

Key

New York State Office of General Services									
Group 77018 RFP 21350 - Comprehensive Telecommunications Equipment & Solutions									
Attachment C									
Cost Tables									
LOT 1									
Key Systems									
Counties:		Bronx, Kings, Nassau, New York, Organge, Queens, Richmond, Rockland, Suffolk, Westchester							
Part/Model Number (if applicable)	Description	Unit of Measure	Category / Group (identifier if applicable)	MSRP	Percentage Discount	NYS Net Price	NYS One-Time Installation per U/M (Hr, Unit, etc)	NYS Maintenance Cost per Month per U/M (Hr, Unit, etc.)	
CTX28/CIX40 Parts									
CTX28:									
CTX-GVMU-MODEM	Remote modem for GVMU	1	N/A	\$ 240.00	55.42%	\$ 107.00	\$ 30.00	N/A	
GCDU1A	CTX28 3 CO line & 8 digital telephone interface card.	1	N/A	\$ 626.00	47.12%	\$ 331.00	\$ 30.00	N/A	
GETS1A	CTX28 100base-TX Ethernet interface card.	1	N/A	\$ 143.00	47.55%	\$ 75.00	\$ 30.00	N/A	
CIX40:									
CHSU40A	CIX40 3x8 Cabinet and Power Supply Unit.	1	N/A	\$ 749.00	47.13%	\$ 396.00	\$ 135.00	N/A	
CHSU40A2	CIX40 4x8 Cabinet and Power Supply Unit.	1	N/A	\$ 869.00	54.43%	\$ 396.00	\$ 135.00	N/A	
CHSU40A2-SYS	CIX40 4x8 cabinet, system processor and power adaptor.	1	N/A	\$ 1,049.00	47.09%	\$ 555.00	\$ 135.00	N/A	
CTX28-PWR-ADPTR	120-240 VAC power adaptor for CTX28 or CIX40 cabinet.	1	N/A	\$ 117.00	7.69%	\$ 108.00	\$ 30.00	N/A	
GCDU2A	CIX40 3 Caller ID CO line and 8 digital telephone interface card.	1	N/A	\$ 626.00	47.12%	\$ 331.00	\$ 30.00	N/A	
GCOCIH1A	4-circuit analog Loop Start CO Lines with Caller ID Interface.	1	N/A	\$ 644.00	47.20%	\$ 340.00	\$ 30.00	N/A	
GCTU2A	CIX40 Processor Card.	1	N/A	\$ 749.00	47.13%	\$ 396.00	\$ 60.00	N/A	
GIPH-X1A	CIX40 8-channel IP interface card.	1	N/A	\$ 944.00	54.66%	\$ 428.00	\$ 60.00	N/A	
GSTU1A	CIX40 and CTX28 one-circuit standard telephone interface card.	1	N/A	\$ 89.00	47.19%	\$ 47.00	\$ 30.00	N/A	
GVPH1A	CIX40 4-Port Voice Processing System card.	1	N/A	\$ 1,199.00	47.12%	\$ 634.00	\$ 345.00	N/A	
HPFB-6	Battery Back-up Module for CIX40 and CTX28.	1	N/A	\$ 263.00	47.15%	\$ 139.00	\$ 30.00	N/A	
Power /Surge Protection									
UPS:									
ON1000XAU-SN	ONEAC 1000VA UPS with Power Conditioner.	1	N/A	\$ 1,844.00	35.63%	\$ 1,187.00	\$ 118.70	\$ 16.86	
ON1500XAU-SN	ONEAC 1500VA UPS with Power Conditioner.	1	N/A	\$ 2,354.00	35.64%	\$ 1,515.00	\$ 151.50	\$ 21.51	
ON2000XAU-SN	ONEAC ON2000, 2000VA ExtRun, Stand-alone UPS, Pwr.Cond.	1	N/A	\$ 3,437.00	35.58%	\$ 2,214.00	\$ 221.40	\$ 31.44	
ON400XA-WL-SNK	400VA Wallmount Extended Runtime UPS	1	N/A	\$ 1,364.00	35.63%	\$ 878.00	\$ 87.80	\$ 12.47	
ON600XA-WL-SNK	600VA Wallmount Extended Runtime UPS	1	N/A	\$ 1,541.00	35.63%	\$ 992.00	\$ 99.20	\$ 14.09	
ON700XAU-SN	ONEAC 700VA UPS with Power Conditioner.	1	N/A	\$ 1,515.00	35.58%	\$ 976.00	\$ 97.60	\$ 13.86	
ONE300XA-W-SV	ONEAC, 300VA, Wall Mount UPS, Power Cond. 1 Batt.	1	N/A	\$ 779.00	35.69%	\$ 501.00	\$ 50.10	\$ 7.11	
ONE400DA-SB	ONEAC ON400, 400VA, UPS, Power Cond.	1	N/A	\$ 812.00	35.59%	\$ 523.00	\$ 52.30	\$ 7.43	
