 HARD DRIVE SPARE-DEALER PREPPED	\$356	\$0	\$3.75
50004138	NUPOINT IP PARALLEL ZIP DRIVE SPARE	\$182	\$0	\$1.92
50004576	NPM 8.5 Hard Drive Spare w/ Base S/W NOTE(S): Provides dealer with a bootable hard drive that they may stock on their shelf and Product Support may update the serial number on site to complete replacement. Includes pre-loaded hard drive, default licen	\$593	\$216	\$8.13
51005445	256MB PC2100 DDR SDRAM for IBM x205	\$277	\$216	\$2.92
51006986	PCI ETHERNET ADAPTER, 10/100BASE	\$90	\$216	\$0.95
6013	Spare - Zip Drive Cartridge 100Mb NOTE(S): MODEL 120R, 120S, 640 and 70IP	\$118	\$0	\$1.24
(IP) UPGRADES				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
50004505	NPM 7.0 to 8.5 Conversion Kit NOTE(S): Order when migrating a NuPoint Messenger RIs 7.0 RSD 3 system to NuPoint Messenger IP Rel 8.5 Includes: Network Card & TCP/IP Stack license for the 7.0 system (refundable upon return to Mitel)	\$1,975	\$0	\$0.00
50004506	NPM 8.0 to 8.5 Upgrade Kit (Non-Redund.) NOTE(S): Kit includes 1 hard drive , 8.5 S/W, Tech Docs CD, and Service Diskette. Your order must include the System Information Report for your current 8.0 system. Upon return of original hard-dirves, 8.0 se	\$1,580	\$648	\$0.00
50004512	NPM R8.5 - PRGM - 3300 ICP 8 Ports NOTE(S): This Part Number must be used in conjunction with the SMARTmove Program (PB20040327) when ordering an upgrade from NuPoint 5.x, 6.x or 7.x or displacing an Octel system. The CCC will create an RA number - up	\$7,900	\$864	\$108.33

50004513	NPM R8.5 - PRGM - SX200 DNIC 8 Ports NOTE(S): This Part Number must be used in conjunction with the SMARTmove Program (PB20040327) when ordering an upgrade from NuPoint 5.x, 6.x or 7.x or displacing an Octel system. The CCC will create an RA number -	\$9,678	\$864	\$0.00
50004514	NPM R8.5 - PRGM - SX2000 DNIC 8 Ports NOTE(S): This Part Number must be used in conjunction with the SMARTmove Program (PB20040327) when ordering an upgrade from NuPoint 5.x, 6.x or 7.x or displacing an Octel system. The CCC will create an RA number -	\$9,678	\$864	\$132.71
50004515	NPM R8.5 - PRGM - PBX/DSE 8 Ports NOTE(S): This Part Number must be used in conjunction with the SMARTmove Program (PB20040327) when ordering an upgrade from NuPoint 5.x, 6.x or 7.x or displacing an Octel system. The CCC will create an RA number - upo	\$9,322	\$864	\$127.83
50004516	NPM R8.5 - PRGM - Analog/SMDI 8 Ports NOTE(S): This Part Number must be used in conjunction with the SMARTmove Program (PB20040327) when ordering an upgrade from NuPoint 5.x, 6.x or 7.x or displacing an Octel system. The CCC will create an RA number -	\$9,085	\$864	\$124.58
50004554	NPM 8.0 to 8.5 Upgrade Kit (Redun. Sys) NOTE(S): Kit includes 2 Hard drives, 8.5 S/W, Tech Docs CD, and Service Diskette. Your order must include the System Information Report for your current 8.0 system. Upon return of original hard drives, 8.0 serv	\$1,975	\$648	\$0.00

Mitel Networks, Inc.

Manufacturer's Price List with Discount

Manufacturer: Mitel Networks, Inc.
 Model: NuPoint 70

Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
MITEL NUPOINT MESSENGER (70)				
(70) BUNDLED APPLICATIONS				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
50000268	Enhanced Desktop Messaging w/out Fax MODEL 70 INCLUDE(S): Network Sessions (Qty 6) Local Licenses (Qty 5) Remote Licenses (Qty 25) 6262-01 Ethernet Card (Qty 1) 6490-xxx-B1 TCP/IP Stack (Qty 1)	\$2,060	\$216	\$0.00
50000269	Enhanced Desktop Messaging With 2 Port Fax MODEL 70 INCLUDE(S): Network Sessions (Qty 6) Local Licenses (Qty 5) Remote Licenses (Qty 25) 6262-01 Ethernet Card (Qty 1) 6490-xxx-B1 TCP/IP Stack (Qty 1) 6221 Shared Resource Fax Card 2 Port (Qty 1)	\$5,306	\$216	\$0.00
6530-70-B1	Enhanced Server-based Application Pkg INCLUDE(S): 9150-431-704-NA NP Agent 6975-70-B1 NP Forms 6946-70-B1 NP Cut Thourgh Page NOTE(S): MODEL 70	\$1,497	\$432	\$0.00

6531-70-B1	Enhanced Reliability Pkg INCLUDE(S): 6477-70-B1 Redundancy Software (Qty 1) 6107-70-B1 Redundant Hard Drive (Qty 1) 6977-B1-S - Smart Install Switch Box (Qty 1) 6012-70-B1 - Zip Drive Kit (Qty 1) NOTE(S): MODEL 70	\$2,995	\$432	\$0.00
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(70) SOFTWARE INTEGRATION KITS

Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
6400-70-B1	Enhanced Inband Integration General NOTE(S): MODEL 70 May require a serial port card.	\$365	\$1,080	\$0.00
6482-70-B1	General Data Link Integration SMDI NOTE(S): MODEL 70	\$365	\$1,080	\$0.00
6492-70-B1	Nortel Inchannel Integration MODEL 70 NOTE(S): Requires DSE & DSP Linecard sets.	\$365	\$1,080	\$0.00
6493-70-B1	Lucent Inchannel Integration MODEL 70 NOTE(S): Requires DSE & DSP Linecard sets (formerly AT&T Integration)	\$365	\$1,080	\$0.00
6494-70-B1	Mitel DNIC Integration MODEL 70 NOTE(S): Requires DSE & DSP Linecard sets.	\$307	\$1,080	\$0.00
6903-70-B1	HIS/PMS Integration MODEL 70 NOTE(S): May require a serial port card.	\$365	\$108	\$0.00
6904-70-B1	Logistics/PMS Integration MODEL 70 NOTE(S): May require a serial port card.	\$365	\$108	\$0.00
6905-70-B1	Intecom Integration MODEL 70 NOTE(S): May require a serial port card.	\$365	\$1,080	\$0.00
6906-70-B1	NEC Enhanced MCI Integration MODEL 70 NOTE(S): May require a serial port card.	\$365	\$1,080	\$0.00

6918-70-B1	Encore/PMS Integration MODEL 70 NOTE(S): May require a serial port card.	\$365	\$108	\$0.00
6919-70-B1	Centrex 1AESS Integration Kit MODEL 70 NOTE(S): May require a serial port card.	\$365	\$1,080	\$0.00
6920-70-B1	Centrex DMS100 Integration Kit MODEL 70 NOTE(S): May require a serial port card.	\$365	\$1,080	\$0.00
6923-70-B1	EECO/PMS Integration Kit MODEL 70 NOTE(S): May require a serial port card.	\$365	\$108	\$0.00
6924-70-B1	Centrex 5ESS Integration Kit MODEL 70 NOTE(S): May require a serial port card.	\$365	\$1,080	\$0.00
6947-70-B1	Hyatt Encore/PMS Integration MODEL 70 NOTE(S): May require a serial port card.	\$365	\$216	\$0.00
6965-70-B1	Siemens 8000/9000/9751/9006i Integration MODEL 70 NOTE(S): Integration Hardware must be ordered separately.	\$365	\$1,080	\$0.00
6970-70-B1	Enhanced SMDI Integration MODEL 70 NOTE(S): Serial card must be ordered separately.	\$1,136	\$1,080	\$0.00
6979-70-B1	Fujitsu 9600 Integration Kit MODEL 70 NOTE(S): May require a serial port card.	\$365	\$1,080	\$0.00
6983-70-B1	Hitachi HCX/DX/PBX/PMS Integration MODEL 70 NOTE(S): May require a serial port card.	\$365	\$1,080	\$0.00
6989-70-B1	SL1 Enhanced Meridian Integration MODEL 70 NOTE(S): Integration Hardware must be ordered separately.	\$365	\$1,080	\$0.00
(70) OPTIONAL SOFTWARE				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month

6409-70-B1	NP Call Detail Recording MODEL 70	\$2,185	\$2,592	\$0.00
6445-100-70-B1	NP View Desktop Messaging Starter Kit Ver. 1.4 NOTE(S): MODEL 70 Must order Ethernet Card & TCP/IP Stack Software separately. INCLUDE(S): NP View VM Messaging Support NP View Server Software NP View Client Licenses (Qty 100) NP View 1.4 Client Soft	\$5,412	\$1,728	\$0.00
6445-25-70-B1	NP View Desktop Messaging Starter Kit Ver. 1.4 NOTE(S): MODEL 70 Must order Ethernet Card & TCP/IP Stack Software separately. INCLUDE(S): NP View VM Messaging Support NP View Server Software NP View Client Licenses (Qty 25) NP View 1.4 Client Softw	\$2,644	\$864	\$0.00
6446-70-B1	NP Net Asynchronous Kit 2-Link NOTE(S): MODEL 70 Requires 2 Spare Serial Ports.	\$2,185	\$864	\$12.00
6454-70-B1	NP SNMP Server S/W MODEL 70 PRE-REQUISITE(S): 6490-70-B1 TCP/IP Stack and 6262-01 Ethernet 16 Card 1 (In System) or 6272-01 Ethernet 16 Card 1 (Expansion)	\$1,311	\$432	\$0.00
6455-70-B1	NP Config Client S/W MODEL 70 PRE-REQUISITE(S): 6490-70-B1 TCP/IP and 6262-01 Ethernet Card 1 (In System) or 6272-01 Ethernet Card 1 (Expansion)	\$727	\$432	\$0.00
6456-70-B1	NP Admin GUI Client Software MODEL 70 NOTE(S): Five simultaneous sessions. PRE-REQUISITE(S): 6490-70-B1 TCP/IP Stack and 6262-01 Ethernet 16 Card 1 (In System) or 6272-01 Ethernet 16 Card 1 (Expansion)	\$727	\$432	\$0.00

6457-70-B1	NP Admin Server S/W (1 per System) MODEL 70 PRE-REQUISITE(S): 6490-70-B1 TCP/IP Stack and 6262-01 Ethernet 16 Card 1 (In System) or	\$727	\$864	\$0.00
6458-70-B1	NP Admin API Windows MODEL 70 PRE-REQUISITE(S): 6490-70-B1 TCP/IP Stack and 6262-01 Ethernet 16 Card 1 (In-System) or 6272-01 Ethernet 16 Card 1 (Expansion)	\$727	\$432	\$0.00
6459-70-B1	NP MIB MODEL 70 PRE-REQUISITE(S): 6490-70-B1 TCP/IP Stack and 6262-01 Ethernet 16 Card 1 (In System) 6272-01 Ethernet 16 Card 1 (Expansion)	\$437	\$432	\$0.00
6477-70-B1	NP Redundant Option Software Kit MODEL 70 NOTE(S): This software kit is required to make the system redundant.	\$727	\$216	\$29.71
6485-70-B1	NP Net TCP/IP MODEL 70 PRE-REQUISITE(S): 6490-70-B1 TCP/IP Stack and 6262-01 Ethernet 16 Card 1 (In System) or 6272-01 Ethernet 16 Card 1 (Expansion)	\$2,185	\$432	\$0.00
6487-70-B1	NP OnDemand MODEL 70	\$2,185	\$216	\$0.00
6490-70-B1	TCP/IP Stack MODEL 70 PRE-REQUISITE(S): 6262-01 Ethernet 16 Card 1 (In System) or 6272-01 Ethernet 16 Card 1 (Expansion)	\$852	\$432	\$0.00
6527-70-B1	NP Admin/Config Bundled Pkg INCLUDE(S): NP SNMP NP Config Client NP Admin NOTE(S): MODEL 70 PRE-REQUISITE(S): 6490-70-B1 TCP/IP Stack and 6262-01 Ethernet 16 Card 1 (In System) or 6272-01 Ethernet 16 Card 1 (Expansion)	\$2,185	\$864	\$0.00
6718-70-B1	NP Rapid Dial MODEL 70	\$2,185	\$432	\$0.00

6925-70-B1	NP Wake Up MODEL 70	\$1,311	\$432	\$0.00
6946-70-B1	NP Cut Through Page MODEL 70	\$1,311	\$432	\$0.00
6949-70-B1	NP AMIS NOTE(S): MODEL 70 PRE-REQUISITE: System must have Loop Start line cards.	\$2,185	\$1,080	\$0.00
6975-70-B1	NP Forms MODEL 70	\$2,185	\$1,080	\$0.00
6985-70-B1	VPIM Server Software MODEL 70 NOTE(S): Requires TCP/IP Stack Software and Ethernet Card.	\$2,185	\$1,080	\$0.00
9150-431-704-BA	NuPoint Agent British English MODEL 70	\$1,343	\$0	\$21.25
9150-431-704-NA	NuPoint Agent American English MODEL 70	\$1,343	\$216	\$21.25
9150-6464-100B1	NP View Additional Local Client Licenses (100) NOTE(S): MODEL 70 INCLUDE(S): NP View User's Guide (50)/ NP View Client Licenses (100)/ NP View 1.4 Client Software Floppy (10)	\$4,026	\$0	\$63.70
9150-6464100RB1	NP View Additional Remote Client Licenses (100) NOTE(S): MODEL 70 INCLUDE(S): NP View User's Guide (50)/ NP View Remote Client Licenses (100)/ NP View Remote 1.4 Client Software Floppy (10).	\$5,636	\$0	\$89.18
9150-6464-25-B1	NP View Additional Local Client Licenses (25) NOTE(S): MODEL 70 INCLUDE(S): NP View User's Guide (25)/ NP View Client Licenses (25)/ NP View 1.4 Client Software Floppy (5).	\$1,343	\$0	\$21.25
9150-6464-25RB1	NuPoint View Additional Remote Client Licenses (25) NOTE(S): MODEL 70 INCLUDE(S): NP View User's Guide (25)/ NP View Remote Client Licenses (25)/ NP View Remote 1.4 Client Software Floppy (5)	\$1,878	\$0	\$14.53

9150-6901-210B1	210 Hour Diskette Upgrade MODEL 70 NOTE(S): In the U.S. Channels only: Upgrade for New System Sales must be purchased from Wholesale Distribution. Expands 90 Hours to 210 Hours.	\$4,408	\$0	\$69.75
(70) HARDWARE				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
4363-70	Modem-In-System (70) NOTE(S): Modem must be ordered as a separate line item when ordering Part Number 607-34-00 base model. There is no charge for the modem since it included in the price of Part Number 607-34-00. Also no charge with NuPoint Message	\$0	\$0	\$0.00
4363-70S	Spare - System Modem	\$774	\$0	\$8.17
6012-70-B1	Zip Drive 100 MB INCLUDE(S): Zip Drive/ Software/ 2 Zip Cartridges/ Parallel Cable/ Power Supply.	\$2,818	\$0	\$29.73
6017-1-70	Spare - Hard Drive 1GB MODEL 70 NOTE(S): For use in systems whose hard drive is 1Gb or less (as determined by the System Information Report). If this part is being ordered as a spare please indicate on the P.O., otherwise please include the System In	\$664	\$216	\$7.00
6017-2-70	Spare - Hard Drive 2Gb MODEL 70 NOTE(S): For use in systems whose hard drive is 2Gb (as determined by the System Information Report) or for customers who want to replace their 1Gb drive with 2Gb. If you have a redundant system make sure both hard dri	\$1,571	\$216	\$16.57
6107-70-B1	Drive Kit, Insystem MODEL 70 NOTE(S): To add redundancy for NEW SYSTEM SALES only. PRE-REQUISITE(S): 6477-70-B1 NP Redundant Option Software Kit	\$1,551	\$216	\$0.00

6107-70-B1X	Drive Kit, Expansion MODEL 70 NOTE(S): To add redundancy for EXISTING SYSTEMS only. For new systems order part # 6107-70-B1. The System Information Report must accompany the P.O. PRE-REQUISITE(S): 6477-70-B1 NP Redundant Option Software Kit	\$1,551	\$432	\$0.00
6295-70	Spare Chassis Fan MODEL 70	\$24	\$0	\$0.26
6800-70	Spare - MVIP Cable Kit	\$226	\$0	\$0.00
9150-5147	Spare - Memory Expansion Kit (116 Meg SIMM) NOTE(S): MODEL 70	\$253	\$0	\$2.67
9150-5609TX	8 Port DSE Line Card Expansion - Mitel MODEL 70 NOTE(S): Use for Mitel DNIC Integration.	\$3,165	\$324	\$0.00
9150-5610TX	DSE 8 Port Line Card Expansion - Nortel MODEL 70 NOTE(S): Use for Nortel In-Channel Integration.	\$3,463	\$0	\$36.53
9150-6014	Spare - Zip Drive 100MB MODEL 70	\$1,378	\$0	\$48.00
9150-6143	Spare - 48V Telephony Configuration Card MODEL 70 NOTE(S): Includes cables.	\$503	\$0	\$5.31
9150-6144	Spare Floppy Drive with Cable MODEL 70 NOTE(S): Not for use on new system orders.	\$196	\$0	\$2.07
9150-6146	Spare - 48V External Telephony Power Supply MODEL 70	\$617	\$0	\$6.51
9150-6147-64	Spare - Chassis (64 Mb Memory) INCLUDE(S): MODEL 70 Power Supply/ Motherboard/ Chassis/ Floppy Drive NOTE(S): For existing Systems, a System Information Report must accompany the P.O.	\$3,307	\$0	\$34.88
9150-6205EX	8 Port E&M Line Card Expansion MODEL 70 NOTE(S): To add ports to a system. Shipped in an expansion module.	\$4,850	\$216	\$48.00

9150-6205LX	8 Port Loop Start Line Card Expansion MODEL 70 NOTE(S): To add ports to a system. Shipped in an expansion module.	\$4,366	\$216	\$48.00
9150-6208TX	Dual T1 24 Port Line Card Set Expansion MODEL 70 NOTE(S): To add ports to a system. Shipped in an expansion module.	\$15,730	\$432	\$48.00
9150-6215	NuPoint Fax Card - Shared Resource 4 Port MODEL 70	\$8,739	\$216	\$0.00
9150-6217	NuPoint Fax Card - Shared Resource 8 Port MODEL 70	\$17,478	\$216	\$0.00
9150-6222	NuPoint Fax Card - Shared Resource 2 Port MODEL 70	\$4,370	\$270	\$0.00
9150-6223EX	4 Port E&M Line Card Expansion MODEL 70 NOTE(S): To add ports to a system. Shipped in an expansion module.	\$2,709	\$216	\$24.00
9150-6223LX	4 Port Loop Start Line Card Expansion MODEL 70 NOTE(S): To add ports to a system. Shipped in an expansion module.	\$2,272	\$216	\$24.00
9150-6226LU	4 to 8 Port Line Card Upgrade - LS MODEL 70	\$2,013	\$0	\$21.23
9150-6229TX	DSP24 Line Card Expansion MODEL 70 NOTE(S): To add ports to a system. Shipped in an expansion module. DSP Card only. Requires a Dual T1 to complete the set. Addition of this card to an existing Dual T1 24 Port Line Card Set will add 24 additional por	\$5,151	\$432	\$48.00
9150-6244	Adaptor - 1 RJ61 to 2 RJ11 MODEL 70 NOTE(S): Includes 8 adaptors.	\$437	\$54	\$0.00
9150-6247TX	Dual T1 8 Port/DSP8 Set Expansion MODEL 70	\$5,637	\$216	
9150-6249TX	DSP8 Line Card Expansion MODEL 70	\$1,472	\$216	\$48.00
9150-6272-01	Ethernet 16 Card 1 MODEL 70	\$874	\$216	\$48.00
9150-6283	2 Port Serial Interface Card MODEL 70 INCLUDE(S): Card (Digi board manufactured) and Cable	\$874	\$216	\$12.00
9150-6284	4 Port Serial Interface Card MODEL 70 INCLUDE(S): Card (Digi board manufactured) and Cable	\$1,573	\$216	\$24.00

9150-6285	8 Port Serial Interface Card MODEL 70 INCLUDE(S): Card (Digi board manufactured) and Cable	\$1,740	\$216	\$48.00
9150-6290	Spare - 4 Port Serial Interface Card Cable MODEL 70	\$96	\$0	\$1.02
9150-6291	Spare - 8 Port Serial Interface Card Cable	\$174	\$0	\$1.83

Mitel Networks, Inc.

Manufacturer's Price List with Discount

Manufacturer: Mitel Networks, Inc.
 Model: NuPoint 120R

Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
MITEL NUPOINT MESSENGER (120R)				
(120R) BUNDLED APPLICATIONS				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
6530-120R-B1	NuPoint Messenger Enhanced Messaging INCLUDE(S): 6448-120R-B1 NP Agent 6975-120R-B1 NP Forms 6946-120R-B1 Cut Through Page PRE-REQUISITE(S): MODEL 120R	\$2,831	\$0	\$44.80
6531-120R-B1	NuPoint Messenger Enhanced Reliability Pkg NOTE(S): MODEL 120R INCLUDE(S): 6477-120R-B1 Redundancy Software 6107-120R-B1 Redundant Hard Drive 6012-120R-B1 Zip Drive Kit 6977-B1-S Smart Install Switch Box (qty=1)	\$4,424	\$0	\$70.00
(120R) BASE SOFTWARE				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
9150-120-001-NA	Mitel NuPoint Messenger 120R Base SW: Branding Kit-ENG MODEL 120R INCLUDE(S): 120 hours/ NP Receptionist/ NuPoint Fax/ NP FPSA/ NP Admin	\$1,556	\$2,700	\$0.00
(120R) SOFTWARE INTEGRATION KITS				

Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
6400-120R-B1	Enhanced Inband Integration General MODEL 120R NOTE(S): May require a serial port card.	\$406	\$1,080	\$0.00
6411-120R-B1	TNPP Integration MODEL 120R	\$1,216	\$1,080	\$0.00
6482-120R-B1	General Data Link Integration SMDI MODEL 120R	\$406	\$1,080	\$0.00
6492-120R-B1	Nortel Inchannel Integration NOTE(S): MODEL 120R Requires DSE & DSP Linecard sets.	\$406	\$1,080	\$0.00
6493-120R-B1	Lucent Inchannel Integration MODEL 120R NOTE(S): Requires DSE & DSP Linecard sets (formerly AT&T Integration)	\$406	\$1,080	\$0.00
6494-120R-B1	Mitel DNIC Integration MODEL 120R NOTE(S): Requires DSE & DSP Linecard sets.	\$406	\$1,080	\$0.00
6903-120R-B1	HIS/PMS Integration MODEL 120R NOTE(S): May require a serial port card.	\$369	\$0	\$0.00
6905-120R-B1	Intecom Integration MODEL 120R NOTE(S): May require a serial port card.	\$406	\$1,080	\$0.00
6906-120R-B1	NEC Enhanced MCI Integration MODEL 120R NOTE(S): May require a serial port card.	\$406	\$1,080	\$0.00
6918-120R-B1	Encore/PMS Integration MODEL 120R NOTE(S): May require a serial port card.	\$369	\$0	\$5.84
6919-120R-B1	Centrex 1AESS Integration Kit MODEL 120R	\$406	\$1,080	\$0.00
6920-120R-B1	Centrex DMS100 Integration Kit MODEL 120R NOTE(S): May require a serial port card.	\$406	\$1,080	\$0.00

6923-120R-B1	EEO/PMS Integration Kit MODEL 120R NOTE(S): May require a serial port card.	\$369	\$0	\$5.84
6924-120R-B1	Centrex 5ESS Integration Kit MODEL 120R NOTE(S): May require a serial port card.	\$406	\$1,080	\$0.00
6947-120R-B1	Hyatt Encore/PMS Integration MODEL 120R NOTE(S): May require a serial port card.	\$369	\$0	\$5.84
6965-120R-B1	Siemens 8000/9000/9751/9006i Integration MODEL 120R NOTE(S): Integration Hardware must be ordered separately.	\$406	\$1,080	\$0.00
6970-120R-B1	Enhanced SMDI Integration MODEL 120R NOTE(S): Serial card must be ordered separately.	\$1,264	\$1,080	\$0.00
6979-120R-B1	Fujitsu 9600 Integration Kit MODEL 120R NOTE(S): May require a serial port card.	\$406	\$1,080	\$0.00
6983-120R-B1	Hitachi HCX/DX/PBX/PMS Integration MODEL 120R NOTE(S): May require a serial port card.	\$369	\$0	\$5.84
6989-120R-B1	SL1 Enhanced Meridian Integration MODEL 120R NOTE(S): Integration Hardware must be ordered separately.	\$406	\$1,080	\$0.00
(120R) OPTIONAL SOFTWARE				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
6409-120R-B1	NP Call Detail Recording MODEL 120R	\$2,432	\$2,592	\$0.00
6423-120R-B1	NuPoint Agent British English MODEL 120R	\$2,432	\$108	\$0.00
6429-120R-B1	NuPoint Agent Canadian French MODEL 120R NOTE(S): On request and with the purchase of American English NuPoint Agent software - Canadian French NuPoint Agent software will be provided at no charge in Canada only.	\$2,432	\$108	\$0.00

6445-100-120RB1	NP View Desktop Messaging Starter Kit Ver. 1.4 NOTE(S): MODEL 120R Must order Ethernet Card & TCP/IP Stack Software separately. INCLUDE(S): NP View VM Messaging Support/ NP View Fax Messaging Support/ NP View Server Software/ NP View Active Network S	\$5,479	\$0	\$86.69
6445-25-120R-B1	NP View Desktop Messaging Starter Kit Ver. 1.4 NOTE(S): MODEL 120R Must order Ethernet Card & TCP/IP Stack Software separately. INCLUDE(S): NP View VM Messaging Support/ NP View Fax Messaging Support/ NP View Server Software/ NP View Active Network S	\$2,942	\$864	\$0.00
6446-120R-B1	NP Net Asynchronous Kit/2-Link - Model 120R NOTE(S): MODEL 120R NOTE(S): Requires 2 Spare Serial Ports.	\$2,432	\$432	\$0.00
6448-120R-B1	NuPoint Agent American English MODEL 120R	\$2,432	\$108	\$0.00
6454-120R-B1	NP SNMP Server S/W MODEL 120R	\$1,459	\$1,080	\$0.00
6455-120R-B1	NP Config Client S/W MODEL 120R	\$810	\$216	\$0.00
6456-120R-B1	NP Admin GUI Client Software MODEL 120R NOTE(S): Five simultaneous sessions.	\$810	\$864	\$0.00
6457-120R-B1	NP Admin Server S/W (1 per System) MODEL 120R	\$810	\$864	\$0.00
6458-120R-B1	NP Admin API Windows MODEL 120R NOTE(S): Requires TCP/IP Stack and Ethernet Card.	\$810	\$864	\$0.00
6459-120R-B1	NP MIB MODEL 120R	\$487	\$216	\$0.00
6477-120R-B1	NP Redundant Option Software Kit MODEL 120R NOTE(S): This software kit is required to make the system redundant. Expansion Drive Kit Hardware is also needed to make the system redundant.	\$810	\$108	\$0.00
6485-120R-B1	NP Net TCP/IP NOTE(S): MODEL 120R Requires TCP/IP Stack Software and Ethernet Card.	\$2,432	\$1,080	\$0.00

6487-120R-B1	NP OnDemand MODEL 120R	\$2,432	\$864	\$0.00
6490-120R-B1	TCP/IP Stack MODEL 120R	\$949	\$432	\$0.00
6527-120R-B1	NP Admin/Config Bundled Pkg MODEL 120R NOTE(S): Includes: NP SNMP/ NP Config/ NP Admin.	\$2,432	\$108	\$0.00
6718-120R-B1	NP Rapid Dial MODEL 120R	\$2,432	\$216	\$0.00
6901-210-B1	210 Hour Diskette Upgrade - New Systems NOTE(S): MODEL 120R Order with new system purchase. Expands 120 Hours to 210 Hours.	\$4,845	\$0	\$76.66
6901-210-B1X	210 Hour Diskette Upgrade - Installed Systems MODEL 120R NOTE(S): Storage hours upgrade for existing installed systems. A system information report must be included with the PO. For new systems order part # 6901-210-B1.	\$6,415	\$0	\$101.50
6925-120R-B1	NP Wake Up MODEL 120R	\$1,327	\$0	\$21.00
6946-120R-B1	NP Cut Through Page MODEL 120R	\$1,459	\$864	\$0.00
6949-120R-B1	NP AMIS NOTE(S): MODEL 120R PRE-REQUISITE: System must have Loop Start line cards.	\$2,432	\$1,080	\$0.00
6975-120R-B1	NP Forms MODEL 120R	\$2,432	\$1,080	\$0.00
6985-120R-B1	VPIM Server Software NOTE(S): MODEL 120R Requires TCP/IP Stack Software and Ethernet Card.	\$2,432	\$1,080	\$0.00
(120R) HARDWARE				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
6012-120R-B1	Zip Drive 100 MB MODEL 120R NOTE(S): Includes: Zip Drive/ Software/ 2 Zip Cartridges/ Parallel Cable/ Power Supply.	\$3,404	\$108	\$0.00

6016-2-120R	Spare - Hard Drive 2Gb MODEL 120R NOTE(S): For use in systems whose hard drive is 2Gb or less (as determined by the System Information Report). You must submit the System Information Report with the PO.	\$5,751	\$216	\$60.67
6016-4-120R	Spare - Hard Drive 4Gb SCSI NOTE(S): MODEL 120R For use in systems whose hard drive is 4Gb (as determined by the System Information Report) or for customers who want to replace their 2Gb drive with 4Gb. If you have a redundant system make sure both h	\$5,752	\$216	\$60.68
6107-120R-B1	Drive Kit In-System MODEL 120R NOTE(S): To add redundancy. This drive is shipped in conjunction with a new system order. Needs 6477-120R-B1 software.	\$6,324	\$108	\$0.00
6107-120R-B1X	Drive Kit Expansion MODEL 120R NOTE(S): To add redundancy. This drive is shipped to go into an installed system. Needs 6477-120R-B1 software. The System Information Report must accompany the customers Purchase Order.	\$6,324	\$864	\$0.00

Mitel Networks, Inc.

Manufacturer's Price List with Discount

Manufacturer: **Mitel Networks, Inc.**
 Model: **NuPoint 120S**

Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
MITEL NUPOINT MESSENGER (120S)				
(120S) BUNDLED APPLICATIONS				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
6530-120S-B1	NuPoint Messenger Enhanced Messaging NOTE(S): MODEL 120S INCLUDE(S): 6448-120S-B1 NuPoint Agent / 6975-120S-B1 NP Forms 6946-120S-B1 NP Cut Through Page.	\$4,446	\$0	\$70.35
6531-120S-B1	NuPoint Messenger Enhanced Reliability Pkg NOTE(S): MODEL 120S INCLUDE(S): 6477-120S-B1 Redundancy Software 6107-120S-B1 Redundant Hard Drive 6012-120S-B1 Zip Drive Kit 6977-B1-S Smart Install Switch Box (Qty=1)	\$7,078	\$0	\$112.00
(120S) BASE SOFTWARE				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
9150-120-002-NA	Mitel NuPoint Messenger 120S Base SW: Branding Kit-ENG NOTE(S): MODEL 120S INCLUDE(S): 120 hours/ NP FPSA/ NP Admin	\$4,863	\$2,700	\$0.00
(120S) SOFTWARE INTEGRATION KITS				

Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
6400-120S-B1	Enhanced Inband Integration General MODEL 120S NOTE(S): May require a serial port card.	\$1,216	\$1,080	\$0.00
6482-120S-B1	General Data Link Integration SMDI MODEL 120S	\$1,216	\$1,080	\$0.00
6492-120S-B1	Nortel Inchannel Integration MODEL 120S	\$1,216	\$1,080	\$0.00
6493-120S-B1	Lucent Inchannel Integration MODEL 120S NOTE(S): Requires DSE & DSP Linecard sets (formerly AT&T Integration)	\$1,216	\$1,080	\$0.00
6494-120S-B1	Mitel DNIC Integration NOTE(S): MODEL 120S Requires DSE & DSP Linecard sets.	\$1,216	\$1,080	\$0.00
6903-120S-B1	HIS/PMS Integration MODEL 120S NOTE(S): May require a serial port card.	\$1,106	\$0	\$17.50
6906-120S-B1	NEC Enhanced MCI Integration MODEL 120S NOTE(S): May require a serial port card.	\$1,216	\$1,080	\$0.00
6919-120S-B1	Centrex 1AESS Integration Kit MODEL 120S	\$1,216	\$1,080	\$0.00
6920-120S-B1	Centrex DMS100 Integration Kit MODEL 120S NOTE(S): May require a serial port card.	\$1,216	\$1,080	\$0.00
6924-120S-B1	Centrex 5ESS Integration Kit MODEL 120S NOTE(S): May require a serial port card.	\$1,216	\$1,080	\$0.00
6947-120S-B1	Hyatt Encore/PMS Integration MODEL 120S NOTE(S): May require a serial port card.	\$1,106	\$0	\$17.50
6965-120S-B1	Siemens 8000/9000/9751/9006i Integration MODEL 120S NOTE(S): Integration Hardware must be ordered separately.	\$1,216	\$1,080	\$0.00

6970-120S-B1	Enhanced SMDI Integration MODEL 120S NOTE(S): Serial card must be ordered separately.	\$2,918	\$1,080	\$0.00
6979-120S-B1	Fujitsu 9600 Integration Kit MODEL 120S NOTE(S): May require a serial port card.	\$1,216	\$1,080	\$0.00
6989-120S-B1	SL1 Enhanced Meridian Integration MODEL 120S NOTE(S): Integration Hardware must be ordered separately.	\$1,216	\$1,080	\$0.00
(120S) OPTIONAL SOFTWARE				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
6409-120S-B1	NP Call Detail Recording MODEL 120S	\$2,432	\$2,592	\$0.00
6423-120S-B1	NuPoint Agent British English MODEL 120S	\$3,243	\$864	\$0.00
6429-120S-B1	NuPoint Agent Canadian French MODEL 120S NOTE(S): On request and with the purchase of American English NuPoint Agent software - Canadian French NuPoint Agent software will be provided at no charge in Canada only.	\$3,243	\$864	\$0.00
6445-100-120SB1	NP View Desktop Messaging Starter Kit Ver. 1.4 NOTE(S): MODEL 120S Must order Ethernet Card & TCP/IP Stack Software separately. INCLUDE(S): NP View VM Messaging Support/ NP View Fax Messaging Support/ NP View Server Software/ NP View Active Network S	\$5,479	\$0	\$86.69
6445-25-120S-B1	NP View Desktop Messaging Starter Kit Ver. 1.4 NOTE(S): MODEL 120S Must order Ethernet Card & TCP/IP Stack Software separately. INCLUDE(S): NP View VM Messaging Support/ NP View Fax Messaging Support/ NP View Server Software/ NP View Active Network S	\$2,942	\$864	\$0.00

6446-120S-B1	NP Net Asynchronous Kit/2-Link NOTE(S): MODEL 120S NOTE(S): Requires 2 Spare Serial Ports.	\$5,674	\$432	\$48.00
6448-120S-B1	NuPoint Agent American English MODEL 120S	\$3,243	\$108	\$0.00
6454-120S-B1	NP SNMP Server S/W MODEL 120S	\$8,106	\$1,080	\$0.00
6455-120S-B1	NP Config Client S/W MODEL 120S	\$2,432	\$216	\$0.00
6456-120S-B1	NP Admin GUI Client Software MODEL 120S NOTE(S): Five simultaneous sessions.	\$2,432	\$864	\$0.00
6457-120S-B1	NP Admin Server S/W (1 per System) MODEL 120S	\$2,432	\$864	\$0.00
6458-120S-B1	NP Admin API Windows MODEL 120S NOTE(S): Requires TCP/IP Stack and Ethernet Card.	\$2,432	\$864	\$0.00
6459-120S-B1	NP MIB MODEL 120S	\$972	\$216	\$0.00
6475-120S-B1	NuPoint Fax Software NOTE(S): MODEL 120S	\$6,485	\$216	\$0.00
6477-120S-B1	NP Redundant Option Software Kit MODEL 120S NOTE(S): This software kit is required to make the system redundant. Expansion Drive Kit hardware is also needed to make the system redundant.	\$2,432	\$108	\$0.00
6485-120S-B1	NP Net TCP/IP MODEL 120S NOTE(S): Requires TCP/IP Stack Software and Ethernet Card.	\$5,674	\$1,080	\$0.00
6487-120S-B1	NP OnDemand MODEL 120S	\$4,863	\$864	\$108.89
6490-120S-B1	TCP/IP Stack NOTE(S): MODEL 120S	\$949	\$432	\$0.00
6527-120S-B1	NP Admin/Config Bundled Pkg MODEL 120S NOTE(S): Includes: NP SNMP/ NP Config/ NP Admin.	\$12,159	\$108	\$0.00
6718-120S-B1	NP Rapid Dial MODEL 120S	\$2,432	\$216	\$0.00
6902-120S-B1	NP Receptionist MODEL 120S	\$1,459	\$1,080	\$0.00

6925-120S-B1	NP Wake Up MODEL 120S	\$1,327	\$0	\$21.00
6946-120S-B1	NP Cut Through Page MODEL 120S	\$2,918	\$864	\$0.00
6949-120S-B1	NP AMIS NOTE(S): MODEL 120S PRE-REQUISITE: System must have Loop Start line cards.	\$2,432	\$1,080	\$0.00
6975-120S-B1	NP Forms MODEL 120S	\$2,432	\$1,080	\$0.00
6985-120S-B1	VPIM Server Software MODEL 120S NOTE(S): Requires TCP/IP Stack Software and Ethernet Card.	\$5,674	\$1,080	\$0.00
(120S) HARDWARE				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
4431-120DC	Spare Power Supply- 48VDC/500W MODEL 120S	\$3,362	\$0	\$35.47
6012-120S-B1	Zip Drive 100 MB MODEL 120S NOTE(S): Includes: Zip Drive/ Software/ 2 Zip Cartridges/ Parallel Cable/ Power Supply.	\$3,404	\$108	\$0.00
6016-2-120S	Spare - Hard Drive 2Gb SCSI MODEL 120S NOTE(S): For use in systems whose hard drive is 2Gb or less (as determined by the System Information Report). You must submit the System Information Report with the PO.	\$5,751	\$216	\$60.67
6016-4-120S	Spare - Hard Drive 4Gb SCSI MODEL 120S NOTE(S): For use in systems whose hard drive is 4Gb (as determined by the System Information Report) or for customers who want to replace their 2Gb drive with 4Gb. If you have a redundant system make sure both h	\$10,323	\$216	\$108.89
6107-120S-B1	Redundant Drive Kit New-System MODEL 120S NOTE(S): To add redundancy. This drive is shipped in conjunction with a new system order. Needs 6477-120S-B1 software.	\$10,323	\$0	\$0.00

6107-120S-B1X	Redundant Drive Kit Expansion MODEL 120S NOTE(S): To add redundancy. This drive is shipped to go into an installed system. Needs 6477-120S-B1 software. You must submit the System Information Report with the PO.	\$10,323	\$0	\$163.34
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Mitel Networks, Inc.

Manufacturer's Price List with Discount

Manufacturer: Mitel Networks, Inc.
 Model: NuPoint 640

Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
MITEL NUPOINT MESSENGER (640)				
(640) SYSTEMS				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
61751	Mitel NuPoint Messenger 640 Base MOD1: 0 Port/0 hr-110/220V INCLUDE(S): CPU/ 110/220 VAC/ 3 1/2" Floppy drive/ Hard drive/ Modem (Part Number 4363) must be ordered as a separate no charge line item. NOTE(S): Base Software and Smart Install (CD-ROM) m	\$63,441	\$4,320	\$564.00
61752	Mitel NuPoint Messenger 640 Base MOD1: 0 Port/0 hr-48V INCLUDE(S): CPU/ 48 VAC/ 3 1/" Floppy drive/ Hard drive/ Modem (Part Number 4363) must be ordered as a separate no charge line item. NOTE(S): Base Software and Smart Install (CD-ROM) must be purc	\$63,441	\$4,320	\$564.00
(640) BUNDLED APPLICATIONS				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
6530-640-B1	NuPoint Messenger Enhanced Messaging NOTE(S): MODEL 640 INCLUDE(S): 6448-640-B1 NuPoint Agent / 6975-640-B1 NP Forms 6946-640-B1 NP Cut Through Page.	\$9,112	\$108	\$11.20

6531-640-B1	NuPoint Messenger Enhanced Reliability Pkg NOTE(S): MODEL 640 INCLUDE(S): 6477-640-B1 Redundancy Software 6107-640-B1 Redundant Hard Drive 6012-640-B1 Zip Drive Kit 6977-B1-S Smart Install Switch Box (qty=1)	\$14,843	\$108	\$0.00
(640) BASE SOFTWARE				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
9150-640-001-NA	Mitel NuPoint Messenger 640 Base SW: Branding Kit (ENG) MODEL 640 INCLUDE(S): 120 hours/ NP FPSA/ NP Admin	\$7,783	\$2,160	\$0.00
(640) HARDWARE				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
6004	Spare AMPS P/S 110/220 VAC MODEL 640	\$12,928	\$0	\$136.38
6005	Spare AMPS P/S 48 VDC MODEL 640	\$12,928	\$0	\$136.38
6008	Spare Power Supply Disk Storage Module,110/220VAC MODEL 640	\$4,407	\$0	\$46.48
6009	Spare Power Supply Disk Storage Module,48VDC MODEL 640	\$4,407	\$0	\$46.48
6012-640-B1	Zip Drive 100 MB NOTE(S): Model 640 Includes: Zip Drive/ Software/ 2 Zip Cartridges/ Parallel Cable/ Power Supply.	\$3,097	\$0	\$32.67
6016-2-640	Spare - Hard Drive 2Gb SCSI MODEL 640 NOTE(S): For use in systems whose hard drive is 2Gb or less (as determined by the System Information Report). You must submit the System Information Report with the PO.	\$5,751	\$216	\$91.00
6016-4-640	Spare - Hard Drive 4 Gb SCSI MODEL 640 NOTE(S): For use in systems whose hard drive is 4Gb (as determined by the System Information Report) or for customers who want to replace their 2Gb drive with 4Gb. If you have a redundant system make sure both h	\$10,323	\$216	\$108.89

6101-CSO	Spare Primary Control Card MODEL 640	\$1,734	\$0	\$18.29
6102-CSO	Spare ESMDI I/O Card MODEL 640	\$1,776	\$0	\$18.73
6103-CSO	Spare Busy Contact Closure Card MODEL 640	\$1,062	\$0	\$588.00
6107-640-B1	Redundant Drive Kit New-System MODEL 640 NOTE(S): To add redundancy. This drive is shipped in conjunction with a new system order. Needs 6477-640-B1 software.	\$11,349	\$108	\$0.00
6107-640-B1X	Redundant Drive Kit Expansion MODEL 640 NOTE(S): To add redundancy. This drive is shipped to go into an installed system. Needs 6477-640-B1 software. You must submit the System Information Report with your PO.	\$11,349	\$864	\$0.00
6219-64	Spare Pentium CPU 64Mb/MCB2 Set MODEL 640	\$22,170	\$0	\$233.86
6220	Spare Backplane (6.00) MODEL 640	\$634	\$0	\$6.69
6227	48V Configuration Card In-System MODEL 640	\$469	\$0	\$4.95
6238-1	Spare Mesa-Link Card MOD 1 (primary) - Model 640 MODEL 640	\$1,681	\$0	\$17.73
6238-2	Spare Mesa-Link Card MOD2 (primary) - Model 640 MODEL 640	\$1,681	\$0	\$17.73
6239-1	Spare Mesa-Link Card MOD 1 (redundant) - Model 640 MODEL 640	\$1,681	\$0	\$17.73
6239-2	Spare Mesa-Link Card MOD 2 (redundant) - Model 640 MODEL 640	\$1,681	\$0	\$17.73
6240	24 Connector RJ61 to 4 RJ21 E&M/LS/GS/DID Patch Pannel=48PTS MODEL 640 NOTE(S): If you need more than 48 ports - you need to order additional patch pannels.	\$774	\$0	\$8.17
6241	Spare 24 Connector RJ61 to 4 LS/GS/DID Patch Pannel = 48 PTS MODEL 640 NOTE(S): If you need more than 48 ports - you need to order additional patch pannels.	\$774	\$0	\$8.17
6261	Spare MCB2 MODEL 640	\$8,707	\$0	\$91.84
6265	Spare Floppy Drive 3.5" " MODEL 640	\$325	\$0	\$3.43

62851	Mitel NuPoint Messenger Add'l MOD2: 0 Port/0 hr-110/220V MODEL 640 NOTE(S): Does not include any additional hours or ports. A System Information Report must be included with the PO. INCLUDE(S): Expansion module/ CPU/ Hard drive/ 4 MESA-Link cards (2)	\$55,742	\$0	\$588.00
62852	Mitel NuPoint Messenger 640 Add'l MOD2: 0 Port/0 hr-48V MODEL 640 NOTE(S): Does not include any additional hours or ports. A System Information Report must be included with the PO. INCLUDE(S): Expansion module/ CPU/ Hard drive/ 4 MESA-Link cards (2)	\$55,742	\$0	\$588.00
63851	Mitel NuPoint Messenger Add'l MOD3: 0 Port/0 hr-110/220V MODEL 640 NOTE(S): Does not include any additional hours or ports. A System Information Report must be included with the PO. INCLUDE(S): Expansion module/ CPU/ Hard drive/ 2 MESA-Link cards (1)	\$55,742	\$0	\$588.00
63852	Mitel NuPoint Messenger Add'l MOD3: 0 Port/0 hr-48V MODEL 640 NOTE(S): Does not include any additional hours or ports. A System Information Report must be included with the PO. INCLUDE(S): Expansion module/ CPU/ Hard drive/ 2 MESA-Link cards (1 Prim	\$55,742	\$0	\$588.00
64051	0/0, Pentium/64MB, 48V Amps, AC Mod 4 NOTE(S): MODEL 640 INCLUDE(S): Expansion Mod/ Pentium CPU/ 2 Mesa-Link Cards (1 Primary & 1 Redundant)/ 64MB Memory and a 3-1/2" Floppy Drive. Does not include any additional hours or ports.	\$54,681	\$0	\$576.80
64052	0/0, Pentium/64MB, 48V Amps, DC Mod 4 NOTE(S): MODEL 640 INCLUDE(S): Expansion Mod/ Pentium CPU/ 2 Mesa-Link Cards (1 Primary & 1 Redundant)/ 64MB Memory and a 3-1/2" Floppy Drive. Does not include any additional hours or ports.	\$54,681	\$0	\$576.80

64851	Mitel NuPoint Messenger Add'l: 0 Port/0 hr-110-220V MODEL 640 NOTE(S): Does not include any additional hours or ports. A System Information Report must be included with the PO. INCLUDE(S): Expansion module/ CPU/ Hard Drive/ 2 MESA-Link cards (1 Prim	\$55,742	\$0	\$588.00
6800-640	Spare MVIP Cable Kit MODEL 640	\$696	\$0	\$7.34
6801	Spare BOC Cables MODEL 640	\$519	\$0	\$5.48
6802	Spare SIC Cables MODEL 640	\$1,941	\$0	\$20.48
6803	Spare Power Cable Kit, MOD (4) MODEL 640	\$1,145	\$0	\$12.08
6807	Spare Console Cables (3) MODEL 640	\$637	\$0	\$6.72
6808	Spare In-System SIC Kit MODEL 640	\$3,716	\$0	\$39.20
6809	Spare In-System BOC Kit MODEL 640	\$1,587	\$0	\$16.74
(640) SOFTWARE INTEGRATION KITS				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
6400-640-B1	Enhanced Inband Integration General MODEL 640 NOTE(S): May require a serial port card.	\$1,216	\$1,080	\$0.00
6492-640-B1	Nortel Inchannel Integration MODEL 640 NOTE(S): Requires DSE & DSP Linecard sets.	\$1,216	\$1,080	\$0.00
6493-640-B1	Lucent Inchannel Integration MODEL 640 NOTE(S): Requires DSE & DSP Linecard sets (formerly AT&T Integration)	\$1,216	\$1,080	\$0.00
6494-640-B1	Mitel DNIC Integration MODEL 640 NOTE(S): Requires DSE & DSP Linecard sets.	\$1,216	\$1,080	\$0.00
6906-640-B1	NEC Enhanced MCI Integration MODEL 640 NOTE(S): May require a serial port card.	\$1,216	\$1,080	\$0.00

6920-640-B1	Centrex DMS100 Integration Kit MODEL 640 NOTE(S): May require a serial port card.	\$1,216	\$1,080	\$0.00
6924-640-B1	Centrex 5ESS Integration Kit MODEL 640 NOTE(S): May require a serial port card.	\$1,216	\$1,080	\$0.00
6965-640-B1	Siemens 8000/9000/9751/9006i Integration MODEL 640 NOTE(S): Integration Hardware must be ordered separately.	\$1,216	\$1,080	\$0.00
6970-640-B1	Enhanced SMDI Integration MODEL 640 NOTE(S): Serial card must be ordered separately.	\$2,918	\$1,080	\$0.00
6979-640-B1	Fujitsu 9600 Integration Kit MODEL 640 NOTE(S): May require a serial port card.	\$1,216	\$1,080	\$0.00

(640) OPTIONAL SOFTWARE

Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
6409-640-B1	NP Call Detail Recording MODEL 640	\$6,485	\$2,592	\$0.00
6445-100-640-B1	NP View Desktop Messaging Starter Kit Ver. 1.4 NOTE(S): MODEL 640 Must order Ethernet Card & TCP/IP Stack Software separately. INCLUDE(S): NP View VM Messaging Support/ NP View Fax Messaging Support/ NP View Server Software/ NP View Active Network Se	\$6,023	\$3,456	\$0.00
6445-25-640-B1	NP View Desktop Messaging Starter Kit Ver. 1.4 NOTE(S): MODEL 640 Must order Ethernet Card & TCP/IP Stack Software separately. INCLUDE(S): NP View VM Messaging Support/ NP View Fax Messaging Support/ NP View Server Software/ NP View Active Network Se	\$2,942	\$1,728	\$0.00
6446-640-B1	NP Net Asynchronous Kit/2-Link NOTE(S): MODEL 640 NOTE(S): Requires 2 Spare Serial Ports.	\$5,674	\$648	\$0.00

6448-640-B1	NuPoint Agent American English MODEL 640	\$6,485	\$108	\$0.00
6454-640-B1	NP SNMP Server S/W - Model 640 MODEL 640	\$16,148	\$1,296	\$0.00
6455-640-B1	NP Config Client S/W NOTE(S): MODEL 640	\$4,863	\$1,296	\$0.00
6456-640-B1	NP Admin GUI Client Software MODEL 640	\$5,642	\$864	\$0.00
6457-640-B1	NP Admin Server S/W (1 per system) MODEL 640	\$5,642	\$1,296	\$0.00
6458-640-B1	NP Admin API Windows MODEL 640	\$5,642	\$2,592	\$0.00
6459-640-B1	NP MIB MODEL 640	\$1,946	\$864	\$0.00
6475-640-B1	NuPoint Fax Software MODEL 640	\$6,485	\$108	\$0.00
6477-640-B1	NP Redundant Option S/W Kit MODEL 640	\$8,106	\$108	\$0.00
6485-640-B1	NP Net TCP/IP MODEL 640 NOTE(S): Requires TCP/IP Stack Software and Ethernet Card.	\$5,674	\$864	\$0.00
6490-640-B1	TCP/IP Stack MODEL 640	\$949	\$1,296	\$0.00
6902-640-B1	NP Receptionist MODEL 640	\$1,459	\$1,080	\$0.00
6946-640-B1	NP Cut Through Page MODEL 640	\$2,918	\$1,080	\$0.00
6949-640-B1	NP AMIS NOTE(S): MODEL 640 PRE-REQUISITE: System must have Loop Start line cards.	\$2,432	\$1,080	\$0.00
6975-640-B1	NP Forms MODEL 640	\$2,432	\$2,592	\$0.00

Mitel Networks, Inc.

Manufacturer's Price List with Discount

Manufacturer: Mitel Networks, Inc.
 Model: NuPoint Common Product

Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
MITEL NUPOINT MESSENGER COMMON PRODUCT				
NP COMMON PRODUCT - BUNDLED APPLICATIONS				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
6534-B1	Enhanced Desktop Msg With 2PT Fax Card INCLUDE(S): Network Sessions (Qty 6) Local Licenses (Qty 5) Remote Licenses (Qty 25) 6262-01 Ethernet Card (Qty 1) 6490-XXX-B1 TCP/IP Stack (Qty 1) 6221 Shared Resource Fax Card 2 Port (Qty 1) NOTE(S): MODEL	\$7,623.44	\$108.00	\$0.00
NP COMMON PRODUCT - BASE SOFTWARE				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
50005641	RA.0 NPM IP R11.0 BASE S/W MEDIA & DOCS	105.00	18.66	0.00
51011171	IBM x3200, P4 DC 2.8GHz, 1GB, 160GB SATA	3850.00	429.00	30.46
54001622	(AMC) NPM IP-IP Integration Option NOTE(S): Order when require IP Integration to a 3300ICP or when ordering a T1/E1 gateway (52001691).	1260.00	0.00	19.37

54001627	(AMC) NPM IP-Record-a-Call NOTE(S): Prerequisite - Only for systems integrated to a 3300ICP. To enable, 1 Mailbox on 3300ICP must be enabled and the Advanced Voicemail option on the 3300ICP must also be enabled. (P/Ns 54000297 & 54000860 respectively)	0.00	0.00	0.00
54002982	NPM IP 11.0 Std - Base Opt Bundle	3220.00	352.18	43.98
54002986	NPM IP Standard UPL (8) 9-32 Ports	2100.00	229.68	28.68
51011174	IBM x3200 Rack Conversion Kit	910.00	0.00	0.00
54001632	(AMC) NPM IP-Add. UM Sessions (QTY 5) NOTE(S): Enables 5 additional sessions. Prerequisite: UM Standard + MWI Starter Kit (54001631).	700.00	0.00	0.00
54002685	NuPoint Advanced UM 100 users NOTE(S): Model 640 - 54002998 is a prerequisite for this part number Standard - 54002985 is a prerequisite for this part number	1750.00	0.00	8.33
54002985	NPM IP Std - Adv UM System Enablement	1400.00	0.00	6.67
54003191	(AMC) NPM IP Std 2Pt UPL (9-32)	525.00	229.68	28.68
54002375	(AMC) NPM IP FAX Port (Max 6)	700.00	0.00	0.00
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
9150-431-700-NA	Mitel NuPoint Messenger Softkeys MODEL 70, 120R, 120S, 640 NOTE(S): Must also order 9109-532-011-NA to enable SX-200 softkey option (no charge) or MSA-A-53 to enable SX-2000 softkey option (no charge).	\$0.00	\$108.00	\$0.00
NP COMMON PRODUCT - ADDITIONAL SOFTWARE PROMPTS				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
50002394	Competitive TUI - Additional Prompt	\$2,212.00	\$216.00	\$35.00
6422-B1	Cantonese Full Set - Additional Prompts MODEL 70, 120R, 120S, 640	\$2,012.92	\$0.00	\$31.85
6438-B1	Australian English Full Set - Additional Prompts MODEL 70, 120R, 120S, 640	\$2,012.92	\$0.00	\$31.85
6439-B1	Brazilian Portuguese Full Set - Additional Prompts NOTE(S): MODEL 70, 120R, 120S, 640	\$2,012.92	\$0.00	\$31.85
6440-B1	British English Full Set - Additional Prompts MODEL 70, 120R, 120S, 640	\$2,012.92	\$0.00	\$31.85
6441-B1	Mexican Spanish Hotel Generic Prompts NOTE(S): MODEL 70, 120R, 120S, 640	\$669.92	\$0.00	\$10.60

6450-B1	TDD Memo Software MODEL 70, 120R, 120S, 640	\$2,184.79	\$432.00	\$0.00
6470-B1	American English Full Set - Additional Prompts MODEL 70, 120R, 120S, 640	\$2,184.79	\$108.00	\$0.00
6491-B1	Numeric English Full Set - Additional Prompts MODEL 70, 120R, 120S, 640	\$365.17	\$108.00	\$0.00
6911-B1	Numeric Prompts/Overlay Prompts - Additional System Prompts MODEL 120S, 640	\$368.93	\$0.00	\$5.84
6914-B1	Japanese Full Set - Additional Prompts MODEL 70, 120R, 120S, 640	\$2,012.92	\$0.00	\$31.85
6915-B1	Latin American Spanish Full Set - Additional Prompts NOTE(S): MODEL 70, 120R, 120S, 640	\$2,012.92	\$0.00	\$31.85
6916-B1	Canadian French Full Set - Additional Prompts MODEL 70, 120R, 120S, 640	\$2,012.92	\$0.00	\$31.85
6921-B1	German Full Set - Additional Prompts MODEL 70, 120R, 120S, 640	\$2,012.92	\$0.00	\$31.85
6931-B1	Mandarin Full Set - Additional Prompts MODEL 70, 120R, 120S, 640	\$2,012.92	\$0.00	\$31.85
6952-B1	English Hotel Generic Prompts NOTE(S): MODEL 70, 120R, 120S, 640 English Generic Hotel prompts are no charge when ordered with a Mitel NuPoint Messenger system.	\$669.92	\$216.00	\$10.60
6953-B1	Canadian French Hotel Generic Prompts MODEL 70, 120R, 120S, 640 NOTE(S): On request - Canadian French Hotel Generic Prompts will be shipped at no charge in Canada when ordering a new system.	\$669.92	\$216.00	\$10.60
6954-B1	Latin American Spanish Hotel Generic Prompts NOTE(S): MODEL 70, 120R, 120S, 640	\$669.92	\$0.00	\$10.60
6957-B1	Japanese Hotel Generic Prompts MODEL 70, 120R, 120S, 640	\$669.92	\$0.00	\$10.60
6964-B1	Mandarin Hotel Generic Prompts MODEL 70, 120R, 120S, 640	\$669.92	\$0.00	\$10.60
6966-B1	Mexican Spanish Full Set - Additional Prompts NOTE(S): MODEL 70, 120R, 120S, 640	\$2,012.92	\$0.00	\$31.85
NP COMMON PRODUCT - SOFTWARE INTEGRATION KITS				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
6427-002-B1	PMS PC Emulation Integration - CLS MODEL 70, 120R, 120S, 640	\$4,556.72	\$0.00	\$48.07
6427-004-B1	PMS PC Emulation Integration - Marriott MODEL 70, 120R, 120S, 640	\$4,556.72	\$0.00	\$48.07