ONE404AG-SE	ONEAC ON400, 400VA 268W, UPS, Power Cond.	1	N/A	\$ 654.00	35.63%	\$ 421.00	\$ 42.10	\$ 5.98	
ONEXBC-W-217	Battery Pack for ONEAC Wall Mount UPS.	1	N/A	\$ 455.00	35.60%	\$ 293.00	\$ 29.30	\$ 4.16	
ONXBC-417	Battery Pack for ONEAC Stand-alone UPS.	1	N/A	\$ 891.00	35.58%	\$ 574.00	\$ 57.40	\$ 8.15	
ONXBCU-417	Extended Battery Pack for ON-series ONEAC UPS.	1	N/A	\$ 891.00	35.58%	\$ 574.00	\$ 57.40	\$ 8.15	
Protectors:									
1-AP	ONEAC Model 1-AP Analog Line Protector Porta Base.	1	N/A	\$ 20.00	40.00%	\$ 12.00	\$ 1.20	\$ 0.17	
1-DP	ONEAC Model 1-DP Digital Line Protector Porta Base.	1	N/A	\$ 20.00	40.00%	\$ 12.00	\$ 1.20	\$ 0.17	
350-032	ONEAC Grounding Strap for 66 Block.	1	N/A	\$ 11.00	36.36%	\$ 7.00	\$ 0.70	\$ 0.10	
350-055	ONEAC Ground Bar Strip used with UPS/Power Conditioner.	1	N/A	\$ 12.00	33.33%	\$ 8.00	\$ 0.80	\$ 0.11	
5S-AP	ONEAC Model 5S-AP Analog Line Protector 5-pin Base.	1	N/A	\$ 20.00	40.00%	\$ 12.00	\$ 1.20	\$ 0.17	
5S-DP	ONEAC Model 5S-DP Digital Line Protector 5-pin Base.	1	N/A	\$ 20.00	40.00%	\$ 12.00	\$ 1.20	\$ 0.17	
6-AP	ONEAC Model 6-AP Analog Line Protector 66 Block.	1	N/A	\$ 20.00	40.00%	\$ 12.00	\$ 1.20	\$ 0.17	
6-AP195	ONEAC Model 6-AP-195 Analog Line Protector 66 Block.	1	N/A	\$ 24.00	41.67%	\$ 14.00	\$ 1.40	\$ 0.20	
6-DP	ONEAC Model 6-DP Digital Line Protector 66 Block.	1	N/A	\$ 20.00	40.00%	\$ 12.00	\$ 1.20	\$ 0.17	
RJ-AP11	ONEAC Analog Line Protector (1 pr,2 wire) modular.	1	N/A	\$ 35.00	37.14%	\$ 22.00	\$ 2.20	\$ 0.31	
RJ-AP14	ONEAC Analog Line Protector (2 pair,4 wire) modular.	1	N/A	\$ 45.00	35.56%	\$ 29.00	\$ 2.90	\$ 0.41	
RJ-AP45	ONEAC Analog Line Protector (4 pair,8 wire) modula.	1	N/A	\$ 69.00	36.23%	\$ 44.00	\$ 4.40	\$ 0.62	

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Group 77018 RFP 21350 - Comprehensive Telecommunications Equipment & Solutions												
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Cost Tables												
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Key Systems												
Counties:	Bronx, Kings, Nassau, New York, Orange, Queens, Richmond, Rockland, Suffolk, Westchester											
RJ-DP11	ONEAC RJ11 Digital Line Protector (1 pr.2 wire) modular	1	N/A	\$	36.00	36.11%	\$	23.00	\$	2.30	\$	0.33
RJ-DP14	ONEAC RJ14 Digital Line Protector (2 pr.4 wire) modular	1	N/A	\$	45.00	35.56%	\$	29.00	\$	2.90	\$	0.41
RJ-DP45	ONEAC RJ45 Digital Line Protector (4 pr.8 wire) modular	1	N/A	\$	69.00	36.23%	\$	44.00	\$	4.40	\$	0.62
RJ-DP48C	ONEAC RJ48C Digital Line Protector(2 pr.4 wire) modular	1	N/A	\$	59.00	37.29%	\$	37.00	\$	3.70	\$	0.53
RJ-DSP10E	ONEAC Data Line Protector (2 pr.4 wire) modular.	1	N/A	\$	45.00	35.56%	\$	29.00	\$	2.90	\$	0.41
Conditioners:												
011-000	Model CB1120, 1.92KVA, 60HZ, 120V IN/OUT, 5-20P, (6)5-20R	1	N/A	\$	1,454.00	35.63%	\$	936.00	\$	93.60	\$	13.29
011-058	Model CB1120, 1.92KVA, 60HZ, 120V IN/OUT, 5-20P, (6)5-20R	1	N/A	\$	1,454.00	35.63%	\$	936.00	\$	93.60	\$	13.29
PC075A-S1S	Model PC075A, 75VA, 0.63 Amps, 60HZ, 120V IN/OUT, 5-15P, 5-15R	1	N/A	\$	134.00	35.82%	\$	86.00	\$	8.60	\$	1.22