6427-008-B1	PMS PC Emulation Integration - Hitachi DX MODEL 70, 120R, 120S, 640	\$4,556.72	\$0.00	\$48.07
9150-420-154-NA	PTI Telcom Link Kit MODEL 70, 120R, 120S, 640 NOTE(S): You must also order a 2-port Serial Card (MVIP) 6286 direct from Mitel. Provides connectivity with Protocol Technologies Telcom Link	\$244.11	\$648.00	\$3.86
NP COMMON PRODUCT - OPTIONAL SOFTWARE				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	\$0.00
50002394	Competitive TUI - Additional Prompt	\$2,212.00	\$216.00	\$35.00
6449-B1	NP FPSA Software MODEL 120R, 120S, 640	\$0.00	\$864.00	\$0.00
6463-02-B1	NP View 2-Session Increment MODEL 70, 120R, 120S, 640 NOTE(S): Price is per 2-Session Increment.	\$727.23	\$108.00	\$0.00
6464-05R-B1	NP View Additional Remote Client Licenses (5) NOTE(S): MODEL 120R, 120S, 640 INCLUDE(S): NP View User's Guide (5)/ NP View Remote Client Licenses (5) NP View Remote 1.4 Client Software Floppy (5).	\$605.64	\$432.00	\$0.00
6464-05R-B1U	Np View Additional Remote Client Licenses (5) - Upgrade NOTE(S): This is a no charge upgrade part number used to upgrade your current NpView licenses to NpView Release 1.4. Please note that NpView Release 1.4 ONLY works on Nupoint Messenger Release 7.	\$0.00	\$0.00	\$0.00
6464-100-B1	NP View Additional Local Client Licenses (100) NOTE(S): MODEL 120R, 120S, 640 INCLUDE(S): NP View User's Guide (50)/ NP View Client Licenses (100)/ NP View 1.4 Client Software Floppy (10).	\$4,863.29	\$864.00	\$0.00
6464-100-B1U	NP View Additional Local Client Licenses (100) - Upgrade NOTE(S): This is a no charge upgrade part number used to upgrade your current NpView licenses to NpView Release 1.4. Please note that NpView Release 1.4 ONLY works on Nupoint Messenger Release 7	\$0.00	\$0.00	\$0.00

6464-100R-B1	NP View Additional Remote Client Licenses (100) NOTE(S): MODEL 120R, 120S, 640 INCLUDE(S): NP View User's Guide (50)/ NP View Remote Client Licenses (100)/ NP View Remote 1.4 Client Software Floppy (10).	\$6,808.93	\$864.00	\$0.00
6464-100R-B1U	NP View Additional Remote Client Licenses (100) - Upgrade NOTE(S): This is a no charge upgrade part number used to upgrade your current NpView licenses to NpView Release 1.4. Please note that NpView Release 1.4 ONLY works on Nupoint Messenger Release	\$0.00	\$0.00	\$0.00
6464-25-B1	NP View Additional Local Client Licenses (25) NOTE(S): MODEL 120R, 120S, 640 INCLUDE(S): NP View User's Guide (25)/ NP View Client Licenses (25)/ NP View 1.4 Client Software Floppy (5).	\$1,622.20	\$864.00	\$0.00
6464-25-B1U	NP View Additional Local Client Licenses (25) - Upgrade NOTE(S): This is a no charge upgrade part number used to upgrade your current NpView licenses to NpView Release 1.4. Please note that NpView Release 1.4 ONLY works on Nupoint Messenger Release 7.	\$0.00	\$0.00	\$0.00
6464-25R-B1	NP View Additional Remote Client Licenses (25) NOTE(S): MODEL 120R 120S 640 INCLUDE(S): NP View User's Guide (25)/ NP View Remote Client Licenses (25)/ NP View Remote 1.4 Client Software Floppy (5).	\$2,269.09	\$432.00	\$0.00
6464-25R-B1U	NP View Additional Remote Client Licenses (25) - Upgrade NOTE(S): This is a no charge upgrade part number used to upgrade your current NpView licenses to NpView Release 1.4. Please note that NpView Release 1.4 ONLY works on Nupoint Messenger Release 7	\$0.00	\$0.00	\$0.00
6488-02-B1X	NP Net Asynchronous Kit/2-Link Expansion MODEL 120R, 120S, 640	\$1,622.20	\$648.00	\$0.00
6714-B1	NP CLI Software MODEL 70, 120R, 120S, 640	\$0.00	\$2,592.00	\$0.00
6901-20-B1	20 Hour Storage Increments - New Systems NOTE(S): MODEL 120S, 640 Order with new system purchase. Max hours on 120S are 960 Redundant and 1920 Non-Redundant. Max hours on 640 are 2880 Redundant & 5760 Non-Redundant.	\$11,187.04	\$108.00	\$0.00

6901-20-B1X	20 Hour Storage Increments - Installed Systems NOTE(S): MODEL 120S, 640 Order with new system purchase. Max hours on 120S are 960 Redundant and 1920 Non-Redundant. Max hours on 640 are 2880 Redundant & 5760 Non-Redundant.	\$3,950.00	\$0.00	\$62.50
6901-60-B1	60 Hour Increments - New Systems NOTE(S): MODEL 120S, 640 Order with new system purchase. Max hours on 120S are 960 Redundant and 1920 Non-Redundant. Max hours on 640 are 2880 Redundant & 5760 Non-Redundant.	\$33,561.13	\$108.00	\$0.00
6901-60-B1X	60 Hour Storage Increments - Installed Systems NOTE(S): MODEL 120S, 640 Order with new system purchase. Max hours on 120S are 960 Redundant and 1920 Non-Redundant. Max hours on 640 are 2880 Redundant & 5760 Non-Redundant.	\$11,850.00	\$0.00	\$187.50

NP COMMON PRODUCT - HARDWARE

Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
4363S	Spare System Modem MODEL 120R, 120S, 640	\$774.20	\$0.00	\$8.17
4431-120AC	Spare Power Supply- 110VAC/500W MODEL 120R, 120S	\$4,247.04	\$0.00	\$44.80
4493-120	Spare - Floppy Drive 3.5, Models 120R/120S" MODEL 120R, 120S	\$194.34	\$0.00	\$0.00
5148	Spare Memory Expansion Kit (2-16 MEG SIMMS) MODEL 120S, 640	\$752.08	\$0.00	\$7.93
5608T	DSE 8 Port Line Card - Lucent NOTE(S): MODEL 120R, 120S, 640 Use for Lucent In-Channel Integration.	\$3,804.64	\$0.00	\$40.13
5608TX	8 Port DSE Line Card Expansion - Lucent MODEL 120R, 120S, 640 NOTE(S): Use for Lucent In-Channel Integration.	\$3,462.57	\$0.00	\$36.53
5609T	DSE 8 Port Line Card - Mitel NOTE(S): MODEL 120R, 120S, 640 Use for Mitel DNIC Integration.	\$3,462.57	\$0.00	\$36.53
5609TX	8 Port DSE Line Card - Mitel Expansion NOTE(S): MODEL 120R, 120S, 640 Use for Mitel DNIC Integration.	\$3,804.64	\$0.00	\$40.13

5610T	DSE 8 Port Line Card - Nortel MODEL 120R, 120S, 640 NOTE(S): Use for Nortel In-Channel Integration.	\$3,462.57	\$0.00	\$36.53
5610TX	DSE 8 Port - Nortel Expansion NOTE(S): MODEL 120R, 120S, 640	\$3,804.64	\$0.00	\$40.13
6011	220 VAC Power Option MODEL 120R, 120S, 640 NOTE(S): May be required in some countries outside the US and Canada. Order as a separate no charge line item when Part Number 61751 is ordered. PRE-REQUISITE(S): 61751 NuPoint Messenger 640 Base MOD1 (Qty	\$0.00	\$0.00	\$0.00
6013	Spare - Zip Drive Cartridge 100Mb NOTE(S): MODEL 120R, 120S, 640 and 70IP	\$117.71	\$0.00	\$1.24
6014	Spare - Zip Drive 100MB MODEL 120R, 120S, 640	\$1,377.76	\$0.00	\$0.00
6143	Spare - 48V Telephony Configuration Card MODEL 120R, 120S, 640 INCLUDE(S): Cables	\$553.00	\$0.00	\$5.83
6146	Spare - 48V External Telephony Power Supply MODEL 120R, 120S, 640	\$678.61	\$0.00	\$7.16
6191	48V DC Telephony & PowerConfiguration Kit MODEL 120R, 120S NOTE(S): Used for Model 120R-120S/ for 110 & 220V AC to 48V DC external power supply/ for DID/E&M configuration card. One configuration card per every 4 line cards. Your 5th line card will re	\$1,106.00	\$0.00	\$11.67
6205D	8 Port DID Line Card, In-System MODEL 120R, 120S, 640	\$4,910.64	\$0.00	\$51.80
6205DX	8 Port DID Line Card Expansion MODEL 120R, 120S, 640 NOTE(S): To add ports to a system. Shipped in an expansion module.	\$4,910.64	\$0.00	\$51.80
6205E	8 Port E&M Line Card, In-System MODEL 120R, 120S, 640	\$4,910.64	\$0.00	\$51.80
6205EX	8 Port E&M Line Card Expansion MODEL 120R, 120S, 640 NOTE(S): To add ports to a system. Shipped in an expansion module.	\$5,399.62	\$432.00	\$22.40
6205L	L/C 8 PT LOOP START,IN-SYSTEM NOTE(S): MODEL 120R, 120S, 640	\$4,424.00	\$0.00	\$46.67

6205LX	8 Port Loop Start Line Card Expansion MODEL 120R, 120S, 640 NOTE(S): To add ports to a system. Shipped in an expansion module.	\$5,282.59	\$108.00	\$0.00
6208T	Dual T1 24 Port Line Card Set, In-System MODEL 120R, 120S, 640	\$15,926.40	\$0.00	\$168.00
6208TX	Dual T1 24 Port Line Card Set Expansion MODEL 120R, 120S, 640 NOTE(S): To add ports to a system. Shipped in an expansion module.	\$19,033.48	\$108.00	\$0.00
6214	NuPoint Fax Card - Shared Resource 4 Port NOTE(S): MODEL 120R, 120S, 640	\$9,728.22	\$216.00	\$0.00
6215	Spare - NuPoint Fax Card - Shared Resource 4 Port NOTE(S): MODEL 120R, 120S, 640	\$8,848.00	\$0.00	\$93.33
6216	NuPoint Fax Card - Shared Resource 8 Port MODEL 120R, 120S, 640	\$19,454.80	\$216.00	\$1.82
6217	Spare - NuPoint Fax Card - Shared Resource 8 Port MODEL 120R, 120S, 640	\$17,696.00	\$0.00	\$186.67
6221	NuPoint Fax Card - Shared Resource 2 Port MODEL 120R, 120S, 640	\$4,863.29	\$216.00	\$0.00
6222	Spare - NuPoint Fax Card - Shared Resource 2 Port MODEL 120R, 120S, 640	\$4,424.00	\$0.00	\$46.67
6223E	4 Port E&M Line Card, In-System MODEL 120R, 120S, 640	\$2,742.88	\$0.00	\$28.93
6223EX	4 Port E&M Line Card Expansion MODEL 120R, 120S, 640 NOTE(S): To add ports to a system. Shipped in an expansion module.	\$2,742.88	\$0.00	\$28.93
6223L	4 Port Loop Start Line Card, In-System MODEL 120R, 120S, 640	\$2,300.48	\$0.00	\$24.27
6223LX	4 Port Loop Start Line Card Expansion MODEL 120R, 120S, 640 NOTE(S): To add ports to a system. Shipped in an expansion module.	\$2,529.83	\$432.00	\$22.40
6226DU	4 to 8 Port Line Card Upgrade - DID/E&M MODEL 120R, 120S, 640	\$2,212.00	\$0.00	\$23.33
6226LU	4 to 8 Port Line Card Upgrade - LS MODEL 120R, 120S, 640	\$2,212.00	\$0.00	\$23.33
6229T	DSP24 L/C, IN-SYSTEM NOTE(S): MODEL 120R, 120S, 640	\$7,426.00	\$0.00	\$78.33

6229TX	DSP24 Line Card Expansion NOTE(S): MODEL 120R, 120S, 640 To add ports to a system. Shipped in an expansion module. DSP Card only. Requires a Dual T1 to complete the set. Addition of this card to an existing Dual T1 24 Port Line Card Set will add 24 a	\$7,426.00	\$432.00	\$78.33
6232T	Dual T1 Card MODEL 120R, 120S, 640 NOTE(S): Digital Telephony Card only. Requires DSP24 Line Card to complete set.	\$11,980.82	\$864.00	\$268.80
6242	Telephony Octopus Cables 6-Conn RJ61 MODEL 120R, 120S, 640 NOTE(S): Use on E&M/ DID/ Loop Start/ (12 Port).	\$176.96	\$0.00	\$0.00
6243	Telephony Octopus Cables 12-Conn RJ61 MODEL 120R, 120S, 640 NOTE(S): Use on DID/ Loop Start/ (24 Port).	\$147.73	\$0.00	\$0.00
6244	Adaptor - 1 RJ61 to 2 RJ11 MODEL 120R, 120S, 640 NOTE(S): Includes 8 adaptors.	\$442.40	\$0.00	\$0.00
6245	Spare Universal RJ-61-61 Cable Kit NOTE(S): MODEL 120R/ 120S/ 640 Includes 4 each of 1 ft/ 2 ft/ 14 ft cables.	\$172.22	\$0.00	\$9.33
6247T	Dual T1 8Port/DSP8 Set MODEL 120R, 120S, 640	\$5,706.96	\$0.00	\$60.20
6249T	DSP8 L/C,IN-SYSTEM NOTE(S): MODEL 120R, 120S, 640	\$3,002.00	\$0.00	\$31.67
6249TX	DSP8 Line Card Expansion NOTE(S): MODEL 120R, 120S, 640	\$3,002.00	\$432.00	\$31.67
6256	Serial 16 Kit In-System MODEL 120R, 120S, 640	\$3,686.93	\$0.00	\$38.89
6258	Serial 16 Kit Expansion MODEL 120R, 120S, 640 NOTE(S): Use for adding the kit to an existing system.	\$3,686.93	\$0.00	\$38.89
6260-64	Spare Pentium CPU 64Mb Memory MODEL 120R, 120S, 640	\$14,599.20	\$0.00	\$0.00
6262-01	Ethernet 16 Card 1 - In-System NOTE(S): MODEL 120R, 120S, 640	\$972.00	\$216.00	\$48.00
6263	Spare SCSI Controller Card MODEL 120R, 120S	\$1,437.80	\$0.00	\$15.17

6268T	DUAL T1 16 PORT/DSP8 SET MODEL 120R, 120S, 640	\$8,848.00	\$0.00	\$93.33
6272-01	Ethernet 16 Card 1 Expansion MODEL 120R, 120S, 640	\$476.92	\$216.00	\$48.00
6283	Spare - 2 Port Serial Interface Card MODEL 120R, 120S, 640 INCLUDE(S): Card and Cabledigiboard manufactured card.	\$884.80	\$0.00	\$9.33
6284	Spare - 4 Port Serial Interface Card MODEL 120R, 120S, 640 INCLUDE(S): Card and Cabledigiboard manufactured card.	\$1,592.64	\$0.00	\$16.80
6285	Spare - 8 Port Serial Interface Card MODEL 120R, 120S, 640 INCLUDE(S): Card and Cabledigiboard manufactured card.	\$1,762.49	\$0.00	\$18.59
6286	2 Port Serial Interface Card NOTE(S): MODEL 120R, 120S, 640	\$884.80	\$0.00	#N/A
6287	4 Port Serial Interface Card MODEL 120R, 120S, 640	\$1,504.16	\$0.00	\$15.87
6288	8 Port Serial Interface Card MODEL 120R, 120S, 640	\$2,035.04	\$0.00	\$21.47
6290	Spare - 4 Port Serial Interface Card Cable MODEL 120R, 120S, 640	\$105.86	\$0.00	\$0.00
6291	Spare - 8 Port Serial Interface Card Cable MODEL 120R, 120S, 640	\$190.39	\$0.00	\$2.01
6295-01	Spare CPU Fan Kit NOTE(S): MODEL 120R, 120S, 640	\$132.72	\$0.00	\$0.00
6976-B1	Smart Install CD ROM Drive NOTE(S): MODEL 70 (if not included in the Power Package), MODEL 120R, 120S, 640 Smart Install must be purchased for each Base Model ordered.	\$778.92	\$108.00	\$0.00

Mitel Networks, Inc.

Manufacturer's Price List with Discount

Manufacturer: VCON
Model: Video Conferencing

Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
VIDEO CONFERENCING SOLUTIONS				
VIDEO CONFERENCE SOFTWARE				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
51007715	Media Xchange Manager - MXM Software (25 endpoints) NOTE(S): 25 user MXM, equal number of vPoint client seats.	\$7,900.00	\$0.00	OEM
51007719	Media Xchange Manager - MXM Software (50 endpoints) NOTE(S): 50 user MXM equal number of vPoint client seats	\$11,850.00	\$0.00	OEM
51007721	Media Xchange Manager -MXM Software (10 endpoints) NOTE(S): 10 user MXM with equal number of vPoint client seats.	\$3,950.00	\$0.00	OEM
51007740	Media Xchange Manager - MXM Software (100 endpoints) NOTE(S): 100 user MXM, equal number of vPoint client seats.	\$19,750.00	\$0.00	OEM
51007741	Media Xchange Manager - MXM Software (200 endpoints) NOTE(S): 200 user MXM equal number of vPoint clients seats.	\$34,760.00	\$0.00	OEM
51007742	Media Xchange Manager - MXM Software (350 endpoints) NOTE(S): 350 user MXM equal number of vPoint client seats.	\$55,300.00	\$0.00	OEM

51007743	Media Xchange Manager - MXM Software (500 endpoints) NOTE(S): 500 user MXM equal number of vPoint client seats.	\$71,100.00	\$0.00	OEM
51007744	Media Xchange Manager - MXM Software (750 endpoints) NOTE(S): 750 user MXM equal number of vPoint client seats.	\$98,750.00	\$0.00	OEM
51007745	Media Xchange Manager -MXM Software (1000 endpoints) NOTE(S): 1000 user MXM equal number of vPoint client seats.	\$118,500.00	\$0.00	OEM
51007751	Media Xchange Manager - MXM (10 user) Software Upgrade NOTE(S):	\$790.00	\$0.00	\$0.00
51007752	Media Xchange Manager - MXM (25 user) Software Upgrade	\$1,580.00	\$0.00	OEM
51007753	Media Xchange Manager - MXM (50 user) Software Upgrade	\$2,370.00	\$0.00	OEM
51007754	Media Xchange Manager - MXM (100 user) Software Upgrade	\$3,950.00	\$0.00	OEM
51007755	Media Xchange Manager - MXM (200 user) Software Upgrade	\$6,952.00	\$0.00	OEM
51007756	Media Xchange Manger - MXM (350 user) Software Upgrade	\$11,060.00	\$0.00	OEM
51007757	Media Xchange Manager -MXM (500 user) Software Upgrade	\$14,220.00	\$0.00	OEM
51007758	Media Xchange Manager -MXM (750 user) Software Upgrade	\$19,750.00	\$0.00	OEM
51007759	Media Xchange Manager - MXM (1000 user) Software Upgrade	\$23,700.00	\$0.00	OEM
51007765	VCB2000 - 8 Port software NOTE(S): Add 8 ports to VCB 2000 (up to 64 ports per server). Allows mixed H323 endpoints in a single multipoint conference. Allows live streaming of individual user. Audio Standards: G.711, G722, G.711-G722 audio transco	\$4,740.00	\$0.00	OEM
51007766	Conference Moderator for MXM 10-100 NOTE(S): Conference Moderator for MXM size 10-100 users	\$2,765.00	\$0.00	OEM
51007767	Conference Moderator for MXM 200-750 NOTE(S): Conference Moderator for MXM size 200-750 users	\$7,900.00	\$0.00	OEM

51007768	Conference Moderator for MXM 1000 - 5000 NOTE(S): Conference Moderator for MXM size 1000-5000 users	\$15,800.00	\$0.00	OEM
51007777	MXM License Increase (5 to 10 user)	\$2,765.00	\$0.00	OEM
IP VIDEO CONFERENCE SPARE COMPONENTS				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
51005130	110 V Power Cord - FRU NOTE(S): This power cord is for the 5750 Desktop Video Application and the 5760 Video Conference Room Application	\$17.38	\$0.00	OEM
ENDPOINTS				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
51003591	5750 Desktop VideoApp Professional NTSC NOTE(S): Includes: Base Camera Tower Up to 1.5 MEG PacketAssist Interactive Multicast Padded Nylon Case PRE-REQUISITE(S): Minimum PC Requirement: (Qty 1) Pentium II 300 MHZ (Qty 1) 64M RAM (Qty 1) 2M VR	\$969.33	\$54.00	\$5.11
51007769	HD3000 NTSC NOTE(S): IP-only settop conferencing system. Included: Handheld remote control, tabletop mic, quick reference card user card, color coded cables, serial cables, universal power supply. Transmission speed: 64Kbps-4Mbps. Video Resolutio	\$3,946.05	\$0.00	OEM

51007770	HD5000 NTSC NOTE(S): NTSC (IP only). Includes: Pan-tilt-zoom camera (PTZ), wireless keyboard, software installation guide, system cables. Transmission Speed: H.323: 64Kbps-4Mbps H320: 64Kbps-384Kbps	\$7,896.05	\$0.00	OEM
51007771	HD5000i NTSC NOTE(S): HD5000 with ISDN -NTSC	\$9,081.05	\$0.00	OEM
51007772	HD5000d NTSC NOTE(S): HD5000 with tabletop pod/laptop plug-in (IP only)	\$9,476.05	\$0.00	OEM
51007773	HD5500 NTSC NOTE(S): NTSC (HD5000 with ISDN, tabletop Pod/laptop plug-in and speaker system). Includes: Pan-tilt-zoom camera (PTZ), wireless keyboard, software, installation guide, system cables. ISDN 384 Kbps capability	\$10,661.05	\$0.00	OEM
51007774	HD5000 Software Version Upgrade	\$395.00	\$0.00	OEM
51007775	MC9000 to HD5000 Upgrade	\$4,345.00	\$0.00	OEM
51007776	vPoint S/W vers upgrade for 5750 / ViGO	\$0.00	\$0.00	OEM

Mitel Networks, Inc.

Manufacturer's Price List with Discount

Manufacturer: IGC
 Model: IGC Audio Conferencing

Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
IGC AUDIO CONFERENCING SOLUTIONS				
IGC AUDIO CONFERENCE SOFTWARE				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
51005324	IGC Audio Conferencing 24 Port T1(1PRI) NOTE(S): Pre-requisite: IGC Product Certification (certification schedules and process listed online under Training), 3300 Site Qualification Course and one of: SX-2000 ICS to 3300 ICP Release 3.1 Bridging Cour	\$18,956.05	\$1,728.00	OEM
51005555	IGC Audio Conferencing 48 Ports-T1 (2 PRI) NOTE(S): Pre-requisite: IGC Product Certification (certification schedules and process listed online under Training), 3300 Site Qualification Course and one of: SX-2000 ICS to 3300 ICP Release 3.1 Bridging C	\$35,546.05	\$2,592.00	#N/A
51006062	IGC Audio Conferencing 72 Port-T1 (3 PRI) NOTE(S): Pre-requisite: IGC Product Certification (certification schedules and process listed online under Training), 3300 Site Qualification Course and one of: SX-2000 ICS to 3300 ICP Release 3.1 Bridging Co	\$52,136.05	\$2,592.00	OEM

51006063	IGC Audio Conferencing 96 Port-T1 (4 PRI) NOTE(S): Pre-requisite: IGC Product Certification (certification schedules and process listed online under Training), 3300 Site Qualification Course and one of: SX-2000 ICS to 3300 ICP Release 3.1 Bridging Co	\$71,096.05	\$3,456.00	OEM
51007220	IGC Audio Conferencing Module (30 prt E1)	\$23,696.05	\$0.00	OEM
51007221	IGC Audio Conferencing Module (60 prt E1)	\$42,656.05	\$0.00	OEM
51007222	IGC Audio Conferencing Module (90 prt E1) NOTE(S): Can be used for ad-hoc or `meet me here` style conferencing. Number of open ports available: ISDN/PRI (recommended): 90 ports	\$63,196.05	\$0.00	OEM
51007223	IGC Audio Conferencing Module (120 prt E1)	\$78,996.05	\$0.00	OEM
51007225	IGC Audio Conferencing Module (120 prt T1)	\$78,996.05	\$2,592.00	OEM
51007812	IGC Audio Conferencing - IP (16 port) NOTE(S): Pre-requisite for ordering include: IP-IGC online certification requirement. This product configures only with the Mitel 3300 ICP This product requires no dialogic cards, and has no NSU requirement. All	\$12,636.05	\$864.00	OEM
51007813	IGC Audio Conferencing - IP (24 port) NOTE(S): Pre-requisite for ordering include: IP-IGC online certification requirement. This product configures only with the Mitel 3300 ICP This product requires no dialogic cards, and has no NSU requirement. All	\$18,956.05	\$864.00	OEM
51007814	IGC Audio Conferencing - IP (30 port) (Latin America only) NOTE(S): For Latin America Only Pre-requisite for ordering include: IP-IGC online certification requirement. This product configures only with the Mitel 3300 ICP This product requires no dial	\$23,696.05	\$0.00	OEM

51007815	IGC Audio Conferencing - IP (48 port) NOTE(S): Pre-requisite for ordering include: IP-IGC online certification requirement. This product configures only with the Mitel 3300 ICP This product requires no dialogic cards, and has no NSU requirement. All	\$35,546.05	\$1,296.00	OEM
51007816	IGC Audio Conferencing - IP (60 port) NOTE(S): Pre-requisite for ordering include: IP-IGC online certification requirement. This product configures only with the Mitel 3300 ICP This product requires no dialogic cards, and has no NSU requirement. All	\$42,656.05	\$1,728.00	OEM

Mitel Networks, Inc.

Manufacturer's Price List with Discount

Manufacturer: **Prairiefyre**
 Model: **6100 Contact Center Solutions**

Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
6100 CONTACT CENTER SOLUTIONS (CCS)				
6110 CONTACT CENTER MANAGEMENT (CCM)				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
51000575	6110 CCM Enterprise Node S/W NOTE(S): One 6110 CCM Enterprise Node is required per additional collection point.	\$4,687.06	\$108.00	\$58.59
51003274	6110 CCM - 1-5 Agents	\$2,870.00	\$432.00	\$35.88
51003275	6110 CCM - 6-10 Agent Upgrade	\$1,817.06	\$216.00	\$22.71
51006243	6110 CCM: 51-75 Agent Upgrade	\$1,145.50	\$297.00	OEM
51006244	6110 CCM: 75-100 Agent Upgrade	\$770.25	\$297.00	OEM
51006252	6110 CCM: 26-50 Agents Upgrade	\$2,251.50	\$297.00	OEM
51006253	6110 CCM: 1-50 Agents	\$10,586.00	\$999.00	OEM
51006254	6110 CCM: 1-75 Agents	\$11,455.00	\$999.00	OEM
51006255	6110 CCM: 50 Agent Add-on Pack NOTE(S): 50 Agent Add-On Pack is for customers with more than 100 agents - the number of agents above 100 will determine how many 50 Agent Add-On Packs will need to be purchased. The 50 Agent Add-On Packs can only be pur	\$3,910.50	\$621.00	OEM

9146-600-401-NA	6110 CCM - 1-10 Agents	\$4,687.06	\$864.00	\$58.59
9146-600-402-NA	6110 CCM - 1-25 Agents	\$9,883.56	\$864.00	\$123.54
9146-600-403-NA	6110 CCM - 1-100 Agents	\$13,632.50	\$864.00	\$170.41
9146-600-405-NA	6110 CCM - 11-25 Agent Upgrade	\$5,623.42	\$216.00	\$70.29
9146-600-411-NA	6110 CCM - SQL2000 Client Access NOTE(S): Add-on SQL Client licensing may be required for SQL Server 2000 (9146-600-412-NA) as follows: One Client Access License is required for each supervisor / agent (beyond the 5 licenses included) who is running	\$272.65	\$108.00	\$3.41
9146-600-412-NA	6110 CCM - SQL2000 Server w/ 5 Client Access Licenses (CAL) NOTE(S): SQL Server 2000 with 5 SQL Client Access Licenses** **Microsoft Windows 2000 Server required Required if: (and/or) Mult-site contact center configuration Contact centers with 5+ su	\$2,215.29	\$432.00	\$27.69
6115 INTERACTIVE CONTACT CENTER (ICC)				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
50000898	6115 Interactive Contact Center - SX2K INCLUDE(S): 51001851 - 6115 Interactive S/W (Qty 1) 50002943 - MiTAI 11 (Qty 1) 52001090 - ApSU (Qty 1)	\$6,816.25	\$108.00	\$85.20
51001851	6115 Interactive Contact Center (S/W only) NOTE(S): The 6115 Interactive software on its own, is for customers already running an application utilizing MiTAI, for example 6140 Agent Portal. Please note that both applications must be running on the sa	\$4,503.00	\$432.00	OEM
52000390	6115 Interactive Contact Center - 3300 ICP INCLUDE(S): 50001950 - MiTAI 11.01 Runtime (Qty 1)	\$5,381.25	\$108.00	\$67.27
6120 CONTACT CENTER SCHEDULING				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
51006245	6120 CCS: 26-50 Agent Upgrade	\$1,817.00	\$540.00	OEM

51006246	6120 CCS: 51-75 Agent Upgrade	\$1,678.75	\$540.00	\$112.11
51006247	6120 CCS: 75-100 Agent Upgrade	\$1,185.00	\$540.00	OEM
51006256	6120-CCS: Schedule 1-25 Agents	\$4,463.50	\$540.00	OEM
51006258	6120-CCS: Schedule 1-50 Agents	\$5,925.00	\$540.00	OEM
51006259	6120-CCS: Schedule 1-75 Agents	\$7,268.00	\$540.00	OEM
51006270	6120-CCS: Schedule 1-100 Agents	\$8,058.00	\$540.00	OEM
51006271	6120 CCS: Schedule 50 Addtl Agent Pack NOTE(S): 50 Agent Add-On Pack is for customers with more than 100 agents - the number of agents above 100 will determine how many 50 Agent Add-On Packs will need to be purchased. The 50 Agent Add-On Packs can on	\$3,910.50	\$540.00	OEM
51006272	6125 CCS Adherence Module NOTE(S): 6120 Contact Center Scheduling is a prerequisite.	\$4,187.00	\$540.00	OEM
6140 AGENT PORTAL				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
52001071	6140 AP - Server with 5 Agent Licenses - SX2000 NOTE(S): Includes: 50003050 - 6140 AP-Server S/W with 5 Agent Licenses 50002943 - 6050 MiTAI 11 RUNTIME 52001090 - SX-2000 Application Services Unit	\$6,235.47	\$864.00	\$85.51
52001072	6140 AP - Server with 5 Agent Licenses - 3300 ICP NOTE(S): Includes: 50003050 - 6140 AP - Server S/W with 5 Agent Licenses 50002943 - 6050 MiTAI 11 RUNTIME	\$2,425.30	\$864.00	\$33.26
54000680	6140 Agent Portal - 5 Agent Licenses	\$831.08	\$0.00	\$13.15
54000700	6140 Agent Portal - 1 Agent License	\$207.77	\$0.00	\$3.29
6150 MULTIMEDIA CONTACT CENTER (MCC)				

Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
51002443	6150 Routing Engine with 5 Agent Workstations NOTE(S): Minimum requirement Microsoft SQL Server 2000** with appropriate SQL Client Access Licenses. **Microsoft Windows 2000 Server required. Existing 6100 CCS customers must provide their 6110 CCM lices	\$8,968.75	\$108.00	OEM
51002445	6150 MCC - Email Routing Option NOTE(S): The 51002443 - 6150 MCC - Routing Engine s/W w/ 5 Multimedia Agent Pack must also be ordered. If you are an existing 6150 MCC customer please provide your 6150 MCC license number. PRE-REQUISITE(S): 51002443 -	\$8,968.75	\$108.00	\$112.11
51004985	6150 MCC - Web Chat Routing Option PRE-REQUISITE(S): 51002443 6150 MCC - Routing Engine w/ 5 Multimedia Agent Pack (Qty 1)	\$7,347.00	\$216.00	OEM
51005871	6150 MCC Fax Routing Option PRE-REQUISITE(S): 51002443 - 6150 MCC - Routing Engine w/ 5 Mutlimedia Agent Pack (Qty 1)	\$7,347.00	\$0.00	OEM
51006248	6150 MCC: 6-10 Agent Workstations	\$3,160.00	\$135.00	OEM
51006249	6150 MCC: 11-25 MCC Agent Workstations	\$7,821.00	\$189.00	OEM
51006260	6150 MCC: 26-50 MCC Agent Workstations	\$11,692.00	\$243.00	OEM
51006261	6150 MCC: 51-75 MCC Agent Workstations	\$10,823.00	\$243.00	OEM
51006262	6150 MCC: 76-100 MCC Agent Workstations	\$10,191.00	\$243.00	OEM
51006273	6150 MCC: 50 Agent Workstation Pack NOTE(S): 50 Agent Add-On Pack is for customers with more than 100 agents - the number of agents about 100 will determine how many 50 Agent Add-On Packs will need to be purchased. The 50 Agent Add-On Pakcs can only b	\$18,960.00	\$378.00	OEM
6160 INTELLIGENT QUEUE (IQ) VERSION 3				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month

51008503	6160 IQ Intelligent Call Processing (V3) Base S/W NOTE(S): Includes: * RAD (Base Model), messaging (Smart Messaging & TIQ Talk) voice trees (Smart Choice), routing (Smart Routing) * One 4 Port License * 1YR Service & Support Requires: * 6160 IQ V3	\$5,925.00	\$0.00	\$93.75
51008504	6160 IQ Voice/Web Callback (V3) Licence NOTE(S): Includes: * Voice and Web Callback functionality * 1 YR Service and Support Requires: * 51008503-6160 IQ Intelligent Call Processing (V3) Base S/W * 3300 ICP 5.1 UR2 Port Requirements: * A min. of 1	\$3,160.00	\$540.00	OEM
51008505	6160 IQ Agent Recording (V3) Licence NOTE(S): Includes: * 1 YR Service and Support Requires: * 51008503-6160 IQ Intelligent Call Processing (V3) Base S/W Port Requirements: * 1 dedicated port per simutanious call recording required **Please referen	\$2,370.00	\$0.00	OEM
51008506	6160 IQ Call Detail Report (V3) Licence NOTE(S): Includes: * 1 YR Service and Support Requires: * 51008503-6160 IQ Intelligent Call Processing (V3) Base S/W * 6110 CCM Version 4 Port Requirements: * No port requirements for this feature	\$592.50	\$540.00	OEM
51008507	6160 IQ Collect Caller Entered Digits (V3) License NOTE(S): Includes: * 1 YR Service and Support Requires: * 51008503-6160 IQ Intelligent Call Processing (V3) Base S/W * 6140 Agent Portal Version 1.2 Port Requirements: * No ports required for this	\$3,160.00	\$0.00	OEM

51008508	6160 IQ Additional 4 Port (V3) Licence NOTE(S): Includes: * Four 6160 IQ V3 software ports * 1 YR Service and Support Requires: * A device license on the 3300 ICP per 6160 IQ V3 port	\$3,160.00	\$0.00	OEM
51008509	6160 Intelligent Queue (V3) The Works NOTE(S): Includes: * 51008503-6160 IQ Intelligent Call Processing (V3) Base S/W * 51008504 - 6160 IQ Voice/Web Callback (V3) License * 51008505 - 6160 IQ Agent Recording (V3) License * 51008506 - 6160 IQ Call D	\$15,800.00	\$1,512.00	OEM
51008510	6160 IQ V2 to V3 Upgrade NOTE(S): Includes: * 51008503-6160 IQ Intelligent Call Processing (V3) Base S/W * 1 YR Service and Support Required: * For any 6160 IQ V2 customer wishing to upgrade to V3 who purchased any combination of the following: *	\$5,925.00	\$0.00	OEM
51008511	6160 IQ V2 Callbacks to V3 Upgrade NOTE(S): Includes: * 51008504 - 6160 IQ Voice/Web Callback (V3) License * 1 YR Service and Support Required: For 6160 IQ V2 customers who purchased any combination of the following and would like to upgrade to 61	\$3,950.00	\$0.00	OEM
51008512	6160 IQ V2 Call Detail Rpt to V3 Upgrade NOTE(S): Includes: * 51008506 - 6160 IQ Call Detail Reporting (V3) License * 1 YR Service and Support Require: For 6160 IQ V2 customers who purchased 54000423 - 6160 IQ V2 Call Detail Reporting and would l	\$592.50	\$0.00	OEM

51008513	6160 IQ V2 - 4 port to V3 Upgrade NOTE(S): Includes: * 51008508 - 6160 IQ Additional 4 Port (V3) License * 1 YR Service and Support Required: * For 6160IQ V2 customers looking to upgrade their ports V3. * You may only order the same # of ports as	\$3,160.00	\$0.00	OEM
51008514	6160 IQ The Works V2 to V3 Upgrade NOTE(S): Includes: * 51008509 - 6160 Intelligent Queue (V3) The Works * 1 YR Service and Support Required: * For 6160 IQ V2 The Works (50002272) customer wishing to upgrade to 6160 Intelligent Queue(V3) The Works	\$15,800.00	\$0.00	OEM

6170 CONTACT CENTER QUALITY MONITORING

Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
51006341	Quality Monitoring S/W Site License (up to 50 agents)	\$15,193.28	\$27.00	OEM
51006342	Add. Quality Monitoring S/W Licenses (priced per agent)	\$60.83	\$5.40	OEM
51006343	Quality Monitoring S/W Site License (over 90 agents)	\$17,624.11	\$27.00	OEM
51006344	UPG Quality Monitoring SW Licenses (priced per agent)	\$81.37	\$5.40	OEM
51006345	Quality Monitoring Screen Capture Server SW	\$15,894.01	\$27.00	OEM
51006346	Quality Monitoring Screen Capture Agent License	\$314.42	\$5.40	OEM
51006347	UPG Quality Monitoring Screen Capture SW (per agent)	\$408.43	\$5.40	\$13.33

6100 CONTACT CENTER SOLUTIONS WALLBOARDS

Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
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51003519	SPECTRUM 4 IP ENBL TRI-COLOR WALL SIGN"	\$5,135.00	\$216.00	\$108.33
9145-500-351-NA	Spectrum 4 Master Tri-Color Wall Sign"	\$5,793.81	\$216.00	\$72.42
9145-500-354-NA	Spectrum 4 Slave Tri-Color Wall Sign"	\$5,453.00	\$216.00	\$68.16
9145-500-399-NA	Spectrum 3 Master Tri-Color Wall Sign"	\$2,385.69	\$216.00	\$29.82
9145-500-400-NA	Spectrum 3 Slave Tri-Color Wall Sign"	\$2,044.88	\$216.00	\$25.56

6100 CONTACT CENTER SOLUTIONS (CCS) HARDWARE

Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
51002112	PCI Digi Board - 2 Ports	\$627.81	\$0.00	\$7.85
51002113	PCI Digi Board - 4 Ports NOTE(S): Includes a 4 Port DB-25M DTE Cable	\$1,560.56	\$0.00	\$19.51
51002520	USB Digi Board - 2 Ports	\$410.76	\$0.00	\$5.13
51002522	USB Digi Board - 4 Ports	\$715.72	\$0.00	\$8.95
51002523	PCI Dialogic Board - 4 Ports(5 Vlt PCI Slot) NOTE(S): Please note that your PCI slot in your server must support 32 bit / 33MHz / 5 V.	\$1,165.94	\$0.00	\$14.57
51002524	PCI Dialogic Board - 12 Ports NOTE(S): Please note that your PCI slot in your server must support 32 bit / 33MHz / 5 V.	\$5,643.14	\$0.00	\$70.54
51005419	Universal PCI 4 Port Dialogic Card NOTE(S): These universal cards will operate in 3.3 or 5 Volt PCI slot Intel Part Number : 99-3815-009	\$1,264.00	\$216.00	#N/A
51005420	Universal PCI 12 Port Dialogic Card NOTE(S): These universal cards will operate in 3.3 or 5 Volt PCI slot Intel Part Number: 99-5371-402	\$3,160.00	\$216.00	\$33.33

6100 CONTACT CENTER SOLUTIONS COMPETITIVE UPGRADES

Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
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51008515	6160 IQ (V3) Competitive Displacement NOTE(S): Includes: * 51008509 - 6160 Intelligent Queue (V3) The Works * 1 YR Service and Support Required: * For customers wishing to displace a competitors recorded announcement solution. Requirements: * PI	\$15,800.00	\$0.00	\$216.67
PROGRAM: 6100 CCS COMPETITIVE DISPLACEMENT				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
51001695	6110 CCM Competitive Displacement 1-10 Agents NOTE(S): The current price reflects a 50% decrease off the full value. The TASKE Dongle must be returned to the Mitel Repair Center and referred to the return material authorization number within 60 days o	\$4,687.06	\$1,296.00	\$58.59
51001696	6110 CCM Competitive Displacement 1-25 Agents NOTE(S): The current price reflects a 50% decrease off the full value. The TASKE Dongle must be returned to the Mitel Repair Center and referred to the return material authorization number within 60 days o	\$9,883.56	\$1,728.00	\$123.54
51001697	6110 CCM Competitive Displacement 1-100 Agents NOTE(S): The current price reflects a 50% decrease off the full value. The TASKE Dongle must be returned to the Mitel Repair Center and referred to the return material authorization number within 60 days	\$13,632.50	\$2,160.00	\$170.41

Mitel Networks, Inc.

Manufacturer's Price List with Discount

Manufacturer: Mitel Networks, Inc.
 Model: Call Accounting

Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
CALL ACCOUNTING				
CALL ACCOUNTING				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
51008014	Call Accounting - 1 to 50 Extensions	\$1,037.27	\$432.00	OEM
51008015	Call Accounting - 1 to 100 Extensions	\$1,520.75	\$540.00	OEM
51008016	Call Accounting - 1 to 250 Extensions	\$2,419.77	\$648.00	OEM
51008017	Call Accounting - 1 to 500 Extensions	\$3,871.00	\$756.00	OEM
51008018	Call Accounting - 1 to 750 Extensions	\$5,184.77	\$1,080.00	OEM
51008019	Call Accounting - 1 to 1000 Extensions	\$6,517.50	\$1,296.00	OEM
51008020	Call Accounting - 250 Ext Add-on Pack	\$1,244.25	\$1,296.00	
51008021	Call Accounting - 51 to 100 Ext Upgrade	\$531.67	\$1,296.00	OEM
51008022	Call Accounting - 101 to 250 Ext Upgrade	\$988.29	\$1,296.00	OEM
51008023	Call Accounting - 251 to 500 Ext Upgrade	\$1,596.59	\$1,296.00	OEM
51008024	Call Accounting - 501 to 750 Ext Upgrade	\$1,444.91	\$1,296.00	OEM
51008025	Call Accounting -751 to 1000 Ext Upgrade	\$1,369.07	\$1,296.00	OEM
51008026	Call Accounting - Enterprise Node	\$484.27	\$1,080.00	OEM

51008030	Call Accounting -TryBeforeYou Buy1-50ext	\$0.00	\$0.00	OEM
51008032	Call Accounting - Demo Software(1-50ext)	\$0.00	\$0.00	OEM
51008324	Call Accting SQL2000 Client Access Lic.	\$300.20	\$0.00	OEM
51008325	Call Accting SQL2000 Server S/W w/5 CALS	\$2,449.00	\$0.00	OEM
51008362	Call Accounting - 1000 Ext Add On Pack NOTE(S): The 1000 Extension Add-On Packs can only be purchased once you have licensed 1000 extensions.	\$3,284.82	\$1,512.00	OEM
51008363	Call Accounting-Enterprise Node 5-Pack	\$1,598.17	\$2,484.00	OEM
51008517	Mitel Call Acct Extended Service & Support-Standard-1 Unit	\$0.79	\$0.00	OEM
51008519	Mitel Call Accounting Ext. Service & Support-Platinum 1 Unit	\$0.79	\$0.00	OEM
51008521	Mitel Call Acctg Ext. Service & Support Re-enlist Penalty	\$0.79	\$0.00	OEM

Mitel Networks, Inc.

Manufacturer's Price List with Discount

Manufacturer: Mitel Networks, Inc.
 Model: Speech-Enabled Unified Mess.

Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
SPEECH SERVER (6500)				
6500 SPEECH SERVER HARDWARE				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
50002434	Speech Server - 512MB RAM In-System	\$347.60	\$0.00	\$3.67
50002941	TS1400/TS1404SR HDD,18.4GB,SCSI, 3.5" "	\$632.00	\$0.00	\$6.67
50002942	TS1400/1404 Hard Disk Drive,20GB,IDE,3.5	\$347.60	\$0.00	\$3.67
50003831	TS1404/1404SR COUNTRY KIT NA	\$79.00	\$432.00	\$0.00
50003836	SPEECH SERVER TS1404SR RACKMOUNT	\$10,270.00	\$432.00	\$0.00
50004651	SPEECH SERVER IBM X206 BASE SERVER, 512 RAM	\$3,950.00	\$432.00	\$31.25
51005445	256MB PC2100 DDR SDRAM for IBM x205	\$276.50	\$216.00	\$2.92
51005446	512MB PC2100 DDR SCRAM for IBM x205	\$592.50	\$216.00	\$0.00
51006450	Intel PIMG - Mitel DNIC 8 port Unit	\$2,765.00	\$54.00	\$29.17
51006451	Intel PIMG - PBX / DSE 8 port Unit	\$2,765.00	\$54.00	\$29.17
51006453	Intel PIMG - Analog 8 port Unit	\$2,133.00	\$54.00	\$22.50
51006571	IBM X205 - 1 GB RAM	\$1,777.50	\$216.00	\$18.75
51008284	256MB PC2700 DDR ECC SDRAM UDIMM	\$276.50	\$216.00	\$2.92

51008285	512MB PC2700 DDR ECC SDRAM UDIMM	\$474.00	\$216.00	\$5.00
54001161	IUM CONNECTOR OPTION	\$790.00	\$0.00	\$12.50
9190-993-001-NA	6500 SE Applications NMS AG-2000 DSP Resource Card FRU	\$1,343.00	\$0.00	\$14.17
6500 SPEECH SERVER SOFTWARE				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
50004240	SPEECH SERVER R4.6 SOFTWARE	\$1,264.00	\$2,376.00	\$20.00
50004241	SPEECH SERVER R4.6 UPG WITHOUT OS	\$118.50	\$432.00	\$1.88
50004242	IUM R1.1 STANDALONE SOFTWARE NOTE(S): Must be installed on a Windows 2000 or server 3300 ICP Rls. 4.0 supported Minimum OPS Man 6.8 Minimum s/w - Speech Server (6500) Rls. 4.6	\$39.50	\$0.00	\$0.63
50004290	Speech Server Rel 4.6 Upgrade with Win 2000	\$1,975.00	\$0.00	\$12.50
6500 SPEECH SERVER SOFTWARE OPTIONS				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
50003275	Speech Server - VPIM Option	\$1,580.00	\$0.00	\$25.00
54000050	Speech Server - SX-200 Software Option	\$0.00	\$0.00	\$0.00
54000093	Speech Server - Mobility Option NOTE(S): Available in English only	\$1,619.77	\$10.80	\$20.25
54000270	Speech Server - Corporate Directory - 50 Names	\$448.44	\$108.00	\$5.61
54000271	Speech Server - Personal Directory - 50 Names	\$896.88	\$108.00	\$11.21
54000273	Speech Server - Unified Mess. Server License	\$3,408.13	\$10.80	\$42.60
54000274	Speech Server - UM User License - 25 Users	\$852.04	\$0.00	\$10.65
54000275	Speech Server - Speech Ports (Qty 2)	\$3,806.34	\$108.00	\$47.58
54000278	Speech Server - Text to Speech - 2 Ports NOTE(S): Real time TTS License	\$2,215.29	\$54.00	\$27.69

54000460	Speech Server - 3300 IP Integration	\$0.00	\$216.00	\$0.00
54000462	Speech Server - Calendar and Task Mgt. Option	\$3,408.13	\$54.00	\$42.60
54000470	Speech Server - Fax Integration Option	\$0.00	\$54.00	\$0.00
54000900	Speech Server - Active Dir. Integration	\$1,264.00	\$432.00	\$20.00
54000901	Speech Server - Eng/ Fr Bilingual Option	\$790.00	\$432.00	\$54.17
54000903	Speech Server -Eng/Span Bilingual Option	\$790.00	\$432.00	\$12.50
54000911	SPEECH SERVER CORPORATE DIR 2000 NAMES	\$6,928.30	\$189.00	\$109.63
MSA-A-62	Speech Server - Softkey Option for SX2000 NOTE(S): Minimum software required is LIGHTWARE 30 Rel 1 UR 1 MOSS Option enables softkey integration so that a 6500 SE softkey appears as an access point to the personal dialer and corporate directory To Ord	\$0.00	\$108.00	\$0.00

Mitel Networks, Inc.

Manufacturer's Price List with Discount

Manufacturer: Mitel Networks, Inc.
 Model: Messaging Server (6510)

Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
MESSAGING SERVER (6510)				
6510 MESSAGING SERVER HARDWARE				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
50003317	Dialogic 4 Port D/42U (includes cable) NOTE(S): Includes Cable	\$2,762.63	\$0.00	\$29.14
50003590	Dialogic D/480 Dual T1	\$9,954.00	\$0.00	\$105.00
50003591	Dialogic D/240 T1 card NOTE(S): This T1 cards supercedes P/N51005397	\$6,214.93	\$0.00	\$65.56
50003592	Dialogic Dual E1 + Filters - UK Only	\$10,451.70	\$0.00	\$110.25
50003593	Dialogic E1 + Filter - UK	\$6,833.50	\$0.00	\$72.08
50003841	Dialogic D82 Universal Voice Card (includes cable)	\$3,741.44	\$0.00	\$39.47
50004650	MESSAGING SERVER X206 BASE SERVER	\$5,135.00	\$0.00	\$59.64
51005330	Rack Mount Kit for IBM x205 / x206 Server	\$415.54	\$0.00	\$0.00
51005393	Dialogic 2 port GammaLink PCI Fax Card NOTE(S): For incoming fax	\$1,624.24	\$0.00	\$17.13

51005394	Dialogic 4 port GammaLink PCI Fax Card NOTE(S): For incoming fax	\$3,370.14	\$0.00	\$35.55
51005395	Dialogic 4 port D/41 JCTLS PCI Voice Card	\$1,485.99	\$0.00	\$15.68
51005396	Dialogic 12Pt D/120 JCT Voice Card	\$3,747.76	\$0.00	\$39.53
51005420	Universal PCI 12 Port Dialogic Card NOTE(S): These universal cards will operate in 3.3 or 5 Volt PCI slot Intel Part Number: 99-5371-402	\$3,160.00	\$216.00	\$33.33
51006483	Tower to Rack Conversion Kit x 235 NOTE(S): These servers are required for 6510 configuration over 32 ports. Copy of configurator spreadsheet is required to be submitted with order, to ensure the correct server has been ordered. For IBM Model x235 se	\$498.49	\$0.00	\$0.00
51007170	IBM XSERIES COUNTRY KIT UK	\$276.50	\$0.00	\$2.92
51007171	IBM XSERIES COUNTRY KIT ITALY	\$197.50	\$0.00	\$2.08
51007172	IBM XSERIES COUNTRY KIT DUTCH	\$197.50	\$0.00	\$2.08
51007173	IBM XSERIES COUNTRY KIT GERMAN	\$197.50	\$0.00	\$2.08

6510 MESSAGING SERVER SOFTWARE

Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
50003292	Messaging Server Base S/W 4 Ports, 2 TTS Ports, FaxMail NOTE(S): Requires certification Includes 50 Advanced UM & Desktop Client App. licenses IMAP TSE not activated. To enable Advanced UM, n/c option 54000764 must be ordered.	\$4,122.22	\$0.00	\$65.23
50003300	Messaging Server Rel 1.4 Upgrade Software - Media Only NOTE(S): Requires Rel 1.2 certification. For upgrades. Does not include dongle (CD + documentation)	\$0.00	\$0.00	\$0.00
50003313	Messaging Server Base S/W 4 Ports, FaxMail NOTE(S): Requires certification Includes 50 Desktop Client Application Licenses	\$3,769.09	\$0.00	\$21.93

6510 MESSAGING SERVER SOFTWARE OPTIONS

Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
50003640	UK English Language Pack	\$0.00	\$0.00	\$0.00
50003641	Italian \ German Language Pack	\$0.00	\$0.00	\$0.00
50003642	Dutch Language Pack	\$0.00	\$0.00	\$0.00
51005359	FRU Dialogic E1 card (no cable)	\$6,794.00	\$0.00	\$71.67
54000760	Messaging Server 5 - 16 additional ports, 4 port increments	\$1,884.15	\$0.00	\$29.81
54000761	Messaging Server 17 - 64 additional ports, 4 port increments	\$2,826.62	\$0.00	\$44.73
54000762	Messaging Server 65 - 112 additnl ports, 4 port increments	\$3,769.09	\$0.00	\$59.64
54000763	Messaging Server 113 - 144 ports, 4 port increments	\$4,239.93	\$0.00	\$67.09
54000764	IMAP TSE Activation	\$0.00	\$0.00	\$0.00
54000766	AMIS Integration Software	\$1,385.66	\$0.00	\$21.93
54000767	VPIM networking software	\$1,385.66	\$0.00	\$21.93
54000768	MCI Integration	\$1,385.66	\$0.00	\$170.00
54000769	SMDI Integration NOTE(S): Required for Centrex integration	\$1,385.66	\$0.00	\$21.93
54000770	3300 ICP Integration	\$1,385.66	\$0.00	\$21.93
54000771	IMAP TSE Gateway	\$5,542.64	\$0.00	\$87.70
54000772	Multilingual Language Support NOTE(S): Order Qty 1 for bilingual/ Qty 2 for trilingual One language is included with base system All languages included with base s/w/ but can only enable the number of languages that have been licensed (1/ 2 or 3)	\$2,078.49	\$0.00	\$32.89
54000773	Adv. UM & Desktop Client License - 50 users	\$3,533.67	\$0.00	\$55.91
54000774	Adv. UM & Desktop Client License - 100 users	\$5,889.45	\$0.00	\$93.19
54000775	Adv. UM & Desktop Client License - 500 users	\$18,844.66	\$0.00	\$298.18

54000776	Adv. UM & Desktop Client License - 1000 users	\$23,556.22	\$0.00	\$372.73
54000777	Adv. UM & Desktop Client License - 10000 users	\$141,337.32	\$0.00	\$2,236.35
54000778	TTS Port NOTE(S): Default Eng/Fre/Spa shipped with system	\$942.47	\$0.00	\$14.91
54000781	Fax integration S/W - inbound only - unlimited users NOTE(S): Can run on the same server (6510) max 16 ports	\$707.05	\$0.00	\$11.19
54000820	Messaging Server Additional Tenant Group	\$692.83	\$0.00	\$10.96
54000822	ACTIVE X Services (COMLINX)	\$1,385.66	\$0.00	\$29.23
54000880	Desktop Client App License - 50 users (for Stnd UM users)	\$2,014.50	\$0.00	\$31.88
54000881	Desktop Client App License - 100 users (for Stnd UM users)	\$3,357.50	\$0.00	\$53.13
54000882	Desktop Client App License - 500 users (for Stnd UM users)	\$10,744.00	\$0.00	
54000883	Desktop Client App License - 1000 users (for Stnd UM users)	\$13,430.00	\$0.00	\$212.50
54000884	Desktop Client App License - 10000 users	\$80,580.00	\$0.00	\$1,275.00

6510 MESSAGING SERVER FIELD REPLACEMENT UNITS

Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
51005361	FRU Dialogic Dual E1 card (no cable)	\$10,428.00	\$0.00	\$110.00
51005390	FRU- Dialogic 4 port D42U JCT PCI Voice Card - NO cable NOTE(S): FRU - no cable included	\$2,606.21	\$0.00	\$27.49
51005392	Dialogic Connector Cable for D/82U JCT Cards (FRU)	\$155.63	\$0.00	\$0.00
51005445	256MB PC2100 DDR SDRAM for IBM x205	\$276.50	\$216.00	\$2.92
51005446	512MB PC2100 DDR SCRAM for IBM x205	\$592.50	\$216.00	\$0.00
51006250	FRU Dialogic 8Pt D/82Universal Voice Card (no cable) NOTE(S): Supercedes 50003318.	\$4,498.26	\$0.00	\$47.45
57002040	FRU H100 cable	\$40.29	\$0.00	\$0.00

Mitel Networks, Inc.

Manufacturer's Price List with Discount

Manufacturer: **Mitel Networks, Inc.**
 Model: **Your Assistant**

Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
YOUR ASSISTANT				
YOUR ASSISTANT 3.0 STARTER KIT				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
54001310	Your Assistant 3.0 Starter Kit NOTE(S): Your Assistant 3.0 Certification is required. (downloadable self-study program). INCLUDE(S): Your Assistant Server Software 10 Your Assistant User Licenses Free Upgrade to Your Assistant 3.1	\$1,975.00	\$486.00	\$31.25
YOUR ASSISTANT 3.0 UPLIFT PACKAGES				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
54001311	Your Assistant 3.0 - 10 User Uplift Package NOTE(S): Includes: Additional 10 user Your Assistant licenses and free upgrade to Your Assistant 3.1. PRE-REQUISITE(S): 54001310 Your Assistant 3.0 - Starter Kit (Qty 1)	\$1,185.00	\$270.00	\$18.75

54001312	Your Assistant 3.0 - 25 User Uplift Package NOTE(S): Includes: Additional 25 user Your Assistant licenses and free upgrade to Your Assistant 3.1. PRE-REQUISITE(S): 54001310 Your Assistant 3.0 - Starter Kit (Qty 1)	\$2,812.40	\$513.00	\$44.50
54001313	Your Assistant 3.0 - 50 User Uplift Package NOTE(S): Includes: Additional 50 user Your Assistant licenses and free upgrade to Your Assistant 3.1. PRE-REQUISITE(S): 54001310 Your Assistant 3.0 - Starter Kit (Qty 1)	\$5,510.25	\$918.00	\$87.19
54001314	Your Assistant 3.0 - 100 User Uplift Package NOTE(S): Includes: Additional 100 user Your Assistant licenses and free upgrade to Your Assistant 3.1. PRE-REQUISITE(S): 54001310 Your Assistant 3.0 - Starter Kit (Qty 1)	\$10,665.00	\$1,728.00	\$168.75

YOUR ASSISTANT 3.0 SOFTPHONE UPLIFT PACKAGES

Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
54001315	Your Assistant 3.0 Softphone - 10 User Package NOTE(S): Your Assistant 3.0 Certification is required for initial product purchase (downloadable self-study program). INCLUDE(S): 10 Your Assistant Softphone User Licenses. Free Upgrade to Your Assista	\$790.00	\$270.00	\$12.50
54001316	Your Assistant 3.0 Softphone - 25 User Package NOTE(S): Your Assistant 3.0 Certification is required for initial product purchase (downloadable self-study program). INCLUDE(S): 25 Your Assistant Softphone User Licenses. Free Upgrade to Your Assista	\$1,876.25	\$675.00	\$29.69

54001317	Your Assistant 3.0 Softphone - 50 User Package NOTE(S): Your Assistant 3.0 Certification is required for initial product purchase (downloadable self-study program). INCLUDE(S): 50 Your Assistant Softphone User Licenses. Free Upgrade to Your Assista	\$3,673.50	\$1,350.00	\$58.13
54001533	Your Assistant 3.0 Softphone - 5 User Package NOTE(S): Pre-requisites: Purchase of Your Assistant Server Software (54001310 or 54001319). Purchase of Your Assistant Basic Your Assistant 3.0 Certification is required for initial product purchase (\$434.50	\$216.00	\$6.88
YOUR ASSISTANT FOR SX-200 ICP				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
54001761	YA 200ICP 3.X Single User Starter Kit	\$118.50	\$0.00	\$1.88

Mitel Networks, Inc.