PC1000A-S4S	Model PC1000A, 1KA, 8.4 Amps, 60HZ, 120V IN/OUT, 5-15P, (4)5-15R	1	N/A	\$	866.00	35.57%	\$	558.00	\$	55.80	\$	7.92
PC1000A-S4SW	ONEAC Model PC1000A, 1000 VA Power Conditioner.	1	N/A	\$	866.00	35.57%	\$	558.00	\$	55.80	\$	7.92
PC120A-S2S	Model PC120A, 120VA, 1 Amps, 60HZ, 120V IN/OUT, 5-15P, (2)5-15R	1	N/A	\$	194.00	36.08%	\$	124.00	\$	12.40	\$	1.76
PC180A-S2S	Model PC180A, 180VA, 1.5 Amps, 60HZ, 120V IN/OUT, 5-15P, (2)5-15R	1	N/A	\$	240.00	35.42%	\$	155.00	\$	15.50	\$	2.20
PC240A-S2S	Model PC240A, 240VA, 2 Amps, 60HZ, 120V IN/OUT, 5-15P, (2)5-15R	1	N/A	\$	290.00	35.86%	\$	186.00	\$	18.60	\$	2.64
PC360A-S4S	Model PC360A, 360VA, 3 Amps, 60HZ, 120V IN/OUT, 5-15P, (4)5-15R	1	N/A	\$	414.00	35.75%	\$	266.00	\$	26.60	\$	3.78
PC550A-S4S	Model PC550A, 550VA, 4.6 Amps, 60HZ, 120V IN/OUT, 5015P, (4)5-15R	1	N/A	\$	521.00	35.70%	\$	335.00	\$	33.50	\$	4.76
PC750A-S4S	Model PC750A, 750VA, 6.2 Amps, 60HZ, 120V IN/OUT, 5-15P, (4)5-15R	1	N/A	\$	690.00	35.65%	\$	444.00	\$	44.40	\$	6.30
Cabinet Equipment												
Cabinets:												
CHSUB112A2	CIX/CTX100 Base Cabinet with Power Supply.	1	N/A	\$	765.00	58.71%	\$	315.90	\$	135.00		N/A
CHSUB192A	CIX200 Base Cabinet with Power Supply.	1	N/A	\$	801.00	58.93%	\$	329.00	\$	135.00		N/A
CHSUB672A	CIX670/DK424i Base Cabinet without Power Supply.	1	N/A	\$	720.00	46.00%	\$	388.80	\$	135.00		N/A
CHSUB672A+PS	CIX/CTX670/DK424i Base Cabinet with Power Supply.	1	N/A	\$	1,095.00	56.73%	\$	473.85	\$	135.00		N/A
CHSUE112A2	CIX/CTX100 Expansion Cabinet with Power Supply.	1	N/A	\$	863.00	53.07%	\$	405.00	\$	135.00		N/A
CHSUE192A	CIX200 Expansion Cabinet with Power Supply.	1	N/A	\$	899.00	53.73%	\$	416.00	\$	135.00		N/A
CHSUE672A	CIX/CTX670/DK424i Expansion Cabinet without Power Supply.	1	N/A	\$	885.00	46.00%	\$	477.90	\$	135.00		N/A
CHSUE672A+PS	CIX/CTX670/DK424i Expansion Cabinet with Power Supply.	1	N/A	\$	1,133.00	51.39%	\$	550.80	\$	135.00		N/A
CIX200-FLANGE-2	CIX200 Base & Expansion Cabinet extender for rack mount	1	N/A	\$	9.00	44.44%	\$	5.00	\$	135.00		N/A
CRSUB672A	CIX670 Rack Mount Base Cabinet with Power Supply	1	N/A	\$	1,140.00	59.30%	\$	464.00	\$	135.00		N/A
CRSUE672A	CIX670 Rack Mount Exp. Cabinet with Power Supply	1	N/A	\$	1,215.00	51.00%	\$	595.35	\$	135.00		N/A
Power Supplies:												
APSU112A	Power Supply for CIX100 Base or Expansion Cabinet.	1	N/A	\$	278.00	46.10%	\$	149.85	\$	135.00		N/A
BPSU672A	Power Supply for CIX/CTX670/DK424i Base or Exp. Cabinet.	1	N/A	\$	525.00	46.00%	\$	283.50	\$	135.00		N/A
BRPSU672A	Power Supply for CIX/CTX670/DK424i Rack Mount Cabinet.	1	N/A	\$	581.00	46.05%	\$	313.47	\$	135.00		N/A
Battery Dist.:												
ABCS1A	Battery Charger Subassembly for CIX/CTX100.	1	N/A	\$	128.00	47.66%	\$	67.00	\$	30.00		N/A
ABTC1A-3M	Reserve Power Cable - CIX/CTX100 charger to batteries.	1	N/A	\$	38.00	47.37%	\$	20.00		N/A		N/A
BBDB1A	Battery Distribution Box.	1	N/A	\$	570.00	47.02%	\$	302.00	\$	30.00		N/A
BBTC1A-2.0M	Reserve Power Cable (BBDB to Battery Terminal - 6.5ft.)	1	N/A	\$	135.00	47.41%	\$	71.00		N/A		N/A