Manufacturer's Price List with Discount

Manufacturer: Mitel Networks, Inc.
Model: Emergency Response Systems (ERS)

Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
EMERGENCY RESPONSE SYSTEMS (ERS)				
E911 APPLICATIONS				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
50000197	6451 Emergency Response Pager Notification PRE-REQUISITE(S): 50000196 Impresa ER Application	\$575.91	\$1,188.00	\$9.11
50000198	6451 Emergency Response Remote Client PRE-REQUISITE(S): 50000196 Impresa ER Application Includes 2 remote clients.	\$1,443.33	\$1,188.00	\$22.84
52001703	(A-AMC) ER ADVISER 4.0 BASE SOFTWARE NOTE(S): Base Sw , includes one remote terminal and 100 CESIDS License Pre-Requisites: - ER-Adviser On-Line training completed - SX-2000 LW33 Rel 3 and 3300 ICP Rel 5.2 Training - Completed and passed tests agai	\$7,896.05	\$0.00	\$124.94
54001610	(AMC) REMOTE CLIENT (ER ADVISER) NOTE(S): Additional Remote Terminals QTY 1 Prerequisites: - ER-Adviser Base Software	\$1,443.33	\$0.00	\$22.84

54001611	(AMC)PSAP UPDT ADMINISTRATER(ER ADVISER) NOTE(S): Sw to administer CESID' s/loc and prepare to send to PSAP (Public Services Answer Point) Pre-Requisites: - ER Adviser Base Software - Corresponding # of CESIDS Lic you want to administer.	\$5,451.00	\$0.00	\$86.25
54001612	(AMC) PAGER (ER ADVISER) NOTE(S): Sw to escalate to pagers Pre-Requisites: - ER-Adviser Base Software	\$575.91	\$0.00	\$9.11
54001613	(AMC) ESCALATER (ER ADVISER) NOTE(S): Sw to escalate to wired, wireless, cell Requires an Intel (Dialogic) card Requires to order qty 1 to 4 of Pronexus Runtime license Pre-requisites: - ER-Adviser Base Software	\$2,065.06	\$0.00	\$32.68
54001614	(AMC) CESID LIC - 100 (ER ADVISER) NOTE(S): Additional CESID Licenses in Blocs of 100 Pre-Requisites: - ER-Adviser Base Software	\$1,576.05	\$0.00	\$24.94

Mitel Networks, Inc.

Manufacturer's Price List with Discount

Manufacturer: Various
 Model: Analog Telephones

Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
Comdial Analog Telephones				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
250044VBA20F	1L Desk + flash set	\$57.00	\$54.00	\$0.71
250044VBA27F	1 Line Desk TF Vol Cntrl ASH	50.00	54.00	0.76
255444VBA20F	1L Wall + Flash	\$57.00	\$54.00	\$0.71
255444VBA27F	1L Wall M/W + Flash	\$61.00	\$54.00	\$0.76
250044-QBA-27M-DCH	1L Comdial m/w +DP set	\$49.00	\$54.00	\$0.61
Teledex Telephones				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
BTX3500	Trimline Wall Sets	50.00	54.00	0.38
BTX3510	1L + 3 mem + flash/redial	\$42.00	\$54.00	\$0.52
BTX4500	1L + 5 mem + flash/redial	\$54.00	\$54.00	\$0.68
BTX4510	1L + 10 mem + flash/redial	\$70.00	\$54.00	\$0.87
BTX4520	1L + 15 mem + flash/redial	\$83.00	\$54.00	\$1.03
BTX4555	10 button w/speaker	\$88.00	\$54.00	\$1.10
BTX4700	2L + 11 mem	\$104.00	\$54.00	\$1.30
BTX4750	2L + spkr + 11 mem	\$120.00	\$54.00	\$1.50
00G1400	Nuggett	\$30.00	\$54.00	\$0.38
00G1420	Nuggett 3	\$42.00	\$54.00	\$0.52
00G1200	Diamond	\$40.00	\$54.00	\$0.51
00G1230	Diamond + 3	\$52.00	\$54.00	\$0.65
00G1250	Diamond + 5	\$54.00	\$54.00	\$0.68

00G1260	Diamond + 10	\$70.00	\$54.00	\$0.87
00G1280	Diamond + 15	\$83.00	\$54.00	\$1.03
00G1290	Diamond + 20	\$86.00	\$54.00	\$1.08
00G1070	Diamond + S	\$88.00	\$54.00	\$1.10
00G2010	Diamond + L2	\$94.00	\$54.00	\$1.17
00G2020-001	Diamond + L2A Classic(6 button)	\$96.00	\$54.00	\$1.20
00G2020	Diamond + L2A Classic(11 button)	\$104.00	\$54.00	\$1.30
00G2000-002	Diamond + L2S Classic(6 button)	\$114.00	\$54.00	\$1.43
00G2000	Diamond + L2S Classic(11 button)	\$120.00	\$54.00	\$1.50
00G2100-005	Diamond L2S-5E	\$128.00	\$54.00	\$1.60
00G2100	Diamond L2S-10E	\$134.00	\$54.00	\$1.68
00G2110	Diamond L2-E(1 Btn Elite)	\$101.00	\$54.00	\$1.27
00G2110-005	Diamond L2-5E(5 Btn Elite)	\$108.00	\$54.00	\$1.34
00G2110-010	Diamond L2-10E(10 Btn Elite)	\$112.00	\$54.00	\$1.40
00G2040	Diamond + L2SX	\$152.00	\$54.00	\$1.90
00G4100-005	Millennium 2005 (5 Btn Nondisplay)	\$132.00	\$54.00	\$1.65
00G4100	Millennium 2010 (10 Btn Nondisplay)	\$139.00	\$54.00	\$1.74
00G4000-005	Millennium 2505C (5 Btn Display)	\$162.00	\$54.00	\$2.03
00G4000	Millennium 2510C (10 Btn Display)	\$167.00	\$54.00	\$2.09
00U5000	Diamond CL2 (Cordless 2 line)	\$196.00	\$54.00	\$2.44
00B1500	Trimline	\$38.00	\$54.00	\$0.48

Telematrix Telephones

Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
69119MTL	Marquis S/L Trimline	\$30.00	\$54.00	\$0.38
69159MTL	Marquis 2L Trimline	\$62.00	\$54.00	\$0.78
65009MTL	2700 Lobby, prog/dialplat	\$49.00	\$54.00	\$0.61
65039MTL	Marquis S/L Basic	\$34.00	\$54.00	\$0.43
65139MTL	Marquis S/L 5 button	\$45.00	\$54.00	\$0.56
65239MTL	Marquis S/L 10 button	\$63.00	\$54.00	\$0.79
65439MTL	Marquis S/L w/ speaker	\$75.00	\$54.00	\$0.94
65149MTL	2700 MW speaker, 5 button	\$82.00	\$54.00	\$1.02
65339MTL	Marquis S/L 10 button w/ speaker	\$82.00	\$54.00	\$1.02
67059MTL	Marquis 2L Basic	\$70.00	\$54.00	\$0.88
67159MTL	Marquis 2L 5 button	\$83.00	\$54.00	\$1.04
67259MTL	Marquis 2L 10 button	\$91.00	\$54.00	\$1.14
67049MTL	2702 MW 2 line, speaker, inc	\$94.00	\$54.00	\$1.18
67149MTL	Marquis 2L 5 button w/speaker	\$93.00	\$54.00	\$1.16
67359MTL	Marquis 2L 10 button w/speaker	\$104.00	\$54.00	\$1.30
67559MTL	2702 MW 2 line, speaker, 15 button	\$121.00	\$54.00	\$1.51
67859MTL	2802 CID 2 line, speaker, 10 button	\$145.00	\$54.00	\$1.81
97149MTL	9002 2 line, 900MHz, DSS cordless, 5 button	\$168.00	\$54.00	\$2.10

97359MTL	9002 2 line, 900MHz, DSS cordless, 10 button	\$177.00	\$54.00	\$2.21
VOD 2601 BK	1L Vodavi Starplus II set	\$40.00	\$54.00	\$0.49
VOD 2602 BK	1L Vodavi Starplus m/w + dp	\$48.00	\$54.00	\$0.60
Dial Plates	Dial Plates	\$4.00	\$0.00	\$0.04
Miscellaneous Analog Telephones				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
260306-MOE-27F	1L Vodavi Starplus M/W + hold set	\$57.00	\$54.00	\$0.71
966309AS	Elevator Phone	\$203.00	\$54.00	\$2.53
966177AS	Outdoor Pool Phone (ash)	\$377.00	\$54.00	\$4.72
00G1220	Lobby Phone	\$64.00	\$54.00	\$0.80

Mitel Networks, Inc.

Manufacturer's Price List with Discount

Manufacturer: XIOX
 Model: Prophet / GBS

Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
SUMMA PROPHET Business Call Accounting				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
8800-18-001	SUMMA PROPHET C-2 (2000 Call Records)	\$1,607.00	\$864.00	\$20.09
8800-18-002	SUMMA PROPHET C-14 (14000 Call Records)	\$2,011.00	\$864.00	\$25.14
8800-18-003	SUMMA PROPHET C-28 (28000 Call Records)	\$2,549.00	\$864.00	\$31.86
8800-18-004	SUMMA PROPHET C-42 (42000 Call Records)	\$3,087.00	\$864.00	\$38.59
PHWR-70020-01	PROPHET WRITER Software	\$404.00	\$108.00	\$5.05
PHPL-7008	PROPHET POLLER (TO 10 SITES)	\$4,029.00	\$864.00	\$50.36
PHPL-70010	PROPHET POLLER (TO 25 SITES)	\$6,719.00	\$864.00	\$83.99
7500700	PROPHET 1 Yr RATE TABLE UPDATE	\$359.00	\$108.00	\$4.48
7501800	PROPHET 1 TIME RATE TABLE UPDATE	\$135.00	\$108.00	\$1.68
8002000	SUMMA PROPHET C TOUCH PAD	\$404.00	\$108.00	\$5.04
9500400	SERVICE MODULE	\$337.00	\$108.00	\$4.22
7501100	DATABASE CONFIGURATION	\$718.00	\$108.00	\$8.97
6500200	SMDR/PRINTER CABLE	\$117.00	\$108.00	\$1.46
6501300	SMDR "Y" CABLE	\$117.00	\$108.00	\$1.46
6501400	PRINTER/SYSTEM CABLE	\$117.00	\$108.00	\$1.46
6501500	MODEM CABLE	\$117.00	\$108.00	\$1.46
6501800	TOUCHPAD/PRINTER CABLE	\$117.00	\$108.00	\$1.46
9000-00000-005	14,400 Baud MODEM	\$350.00	\$108.00	\$4.37
63062050100	Prophet C Manual	\$45.00	\$108.00	\$0.56
63060850100	Prophet C/Writer for Windows Manual	\$46.00	\$108.00	\$0.57
GBS100B1	GBS WIN BUNDLE 1 (100 EXT)	\$2,775.00	\$864.00	\$34.69
GBS200B1	GBS WIN BUNDLE 1 (200 EXT)	\$3,589.00	\$864.00	\$44.87
GBS500B1	GBS WIN BUNDLE 1 (500 EXT)	\$4,755.00	\$864.00	\$59.44
GBS1000B1	GBS WIN BUNDLE 1 (1000 EXT)	\$6,154.00	\$864.00	\$76.93

GBS2000B1	GBS WIN BUNDLE 1 (2000 EXT)	\$6,737.00	\$864.00	\$84.22
GBS3000B1	GBS WIN BUNDLE 1 (3000 EXT)	\$8,136.00	\$864.00	\$101.71
GBS4000B1	GBS WIN BUNDLE 1 (4000 EXT)	\$9,699.00	\$864.00	\$121.24
GBS5000B1	GBS WIN BUNDLE 1 (5000 EXT)	\$10,935.00	\$864.00	\$136.68
GBS6000B1	GBS WIN BUNDLE 1 (6000 EXT)	\$12,101.00	\$864.00	\$151.26
GBS10000B1	GBS WIN BUNDLE 1 (10000 EXT)	\$15,598.00	\$864.00	\$194.98
GBS100B2	GBS WIN BUNDLE 2 (100 EXT) 3K Buffer	\$4,254.00	\$1,728.00	\$53.17
GBS200B2	GBS WIN BUNDLE 2 (200 EXT) 8K Buffer	\$5,427.00	\$1,728.00	\$67.84
GBS500B2	GBS WIN BUNDLE 2 (500 EXT) 15K Buffer	\$6,904.00	\$1,728.00	\$86.30
GBS1000B2	GBS WIN BUNDLE 2 (1000 EXT) 30K Buffer	\$9,559.00	\$1,728.00	\$119.49
GBS2000B2	GBS WIN BUNDLE 2 (2000 EXT) 30K Buffer	\$10,142.00	\$1,728.00	\$126.77
GBS3000B2	GBS WIN BUNDLE 2 (3000 EXT) 30K Buffer	\$11,541.00	\$1,728.00	\$144.26
GBS4000B2	GBS WIN BUNDLE 2 (4000 EXT) 45K Buffer	\$13,731.00	\$1,728.00	\$171.64
GBS5000B2	GBS WIN BUNDLE 2 (5000 EXT) 45K Buffer	\$14,967.00	\$1,728.00	\$187.09
GBS6000B2	GBS WIN BUNDLE 2 (6000 EXT) 45K Buffer	\$16,133.00	\$1,728.00	\$201.66
GBS10000B2	GBS WIN BUNDLE 2 (10000 EXT) 45K Buffer	\$19,631.00	\$1,728.00	\$245.39
GBS100B3	GBS WIN BUNDLE 3 (100 EXT) 3K Buffer	\$3,875.00	\$1,296.00	\$48.43
GBS200B3	GBS WIN BUNDLE 3 (200 EXT) 8K Buffer	\$4,527.00	\$1,296.00	\$56.58
GBS500B3	GBS WIN BUNDLE 3 (500 EXT) 15K Buffer	\$5,962.00	\$1,296.00	\$74.52
GBS1000B3	GBS WIN BUNDLE 3 (1000 EXT) 30K Buffer	\$8,102.00	\$1,296.00	\$101.28
GBS2000B3	GBS WIN BUNDLE 3 (2000 EXT) 30K Buffer	\$8,685.00	\$1,296.00	\$108.57
GBS3000B3	GBS WIN BUNDLE 3 (3000 EXT) 30K Buffer	\$10,084.00	\$1,296.00	\$126.06
GBS4000B3	GBS WIN BUNDLE 3 (4000 EXT) 45K Buffer	\$13,731.00	\$1,296.00	\$171.64
GBS5000B3	GBS WIN BUNDLE 3 (5000 EXT) 45K Buffer	\$14,967.00	\$1,296.00	\$187.09
GBS6000B3	GBS WIN BUNDLE 3 (6000 EXT) 45K Buffer	\$16,133.00	\$1,296.00	\$201.66
GBS10000B3	GBS WIN BUNDLE 3 (10000 EXT) 45K Buffer	\$19,631.00	\$1,296.00	\$245.39
RTDEL01	2nd YR Subscription Rate Table Updates	\$893.00	\$108.00	\$11.16
907000000100000	LAN Reporting Package (5 Licenses)	\$298.00	\$216.00	\$3.72
GBSWL16B1	GBS WIN BUNDLE 1 (16 EXT)	\$1,162.00	\$864.00	\$14.53
GBSWL32B1	GBS WIN BUNDLE 1 (32 EXT)	\$1,297.00	\$864.00	\$16.21
GBSWL64B1	GBS WIN BUNDLE 1 (64 EXT)	\$1,566.00	\$864.00	\$19.57
GBSWL80B1	GBS WIN BUNDLE 1 (80 EXT)	\$2,059.00	\$864.00	\$25.74
GBSWL100B1	GBS WIN BUNDLE 1 (100 EXT)	\$2,237.00	\$864.00	\$27.96
GBSWL200B1	GBS WIN BUNDLE 1 (200 EXT)	\$3,051.00	\$864.00	\$38.14
GBSL16B2	GBS WIN BUNDLE 2 (16 EXT) 3K Buffer	\$2,418.00	\$1,296.00	\$30.22
GBSL32B2	GBS WIN BUNDLE 2 (32 EXT) 3K Buffer	\$2,508.00	\$1,296.00	\$31.35
GBSL64B2	GBS WIN BUNDLE 2 (64 EXT) 3K Buffer	\$2,418.00	\$1,296.00	\$30.22
GBSL80B2	GBS WIN BUNDLE 2 (80 EXT) 3K Buffer	\$3,046.00	\$1,296.00	\$38.07
GBSL100B2	GBS WIN BUNDLE 2 (100 EXT) 3K Buffer	\$3,179.00	\$1,296.00	\$39.73
GBSL200B2	GBS WIN BUNDLE 2 (200 EXT) 8K Buffer	\$3,806.00	\$1,296.00	\$47.58
GBSL16B3	GBS WIN BUNDLE 3 (16 EXT) 3K Buffer	\$2,056.00	\$864.00	\$25.70
GBSL32B3	GBS WIN BUNDLE 3 (32 EXT) 3K Buffer	\$2,190.00	\$864.00	\$27.38
GBSL64B3	GBS WIN BUNDLE 3 (64 EXT) 3K Buffer	\$2,459.00	\$864.00	\$30.74

GBSL80B3	GBS WIN BUNDLE 3 (80 EXT) 3K Buffer	\$2,951.00	\$864.00	\$36.88
GBSL100B3	GBS WIN BUNDLE 3 (100 EXT) 3K Buffer	\$3,336.00	\$864.00	\$41.70
GBSL200B3	GBS WIN BUNDLE 3 (200 EXT) 8K Buffer	\$4,303.00	\$864.00	\$53.79
RTSTNDGL	2nd YR Subscription Rate Table Updates	\$534.00	\$108.00	\$6.67
951000000100000	LAN Reporting Package (5 Licenses)	\$224.00	\$216.00	\$2.80

ALL Systems NON-Pollable Buffers

Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
900000300000000	3000 CALLS NON-POLLABLE BUFFER	\$1,100.00	\$216.00	\$13.74
900000400000000	8000 CALLS NON-POLLABLE BUFFER	\$1,252.00	\$216.00	\$15.65
900000500000000	15000 CALLS NON-POLLABLE BUFFER	\$1,611.00	\$216.00	\$20.13
900000600000000	30000 CALLS NON-POLLABLE BUFFER	\$2,597.00	\$216.00	\$32.47
900000700000000	45000 CALLS NON-POLLABLE BUFFER	\$4,032.00	\$216.00	\$50.40
900000800000000	90000 CALLS NON-POLLABLE BUFFER	\$4,481.00	\$216.00	\$56.01

ALL Systems POLLABLE Buffers (14,400 Bps Modem Included)

Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
900001400000000	3000 CALLS POLLABLE BUFFER	\$1,480.00	\$216.00	\$18.50
900001500000000	8000 CALLS POLLABLE BUFFER	\$1,839.00	\$216.00	\$22.98
900001600000000	15000 CALLS POLLABLE BUFFER	\$2,149.00	\$216.00	\$26.86
900001700000000	30000 CALLS POLLABLE BUFFER	\$3,405.00	\$216.00	\$42.56
900001800000000	45000 CALLS POLLABLE BUFFER	\$4,032.00	\$216.00	\$50.40
900001900000000	90000 CALLS POLLABLE BUFFER	\$4,481.00	\$216.00	\$56.01
900002000000000	130000 CALLS POLLABLE BUFFER	\$6,678.00	\$216.00	\$83.48
900002100000000	180000 CALLS POLLABLE BUFFER	\$8,786.00	\$216.00	\$109.82

GBS Polling Software

Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
9070-00005-000	POLLING SOFTWARE 1-5 sites	\$893.00	\$864.00	\$11.17
9070-00070-000	POLLING SOFTWARE 6-25 sites	\$3,584.00	\$1,728.00	\$44.80
9070-00090-000	POLLING SOFTWARE 26-100 sites	\$7,171.00	\$2,592.00	\$89.64

GBS Polling Software Factory Support

Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
9070-00005-030	POLLING S/W SUPPORT 1-5 sites	\$350.00	\$108.00	\$4.38
9070-00070-030	POLLING S/W SUPPORT 6-25 sites	\$1,605.00	\$108.00	\$20.06
9070-00009-030	POLLING S/W SUPPORT 26-100 sites	\$2,861.00	\$108.00	\$35.77

REMOTE SITE Polling License - Per Site				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
9070-03050-000	REMOTE SITE LICENSE 1-5 sites	\$269.00	\$108.00	\$3.36
9070-03070-000	REMOTE SITE LICENSE 6-25 sites	\$203.00	\$108.00	\$2.53
9070-03090-000	REMOTE SITE LICENSE 26-100 sites	\$149.00	\$108.00	\$1.86
REMOTE SITE /With 1-Yr. Rate Table Subscription				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
9070-09050-000	SITE LICENSE W/RATE SUB 1-5 sites	\$893.00	\$108.00	\$11.16
9070-09070-000	SITE LICENSE W/RATE SUB 6-25 sites	\$625.00	\$108.00	\$7.81
9070-09090-000	SITE LICENSE W/RATE SUB 26-100 sites	\$667.00	\$108.00	\$8.33
MISCELLANEOUS Service/Manuals/Hardware				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
9000-00000-001	Mfg. Install/training Per Day Plus T&E - ON SITE	\$1,426.00	\$108.00	\$17.83
9000-00000-002	Mfg. training Per Day No T&E - REMOTE	\$1,068.00	\$108.00	\$13.34
9070-00006-000	Mfg. Consultation PER HOUR	\$333.00	\$108.00	\$4.16
9070-00007-000	Customer Defined Report	\$3,584.00	\$108.00	\$44.80
9070-09000-000	Deluxe Table (Annual Subscription)	\$893.00	\$216.00	\$11.17
MISCELLANEOUS Service/Manuals/Hardware				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
9070-10000-000	Enhanced Table (Annual Subscription)	\$1,970.00	\$216.00	\$24.62
9070-03000-000	Deluxe Table - ONE TIME ONLY	\$269.00	\$216.00	\$3.36
9070-04000-000	Enhanced Table - ONE TIME ONLY	\$1,073.00	\$216.00	\$13.41
9070-00000-008	MANUAL - GBS WIN	\$135.00	\$108.00	\$1.68
9000-00000-005	14,400 Baud MODEM	\$352.00	\$108.00	\$4.39
9000-00000-500	PC Anywhere (WIN)	\$350.00	\$108.00	\$4.37
9510-00000-008	GBS WIN LITE MANUAL	\$135.00	\$108.00	\$1.68
Facilities Management System for Windows				
Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
The FMS includes modules for Trouble Tickets, Work Orders, Extension Management, Inventory, Cable and Circuits and a complete Directory. The system is LAN based relational software sized by how many simultaneous users are allowed to access the system. The FMS is a complete facilities package that can be used to manage multiple				

offices and buildings.

PC - The minimal PC system requirement is a Pentium 120mhz or higher with 16MB of RAM, The PC must have Microsoft Windows 95/NT or Windows 98. Additionally the PC is required to have a laser printer, a hard drive of 100MB or more (3 to 5MB per 1,000 employees), 3.5 inch floppy disk drive, a 9600bps or higher modem, a VGA monitor 800x600 and keyboard.

A printing capability for the PC must be available to print reports. Network ready and runs on most LAN's including Novell and Microsoft NT.

Facilities Management System for Windows

Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
940010000000130	FACILITIES MANAGEMENT SYSTEM (1)	\$9,414.00	\$1,728.00	\$117.67
940010000000130	FMS END USER (REMOTE) SUPPORT (1)	\$2,135.00	\$108.00	\$26.68
940040000000130	FACILITIES MANAGEMENT SYSTEM (4)	\$16,278.00	\$1,728.00	\$203.48
940040000000130	FMS END (REMOTE) USER SUPPORT (4)	\$2,135.00	\$108.00	\$26.68
940080000000130	FACILITIES MANAGEMENT SYSTEM (8)	\$22,081.00	\$1,728.00	\$276.01
940080000000130	FMS END (REMOTE) USER SUPPORT (8)	\$3,579.00	\$108.00	\$44.73
940160000000130	FACILITIES MANAGEMENT SYSTEM (16)	\$31,997.00	\$1,728.00	\$399.96
940160000000130	FMS END (REMOTE) USER SUPPORT (16)	\$3,579.00	\$108.00	\$44.73
940320000000130	FACILITIES MANAGEMENT SYSTEM (32)	\$50,930.00	\$1,728.00	\$636.62
940320000000130	FMS END (REMOTE) USER SUPPORT (32)	\$4,475.00	\$108.00	\$55.94
940640000000130	FACILITIES MANAGEMENT SYSTEM (64)	\$87,903.00	\$1,728.00	\$1,098.78
940640000000130	FMS END (REMOTE) USER SUPPORT (64)	\$5,372.00	\$108.00	\$67.15

Additional Xiox

Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
82000000001000	Summa Pro PMS Interface	\$404.00	\$0.00	\$5.05
8200500000000000	Summa Pro 75	\$1,390.00	\$0.00	\$17.38
8200600000000000	Summa Pro 150	\$1,570.00	\$0.00	\$19.62
8200700000000000	Summa Pro 500	\$2,054.00	\$0.00	\$25.67
8900-18-001	Prophet H-3	\$1,338.00	\$0.00	\$16.73
8900-18-002	Prophet H-10	\$2,011.00	\$0.00	\$25.14
8900-18-007	Prophet H-3 Bundle	\$2,018.00	\$0.00	\$25.22
8900-18-008	Prophet H-10 Bundle	\$2,683.00	\$0.00	\$33.54
9000000000000002	Xiox system config/training	\$1,067.00	\$0.00	\$13.34
9000000000000004	GBS remote site config	\$529.00	\$0.00	\$6.61
9170000000000001	FMS config/training for LFMS1	\$1,785.00	\$0.00	\$22.31
9180-00000-001	FMS config/training for LFMS4	\$2,135.00	\$0.00	\$26.68
9190-00000-001	FMS config/training for LFMS8	\$3,579.00	\$0.00	\$44.73
9200-00000-001	FMS config/training for LFMS16	\$3,579.00	\$0.00	\$44.73
9210-00000-001	FMS config/training for LFMS32	\$4,475.00	\$0.00	\$55.94

9220-00000-001	FMS config/training for LFMS64	\$5,372.00	\$0.00	\$67.15
CSB15K	Xiox 15000 call record buffer	\$1,611.00	\$0.00	\$20.13
CSB30K	Xiox 30000 call record buffer	\$2,597.00	\$0.00	\$32.47
CSB3K	Xiox 3000 call record buffer	\$1,100.00	\$0.00	\$13.74
CSB45K	Xiox 45000 call record buffer	\$4,032.00	\$0.00	\$50.40
CSB8K	Xiox 8000 call record buffer	\$1,252.00	\$0.00	\$15.65
CSB90K	Xiox 90000 call record buffer	\$4,481.00	\$0.00	\$56.01
GBS100	GBS Win SW (100 ext)	\$1,790.00	\$0.00	\$22.38
GBS1000	GBS Win SW (1000 ext)	\$4,391.00	\$0.00	\$54.89
GBS10000	GBS Win SW (10000 ext)	\$11,656.00	\$0.00	\$145.70
GBS200	GBS Win SW (200 ext)	\$2,418.00	\$0.00	\$30.22
GBS2000	GBS Win SW (2000 ext)	\$4,840.00	\$0.00	\$60.49
GBS3000	GBS Win SW (3000 ext)	\$5,916.00	\$0.00	\$73.95
GBS4000	GBS Win SW (4000 ext)	\$7,155.00	\$0.00	\$89.44
GBS500	GBS Win SW (500 ext)	\$3,315.00	\$0.00	\$41.44
GBS5000	GBS Win SW (5000 ext)	\$8,068.00	\$0.00	\$100.85
GBS6000	GBS Win SW (6000 ext)	\$8,965.00	\$0.00	\$112.06
LB100	Xiox Lodging Software (100)	\$2,235.00	\$0.00	\$27.94
LB1000	Xiox Lodging Software (1000)	\$11,301.00	\$0.00	\$141.26
LB200	Xiox Lodging Software (200)	\$3,767.00	\$0.00	\$47.09
LB2000	Xiox Lodging Software (2000)	\$13,453.00	\$0.00	\$168.16
LB300	Xiox Lodging Software (300)	\$5,220.00	\$0.00	\$65.25
LB400	Xiox Lodging Software (400)	\$6,701.00	\$0.00	\$83.77
LB4000	Xiox Lodging Software (4000)	\$17,220.00	\$0.00	\$215.25
LB500	Xiox Lodging Software (500)	\$8,180.00	\$0.00	\$102.24
LB6000	Xiox Lodging Software (6000)	\$20,449.00	\$0.00	\$255.61
LFMS1	Xiox facilities mgmnt - 1 user	\$9,414.00	\$0.00	\$117.67
LFMS16	Xiox facilities mgmnt - 16 users	\$31,997.00	\$0.00	\$399.96
LFMS32	Xiox facilities mgmnt - 32 users	\$50,930.00	\$0.00	\$636.62
LFMS4	Xiox facilities mgmnt - 4 users	\$16,278.00	\$0.00	\$203.48
LFMS64	Xiox facilities mgmnt - 64 users	\$87,903.00	\$0.00	\$1,098.78
LFMS8	Xiox facilities mgmnt - 8 users	\$22,081.00	\$0.00	\$276.01
LSB1000B3	Lodging (Win/NT)Software Bundle (1000)	\$8,101.00	\$0.00	\$101.26
LSB100B3	Lodging (Win/NT)Software Bundle (100)	\$2,235.00	\$0.00	\$27.94
LSB2000B3	Lodging (Win/NT)Software Bundle (2000)	\$8,684.00	\$0.00	\$108.54
LSB200B3	Lodging (Win/NT)Software Bundle (200)	\$3,767.00	\$0.00	\$47.09
LSB3000B3	Lodging (Win/NT)Software Bundle (3000)	\$10,083.00	\$0.00	\$126.03
LSB300B3	Lodging (Win/NT)Software Bundle (300)	\$5,055.00	\$0.00	\$63.18
LSB4000B3	Lodging (Win/NT)Software Bundle (4000)	\$13,566.00	\$0.00	\$169.58
LSB400B3	Lodging (Win/NT)Software Bundle (400)	\$5,489.00	\$0.00	\$68.61
LSB5000B3	Lodging (Win/NT)Software Bundle (5000)	\$14,965.00	\$0.00	\$187.07
LSB500B3	Lodging (Win/NT)Software Bundle (500)	\$5,962.00	\$0.00	\$74.53
LSB6000B3	Lodging (Win/NT)Software Bundle (6000)	\$16,133.00	\$0.00	\$201.66

PBE130K	Xiox 130000 record pollable buffer	\$6,678.00	\$0.00	\$83.48
PBE15K	Xiox 15000 record pollable buffer	\$2,149.00	\$0.00	\$26.86
PBE180K	Xiox 180000 record pollable buffer	\$8,786.00	\$0.00	\$109.82
PBE30K	Xiox 30000 record pollable buffer	\$3,405.00	\$0.00	\$42.56
PBE3K	Xiox 3000 record pollable buffer	\$1,480.00	\$0.00	\$18.50
PBE45K	Xiox 45000 record pollable buffer	\$4,032.00	\$0.00	\$50.40
PBE8K	Xiox 8000 record pollable buffer	\$1,839.00	\$0.00	\$22.98
PBE90K	Xiox 90000 record pollable buffer	\$4,481.00	\$0.00	\$56.01

Mitel Networks, Inc.

Manufacturer's Price List with Discount

Manufacturer: Avaya
 Model: Octel Aria 250

Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
	Octel 250 eBusiness Messaging Sys			
	FLT-A (Lucent/Avaya Integration)			
250V-4-FLTA	250 eBusiness Messaging Sys - 4 ports, 100 seats	\$21,000	\$7,776	\$262.50
250V-8-FLTA	250 eBusiness Messaging Sys - 8 ports, 100 seats	\$31,500	\$7,776	\$393.75
250V-12-FLTA	250 eBusiness Messaging Sys - 12 ports, 100 seats	\$42,000	\$7,992	\$525.00
250V-18-FLTA	250 eBusiness Messaging Sys - 18 ports, 100 seats	\$89,250	\$8,208	\$1,115.63
250V-24-FLTA	250 eBusiness Messaging Sys - 24 ports, 100 seats	\$115,500	\$8,208	\$1,443.75
250V-30-FLTA	250 eBusiness Messaging Sys - 30 ports, 100 seats	\$152,250	\$8,424	\$1,903.13
250V-36-FLTA	250 eBusiness Messaging Sys - 36 ports, 100 seats	\$173,250	\$8,640	\$2,165.63
250V-48-FLTA	250 eBusiness Messaging Sys - 48 ports, 100 seats	\$225,750	\$8,856	\$2,821.88
250V-60-FLTA	250 eBusiness Messaging Sys - 60 ports, 100 seats*	\$283,500	\$13,608	\$3,543.75
	FLT-8 (For InBand,RS232, etc.)			
250V-4-FLT8	250 eBusiness Messaging Sys - 4 ports, 100 seats	\$21,000	\$7,776	\$262.50
250V-8-FLT8	250 eBusiness Messaging Sys - 8 ports, 100 seats	\$31,500	\$7,776	\$393.75
250V-12-FLT8	250 eBusiness Messaging Sys - 12 ports, 100 seats	\$42,000	\$7,992	\$525.00
250V-18-FLT8	250 eBusiness Messaging Sys - 18 ports, 100 seats	\$89,250	\$8,208	\$1,115.63
250V-24-FLT8	250 eBusiness Messaging Sys - 24 ports, 100 seats	\$115,500	\$8,208	\$1,443.75
250V-30-FLT8	250 eBusiness Messaging Sys - 30 ports, 100 seats	\$152,250	\$8,424	\$1,903.13
250V-36-FLT8	250 eBusiness Messaging Sys - 36 ports, 100 seats	\$173,250	\$8,640	\$2,165.63
250V-48-FLT8	250 eBusiness Messaging Sys - 48 ports, 100 seats	\$225,750	\$8,856	\$2,821.88
250V-60-FLT8	250 eBusiness Messaging Sys - 60 ports, 100 seats*	\$283,500	\$13,608	\$3,543.75
	FLT-D (Mitel Integration)			
250V-4-FLTD	250 eBusiness Messaging Sys - 4 ports, 100 seats	\$21,000	\$7,776	\$262.50
250V-8-FLTD	250 eBusiness Messaging Sys - 8 ports, 100 seats	\$31,500	\$7,776	\$393.75
250V-12-FLTD	250 eBusiness Messaging Sys - 12 ports, 100 seats	\$42,000	\$7,992	\$525.00
250V-18-FLTD	250 eBusiness Messaging Sys - 18 ports, 100 seats	\$89,250	\$8,208	\$1,115.63
250V-24-FLTD	250 eBusiness Messaging Sys - 24 ports, 100 seats	\$115,500	\$8,208	\$1,443.75

250V-30-FLTD	250 eBusiness Messaging Sys - 30 ports, 100 seats	\$152,250	\$8,424	\$1,903.13
250V-36-FLTD	250 eBusiness Messaging Sys - 36 ports, 100 seats	\$173,250	\$8,640	\$2,165.63
250V-48-FLTD	250 eBusiness Messaging Sys - 48 ports, 100 seats	\$225,750	\$8,856	\$2,821.88
250V-60-FLTD	250 eBusiness Messaging Sys - 60 ports, 100 seats*	\$283,500	\$13,608	\$3,543.75
	FLT-R (Siemens/ROLM Integrations)			
250V-4-FLTR	250 eBusiness Messaging Sys - 4 ports, 100 seats	\$21,000	\$7,776	\$262.50
250V-8-FLTR	250 eBusiness Messaging Sys - 8 ports, 100 seats	\$31,500	\$7,776	\$393.75
250V-12-FLTR	250 eBusiness Messaging Sys - 12 ports, 100 seats	\$42,000	\$7,992	\$525.00
250V-18-FLTR	250 eBusiness Messaging Sys - 18 ports, 100 seats	\$89,250	\$8,208	\$1,115.63
250V-24-FLTR	250 eBusiness Messaging Sys - 24 ports, 100 seats	\$115,500	\$8,208	\$1,443.75
250V-30-FLTR	250 eBusiness Messaging Sys - 30 ports, 100 seats	\$152,250	\$8,424	\$1,903.13
250V-36-FLTR	250 eBusiness Messaging Sys - 36 ports, 100 seats	\$173,250	\$8,640	\$2,165.63
250V-48-FLTR	250 eBusiness Messaging Sys - 48 ports, 100 seats	\$225,750	\$8,856	\$2,821.88
250V-60-FLTR	250 eBusiness Messaging Sys - 60 ports, 100 seats*	\$283,500	\$13,608	\$3,543.75
	FLT-N (Nortel Integrations)			
250V-4-FLTN	250 eBusiness Messaging Sys - 4 ports, 100 seats	\$21,000	\$7,776	\$262.50
250V-8-FLTN	250 eBusiness Messaging Sys - 8 ports, 100 seats	\$31,500	\$7,776	\$393.75
250V-12-FLTN	250 eBusiness Messaging Sys - 12 ports, 100 seats	\$42,000	\$7,992	\$525.00
250V-18-FLTN	250 eBusiness Messaging Sys - 18 ports, 100 seats	\$89,250	\$8,208	\$1,115.63
250V-24-FLTN	250 eBusiness Messaging Sys - 24 ports, 100 seats	\$115,500	\$8,208	\$1,443.75
250V-30-FLTN	250 eBusiness Messaging Sys - 30 ports, 100 seats	\$152,250	\$8,424	\$1,903.13
250V-36-FLTN	250 eBusiness Messaging Sys - 36 ports, 100 seats	\$173,250	\$8,640	\$2,165.63
250V-48-FLTN	250 eBusiness Messaging Sys - 48 ports, 100 seats	\$225,750	\$8,856	\$2,821.88
250V-60-FLTN	250 eBusiness Messaging Sys - 60 ports, 100 seats*	\$283,500	\$13,608	\$3,543.75
	* A 60 port 250 requires a second cabinet which is included in the price.			
250-CAB2	250 Cabinet #2	\$12,128	\$4,320	\$151.59
	Languages			
LG-AMEENG-PRI	American English	\$0	\$0	\$0.00
LG-AMESPA-PRI	American Spanish	\$0	\$0	\$0.00
LG-CANFRE-PRI	Canadian French	\$0	\$0	\$0.00
	Multilingual Prompts			
LG-AMEENG-SEC	American English	\$3,640	\$108	\$45.50
LG-AMESPA-SEC	American Spanish	\$3,640	\$108	\$45.50
LG-CANFRE-SUS	Canadian French	\$3,640	\$108	\$45.50

LG-TDDENG-SEC	TDD/TTY [American English]	\$613	\$108	\$7.66
	Multilingual Prompts via Tape			
L-AMENGSEC-TAPE	American English	\$3,640	\$108	\$45.50
L-AMSPASEC-TAPE	American Spanish	\$3,640	\$108	\$45.50
L-CAFRESUS-TAPE	Canadian French	\$3,640	\$108	\$45.50
L-TDDENSEC-TAPE	TDD/TTY [American English]	\$613	\$108	\$7.66
	Port Cards/Port Licenses (COD)			
	Octel Overture 250:			
250-FLT-8	8-Port FLT Card	\$6,685	\$216	\$83.56
250-FLT-A	8-Port FLT Card for Lucent PBX <i>Requires Aria 2.05 Software</i>	\$7,893	\$216	\$98.66
250-FLT-D	8-Port FLT Card for Mitel PBX	\$7,893	\$216	\$98.66
250-FLT-M	8-Port FLT Card for Mitel PBX <i>FLT-M not available on new system and migration orders.</i>	\$10,308	\$216	\$128.84
250-FLT-N	8-Port FLT Card for NorTel PBX	\$7,893	\$216	\$98.66
	Port Cards/Port Licenses (COD)			
250-FLT-R	8-Port FLT Card for Siemens PBX <i>Requires Aria 2.05 Software</i>	\$7,893	\$216	\$98.66
IG-MARN-FB	Lucent/Mitel/NorTel Integration Feature Bits <i>(required with initial FLT-A, FLT-M, FLT-N or PIC-A purchase)</i> <i>[Includes Feature Bits: 33 - Set Emulation; 34 - RS232; 35 - In Band]</i>	\$0	\$108	\$0.00
250-PORTS-1	1-Port License <i>(must be ordered in multiples of 2)</i>	\$1,523	\$108	\$19.03
	Drives/Message Storage License/GMR (COD)			
	Octel Overture 250			
DRIVE-2G-250	2GB Message Storage Drive Module	\$3,640	\$108	\$45.50
DRIVE-4G-250	4GB Message Storage Drive Module*	\$7,280	\$108	\$91.00
250-MSGHR-1	1-hour Message Storage License <i>(must be purchased in multiples of 5)</i>	\$613	\$108	\$7.66
250-GMR	Global Message Redundancy Software	\$7,893	\$108	\$98.66

	eBusiness Messaging Seats			
VEL-SEAT-A25	25 Seats (voice, fax, client)	\$1,313	\$54	\$16.41
VEL-SEAT-A100	100 Seats (voice, fax, client)	\$5,250	\$216	\$65.63
	<i>A seat contains one license for a voice mailbox, fax capability, and client. Seats are purchased in increments of 25.</i>			
	Mailbox Licenses - (COD)			
	Octel Overture 250			
	*Voice Mailbox licenses (quantity per order)			
VMB-A25	25-75 mailboxes - price is per mailbox in this range	\$30	\$11	\$0.37
	Mailbox Licenses - (COD)			
	*Add Fax Capability to mailbox (quantity per order)			
FMB-A25	25-75 mailboxes	\$25	\$11	\$0.31
	<i>* Not available for eBusiness Messaging systems.</i>			
	Octel Desktop Visual Messenger - (COD)			
	Octel Desktop Visual Messenger Client licenses (quantity per order)			
VMWWW-A25	25 client licenses	\$96	\$11	\$1.20
	• Octel Visual Messenger client licenses must be ordered in multiples of 25.			
	OctelAccess Server Software			
OAS-SW	OctelAccess Server Software (aftermarket only)	\$3,675	\$216	\$45.94
	• Octel Visual Messenger requires OctelAccess server software.			
	Visual Desktop Messaging Client License Upgrades			
CS-VM-UPG-ECOMPRO	Visual Messenger Upgrade Implementation,eComProS	\$718	\$81	\$8.98
	Octel Access Software Upgrade			

OAS-SW-UPG	Octel Access Server Software	\$3,150	\$216	\$39.38
	<i>(Upgrade from 2.X to 3.X)</i>			
	www.messenger CD ROM upgrade			
CS-WWW-UPG-ECOM ProServices	www.messenger Upgrade Implementation -eComProS	\$875	\$108	\$10.94
	Octel Designer and Octel Software Solutions			
	Octel Designer Application Licenses			
OD-LICENSE	Octel Designer Application Licenses	\$1,383	\$108	\$17.28
	Octel Designer Custom Fax			
OD-CUSTOM-FAX	Octel Designer Custom Fax Software	\$1,330	\$108	\$16.63
	Octel Designer Value Packs			
OD-ARIA-VAL	Octel Designer Value Pack for 250 <i>(Includes 36 Application Licenses and OD Custom FAX software)</i>	\$22,120	\$108	\$276.50
	Octel Access Server Software			
OAS-SW	OctelAccess Server Software (aftermarket only)	\$3,675	\$108	\$45.94
APP-EMAIL-RDR	MailPath CD-ROM	\$24,500	\$108	\$306.25
APP-MOBILE	MobilePath Application	\$28,875	\$108	\$360.94
	Octel Defined Applications - Professional Services			
	Octel Defined Applications - Design Partner Program			
CS-OD-FAX-DP	Octel Designer Fax on Demand	\$0	\$108	\$0.00
CS-OD-SURV-DP	Octel Designer Survey on Demand	\$0	\$108	\$0.00
CS-OD-ICRT-DP	Octel Designer Intelligent Call Routing	\$0	\$108	\$0.00
CS-OD-NAME-DP	Octel Designer Global Directory	\$0	\$108	\$0.00
CS-OD-FUFILL-DP	Octel Designer Automated Fulfillment, DP	\$0	\$108	\$0.00
CS-OD-AREM-DP	Octel Designer Auto Reminder, DP	\$0	\$108	\$0.00
CS-OD-FORMS-DP	Octel Designer HR Forms, DP	\$0	\$108	\$0.00
CS-OD-INQRY-DP	Octel Designer HR Inquiry, DP	\$0	\$108	\$0.00
CS-OD-HRSTE-DP	Octel Designer HR Suite, DP	\$0	\$108	\$0.00
CS-OD-VERIFY-DP	Octel Designer HR Verify, DP	\$0	\$108	\$0.00
CS-OD-LOCATOR-DP	Octel Designer Locator, DP	\$0	\$108	\$0.00
CS-OD-VSDESK-DP	Octel Designer Virtual Service Desk, DP	\$0	\$108	\$0.00
	APPLICATIONS ARE NOW MANUALLY RATED BY AVAYA			

	Integration Hardware and Software Options			
	ERICSSON MD110 Integration			
	<i>Includes RS232 Integration</i>			
	<i>Software and Cables</i>			
IG-250-MD110	Octel Overture 250	\$3,640	\$1,080	\$45.50
	Fujitsu 9600 Integration			
	<i>Includes RS232 Integration</i>			
	<i>Software and Cables</i>			
IG-250-FUJ9600	Octel Overture 250	\$3,640	\$1,080	\$45.50
	In-Band Integration			
IG-250-INBAND	Octel Overture 250	\$3,640	\$1,080	\$45.50
	Lucent Integration Package			
IG-250-VB-ATT	Octel Overture 250*	\$7,525	\$1,080	\$94.06
	<i>For use with Lucent System 75, Definity Gen I,</i>			
	<i>Gen II, and Gen III PBXs. Includes Voicebridge II,</i>			
	<i>In-Band, RS-232 Integration Software and Cables.</i>			
	<i>(up to 24 channels per VBII)</i>			
	<i>*Use FLT-A or PIC-A instead of Voicebridge for all new system orders</i>			
	NEC Integration			
	<i>Includes RS232 Integration</i>			
	<i>Software and Cables</i>			
IG-250-NEC	Octel Overture 250	\$3,640	\$1,080	\$45.50
	NorTel Telecom Analog Integration Package (AMID)			
	<i>Includes RS-232 Integration Software and Cables.</i>			
	12 - Channel			
IG-250-NT-A12	Octel Overture 250*	\$4,375	\$1,080	\$54.69
	24 - Channel			
IG-250-NT-A24	Octel Overture 250*	\$6,195	\$1,080	\$77.44
	*Not available on eBusiness Messaging Systems			
	NorTel Telecom Digital Integration Package (DMID)			
	<i>Includes RS-232 Integration Software and Cables.</i>			
	12 - Channel			

IG-250-NT-D12	Octel Overture 250*	\$5,460	\$1,080	\$68.25
	NorTel Telecom Digital Integration Package (DMID)			
	24 - Channel			
IG-250-NT-D24	Octel Overture 250*	\$7,525	\$1,080	\$94.06
	12 - Channel Expansion Kit			
IG-250-D12-EXP	Octel Overture 250	\$5,460	\$1,080	\$68.25
	*Use FLT-N instead of DMID for all new system orders			
	Siemens Integration Package for non-9006			
	<i>Includes PID/R, RS-232 Integration Software and Cables. (PID/R - 24 channels)</i>			
IG-250-PIDR	Octel Overture 250	\$3,640	\$1,080	\$45.50
	Siemens Integration Package for 9006			
	<i>Includes PID/R, RS-232 In-Band Integration Software, Cables, and 9006 EPROM kit . (PID/R - 24 channels)</i>			
IG-250-9006	Octel Overture 250	\$3,640	\$1,080	\$45.50
	SMDI Integration Package			
IG-250-SMDI	Octel Overture 250	\$3,640	\$1,080	\$45.50
	Applications Software Options			
	*AMIS Analog Networking			
250-AMIS	Octel Overture 250	\$3,045	\$864	\$38.06
	Administered AMIS requires two features: AMIS Analog Networking & Octel Analog Networking (Standard on eBusiness Messaging)			
	*Announcement Mailbox			
250-ANNCE-MB	Octel Overture 250	\$3,045	\$432	\$38.06
	*Application Access			
250-PC-AGENT	Octel Overture 250	\$3,045	\$864	\$38.06
				\$0.00
	*Aria Digital Networking			
250-DNET	Octel Overture 250	\$4,865	\$864	\$60.81
	<i>Requires Octel Analog Networking (Standard on eBusiness Messaging)</i>			

	Aria LAN Card			
250-LAN	Octel Overture 250** <i>Includes LAN card, cables & wrench (Standard on eBusiness Messaging)</i>	\$4,865	\$864	\$60.81
	Bulletin Broadcast Mailbox			
250-BULLETIN	Octel Overture 250	\$3,045	\$432	\$38.06
	Campus Messenger (Extension Mailbox)			
250-EXTN-MB	Octel Overture 250 <i>Now ordered as Extension Mailbox</i>	\$6,073	\$864	\$75.91
	*Campus Net (OctelNet)			
250-NET	Octel Overture 250 <i>Now ordered as OctelNet Networking</i>	\$3,045	\$864	\$38.06
	<i>* Denotes Feature Bit Only</i>			
	<i>** 250 System will support 48 ports and one LAN card in a single cabinet configuration. Greater than 48 ports with a LAN card requires the 250 second cabinet.</i>			
	Conference Mailbox			
250-CONF-MB	Octel Overture 250	\$3,045	\$864	\$38.06
	*Extension Mailbox			
250-EXTN-MB	Octel Overture 250	\$6,073	\$864	\$75.91
	*Fax on Demand			
250-FAXRESP	Octel Overture 250	\$6,073	\$864	\$75.91
	*OctelForms (Voice Forms) <i>(SDM is required)</i>			
250-VFORMS	Octel Overture 250	\$6,073	\$864	\$75.91
	OctelForms (DTMF Forms) <i>(SDM is required)</i>			
250-DFORMS	Octel Overture 250	\$12,128	\$1,080	\$151.59
	<i>* Denotes Feature Bit Only</i>			
	*Octel Index I <i>(Includes 10 Communities, 10 Attendant Schedules, and Selective Send)</i>			
	Octel Overture 350 <i>Standard on all new systems and migrations</i>			
	<i>Standard on all new systems and migrations</i>			

	*Octel Index II			
	<i>(Includes 4000 Communities, 4000 Attendant Schedules, and Selective Send)</i>			
250-INDEXT-2	Octel Overture 250	\$3,045	\$864	\$38.06
	*OctelNet Networking			
250-NET	Octel Overture 250	\$3,045	\$864	\$38.06
	*Single Digit Menus (with Voice Bulletin Boards)			
	<i>(Standard on new systems and migrations)</i>			
250-SDM	Octel Overture 250	\$6,073	\$864	\$75.91
	<i>* Denotes Feature Bit Only</i>			
	System Management Tools			
	Call Detail Records - Primary			
250-CDR-70-PC	Octel Overture 250	\$3,045	\$864	\$38.06
	PC/CDR Upgrades/Updates***			
SW-CDR-1XTO2X	PC/CDR Upgrade (Rel 1.X to Rel 2.X)	\$1,820	\$1,620	\$22.75
	PC/CDR Update - (Rel 2.X to latest)			
SW-CDR-UPG	American English	\$0	\$864	\$0.00
	*Online CDR - (CDR Secondary)			
----	Octel Overture 250	\$0	\$864	\$0.00
	DecisionPro - Primary Package			
250-DPRO-PP	Octel Overture 250	\$3,045	\$864	\$38.06
	*DecisionPro - Multi-Site Package			
250-DPRO-M	Octel Overture 250	\$1,225	\$864	\$15.31
	DecisionPro - Additional PC User			
DPRO-SOFT-MAN	Octel Overture 250	\$1,820	\$432	\$22.75
	DecisionPro Upgrades****			
DPRO--UP2.0-2.6	DecisionPro 2.6 upgrade from D-Pro 2.0	\$735	\$432	\$9.19
DPRO--UP2.5-2.6	DecisionPro 2.6 upgrade from D-Pro 2.5	\$123	\$432	\$1.53

	* Denotes Feature Bit Only			
	** Includes Online CDR functionality			
	*** The PC/CDR upgrade and update packages include the required software on 3.5" diskettes and the new PC/CDR Manual (hard copy).			
	**** DecisionPro 1.X may NOT upgrade to DecisionPro 2.6. Purchase new DecisionPro 2.6.			
SW-MONITOR-MB	*Monitor Mailbox****	\$613	\$108	\$7.66
SW-PW-RESET	*Password Reset**	\$613	\$108	\$7.66
SW-SKIP-PW	*Skip Password**	\$613	\$108	\$7.66
	System Backup and Restore via DDS2 Tape			
250-SBU	Octel Overture 250	\$4,848	\$432	\$60.59
	System Backup and Restore via DDS3 Tape			
250-SBU-DDS3	Octel Overture 250	\$5,460	\$432	\$68.25
	(Includes feature bit, tape backup unit, five 4GB tapes & two cleaning cartridges)			
SBU-TAPE-KIT	Spare Tape Kit for System Back-Up	\$315	\$216	\$3.94
	Tape Unit (ARIA 1.1 & above)			
	(Includes five 4GB tapes & two cleaning cartridges)			
	* Denotes Feature Bit Only			
	** Monitor Mailbox, Password Reset and Skip Password agreement must be signed by the customer and received by Customer Administration Department.			
	System Software Release Upgrades and Updates			
SWU-0116	Aria 1.X to A3.X Software Upgrade	\$6,073	\$1,944	\$75.91
SWU-0118	Aria 2.X to A3.X Software Upgrade	\$4,253	\$1,296	\$53.16
SW-UPDT-2.X	Aria 2.X to 2.05 Software Update	\$0	\$864	\$0.00
SW-UPDT-3.X	Aria 3.X Software Update	\$0	\$864	\$0.00
	Maintenance Coverage			
	Octel 250 and 250SX are priced for maintenance on a per cabinet and per port basis. The price per port is \$5.60 per			

	month. The cabinet price per month is as follows:			
	Octel 250SX is \$425.00 per month			
	Octel 250 w/ one cabinet is \$425.00 per month			
	Octel 250 w/ two cabinets is \$624.00 per month			

Mitel Networks, Inc.

Manufacturer's Price List with Discount

Manufacturer: Avaya
Model: Octel Aria 350

Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
	Octel 350 eBusiness Messaging Sys			
	Analog TIC			
350V-24-A12	350 eBusiness Messaging Sys - 24 ports, 900 seats	\$141,750	\$17,280	
350V-36-A12	350 eBusiness Messaging Sys - 36 ports, 1500 seats	\$194,250	\$19,440	
350V-48-A12	350 eBusiness Messaging Sys - 48 ports, 2100 seats	\$246,750	\$21,600	
350V-60-A12	350 eBusiness Messaging Sys - 60 ports, 2700 seats	\$304,500	\$23,760	
350V-72-A12	350 eBusiness Messaging Sys - 72 ports, 3300 seats	\$367,500	\$25,920	
350V-84-A12	350 eBusiness Messaging Sys - 84 ports, 3900 seats*	\$435,750	\$32,400	
	PIC-A (Lucent/Avaya Integration)			
350V-24-PICA	350 eBusiness Messaging Sys - 24 ports, 900 seats	\$141,750	\$17,280	
350V-36-PICA	350 eBusiness Messaging Sys - 36 ports, 1500 seats	\$194,250	\$19,440	
350V-48-PICA	350 eBusiness Messaging Sys - 48 ports, 2100 seats	\$246,750	\$21,600	
350V-60-PICA	350 eBusiness Messaging Sys - 60 ports, 2700 seats	\$304,500	\$23,760	
350V-72-PICA	350 eBusiness Messaging Sys - 72 ports, 3300 seats	\$367,500	\$25,920	
350V-84-PICA	350 eBusiness Messaging Sys - 84 ports, 3900 seats*	\$435,750	\$32,400	
	PIC-N (Nortel Integration)			
350V-24-PICN	350 eBusiness Messaging Sys - 24 ports, 900 seats	\$141,750	\$17,280	
350V-36-PICN	350 eBusiness Messaging Sys - 36 ports, 1500 seats	\$194,250	\$19,440	
350V-48-PICN	350 eBusiness Messaging Sys - 48 ports, 2100 seats	\$246,750	\$21,600	
350V-60-PICN	350 eBusiness Messaging Sys - 60 ports, 2700 seats	\$304,500	\$23,760	
350V-72-PICN	350 eBusiness Messaging Sys - 72 ports, 3300 seats	\$367,500	\$25,920	
350V-84-PICN	350 eBusiness Messaging Sys - 84 ports, 3900 seats*	\$435,750	\$32,400	
	PIC-R (Siemens/ROLM Nortel Integration)			
350V-24-PICR	350 eBusiness Messaging Sys - 24 ports, 900 seats	\$141,750	\$17,280	

350V-36-PICR	350 eBusiness Messaging Sys - 36 ports, 1500 seats	\$194,250	\$19,440	
350V-48-PICR	350 eBusiness Messaging Sys - 48 ports, 2100 seats	\$246,750	\$21,600	
350V-60-PICR	350 eBusiness Messaging Sys - 60 ports, 2700 seats	\$304,500	\$23,760	
350V-72-PICR	350 eBusiness Messaging Sys - 72 ports, 3300 seats	\$367,500	\$25,920	
350V-84-PICR	350 eBusiness Messaging Sys - 84 ports, 3900 seats*	\$435,750	\$32,400	
	E&M Integration			
350V-24-EM	350 eBusiness Messaging Sys - 24 ports, 900 seats	\$141,750	\$17,280	
350V-36-EM	350 eBusiness Messaging Sys - 36 ports, 1500 seats	\$194,250	\$19,440	
350V-48-EM	350 eBusiness Messaging Sys - 48 ports, 2100 seats	\$246,750	\$21,600	
350V-60-EM	350 eBusiness Messaging Sys - 60 ports, 2700 seats	\$304,500	\$23,760	
350V-72-EM	350 eBusiness Messaging Sys - 72 ports, 3300 seats	\$367,500	\$25,920	
350V-84-EM	350 eBusiness Messaging Sys - 84 ports, 3900 seats*	\$435,750	\$32,400	
	DID Integration			
350V-24-DID	350 eBusiness Messaging Sys - 24 ports, 900 seats	\$141,750	\$17,280	
350V-36-DID	350 eBusiness Messaging Sys - 36 ports, 1500 seats	\$194,250	\$19,440	
350V-48-DID	350 eBusiness Messaging Sys - 48 ports, 2100 seats	\$246,750	\$21,600	
350V-60-DID	350 eBusiness Messaging Sys - 60 ports, 2700 seats	\$304,500	\$23,760	
350V-72-DID	350 eBusiness Messaging Sys - 72 ports, 3300 seats	\$367,500	\$25,920	
350V-84-DID	350 eBusiness Messaging Sys - 84 ports, 3900 seats*	\$435,750	\$32,400	
	T1 Integration			
350V-24-T1	350 eBusiness Messaging Sys - 24 ports, 900 seats	\$141,750	\$17,280	
350V-36-T1	350 eBusiness Messaging Sys - 36 ports, 1500 seats	\$194,250	\$19,440	
350V-48-T1	350 eBusiness Messaging Sys - 48 ports, 2100 seats	\$246,750	\$21,600	
350V-60-T1	350 eBusiness Messaging Sys - 60 ports, 2700 seats	\$304,500	\$23,760	
350V-72-T1	350 eBusiness Messaging Sys - 72 ports, 3300 seats	\$367,500	\$25,920	
350V-84-T1	350 eBusiness Messaging Sys - 84 ports, 3900 seats*	\$435,750	\$32,400	
* A 84 port 350 system requires a second cabinet which is included in the price. The second cabinet used is 350-CAB2-WPSR, which DOES include power supply redundancy.				
	Octel 350 Cabinet #2 Options			
350-CAB2-WPSR	350 Cabinet #2 w/Pwr Supply Redun	\$35,175	\$4,320	
350-CAB2	350 Cabinet #2	\$32,288	\$4,320	
	Languages			
	Primary			
LG-AMEENG-PRI	American English	\$0	\$108	
LG-AMESPA-PRI	American Spanish	\$0	\$108	