PBTC-3M	Reserve Power Cable - Cabinet PS to Battery Terminal.	1	N/A	\$	53.00	47.17%	\$	28.00		N/A		N/A
AC Pwr. Dist.:												
BACL240A	208/240VAC Power Cord.	1	N/A	\$	53.00	47.17%	\$	28.00		N/A		N/A
BCCB120A	120VAC Conduit Connection Box.	1	N/A	\$	585.00	47.18%	\$	309.00	\$	30.00		N/A
BCCB240A	240Volt floor mount conduit box for CIX670.	1	N/A	\$	600.00	47.17%	\$	317.00	\$	30.00		N/A
BPSB240A	3-outlet 240VAC Power Strip Box (208 or 240VAC Cord).	1	N/A	\$	255.00	47.06%	\$	135.00		N/A		N/A
BRPSB120A	3-outlet 120VAC Power strip for CIX/CTX Rack Mount Cab.	1	N/A	\$	150.00	47.33%	\$	79.00		N/A		N/A
BRPSB240A	3-outlet 240VAC Power strip for CIX/CTX Rack Mount Cab	1	N/A	\$	326.00	47.24%	\$	172.00		N/A		N/A
RPSB2A	3-Outlet AC Power Strip Box (Standard 120VAC Cord).	1	N/A	\$	135.00	47.41%	\$	71.00		N/A		N/A
Others:												
B50MT1A	Metal Mesh Shielding Kit for 25 pair cables..	1	N/A	\$	45.00	46.67%	\$	24.00		N/A		N/A
BFIF1A	Floor Mount Fixture Kit.	1	N/A	\$	150.00	47.33%	\$	79.00	\$	30.00		N/A

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RWBF1A	Wall Brackets (1 pair).	1	N/A	\$ 18.00	44.44%	\$ 10.00	N/A	N/A	N/A
	Circuit Boards								
	CIX Processor:								
ACTU1A	CTX100 System Common Control Processor Unit.	1	N/A	\$ 840.00	54.64%	\$ 381.00	\$ 270.00	N/A	N/A
ACTU2A	CIX100 System Common Control Processor Unit.	1	N/A	\$ 1,193.00	51.45%	\$ 579.15	\$ 290.00	N/A	N/A
ACTU2A-S	CIX100-S System Common Control Processor Unit.	1	N/A	\$ 1,193.00	51.45%	\$ 579.15	\$ 270.00	N/A	N/A
ACTU3A	CIX100 Common Control Processor Unit for R4.x or higher software.	1	N/A	\$ 1,193.00	52.47%	\$ 567.00	\$ 270.00	N/A	N/A
ACTU3A-S	CIX100-S System Common Control Processor Unit for R4.x software.	1	N/A	\$ 1,193.00	52.47%	\$ 567.00	\$ 270.00	N/A	N/A
AETS1A	Network Interface Card Subassembly for CIX/CTX100 ACTU1A.	1	N/A	\$ 143.00	46.19%	\$ 76.95	\$ 30.00	N/A	N/A
AMDS1A	Remote Maintenance Modem for ACTU, ACTU-S, LCTU, or BCTU.	1	N/A	\$ 225.00	46.00%	\$ 121.50	\$ 90.00	N/A	N/A
ARCS1A	16-DTMF/ABR Receiver Subassembly for CIX/CTX100 ACTU1A.	1	N/A	\$ 210.00	46.00%	\$ 113.40	\$ 90.00	N/A	N/A
BBCU1A	CTX670 Common Control Main Processor	1	N/A	\$ 1,575.00	46.00%	\$ 850.50	\$ 270.00	N/A	N/A
BBMS1A	Expansion Memory Module for CIX670 processor unit.	1	N/A	\$ 885.00	49.66%	\$ 445.50	\$ 90.00	N/A	N/A
BCTU1A	CIX/CTX670 R3.x Basic Processor (Ports 1-192)	1	N/A	\$ 2,430.00	41.00%	\$ 1,433.70	\$ 270.00	N/A	N/A
BCTU1A/AMDS1A	CIX/CTX670 R3.x Basic Processor and RM Modem (Ports 1-192)	1	N/A	\$ 2,655.00	47.12%	\$ 1,404.00	\$ 270.00	N/A	N/A
BCTU2A	CIX670 Basic R4.x Processor (Ports 1-192).	1	N/A	\$ 2,430.00	47.12%	\$ 1,285.00	\$ 270.00	N/A	N/A
BCTU2A/AMDS1A	CIX670 R4.x Basic Processor and RM Modem (Ports 1-192) for R4.x.	1	N/A	\$ 2,655.00	47.12%	\$ 1,404.00	\$ 270.00	N/A	N/A
BECU1A	CIX/CTX670 Common Control Processor Sub Unit.	1	N/A	\$ 1,080.00	46.00%	\$ 583.20	\$ 270.00	N/A	N/A
BEXS1A	Expansion Switching Module for CTX670 processor unit.	1	N/A	\$ 1,035.00	49.13%	\$ 526.50	\$ 90.00	N/A	N/A
BEXU1A	CIX/CTX670 R3.x Expansion Processor for BCTU1A (Ports 193-672)	1	N/A	\$ 1,800.00	46.00%	\$ 972.00	\$ 270.00	N/A	N/A
BEXU2A	CIX670 R4.x Expansion Processor for BCTU2A (Ports 193-672).	1	N/A	\$ 1,800.00	47.11%	\$ 952.00	\$ 270.00	N/A	N/A
BSIS1A	4-port Serial Interface Subassembly.	1	N/A	\$ 330.00	46.97%	\$ 175.00	\$ 30.00	N/A	N/A
LCTU1A	CIX200 Common Control Processor Unit for R3.x or R4.x software.	1	N/A	\$ 1,169.00	52.52%	\$ 555.00	\$ 270.00	N/A	N/A
LCTU2A	CIX200 Common Control Processor Unit for R3.x or R4.x software.	1	N/A	\$ 1,049.00	47.09%	\$ 555.00	\$ 270.00	N/A	N/A
SD-512MB	512MB Secure Digital Media Card for CIX R4.0 Processors	1	N/A	\$ 135.00	35.56%	\$ 87.00	\$ 30.00	N/A	N/A
SM0064MB	64MB SmartMedia flash memory card for CIX/CTX R1 to R3 processors	1	N/A	\$ 41.00	48.78%	\$ 21.00	\$ 30.00	N/A	N/A
	Station:								
ADKU1A	8-circuit Digital Station Interface Unit for CIX/CTX100.	1	N/A	\$ 398.00	46.07%	\$ 214.65	\$ 90.00	N/A	N/A
ASTU1A	2-circuit Standard Telephone Interface Unit for CIX/CTX100.	1	N/A	\$ 297.00	46.00%	\$ 160.38	\$ 30.00	N/A	N/A
BDKS1A	8-circuit Digital Station Interface Subassembly.	1	N/A	\$ 533.00	46.05%	\$ 287.55	\$ 60.00	N/A	N/A
BDKU1A	8-circuit Digital Station Interface Unit.	1	N/A	\$ 548.00	46.05%	\$ 295.65	\$ 90.00	N/A	N/A
BIPU-M1A	16-circuit IP Telephone Interface Unit.	1	N/A	\$ 1,574.00	46.02%	\$ 849.69	\$ 180.00	N/A	N/A
BIPU-M2A	16-circuit IP Telephone Interface Unit.	1	N/A	\$ 1,574.00	46.02%	\$ 849.69	\$ 180.00	N/A	N/A
BSLS1A	8-circuit Standard Telephone Interface Unit without MW.	1	N/A	\$ 510.00	47.06%	\$ 270.00	\$ 60.00	N/A	N/A
BSLU1A	8-circuit Standard Telephone Interface Unit without MW.	1	N/A	\$ 600.00	47.17%	\$ 317.00	\$ 60.00	N/A	N/A
BSTCIU1A	8-circuit Standard Telephone Interface with MW and Caller ID.	1	N/A	\$ 1,193.00	55.74%	\$ 528.00	\$ 60.00	N/A	N/A
BSTU1A	8-circuit Standard Telephone Interface Unit with MW.	1	N/A	\$ 848.00	46.03%	\$ 457.65	\$ 60.00	N/A	N/A
BWDKU1A	16-Circuit Digital Station Interface Unit.	1	N/A	\$ 1,065.00	46.00%	\$ 575.10	\$ 180.00	N/A	N/A
LCNU-A1A	Connector for BDKU (without BDKS) or BSTU.	1	N/A	\$ 59.00	47.46%	\$ 31.00	N/A	N/A	N/A
LCNU-B1A	Connector for BWDKU or BDKU with BDKS.	1	N/A	\$ 59.00	47.46%	\$ 31.00	N/A	N/A	N/A
LEXU-A1A	Extender for LIPU-X1A.	1	N/A	\$ 59.00	47.46%	\$ 31.00	N/A	N/A	N/A
LEXU-C1A	Extender for iES32, iES16 or IVP8.	1	N/A	\$ 59.00	47.46%	\$ 31.00	N/A	N/A	N/A
LIPS-X1A	16-channel IP Interface Sub-assembly.	1	N/A	\$ 1,199.00	47.12%	\$ 634.00	\$ 120.00	N/A	N/A
LIPU-X1A	16-channel IP Interface Unit.	1	N/A	\$ 1,199.00	47.12%	\$ 634.00	\$ 120.00	N/A	N/A
LSLU1A	2-circuit Standard Station Interface Unit without MW.	1	N/A	\$ 311.00	47.27%	\$ 164.00	\$ 30.00	N/A	N/A
MIPU16-1A	16-channel IP Interface Unit	1	N/A	\$ 1,199.00	47.12%	\$ 634.00	\$ 120.00	N/A	N/A
MIPU24-1A	24-channel IP Interface Unit	1	N/A	\$ 1,725.00	47.07%	\$ 913.00	\$ 240.00	N/A	N/A
PDKU2A	8-circuit Digital Station Interface Unit.	1	N/A	\$ 548.00	44.53%	\$ 304.00	\$ 60.00	N/A	N/A
R40S1A	Local ISDN PS1 Power Supply	1	N/A	\$ 285.00	47.02%	\$ 151.00	\$ 30.00	N/A	N/A