LG-CANFRE-PRI	Canadian French	\$0	\$108	
	Multilingual Prompts			
LG-AMEENG-SEC	American English	\$3,640	\$108	
LG-AMESPA-SEC	American Spanish	\$3,640	\$108	
LG-CANFRE-SUS	Canadian French	\$3,640	\$108	
LG-TDDENG-SEC	TDD/TTY [American English]	\$613	\$108	
	Multilingual Prompts via Tape			
L-AMENGSEC-TAPE	American English	\$3,640	\$108	
L-AMSPASEC-TAPE	American Spanish	\$3,640	\$108	
L-CAFRESUS-TAPE	Canadian French	\$3,640	\$108	
L-TDDENGSEC-TAPE	TDD/TTY [American English]	\$613	\$108	
	Port Cards/Port Licenses (COD)			
	Octel Overture 350:			
	Line Card:			
LINE-UDLC-350	12 Port Universal Digital Line Card (UDLC)	\$19,338	\$108	
	TICs & PICs			
TIC-ANALOG-12	12 Port Analog TIC	\$14,648	\$1,080	
TIC-T1-24	24 Port T1 TIC	\$29,295	\$1,080	
350-PIC-A	12 Port PIC-A for Lucent PBX Integ.	\$16,415	\$1,080	
350-PIC-N	12 Port PIC-N for NorTel PBX	\$16,415	\$1,080	
IG-MARN-FB	Lucent Integration Feature Bit	\$0	\$108	
	Drives/Message Storage License/GMR (COD)			
	Octel Overture 350			

	OctelAccess Server Software			
OAS-SW	OctelAccess Server Software (aftermarket only)	\$3,063	\$216	
	• Octel Visual Messenger requires OctelAccess server software.			
	Octel Access Software Upgrade			
OAS-SW-UPG	Octel Access Server Software <i>(Upgrade from 2.X to 3.X)</i>	\$3,150	\$216	
	www.messenger CD ROM upgrade			
WWW-UPG	www.messenger CD ROM (Not available at this time)	\$0	\$432	
	Octel Designer and Octel Software Solutions			
	Octel Designer Custom Fax			
OD-CUSTOM-FAX	Octel Designer Custom Fax Software	\$1,330	\$108	
	Octel Designer Value Packs			
350-OD1X-ALL	Octel Designer Value Pack for 350 <i>(Includes 64 Application Licenses and OD Custom FAX software)</i>	\$21,823	\$540	
	Octel Access Server Software			
APP-EMAIL-RDR	MailPath CD-ROM	\$24,500	\$4,320	
APP-MOBILE	MobilePath Application	\$28,875	\$4,320	
	Octel Defined Applications - Professional Services			
	Octel Defined Applications			
CS-ODAPP-VIA	The Via Group, Design Partner Custom/Template Application*	\$0	\$0	
CS-ODAPP-VO	1 Voice Ltd, Design Partner Custom/Template Application*	\$0	\$0	
	*Manually Rated			
	Design Partner Identifier			

CS-ODAPP-MU	Octel Design Partner, Mutare Software*	\$0	\$108	
DP-OTHER	Octel Design Partner, Other*	\$0	\$108	
	*Manually Rated			
	Octel Defined Applications - Design Partner Program			
	All Octel Defined Applications are manually rated			
	Integration Hardware and Software Options			
	ERICSSON MD110 Integration			
	Includes RS232 Integration			
	Software and Cables			
IG-350-MD110	Octel Overture 350	\$3,640	\$1,080	
	Fujitsu 9600 Integration			
	Includes RS232 Integration			
	Software and Cables			
IG-350-FUJ9600	Octel Overture 350	\$3,640	\$1,080	
	In-Band Integration			
IG-350-INBAND	Octel Overture 350	\$3,640	\$1,080	
	Lucent Integration Package			
IG-350-VB-ATT	Octel Overture 350*	\$0	\$1,080	
	<i>For use with Lucent System 75, Definity Gen I,</i>			
	<i>Gen II, and Gen III PBXs. Includes Voicebridge II,</i>			
	<i>In-Band, RS-232 Integration Software and Cables.</i>			
	<i>(up to 24 channels per VBII)</i>			
	<i>*Use FLT-A or PIC-A instead of Voicebridge for all new system orders</i>			
	No longer available			
	NEC Integration			
	Includes RS232 Integration			
	Software and Cables			
IG-350-NEC	Octel Overture 350	\$3,640	\$1,080	
	NorTel Telecom Analog Integration Package (AMID)			
	Includes RS-232 Integration Software and Cables.			
	12 - Channel			
IG-350-NT-A12	Octel Overture 350	\$4,375	\$1,080	
	24 - Channel			

IG-350-NT-A24	Octel Overture 350	\$6,195	\$1,080	
	NorTel Telecom Digital Integration Package (DMID)			
	<i>Includes RS-232 Integration Software and Cables.</i>			
	12 - Channel			
IG-350-NT-D12	Octel Overture 350	\$5,460	\$1,080	
	24 - Channel			
IG-350-NT-D24	Octel Overture 350	\$7,525	\$1,080	
	12 - Channel Expansion Kit (Note 3)			
IG-350-D12-EXP	Octel Overture 350	\$5,460	\$1,080	
	<i>*Use FLT-N instead of DMID for all new system orders</i>			
	Siemens Integration Package for non-9006			
	<i>Includes PID/R, RS-232 Integration Software and</i>			
	<i>Cables. (PID/R - 24 channels)</i>			
IG-350-PIDR	Octel Overture 350	\$3,640	\$1,080	
	Siemens Integration Package for 9006			
	<i>Includes PID/R, RS-232 In-Band Integration Software,</i>			
	<i>Cables, and 9006 EPROM kit. (PID/R - 24 channels)</i>			
IG-350-9006	Octel Overture 350	\$3,640	\$1,080	
	SMDI Integration Package			
IG-350-SMDI	Octel Overture 350	\$3,640	\$1,080	
	Additional Options			
	For the Octel Overture 350			
IG-350-MSA	Multi Switch Access (MSA)	\$3,640	\$1,080	
	<i>(Must order an ACP card unless customer already has one)</i>			
350-ACP	ACP Card	\$7,280	\$432	
	<i>(Required to operate MSA and/or MTA)</i>			
	<i>Cables required w/ MSA* (Order 1 - 16):</i>			
350-SMT-25-C	25 Ft (direct-connect)	\$315	\$108	
350-X25CM-25-C	25 Ft (modem-connect)	\$315	\$108	
	<i>*When MSA is supporting multiple PBXs</i>			
	Applications Software Options			

	*AMIS Analog Networking			
350-AMIS	Octel Overture 350	\$6,073	\$864	
	<i>Administered AMIS requires two features: AMIS Analog Networking & Octel Analog Networking</i>			
	*Announcement Mailbox			
350-ANNCE-MB	Octel Overture 350	\$6,073	\$432	
	*Application Access			
350-PC-AGENT	Octel Overture 350	\$6,073	\$864	
	*Aria Digital Networking			
350-DNET	Octel Overture 350	\$9,713	\$864	
	<i>Requires Octel Analog Networking</i>			
	Aria LAN Card			
350-LAN	Octel Overture 350	\$9,713	\$864	
	<i>Includes LAN card, cables & wrench</i>			
	Bulletin Broadcast Mailbox			
350-BULLETIN	Octel Overture 350	\$6,073	\$432	
	Conference Mailbox			
350-CONF-MB	Octel Overture 350	\$6,073	\$864	
	*Extension Mailbox/Campus Messenger			
350-EXTN-MB	Octel Overture 350	\$12,128	\$864	
	*Fax on Demand			
350-FAXRESP	Octel Overture 350	\$12,128	\$864	
	*OctelForms (Voice Forms)			
	<i>(SDM is required)</i>			
350-VFORMS	Octel Overture 350	\$12,128	\$1,728	
	OctelForms (DTMF Forms)			
	<i>(SDM is required)</i>			
350-DFORMS	Octel Overture 350	\$24,255	\$2,592	
	* Denotes Feature Bit Only			
	*Octel Index I			
	<i>(Includes 10 Communities, 10 Attendant Schedules, and Selective Send)</i>			

	Octel Overture 350			
	Standard on all new systems and migrations			
	Standard on all new systems and migrations			
	*Octel Index II			
	(Includes 4000 Communities, 4000 Attendant Schedules, and Selective Send)			
350-INDEX-2	Octel Overture 350	\$6,073	\$2,592	
	*OctelNet Networking			
350-NET	Octel Overture 350	\$6,073	\$864	
	*Single Digit Menus (with Voice Bulletin Boards)			
	(Standard on new systems and migrations)			
350-SDM	Octel Overture 350	\$12,128	\$864	
	* Denotes Feature Bit Only			
	System Management Tools			
350-CDR-70-PC	Octel Overture 350	\$6,073	\$864	
	PC/CDR Upgrades/Updates***			
SW-CDR-2XT3X	PC/CDR Update - (Rel 2.X to latest)	\$1,820	\$432	
SW-CDR-UPG	American English	\$0	\$108	
	*Online CDR - (CDR Secondary)			
----	Octel Overture 350	\$0	\$108	
	DecisionPro - Primary Package			
350-DPRO-PP	Octel Overture 350	\$4,253	\$864	
	*DecisionPro - Multi-Site Package			
350-DPRO-M	Octel Overture 350	\$2,433	\$864	
	DecisionPro - Additional PC User			

DPRO-SOFT-MAN	Octel Overture 350	\$1,820	\$432	
	DecisionPro Upgrades****			
DPRO--UP2.0-2.6	DecisionPro 2.6 upgrade from D-Pro 2.0	\$735	\$432	
DPRO--UP2.5-2.6	DecisionPro 2.6 upgrade from D-Pro 2.5	\$123	\$432	
	* <i>Denotes Feature Bit Only</i>			
	** <i>Includes Online CDR functionality</i>			
	*** <i>The PC/CDR upgrade and update packages include the required software on 3.5" diskettes and the new PC/CDR Manual (hard copy).</i>			
	**** <i>DecisionPro 1.X may NOT upgrade to DecisionPro 2.6. Purchase new DecisionPro 2.6.</i>			
SW-MONITOR-MB	* Monitor Mailbox****	\$613	\$108	
SW-PW-RESET	* Password Reset**	\$613	\$108	
SW-SKIP-PW	* Skip Password**	\$613	\$108	
	System Backup and Restore via DDS2 Tape			
350-SBU	Octel Overture 350	\$7,263	\$432	
	System Backup and Restore via DDS3 Tape			
350-SBU-DDS3	Octel Overture 350	\$7,893	\$432	
	<i>(Includes feature bit, tape backup unit, five 4GB tapes & two cleaning cartridges)</i>			
SBU-TAPE-KIT	Spare Tape Kit for System Back-Up <i>Tape Unit (ARIA 1.1 & above)</i> <i>(Includes five 4GB tapes & two cleaning cartridges)</i>	\$315	\$108	
	* <i>Denotes Feature Bit Only</i>			
	** <i>Monitor Mailbox, Password Reset and Skip Password agreement must be signed by the customer and received by Customer Administration Department.</i>			
	Additional Options for the Octel Overture 350:			
350-MTA	Multiple Terminal Access (MTA)	\$6,073	\$108	
350-ACP	Must order ACP Card if customer does not already have one.	\$7,280	\$108	

	Cables required with MTA (Order 1 - 7):			
350-SMT-25-C	25 Ft (direct-connect)*	\$315	\$108	
350-X25CM-25-C	25 Ft (modem-connect)	\$315	\$108	
	* <i>This is the default cable if none specified.</i>			
	Octel Overture 350 Redundancy Options			
	Power Supply Redundancy*			
350-CAB1-REDUN	Cabinet #1 Power Supply Redundancy*	\$16,380	\$1,080	
	Includes:			
	(1) 5 Volt DC Power Supply			
	(1) 12 Volt DC Power Supply			
	* <i>New/Migration 350 systems cabinet #1 include PSR as standard.</i>			
350-CAB2-REDUN	Cabinet #2 Power Supply Redundancy	\$9,345	\$1,080	
	Includes:			
	(1) 5 Volt DC Power Supply			
	File/CPU Redundancy			
350-SBR	StandBy Redundancy Software	\$12,128	\$432	
	<i>(includes software and connectivity hardware;</i>			
	<i>purchase redundant hardware separately below)</i>			
	StandBy Redundancy Hardware			
	<i>(order 2 File cards, 1 CPU, second cabinet)</i>			
CPU-350	CPU (ARIA 1.1 and above)	\$12,128	\$216	
FILE-350	File Card	\$13,353	\$216	
	Second Cabinet with			
350-CAB2-WPSR	Power Supply Redundancy	\$35,175	\$4,320	
350-CAB2	Second Cabinet*	\$32,288	\$4,320	
	<i>(req'd for CPU/File redundancy)</i>			
	<i>(do not order if customer already has a two cabinet system)</i>			
	* <i>If Cab 1 has power supply redundancy. Do NOT order this cabinet. Select 350-CAB2-WPSR.</i>			
	<i>For a fully redundant system, the final configuration must contain 4 File cards and 2 CPUs. A second</i>			

	<i>cabinet is required for CPU/ File redundancy. Nonredundant systems are configured with 1 CPU and 2 File cards.</i>			
	Peripheral and Additional Hardware Options			
PERP-TERMINAL	System Manager's Terminal <i>(Includes direct connect terminal and printer cable)</i>	\$1,925	\$216	
PERP-PRINTER	System Manager's Printer	\$1,925	\$216	
	Cables for Octel Overture 350 System Manager's Terminal			
	<i>Standard RS-232 - 25 ft. Direct-Connect</i>			
350-SMT-25-C	(DB25 RA/DB25, 15-P) <i>Special RS-232 - 7 ft. Modem-Connect</i>	\$315	\$54	
350-SMTCM-25-C	(DB25RA/DB25)	\$315	\$54	
	System Software Release Upgrades and Updates			
SWU-0116	Aria 1.X to A3.X Software Upgrade	\$10,308	\$2,592	
SWU-0118	Aria 2.X to A3.X Software Upgrade	\$6,668	\$1,944	
SW-UPDT-3.X	Aria 3.X Software Updates	\$0	\$864	
	Maintenance Coverage			
	Octel 350 is priced for maintenance on a per cabinet and per port basis. The price per port is \$5.60 per month.			
	The cabinet price per month is as follows:			
	Octel 350 w/ one cabinet is \$914.00 per month			
	Octel 350 w/ two cabinets is \$1197.00 per month			

Mitel Networks, Inc.

Manufacturer's Price List with Discount

Manufacturer: Various
Model: Misc. Hardware

Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$)/month
	Miscellaneous Hardware, Cable, Electric			
Alpha-CFR1000-RM	Alpha 1000 UPS - Rack Mt	1274.00	216.00	
Alpha-CFR1500-RM	Alpha 1500 UPS - Rack Mount	2133.60	216.00	
Alpha-SP96-020-1	Alpha 24V Battery Pack - Rack Mount	617.00	54.00	
Alpha-EBP48A-RM	Alpha 48 Volt battery Pack - Rack Mt	927.50	54.00	
HP-J4097B#ABA	HP 8 Port 10/100 Ethernet Switch	137.00	21.53	
Multi-Lock	Mul-T-Lock Dead Bolt	550.00	0.00	
VoiceSingleCableRun	Cat-5 E - Voice Cable Run, 150 ft	199.50	1076.60	
DataSingleCableRun	Cat-5 E - Data Cable Run, 150 ft	199.50	1076.60	
VoiceDataCableRun	Cat-5 E - Voice/Data Cable Run, 150 ft	399.00	1076.60	
DualDataCableRun	Cat-5 E - Dual Data Cable Run, 150 ft	399.00	1076.60	
MDF	MDF Material	1384.00	0.00	
120VAC	120 Electric Duplex Outlet	0.00	1800.00	
220VAC	220 Electric Duplex Outlet	0.00	1800.00	
F34158	Cisco Aironet with Nema enclosure	2374.50	1076.60	
Permits	Permits	63.00	0.00	
12816-703	Power strip 19in.	95.20	54.00	
	Channel Service Units			
72561	Kentrox DataSmart T1 MAX CSU/DSU	\$3,728.88	\$108	
72761	Kentrox DataSmart V.35 (D&I)	\$2,922.97	\$108	
77965	Kentrox T-Serve CSU (SF)	\$1,276.49	\$43	
77961	Kentrox T-Smart CSU (ESF)	\$2,698.69	\$43	
77995	Kentrox 24V Power Supply	\$62.06	\$108	
93015-151	Telco to CSU cable (15 ft)	\$35.96	\$108	
93015-131	CSU to PBX T1 cable (15 ft)	\$44.05	\$108	
95025-054	Kentrox V.35 Cable (D&I)	\$83.37	\$108	
95025-061	Kentrox EIA 530 Cable (D&I)	\$157.85	\$108	
017-123-21	Nexsys 1250 UPS	\$1,433.22	\$108	

032-056-21	BP417-48 48V Battery Pack	\$819.75	\$108
	Miscellaneous Hardware		
Esprit termin	Esprit 5510 Dual Host Terminal	\$515.71	\$54
Esprit keyboard	Esprit 5551 keyboard	\$94.17	\$108
WYSE150	Wyse 150 Octel Terminal	\$694.19	\$54
982001	Wyse 150 Octel keyboard	\$166.72	\$108
M184S	OKI 184 Serial Printer	\$538.13	\$108
8-1041-0025	Serial Cable/Printer - 25ft.	\$20.18	\$108
MTS-5000-001-0100	Industrial NT Platform basic	\$4,376.75	\$432
MTS-5000-002-0100	Industrial NT Platform resilient	\$5,470.94	\$432
MONITOR-17SVGA	17" SVGA Monitor	\$417.90	\$54
MONITOR-15SVGA	15" SVGA Monitor	\$276.33	\$54
KEYBOARD-101PS2	PS2 Keyboard	\$45.66	\$108
10814-201	Power strip 19", White	\$226.38	\$54
	Miscellaneous Hardware		
MOUSE-PS2	PS2 Mouse	\$19.41	\$108
PC-Sound-Card	PC Sound Card	\$172.99	\$108
PC-Speakers	PC Speakers	\$40.69	\$54
Laser-Printer	HP Laser Printer	\$687.49	\$108
PC-NIC-Card	PC NIC Card	\$147.60	\$108
966333	Long Line Cord	\$1.51	\$108
966341	Long Handset Cord	\$6.06	\$108
93025-121	T1 cable 25 ft.	\$45.76	\$108
MCS-CAB-001-0100	RS-232 Cable Kit	\$17.94	\$108
93025-141	ISDN cable 25 ft.	\$50.44	\$108
933559-20	25 Pair Cable	\$12.83	\$108
HM12	PLANTRONICS Module	\$120.19	\$108
H81	- Tristar Contour headset	\$115.76	\$108
H91	- Encore Wireband SES	\$111.58	\$108
H101N	- Encore Binaural	\$154.35	\$108
BP2AKIT		\$659.52	\$216
BP-4AKIT	Powerfail 4 line	\$451.96	\$216
LDM419	Gandalf MSAN Modem	\$1,338.63	\$54
48383203	Chatsworth Rack 23"x7'	\$409.50	\$216
11164-223	Chatsworth Shelf - 3/rack	\$164.50	\$108
12086-223	Chatsworth Shelf Brace	\$161.18	\$108
	Miscellaneous Hardware		
10562001	Chatsworth Rack Brace	\$29.79	\$108
SB-584	Saunders earthquake bracing	\$73.33	\$216

CR3642W	PEPCO rack 36"x42" (white)	\$617.05	\$108
9180-003-045-NA	MicroLight Wall Mount	\$358.75	\$108
9400-200-144-NA	SX2000 Stacking Brackets	\$331.84	\$108
V11	1-Msg/1L/32sec [1]	\$676.17	\$108
V22	2-Msg/2L/32s, [2]	\$968.63	\$108
MMU2-62RAB	6-Msg/6L/64s, remote [6]	\$3,784.81	\$216
28060 (up to 64L/128min)	XMU-L-A Chassis - AC	\$3,488.85	\$432
28930	XMU memory module	\$1,811.69	\$108
27160	XMU 8L Passive Card [8]	\$1,973.13	\$108
Add'l Memory>	32s for SMU,DMU,MMU2	\$179.38	\$108
WYSE150	Wyse 150 Terminal	\$694.19	\$54
WYSE55	Green Wyse terminal (no keyboard)	\$532.18	\$54
225342	14.4 Modem External	\$109.27	\$108
3CP325687C	Internal 56K Modem	\$164.82	\$108
PCANYWHR32-HOST	PC Anywhere Host	\$145.30	\$54
M184S	Okidata serial printer	\$538.13	\$108
982001	Wyse 150 Keyboard	\$166.72	\$108
	Miscellaneous Hardware		
CT2-512-14.4	2 Port Crytical I 512k w/14.4	\$2,439.50	\$216
CT4-512-14.4	4 Port Crytical I 512k w/14.4	\$3,318.44	\$216
CT-TA	Temperature sensor	\$143.50	\$54
057-1337-000	Octel 250 Alarm Cable	\$104.07	\$108
501833-3	Amp 3M fiber cable (4m)	\$23.12	\$108
	Battery Backup Equipment		
CFR600XT	Alpha CFR 600 UPS extended run	\$1,357.51	\$216
CFR1000	Alpha CFR 1000 UPS	\$1,853.57	\$216
CFR-1500	Alpha CFR 1500 UPS	\$2,530.99	\$216
CFR-2000	Alpha CFR 2000 UPS	\$3,142.65	\$432
CFR-2500	Alpha CFR 2500 UPS	\$3,429.65	\$432
CFR-3000	Alpha CFR 3000 UPS	\$4,409.04	\$432
CFR-5000	Alpha CFR 5000 UPS	\$6,879.04	\$432
EBP24A	Alpha 24V Battery Pack	\$556.69	\$54
EBP24C	Alpha 24V Battery Pack	\$996.15	\$54
EBP24E	Alpha 24V Battery Pack	\$1,630.97	\$54
EBP48A	Alpha 48V Battery Pack	\$1,005.94	\$54
	Battery Backup Equipment		

EBP48E	Alpha 48V Battery Pack	\$1,630.97	\$54
EBP48M	Alpha 48V Battery Pack	\$1,660.30	\$54
AWM600	UPS 600VA 110 AC wallmount	\$927.96	\$216
WBP	Battery pack wallmount	\$420.19	\$54
RST48/50	48V50Amp Power Supply	\$3,593.50	\$216
XRT-1000	Minuteman XRT-1000	\$1,135.45	\$216
XRT-600	Minuteman XRT-600	\$986.56	\$216
BP1	Minuteman BP1	\$1,056.53	\$54
PRO-1000	Minuteman Pro 1000	\$610.31	\$216
PRO-650	Minuteman Pro 650	\$413.44	\$216
PRO-420	Minuteman Pro 420	\$258.67	\$216
	Cable/Material		
502144-1	62.5 Micron Fiber 1 Meter	\$17.85	\$27
502144-2	62.5 Micron Fiber 3 Meter	\$19.34	\$27
502144-3	62.5 Micron Fiber 5 Meter	\$20.84	\$27
502144-4	62.5 Micron Fiber 6 Meter	\$21.89	\$27
502144-5	62.5 Micron Fiber10 Meter	\$23.38	\$27
933901	100PR Inside Cable	\$1.28	\$2
933903	50Pr Inside Cable	\$0.68	\$2
	Cable/Material		
933904	25Pr Inside Cable	\$0.30	\$2
100PR-TEFLON	100Pr Teflon Riser	\$2.71	\$4
966299	25Pr Teflon Riser	\$0.49	\$4
4PR-TEFLON	4Pr Teflon Cable	\$98.00	\$2
933929	100Pr Bk w/cover	\$70.91	\$162
933482	50Pr Block	\$7.32	\$108
933942	50Pr Block w/cover	\$43.94	\$54
933926	25Pr Block	\$21.26	\$54
933927	25Pr Block w/cover	\$35.75	\$54
9401-000-022-NA	T/R Cable (8 Pin to Amp)	\$43.59	\$0
AT216-6	Wall Jacks	\$1.93	\$27
SE625B34	Duplex jacks	\$3.45	\$27
55053-503	19" rack x 7 ft. clr	\$204.49	\$216
MCC48WRM19	Hubbell Wall cabinet 48" x 19"	\$174.13	\$216
966394	10 pair protector housing	\$118.00	\$54
966395	25 pair protector housing	\$317.50	\$54
966396	Protector module	\$4.90	\$0
114-100022-MOD	Patch panel, 24 pt, Cat5, 23in mount	\$189.14	\$216
115-100150-002	Rack Shelves	\$73.22	\$54
115-100300-341	Power bar w/25 ft cable	\$124.37	\$54

156-100036-005	23 in./ 7 ft. Equipment Rack	\$170.84	\$162
27360	XMU 8L Int'active Card [8]	\$2,690.63	\$54
28060	XMU-L-A Chassis - AC	\$3,488.85	\$54
28900	XMU 2 min. module	\$385.67	\$54
28910	XMU 4 min. module	\$717.50	\$54
28920	XMU 8 min. module	\$1,291.50	\$54
28940	XMU 32 min. module	\$2,968.67	\$54
28950	XMU 64 min. module	\$4,843.13	\$54
28960	XMU 128 min. module	\$8,484.44	\$54
4 PAIR	CAT 2, nonplenum, 4 pair, 24 gauge, 1000 ft roll	\$63.93	\$432
48353-203	Chatsworth Rack 19" x 7', White	\$447.81	\$108
501833-4	Fibre Optic Cable (4m)	\$25.67	\$108
51009-3	Telcom Link RICHIE	\$2,583.00	\$216
51010-9	Telcom Link CYPMS	\$2,762.38	\$216
51011-6	Telcom Link General PMS	\$2,583.00	\$216
56031050100	Smart Splitter	\$448.44	\$54
700505352	RSD blank disks - 5 pack	\$88.52	\$0
9070-00009-000	Xiox 26-100 polling software	\$7,171.41	\$108
93015-121	CSU to PBX T1 cable (15 ft)	\$35.63	\$27
933160	CAT 2, nonplenum, 3 pair, 24 gauge, 1000 ft roll	\$0.07	\$432
933906	6pr inside Cable	\$0.11	\$27
966341AS	Long Handset Cord, ash	\$3.52	\$27
966341BK	Long handset cord, black	\$3.52	\$27
966580	100pr underground Cable	\$1.54	\$432
966583	50pr underground Cable	\$1.12	\$432
AT1503EV-BU	Blue - 3 Ft	\$2.05	\$54
AT1507EV-BU	Blue - 7 Ft	4.61	\$0
AT1507-REC	Cat5 UTP Ethernet 7ft crossover cable.	\$8.42	\$27
AT1514EV-BU	Blue - 14 Ft	\$5.76	\$54
AT1514-REC	Cat5 UTP Ethernet 14ft crossover cable.	\$12.57	\$54
CDPLAY5	Sony 5-disc CD player	\$365.02	\$54
CFR1500	Alpha CFR 1500 UPS	\$2,341.92	\$216
CFR2000	Alpha CFR 2000 UPS	\$2,908.40	\$216
CFR2500	Alpha CFR 2500 UPS	\$3,173.96	\$216
CFR3000	Alpha CFR 3000 UPS	\$4,080.34	\$216
CFR5000	Alpha CFR 5000 UPS	\$6,365.49	\$216
CQ128277-B21	128MB memory upgrade for Proliant ML350 server	\$494.74	\$216
CQ166613-B21	64MB SDRAM 100MHz DIM	\$264.92	\$108
CQ313615-B21	128Mb RAM upgrade for Proliant 800 Server	\$586.71	\$324
CQ402544-B21	PCI Matrox Millenium G200 video card (8mb RAM)	\$218.84	\$216
D/120JCTPCI	12 port Dialogic Board (PCI BD)	\$4,834.17	\$108
D/240JCTPCI	24 port Dialogic Board (PCI BD)	\$8,421.67	\$108
D/480JCTPCI	48 port Dialogic Board (PCI BD)	\$13,802.92	\$108

D/480SC-2T1	48 port Dialogic Board (ISA BD)	\$13,802.92	\$108
D/4PCI	4 port Dialogic card (PCI BD)	\$1,067.29	\$108
DAT-DRIVE-OPS	DAT drive 12/24GB int SCSI PC-OPS	\$1,052.94	\$108
DAT-TAPE	DAT blank tape	\$32.67	\$0
DB9MDB25M	Serial cable, DB9 male to DB25 male, 10ft	\$19.15	\$27
DIALOG/4	4 port Dialogic card	\$887.92	\$54
DIGI4PORT	4 port digiboard	\$968.45	\$54
Esprit Terminal	Esprit 5510 Dual Host Terminal	\$515.71	\$108
Excel Software	Excel 2000	\$536.57	\$216
F1080	Fastcom 8-port Controller	\$1,191.05	\$108
GBDB25MF-25	RS-232 Male/Female 25' Cable Kit	\$15.89	\$54
INSTKITPTIMAR	Telcom Link Installation Kit	\$593.55	\$108
Laser-Printer-NW	Networkable HP laser printer	\$1,995.88	\$162
LVSS PCI	Serial Port Add On	\$54.95	\$162
M1023CM1	Spectrum 3in. Master tri-color wall sign	\$1,931.88	\$270
M1023CS1	Spectrum 3in. Slave tri-color wall sign	\$1,564.15	\$270
M12	PLANTRONICS Module	\$125.14	\$54
M184	OKI 184 Parallel Printer	\$430.50	\$162
MONITOR-19SVGA	19" SVGA Monitor	\$777.14	\$162
MUTARE-AF	Mutare Automated Fulfillment	\$25,112.50	\$108
MUTARE-AR	Mutare Auto Reminder	\$22,601.25	\$108
MUTARE-ED	Mutare Executive Desk	\$37,668.75	\$108
MUTARE-FOD	Mutare Fax On Demand	\$18,834.38	\$108
MUTARE-GD	Mutare Global Directory	\$37,668.75	\$108
MUTARE-HR-BI	Mutare HR Benefit Inquiry	\$18,834.38	\$108
MUTARE-HR-EF	Mutare HR Forms	\$10,045.00	\$108
MUTARE-HR-EV	Mutare HR Employment Ver	\$18,834.38	\$108
MUTARE-HR-PKG	Mutare HR Suite Package	\$40,180.00	\$108
MUTARE-ICR	Mutare Intelligent Call Routing	\$18,834.38	\$108
MUTARE-LOC	Mutare Locator	\$22,601.25	\$108
MUTARE-SOD	Mutare Survey on Demand	\$25,112.50	\$108
MUTARE-VSD	Mutare Virtual Service Desk	\$18,834.38	\$108
NT-SRV-UPGR	Upgr NT Wrkstn to NT Server	\$1,497.79	\$108
PC-COMNT	NT PC - commercial	\$2,066.23	\$108
PC-COMWIN95	Win95 PC - commercial	\$1,498.72	\$108
PC-OPS	NT server for Ops Man	\$4,145.33	\$108
PCOPSDAT	NT server for Ops Man	\$5,513.99	\$108
PC-OPS-HD9GB	9.1 GB SCSI HD for PC OP	\$621.74	\$108
SB-556-084-XUW	Saunders 7ft x 19in rack	\$195.46	\$162
SB596S1910-02MW	Saunders 19in shelf	\$120.28	\$54
SCD-08	Answer detection - 8 trunks	\$2,455.65	\$108
SCD-12	Answer detection - 12 trunks	\$3,307.68	\$108
SCD-16	Answer detection - 16 trunks	\$4,159.72	\$108

SCD-20	Answer detection - 20 trunks	\$4,923.85	\$108
SCD-24	Answer detection - 24 trunks	\$5,424.30	\$108
SCD-28	Answer detection - 28 trunks	\$5,835.08	\$108
SCD-32	Answer detection - 32 trunks	\$6,245.84	\$108
SCD-36	Answer detection - 36 trunks	\$6,656.62	\$108
SCD-40	Answer detection - 40 trunks	\$7,069.18	\$108
SCD-44	Answer detection - 44 trunks	\$8,193.85	\$108
SCD-48	Answer detection - 48 trunks	\$8,651.27	\$108
SCD-52	Answer detection - 52 trunks	\$9,101.49	\$108
SCD-56	Answer detection - 56 trunks	\$9,551.73	\$108
SCD-60	Answer detection - 60 trunks	\$10,001.95	\$108
SCD-64	Answer detection - 64 trunks	\$10,453.98	\$108
SCD-68	Answer detection - 68 trunks	\$10,904.22	\$108
SCD-72	Answer detection - 72 trunks	\$11,354.44	\$108
SP56KE	56.6 US Robotics External Modem	\$114.80	\$108
R66P25QC	25 pair protector housing	\$172.10	\$54
MINI4	Altrate TDD Set	\$297.06	\$162
V2952	Tuner	\$98.46	\$54
VP412A	Transformer	\$15.86	\$54
966394	Surge Protector	\$118.00	\$27
9180-305-000-NA	Power Fail Transfer	\$543.39	\$27
Sprint-0694	A/B Switch	\$17.40	\$54
18FK1	Mitsubishi Mr Slim Air Cooled AC	\$9,625.00	\$432
78859	Telenetics Secure Modem	\$774.90	\$108
Comview	IP Buffer	\$2,143.52	\$216
Comview	Dial Up Buffer	\$1,793.75	\$54
Comview	Program/Test	\$134.52	\$216
Comview	Database Set up	\$448.44	\$432
Comview	Monthly Access	\$179.38	\$0
Verizon	Installation	\$437.50	\$0
Verizon	Monthly	\$59.50	\$0
	Misc Literature & Labels		
53000340	CUSTOM APPLICATIONS HARDWARE	\$1.75	\$0
53000341	CUSTOM APPLICATIONS SOFTWARE	\$1.75	\$0
53000342	CUSTOM APPLICATIONS OPTIONAL WARRANTY	\$1.75	\$0
53000343	PER DIEM CHARGE TIER 1	\$612.50	\$0
53000344	PER DIEM CHARGE TIER 2	\$525.00	\$0
53000345	PER DIEM CHARGE TIER 3	\$437.50	\$0
53000346	OTHER	\$1.75	\$0
9146-600-361-NA	SX2000 Taske 7 User Manual	\$5,381.25	\$0
9146-610-361-NA	SX200 Taske 7 User Manual	\$5,381.25	\$0

9150-953-242-NA	NuPoint User Cards	\$4.48	\$0
9180-300-000-NA	Dees 8 circuit Power Fail Transfer Unit	\$896.88	\$0
9109-953-036-NA	Superset 410 Quick Ref. Eng.	\$3.59	\$0
MD461-NA-01	Superset 410 Quick Ref. Eng.	\$3.59	\$0
10800	50 grey Superset 4001 labels	\$44.85	\$0
10810	50 grey Superset 4015 labels	\$44.85	\$0
10820	50 grey Superset 4025 labels	\$44.85	\$0
10830	50 grey Superset 4150 labels	\$44.85	\$0
10840	25 Superset PKM48 labels	\$44.85	\$0
11202	DESI label creation CD	\$44.85	\$0
	Additional Cabling Hardware		
	NOTE: ALL LABOR FOR CABLING HARDWARE BELOW WILL BE QUOTED ON A CASE BY CASE BASIS USING THE CONTRACTED LABOR RATE AND/OR PRE-VAILING WAGE. THIS IS DUE TO THE FACT THAT CABLING WORK IS SITE SPECIFIC.		
	Backbone		
25 pair #24 Cat 3 Plenum	25P, Cat 3 Cable, White Voice Grade	1.13	\$0
50 pair #24 Cat 3 Plenum	50P, Cat 3 Cable, White Voice Grade	2.41	\$0
100 pair #24 Cat 3 Plenum	100P, Cat 3 Cable, White Voice Grade	4.65	\$0
12-F 62.5/125 Plenum MIC	12-F 62.5/125 Plenum MIC	1.80	\$0
12-F 62.5/125 Indoor/Outdoor	12-F 62.5/125 Indoor/Outdoor	1.79	\$0
4-F 62.5/125 Plenum MIC	4-F 62.5/125 Plenum MIC	0.74	\$0
95-000-40	SC Conn. 62.5/125 Comp. Prepolished Stub. Unicam	12.73	\$0
CCH-01U	1U Rack MT Fiber Rack Mount Encl. (2) six-dup fib panels (24 fibers)	214.01	\$0
CCH-02U	2U Rack MT Fiber Rack Mount Encl. (4) six-dup fib panels (48 fibers)	263.09	\$0
CCH-CP12-91	6 Port Panel SC Dup MM Loaded	64.58	\$0
CCH-CP06-91	3 Port Panel SC Dup MM Loaded	\$54.95	\$0
	MDF/IDF		
55053-503	Standard Relay Rack. 84"H x 19"W x 6"D Clear.	\$175.00	\$0
11730-503	Channel Cable Mgmt Rack. Section Vertical 3" Wide.	\$326.11	\$0
11348-719	Wall Mount Rack 36"H x 19"W x 18"D	433.33	\$0
10622-010	Grounding Kit 10"x4" Busbar Kit w/Hardware.	110.24	\$0
DP245E88110U	24-Port Patch Panel 110-MOD 8W8P Cat 5E Black	167.21	\$0
DP485E88110U	48-Port Patch Panel 110-MOD 8W8P Cat 5E Black	332.43	\$0
WMPS	1 U Wire Management Panel Horiz. (front & rear management)	\$65.10	\$0
WMP1	2 U Wire Management Panel Horiz. (front & rear management)	\$85.47	\$0
P110KB1005	110 KIT WITH C5 Backbone 100 Pair VOICE BACKBONE TERMINATION	35.11	\$0

P110KB3005	110 KIT WITH C5 Backbone 300 Pair VOICE BACKBONE TERMINATION	98.83	\$0
P110KB1004	110 KIT WITH C4 Horizontal 100 Pair VOICE STATION TERMINATION	31.64	\$0
P110KB3004	110 KIT WITH C4 Horizontal 300 Pair VOICE STATION TERMINATION	94.86	\$0
P110JTW-X	Jumper thru with legs	10.36	\$0
CPEV-04-NW	Voice consolidation Point Enclosure (IDF Voice cabinet) NOTE: 3 WEEK SHIPPING TIME	\$809.66	\$0
	MDF/IDF Ladder Racking		
10250-712	Ladder Tray 12" wide 11' 11.5" long Black	102.32	\$0
11421-712	12" Wide Wall Angle Support Kit Black	\$23.19	\$0
11746-712	12" Wide Triangular Bracket Black	46.02	\$0
11310-003 * buy in pairs*	Threaded Ceiling Kit for Cable Runway (bag bracket & 6ft rod)	30.88	\$0
11301-011	Cable Runway Butt Splice Kit	9.99	\$0
11302-011	Cable Runway Splice Kit	10.42	\$0
10595-712	Mounting Plate 9", 12" Black	36.93	\$0
10642-001	End Caps Black	7.41	\$0
10683-001	Cable Mgmt Vert Cable Loop Black	26.69	\$0
11299-001	Splice Kit Gold	31.06	\$0
11308-001	J Bolt Kit Runway to Wall Support	4.69	\$0
11312-712	Support Bracket 6" to 12"	66.93	\$0
11374-703	Rack Section Vert 84"H x 6"W x 6.38"D Black	433.33	\$0
11680-719	Wall Mount Cabinet 41"H x 24.3"W x 14"D 19"Mgt	1337.81	\$0
12176-501	Patch Panel Bar Clear	39.87	\$0
16302-001	Splice - Kunction Kit	11.90	\$0
40604-001	Installation Kit for Concrete Floor	23.24	\$0
10822-712	90 Degree E-Bend 12" Black	130.25	\$0
	Work Area		
Telephone Lock Box Ivory	Telephone Lock Box	94.06	\$0
630B8	Stainless Steel Telephone Wall Plate (used with lock box or wall mount ph)	15.92	\$0
V5744	V500/700 Series Raceway Metallic 2.75" SG Switch/Rec Box	18.54	\$0
V5745	V500/700 Series Raceway Switch & Recept Box 1.75" Ivory	7.93	\$0
V5748	V500/V700 Series Single Gang Surface Box (1 per Location)	7.80	\$0
CJ5E88TBU	1-P Mod Jack IDC 8W8P Blue (VOICE JACKS)	5.73	\$0
CJ5E88TRD	1-P Mod Jack IDC 8W8P Red (DATA JACKS)	5.73	\$0
CFPL3EI	3-Port Classic Series Faceplate (Electric Ivory)	2.64	\$0
CSGLLC-L	Replacement Label/Cover Kit For Faceplates	14.06	\$0
CMBEI-X	Mini-Com Blank Module (1 per duplex outlet, 2 per single outlet)	3.11	\$0
EFPT-1	Laser Labels for Executive Plate Series 1000 pack	62.08	\$0
CIPIW-C	Phone Icon White 100 pack	12.15	\$0
CIDIW-C	Computer Icon White 100 pack	12.15	\$0

	4 Strand Fiber termination in Work Area			
CBXF6EI-A	MultiMedia 6 Port Surface Mount Box Ivory	18.18	\$0	
CMDSCEI	SC insert for Adapter (2 per Fiber drop)	17.69	\$0	
	Horizontal Area			
4 pair #24 Cat 5E Plenum #1585A	24-4p UTP CMP Cat5E White REELS	287.15	\$0	
4 pair #24 Cat 5E Plenum #1585A	24-4p UTP CMP Cat5E Blue REELS	287.15	\$0	
4 pair #24 Cat 5E Plenum #1585A	24-4p UTP CMP Cat5E White BOXES	287.15	\$0	
4 pair #24 Cat 5E Plenum #1585A	24-4p UTP CMP Cat5E Blue BOXES	287.15	\$0	
4/pr #22 T1 shielded	4/pr #22 T1 shielded	877.28	\$0	
SE-625A28SB-50 ()	T1 Termination (RJ48x)	5.64	\$0	
	V700 Raceway and Boxes			
V700	V700 Series Raceway Metallic 10'L Straight. Ivory	13.94	\$0	
702	V700 Series Raceway Metallic Plated Blushing	0.37	\$0	
V704	V700 Series Raceway Metallic 5/8" Strap	0.50	\$0	
V706	V700 Series Connection Cover, Ivory	0.54	\$0	
V711	V700 Series Raceway Metallic 90 deg. Flat elbow Ivory	1.91	\$0	
V712	V700 Series 45 degree. Flat elbow, Ivory	6.87	\$0	
V717	V700 Series Raceway Metallic Int. Elbow Fitt. Ivory.	2.58	\$0	
V718	V700 Series Raceway Metallic Ext. Elbow Fitt. Ivory	2.25	\$0	
V5700F	V500/700 Series Flexible Section	21.66	\$0	
5701	V500/700 Series Coupling	0.48	\$0	
V5703	V500/700 Series Raceway Met. Supporting Clip Ivory	0.50	\$0	
5709	V500/700 Series Ground Clamp	5.76	\$0	
5709GC	V500/700 Series Grounding Connector	4.39	\$0	
V5711LH	V500/700 Series 90 Degree Int. Twisted Elbow, Left, Ivory	4.74	\$0	
V5711RH	V500/700 Series 90 Degree Int. Twisted Elbow, Right, Ivory	4.74	\$0	
V5715	V500/700 Series Tee, Ivory	4.33	\$0	
V5744	V500/700 Series Raceway Metallic 2.75" SG Switch/Rec Box	18.54	\$0	
V5745	V500/700 Series Raceway Switch & Recept Box 1.75" Ivory	7.93	\$0	
V5748	V500/700 Series Single Gang Recticle Box Ivory	7.80	\$0	
V5785	V500/700 Series Raceway Combination Connect. Ivory 1.75" Deep	3.87	\$0	
V5786	Adjustable Offset Connector	10.57	\$0	
	V2100 Raceway			
V2100B	V2100 Series 10'L Metallic Raceway, Base, Ivory	21.03	\$0	
V2100C	V2100 Series 5'L Metallic Raceway, Cover, Ivory	6.05	\$0	
2100WC	V2100 Series Plated Wire Clip 100 pk	0.56	\$0	

2101A	V2100 Series Rigid Coupling Plated	2.87	\$0
V2003	V2003 Series Supporting Clip	1.50	\$0
V2110A	V2100 Series Entrance End Fitting Ivory	6.41	\$0
V2110B	V2100 Series Blank End Fitting Ivory 5 pk	2.83	\$0
V2111	V2100 Series 90 Degree Flat Elbow Ivory	7.28	\$0
V2115	V2100 Series Tee Fitting Ivory	9.95	\$0
V2117TC	V2100 Series Internal Corner Coupling Ivory	5.76	\$0
V2118A	V2100 Series External Corner Coupling Ivory	11.38	\$0
	V3000 Raceway		
V3000B	V3000 Series 10'L Metallic Raceway, Base, Ivory	32.69	\$0
V3000CE	V3000 Series 5'L Metallic Raceway, Cover, Ivory	8.54	\$0
G3000WC	3000 Series Wire Clip (Plated)	1.58	\$0
G3001	3000 Series Coupling	3.12	\$0
V3001A	V3000 Series Galv. Rigid CPLG 3000	6.22	\$0
V3003	V3000 Series Supporting Clip	3.45	\$0
V3006E	V3000 Series Cover Clip	1.10	\$0
G3008C	3000 Series C-Hanger	6.72	\$0
V3010AE	V3000 Series Entrance End Fitting, Ivory	10.47	\$0
V3010B	V3000 Series STL Blank End FTG 3000 Ivory	3.08	\$0
V3010C	V3000 Series STL Ent. END FTG 3000 Ivory	13.25	\$0
V3011E	V3000 Series STL Flat 90D Elbow 3000 Ivory	22.70	\$0
V3015E	V3000 Series STL TEE 3000 Ivory	34.71	\$0
V3014C	V3000 Series Flush-In-Wall Box Connector, Ivory	11.15	\$0
V3017TCE	V3000 Series STL INT. Corner CPLG 3000 Ivory	12.71	\$0
V3018AE	V3000 Series Raceway Ext. Corner Coupling	19.37	\$0
G3082	V3000 Series end connector to 1-1/2" conduit	45.07	\$0
	V4000 Raceway		
V4000B-10	V4000 Series 10'L Metallic Raceway, Base, Ivory	51.61	\$0
V4000C	V4000 Series 5'L Metallic Raceway, Cover, Ivory	14.89	\$0
G4000WC	V4000 Series Wire Clip	2.56	\$0
4001A	V4000 Series Coupling	5.62	\$0
V4007C-1	V4000 Series One - Gang Device Plate, Ivory	9.23	\$0
V4010B	V4000 Series Bland End Fitting, Ivory	7.32	\$0
V4010DFO	V4000 Series Entrance End Fitting, Ivory	27.67	\$0
V4011	V4000 Series Flat Elbow, Ivory	28.34	\$0
V4015	V4000 Series Tee, Ivory	53.85	\$0
V4017	V4000 Series Internal Elbow, Ivory	18.58	\$0
V4018	V4000 Series External Elbow, Ivory	39.14	\$0
5507RJ	V4000 Series Dual RJ11 / RJ45 FacePlate Ivory	3.64	\$0

V4074A	V4000 Series Take-Off Connector (4000 to 3000)	73.79	\$0
	V6000 Raceway		
V6000B-10	V6000 Series 10' L Metallic Raceway, Base, Ivory	101.35	\$0
V6000C	V6000 Series 5' L Metallic Raceway, Cover, Ivory	17.28	\$0
G6000WC	V6000 Series Wire Clip	3.23	\$0
6001A	V6000 Series Coupling	6.10	\$0
G6011TX	V6000 Series Flat Elbow	41.49	\$0
G6001TX	V6000 Series Converter Coupling	9.53	\$0
V6006	V6000 Series Connection Cover	8.93	\$0
V6007C-1	V6000 Series Single Gang Device Plate, Ivory	9.80	\$0
G6008A	V6000 Series "C" Hanger	15.77	\$0
V6010B	V6000 Series Bland End Fitting, Ivory	10.38	\$0
V6011TX	V6000 Series Combination Flat Elbow, Ivory	41.49	\$0
V6014A	V6000 Series Connector Fitting - 2 wk. Leadtime.	69.29	\$0
V6017TX	V6000 Series Combination Int/Ext Elbow, Ivory	40.62	\$0
V6074A	V 6000 Series Take-Off Connector 90D. (6000 to 4000 series)	88.93	\$0
	Pancake Overfloor raceway 1500 / 2600		
1500-10	Base & Cover molding 2 cables (40% fill)	25.19	\$0
1511	90 Degree flat elbow	6.40	\$0
1517	90 Degree internal elbow elbow	7.00	\$0
2600-10	Base & Cover molding 7 cables (40% fill)	39.76	\$0
2611	90 Degree flat elbow	10.13	\$0
V2186	Adjustable Offset Connector	14.00	\$0
1546B	Duplex receptacle Box	17.04	\$0
CF1062EI	Duplex minin com mount for two Mini-Com/Opti-Jacks	2.64	\$0
CF1064EI	Duplex minin com mount for four Mini-Com/Opti-Jacks	2.64	\$0
	Cable Ties / Velcro Ties / Labeling Materials		
HLS1.5S-X0	Velcro Strip Ties 6" 50lb. 1.5" Bundle Dia. Black.	9.06	\$0
PLT2S-C	Cable Tie 7.4"L	16.06	\$0
PLT3S-C	Cable Tie 11.6"L	33.45	\$0
L3PP2WH	Patch Panel Identification Lables	18.01	\$0
L3EFPN2WH	Information Outlet Identification Lables	33.15	\$0
LWS-2	UTP Cable Self-Laminating Identification Lables	30.01	\$0
P110LH	110 Block Designation Lable Holder	2.26	\$0
	EMT Piping		

2-IN EMT CONDUIT	2-IN EMT CONDUIT	50.85	\$0
3-IN EMT CONDUIT	3-IN EMT CONDUIT	97.07	\$0
3 1/2 IN EMT CONDUIT	3 1/2 IN EMT CONDUIT	136.03	\$0
4-IN EMT CONDUIT	4-IN EMT CONDUIT	136.72	\$0
4" Connectors	4" Connectors	9.29	\$0
4" Coupling	4" Coupling	5.84	\$0
Conduit Support Kindoff (10 foot Length)	Conduit Support Kindoff (10 foot Length)	\$21.68	\$0
Pull Box 8"x8"6"	Pull Box 8"x8"6"	26.09	\$0
Pull Box 12"x12"x6"	Pull Box 12"x12"x6"	45.10	\$0
Pull Box 18"x18"x6"	Pull Box 18"x18"x6"	102.00	\$0
3-IN 45DEC EMT ELBOW	3-IN 45DEC EMT ELBOW	37.18	\$0
3-IN 90DEC EMT ELBOW	3-IN 90DEC EMT ELBOW	37.18	\$0
3-1/2 90 DEG EMT ELBOW	3-1/2 90 DEG EMT ELBOW	\$21.26	\$0
3-1/2 90DEG EMT ELBOW	3-1/2 90DEG EMT ELBOW	49.84	\$0
4-IN 45 DEG EMT ELBOW	4-IN 45 DEG EMT ELBOW	58.63	\$0
4-IN 90DEG EMT ELBOW	4-IN 90DEG EMT ELBOW	58.63	\$0
SCB884 SCREW COVER	SCB884 SCREW COVER	83.62	\$0
SCB18188 18 x 18 x 8 SCREW COVER	SCB18188 18 x 18 x 8 SCREW COVER	99.40	\$0
SCB12126 12 x 12 x 6 SCREW COVER	SCB12126 12 x 12 x 6 SCREW COVER	43.74	\$0
SCB6X6X6 SCREW COVER BOX	SCB6X6X6 SCREW COVER BOX	18.32	\$0
SCB12126 12 x 12 x 6 SCREW C.	SCB12126 12 x 12 x 6 SCREW C.	43.74	\$0
PL232 6500 POLY PULL LINE	PL232 6500 POLY PULL LINE	89.55	\$0
C105-3-1/2 GALV COND ST	C105-3-1/2 GALV COND ST	4.19	\$0
C105-3 GALV COND STRAP	C105-3 GALV COND STRAP	3.31	\$0
C105-4 GALV COND STRAP	C105-4 GALV COND STRAP	4.56	\$0
BU510 4-IN 105D PLSTC B	BU510 4-IN 105D PLSTC B	10.47	\$0
TC2210SC 4-IN D/C S/S C	TC2210SC 4-IN D/C S/S C	7.59	\$0
TK2210 4-IN D/C S/S EMT	TK2210 4-IN D/C S/S EMT	5.61	\$0
650 4-IN D/C S/SCR EMT CPLG	650 4-IN D/C S/SCR EMT CPLG	5.61	\$0
640 4-IN D/C S/SCR EMT CONN	640 4-IN D/C S/SCR EMT CONN	7.59	\$0
650 4-IN D/C S/SCR EMT CPLG	650 4-IN D/C S/SCR EMT CPLG	5.61	\$0
639 3-1/2 D/C S/SCR EMT CON	639 3-1/2 D/C S/SCR EMT CON	6.31	\$0
649 3-1/2 D/C S/SCR EMT CPL	649 3-1/2 D/C S/SCR EMT CPL	4.86	\$0
638 3-IN D/C S/SCR EMT CONN	638 3-IN D/C S/SCR EMT CONN	5.08	\$0
648 3-IN D/C S/SCR EMT CPLG	648 3-IN D/C S/SCR EMT CPLG	4.24	\$0
840 4-IN INS PLASTIC BUSHING	840 4-IN INS PLASTIC BUSHING	10.47	\$0
	Electrical Supplies		
	NOTE: ALL LABOR FOR ELECTRICAL HARDWARE BELOW WILL BE QUOTED		
	ON A CASE BY CASE BASIS USING THE CONTRACTED LABOR RATE AND/OR		
	PRE-VAILING WAGE. THIS IS DUE TO THE FACT THAT ELECTRICAL WORK IS		
	SITE SPECIFIC.		

1 - EMT	1" EMT - Steel Thinwall Conduit	22.92	\$0
2 - EMT	2" EMT - Steel Thinwall Conduit	50.28	\$0
3 - EMT	3" EMT - Steel Thinwall Conduit	93.53	\$0
3/4 - EMT	3/4" EMT Conduit	12.96	\$0
TK223-SC	1" D/C S/S CPLG	2.72	\$0
TC223-SC	1" D/C S/S CONN	0.57	\$0
TK226-SC	2" D/C S/S CPLG	2.21	\$0
TC226-SC	2" D/C S/S CONN	2.21	\$0
TK228-SC	3" D/C S/S CPLG	4.24	\$0
TC228-SC	3" D/C S/S CONN	5.08	\$0
AC STL 12/2 250FT COIL	ARMORED CLAD CABLE	121.69	\$0
52151-1/2	4 SQ 1-1/2D BOX	1.80	\$0
652	3/4" Compression Connector	0.53	\$0
662	3/4" Coupling	0.62	\$0
#8 wire (500 ft per roll)	#8 wire (500 ft per roll)	\$83.56	\$0
#12 wire (500 ft per roll)	#12 wire (500 ft per roll)	\$33.11	\$0
#6 wire (500 ft per roll)	#6 wire (500 ft per roll)	\$120.84	\$0
8300-OIG	8300-OIG HG DPLX 20A-125V R	36.88	\$0
5801	5801 NEMA 5-20R SINGLE REC	5.50	\$0
BR20	BR20 BRN DPLX RCPT NEMA5-20	6.63	\$0
CR20	CR20 BRN DPLX RCPT NEMA5-20	2.14	\$0

Mitel Networks, Inc.

Manufacturer's Price List with Discount

Manufacturer: Mitel Networks, Inc.
Model: Professional Services

Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
53000230	Requirements Assessment	\$161.00	\$0.00	
53000231	Systems Design	\$161.00	\$0.00	
53000232	VoIP Network Assessment	\$161.00	\$0.00	
53000233	VoIP Network Design	\$161.00	\$0.00	
53000234	VoIP Network Verification	\$161.00	\$0.00	
53000236	Project Management	\$161.00	\$0.00	
53000237	Traffic Engineering	\$161.00	\$0.00	
53000238	Advanced Applications Support	\$161.00	\$0.00	
53000239	Integration & Testing	\$161.00	\$0.00	
53000240	Voice Network Engineering	\$161.00	\$0.00	
53000241	Custom Applications Development	\$161.00	\$0.00	
53000242	Custom Applications Integration &Testing	\$161.00	\$0.00	
53000243	Custom Applications Training	\$161.00	\$0.00	
53000244	Custom Applications Documentation	\$161.00	\$0.00	
53000245	Implementation & Integration	\$161.00	\$0.00	
53000246	Training	\$161.00	\$0.00	
53000247	Custom Services	\$1.75	\$0.00	
53000235	Wireless RF Site Survey	\$1.75	\$0.00	
53000248	Travel Charges	\$1.75	\$0.00	
53000249	Per Diem Charge	\$350.00	\$0.00	
53000251	Installation - Category 2	\$161.00	\$0.00	
53000252	Training - Category 2	\$161.00	\$0.00	
53000290	VoIP Readiness Assessment Package	\$2,012.50	\$0.00	
53000340	CUSTOM APPLICATIONS HARDWARE	\$1.75	\$0.00	
53000341	CUSTOM APPLICATIONS SOFTWARE	\$1.75	\$0.00	
53000342	CUSTOM APPLICATIONS OPTIONAL WARRANTY	\$1.75	\$0.00	
53000343	PER DIEM CHARGE TIER 1	\$612.50	\$0.00	
53000344	PER DIEM CHARGE TIER 2	\$525.00	\$0.00	
53000345	PER DIEM CHARGE TIER 3	\$437.50	\$0.00	
53000346	OTHER	\$1.75	\$0.00	

Mitel Networks, Inc.

Manufacturer's Price List with Discount

LABOR RATES / ADDITIONAL LABOR / TRAINING

Part Number	Product Description	Net Eqpt Cost to State /unit	Net Labor Cost to State /unit	Unit Maint Price (\$) /month
	Labor Rate			
	All moves and change labor done by			
	MCS is done on a time and material			
	basis. Billing increments in .25 hour components.			
	Rates based on work performed Monday through Friday between the			
	hours of 8:00 AM and 5:00 PM.			
	Work performed before 8:00 AM or after 5:00 PM Monday through Friday as			
	well as anytime on Saturday will be billed at time and a half.			
	Work performed on Sundays and holidays will be billed at double time.			
	Upstate New York Area - hourly rate		\$108	
	Downstate (Metro NYC Area) - hourly rate		\$108	
	Remote Diagnostics and/or service/programming		\$108	
	Minimum Labor Charges			
	Minimum Service Call Billing		\$232	
	Emergency Expedite Fee		\$200	
	Parts Expedite Fee		\$200	
	Trip Charge (when applicable)		\$52	
	Remote Diagnostics and/or service/programming minimum		\$76	
	Prevailing Wage Policy			
	All work that MUST be performed under the			
	prevailing wage state labor laws will be charged accordingly.			
	Labor			

PM-LBR	Project Manager Labor		\$108	
	Note: All hourly training labor done by MCS is done on a time & material basis.			
	Billing increments in .25 components.			
TT-LBR	Technician Testing		\$108	
	Note: All hourly training labor done by MCS is done on a time & material basis.			
	Billing increments in .25 components.			
TELCO-LBR	Telco Interface		\$108	
	Note: All hourly training labor done by MCS is done on a time & material basis.			
	Billing increments in .25 components.			
SYSD-LBR	System Design Labor		\$108	
	Note: All hourly training labor done by MCS is done on a time & material basis.			
	Billing increments in .25 components.			
	User Training			
MB-USER	Training Labor		\$108	
	Note: All hourly training labor done by MCS is done on a time & material basis.			
	Billing increments in .25 components.			
	Professional Services			
	Note: See Professional Services worksheet for itemization of rates for services			

<u>Aggregated Sales Volume</u>	<u>Mitel % of Discount</u>
\$ 2,000,000 to \$ 4,999,999	3%
\$ 5,000,000 to \$ 9,999,999	5%
\$10,000,000 to \$24,999,999	7%
\$25,000,000 and up	10%

Mitel's total sales volume for all contract customers has reached the first discount level. Therefore, Mitel is obligated to offer a **3% Discount** on the State Contract Pricing.