R48S1A	48 Volt Subassembly - Mounts on RSTU2 or RDSU.	1	N/A	\$ 98.00	46.94%	\$ 52.00	N/A	N/A	N/A
RDSU1A	Digital/Standard Telephone Interface Unit.	1	N/A	\$ 600.00	46.00%	\$ 324.00	\$ 60.00	N/A	N/A
RSTS1A	2-circuit Standard Telephone Interface Subassembly.	1	N/A	\$ 270.00	46.00%	\$ 145.80	\$ 30.00	N/A	N/A

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Counties:	Bronx, Kings, Nassau, New York, Orange, Queens, Richmond, Rockland, Suffolk, Westchester								
RSTU1A	8-circuit Standard Telephone Interface Unit without MW.	1	N/A	\$ 722.00	34.63%	\$ 472.00	\$ 60.00	N/A	
RSTU2A	8-circuit Standard Telephone Interface Unit with MW.	1	N/A	\$ 893.00	47.14%	\$ 472.00	\$ 60.00	N/A	
RSTU3A	8-circuit Standard Telephone Interface Unit with MW.	1	N/A	\$ 893.00	47.14%	\$ 472.00	\$ 60.00	N/A	
	Line:								
BCOCIS1A	4-circuit analog Loop Start CO Line with Caller ID Interface.	1	N/A	\$ 494.00	47.17%	\$ 261.00	\$ 30.00	N/A	
BCOCIU1A	4-circuit analog Loop Start CO Line with Caller ID Interface.	1	N/A	\$ 644.00	47.20%	\$ 340.00	\$ 30.00	N/A	
BIPU-Q1A	16-channel IP QSIG Interface Unit.	1	N/A	\$ 1,574.00	47.14%	\$ 832.00	\$ 120.00	N/A	
BPTU1A	ISDN Primary Rate Interface Unit.	1	N/A	\$ 2,475.00	42.73%	\$ 1,417.50	\$ 270.00	N/A	
BPTU1F	30 channel E1 ISDN Primary Rate Interface card.	1	N/A	\$ 2,174.00	47.10%	\$ 1,150.00	\$ 240.00	N/A	
BVPU1A	4-port Toshiba Voice Over IP Interface Unit.	1	N/A	\$ 4,425.00	47.10%	\$ 2,341.00	\$ 30.00	N/A	
E1 PACKAGE	E1 ISDN Primary Rate Interface Kit.	1	N/A	\$ 4,793.00	47.11%	\$ 2,535.00	\$ 240.00	N/A	
FER-CORE-ISDN	Ferrite Core for ISDN Circuit Cards.	1	N/A	\$ 15.00	46.67%	\$ 8.00	N/A	N/A	
LCNU-C1A	Connector for BCOCIU, RCOU, RGLU or RDDU.	1	N/A	\$ 59.00	47.46%	\$ 31.00	N/A	N/A	
LCNU-D1A	Connector for RBSU or RBUU or REMU.	1	N/A	\$ 59.00	47.46%	\$ 31.00	N/A	N/A	
LCNU-E1A	Connector for RCIU.	1	N/A	\$ 59.00	47.46%	\$ 31.00	N/A	N/A	
LEXU-B1A	Extender for BPTU or RDTU.	1	N/A	\$ 59.00	47.46%	\$ 31.00	N/A	N/A	
NDTU CABLE	T1 Interface Cable for RDTU2A or RDTU1A.	1	N/A	\$ 113.00	46.24%	\$ 60.75	N/A	N/A	
RCIS1A	4-circuit Caller ID Interface Subassembly for RCOS or RGLU.	1	N/A	\$ 300.00	46.00%	\$ 162.00	\$ 30.00	N/A	
RCIU2A	4-circuit Caller ID Interface Unit for RCOU or RGLU	1	N/A	\$ 435.00	46.00%	\$ 234.90	\$ 90.00	N/A	
RCMS1A	2-circuit E911 CAMA Interface Subassembly.	1	N/A	\$ 428.00	46.06%	\$ 230.85	\$ 60.00	N/A	
RCOS1A	4-circuit analog Loop Start CO Line Subassembly	1	N/A	\$ 321.00	43.61%	\$ 181.00	\$ 30.00	N/A	
RCOS3A	4-circuit analog Loop Start CO Line Subassembly	1	N/A	\$ 321.00	42.47%	\$ 184.68	\$ 30.00	N/A	
RCOU1A	4-circuit analog Loop Start CO Line Interface Unit	1	N/A	\$ 398.00	47.24%	\$ 210.00	\$ 30.00	N/A	
RCOU3A	4-circuit analog Loop Start CO Line Interface Unit	1	N/A	\$ 398.00	46.07%	\$ 214.65	\$ 60.00	N/A	
RDDU1A	4-circuit analog Direct Inward Dialing Interface Unit.	1	N/A	\$ 735.00	73.61%	\$ 194.00	\$ 30.00	N/A	
RDDU2A	4-circuit analog Direct Inward Dialing Interface Unit	1	N/A	\$ 735.00	46.00%	\$ 396.90	\$ 60.00	N/A	
RDTU1A	24-voice Channel T1 Interface Unit	1	N/A	\$ 2,305.00	36.31%	\$ 1,468.00	\$ 240.00	N/A	
RDTU2A	T1/DS-1 Interface Unit.	1	N/A	\$ 1,875.00	43.31%	\$ 1,063.00	\$ 270.00	N/A	
RDTU3-CBL-KIT	T1 Interface Cable Kit for RDTU3A.	1	N/A	\$ 105.00	46.00%	\$ 56.70	N/A	N/A	
RDTU3A	T1/DS-1 Interface Unit.	1	N/A	\$ 1,575.00	47.11%	\$ 833.00	\$ 240.00	N/A	
REMU1A	4-circuit analog Tie Line Interface Unit.	1	N/A	\$ 1,065.00	46.00%	\$ 575.10	\$ 30.00	N/A	
RGLU2A	4-circuit Ground/Loop Start CO Line Interface Unit.	1	N/A	\$ 615.00	47.15%	\$ 325.00	\$ 30.00	N/A	
RGLU3A	4-circuit Ground/Loop Start CO Line Interface Unit.	1	N/A	\$ 615.00	46.00%	\$ 332.10	\$ 60.00	N/A	
RMCU1A	Enhanced 911CAMA Trunk Interface Unit (requires 1 or 2	1	N/A	\$ 450.00	46.00%	\$ 243.00	\$ 90.00	N/A	
RPRI-CBL-KIT	ISDN PRI Cable Kit with Ferrite Core.	1	N/A	\$ 113.00	46.90%	\$ 60.00	N/A	N/A	
RPTU1A	ISDN Primary Rate Interface Unit.	1	N/A	\$ 2,925.00	47.11%	\$ 1,547.00	\$ 240.00	N/A	
RPTU2A	ISDN Primary Rate Interface Unit.	1	N/A	\$ 2,475.00	41.45%	\$ 1,449.00	\$ 240.00	N/A	
RUPTU2	Firmware Upgrade Kit for RPTU1 PRI (Qsig networking).	1	N/A	\$ 150.00	46.00%	\$ 81.00	N/A	N/A	
SP201-SA-02-A1	E1 ISDN PRI Signal Gateway Unit for BPTU1F interface card.	1	N/A	\$ 3,833.00	47.12%	\$ 2,027.00	\$ 240.00	N/A	
	Others:								
BIOU1A	Option Paging, Relay Control and MOH Interface Unit.	1	N/A	\$ 525.00	46.00%	\$ 283.50	\$ 30.00	N/A	
LPFU1A	8-circuit CIX200 Power Failure Transfer Unit.	1	N/A	\$ 579.00	47.15%	\$ 306.00	\$ 60.00	N/A	
DDCB	Door control box	1	N/A	\$ 176.00	47.07%	\$ 93.15	N/A	N/A	
MDFB	Door Phone	1	N/A	\$ 62.00	47.74%	\$ 32.40	\$ 16.00	\$ 2.52	
DDM5060	60 Button Digital DSS Module with Paper Keystrip	1	N/A	\$ 495.00	47.07%	\$ 262.00	\$ 16.00	\$ 2.52	
DOCA-1A	Speaker Off Hook Call Announce Card for DP5000-series telephones	1	N/A	\$ 71.00	47.89%	\$ 37.00	\$ 16.00	\$ 2.52	
DP5008	Single Line Digital Telephone Non Display - Black	1	N/A	\$ 113.00	46.90%	\$ 60.00	\$ 16.00	\$ 2.52	
DP5018-S	10 Button Speakerphone Non Display - Black	1	N/A	\$ 203.00	47.29%	\$ 107.00	\$ 16.00	\$ 2.52	
DP5018-SNET	10 Button Speakerphone Non Display - Black	1	N/A	\$ 161.00	35.40%	\$ 104.00	\$ 16.00	\$ 2.52	
DP5022-SD	10 Button Speakerphone 4 Line LCD Display - Black	1	N/A	\$ 278.00	47.12%	\$ 147.00	\$ 16.00	\$ 2.52	

Key

New York State Office of General Services												
Group 77018 RFP 21350 - Comprehensive Telecommunications Equipment & Solutions												
Attachment C												
Cost Tables												
LOT 1												
Key Systems												
Counties:	Bronx, Kings, Nassau, New York, Orange, Queens, Richmond, Rockland, Suffolk, Westchester											
DP5022-SDM	10 Button Speakerphone 4 Line LCD Display - Black (CIX40 ONLY)	1	N/A	\$	173.00	47.40%	\$	91.00	\$	16.00	\$	2.52
DP5022-SDMNET	10 Button Speakerphone 4 Line LCD Display - Black (CIX40 ONLY)	1	N/A	\$	161.00	35.40%	\$	104.00	\$	16.00	\$	2.52
DP5022-SDNET	10 Button Speakerphone 4 Line LCD Display - Black	1	N/A	\$	215.00	35.81%	\$	138.00	\$	16.00	\$	2.52
DP5032-SD	20 Button Speakerphone 4 Line LCD Display - Black	1	N/A	\$	338.00	47.04%	\$	179.00	\$	16.00	\$	2.52
DP5032-SDNET	20 Button Speakerphone 4 Line LCD Display - Black	1	N/A	\$	269.00	35.69%	\$	173.00	\$	16.00	\$	2.52
DP5122-SD	10 Button Speakerphone 4 Line Backlit LCD Display - Black	1	N/A	\$	330.00	46.97%	\$	175.00	\$	16.00	\$	2.52
DP5122-SDNET	10-button Backlit LCD Digital Speakerphone	1	N/A	\$	284.00	35.92%	\$	182.00	\$	16.00	\$	2.52
DP5130-SDL	10 Button Speakerphone 9 Line Backlit LCD Display - Black	1	N/A	\$	443.00	47.18%	\$	234.00	\$	16.00	\$	2.52
DP5130-SDLNET	10 Button Speakerphone 9 Line Backlit LCD Display - Black	1	N/A	\$	399.00	35.59%	\$	257.00	\$	16.00	\$	2.52
DP5132-SD	20 Button Speakerphone 4 Line Backlit LCD Display - Black	1	N/A	\$	395.00	47.09%	\$	209.00	\$	16.00	\$	2.52
DP5132-SDNET	20 Button Speakerphone 4 Line Backlit LCD Display - Black	1	N/A	\$	332.00	35.54%	\$	214.00	\$	16.00	\$	2.52
KM5020	20 Button Key Expansion Module with Paper Keystrips	1	N/A	\$	225.00	47.11%	\$	119.00	\$	16.00	\$	2.52
LM5110	10 Button LCD Labels Backlit Display Expansion Module	1	N/A	\$	321.00	47.04%	\$	170.00	\$	16.00	\$	2.52
	DKT3200 Telephones:											
BADP120-1A	120 VAC power adaptor for IPT-1020-SD.	1	N/A	\$	68.00	8.82%	\$	62.00	\$	16.00	\$	2.52
BHEU1A	Headset or loud ringer Interface for Digital Telephone.	1	N/A	\$	18.00	44.44%	\$	10.00	\$	16.00	\$	2.52
BPC11A	Integrated PC Interface Unit for 3000-series DKT.	1	N/A	\$	330.00	46.97%	\$	175.00	\$	16.00	\$	2.52
BVSU1A	Off-hook Call Announce (OCA) interface for Digital Tele	1	N/A	\$	68.00	46.40%	\$	36.45	\$	16.00	\$	2.52
DADM3020	20-button Digital Add-On Module-Charcoal Gray	1	N/A	\$	225.00	46.00%	\$	121.50	\$	16.00	\$	2.52
DADM3020(W)	20-button Digital ADM for 3000 series telephone - Ash White.	1	N/A	\$	225.00	46.00%	\$	121.50	\$	16.00	\$	2.52
DADM3120	20-button IP/Digital Add-On Module - Charcoal Gray.	1	N/A	\$	225.00	46.00%	\$	121.50	\$	16.00	\$	2.52
DADM3220	20-button IP/Digital Add-On Module - Charcoal Gray.	1	N/A	\$	225.00	47.11%	\$	119.00	\$	16.00	\$	2.52
DADM3220(W)	20-button Digital ADM for 3200 series telephone - Ash White.	1	N/A	\$	225.00	47.11%	\$	119.00	\$	16.00	\$	2.52
DDSS3060	60-button Digital Direct Station Select Console - Gray.	1	N/A	\$	495.00	46.00%	\$	267.30	\$	16.00	\$	2.52
DDSS3060(W)	60-button Digital DSS Console for 3000 series telephone - White	1	N/A	\$	495.00	46.00%	\$	267.30	\$	16.00	\$	2.52
DDSS3260	60-button Digital Direct Station Select Console - Gray.	1	N/A	\$	495.00	47.07%	\$	262.00	\$	16.00	\$	2.52
DDSS3260(W)	60-button Digital DSS Console for 3200 series telephone - White	1	N/A	\$	495.00	47.07%	\$	262.00	\$	16.00	\$	2.52
DKT3001	Single-line Digital Telephone - Charcoal Gray.	1	N/A	\$	113.00	43.37%	\$	63.99	\$	16.00	\$	2.52
DKT3001(W)	Single-line Digital Telephone - Ash White.	1	N/A	\$	113.00	43.37%	\$	63.99	\$	16.00	\$	2.52
DKT3007-SD	7-button Digital Speakerphone with LCD - Charcoal Gray.	1	N/A	\$	173.00	41.62%	\$	101.00	\$	16.00	\$	2.52
DKT3010-S	10-button Digital Speakerphone - Charcoal Gray.	1	N/A	\$	203.00	46.13%	\$	109.35	\$	16.00	\$	2.52
DKT3010-S(W)	10-button Digital Speakerphone - Ash White.	1	N/A	\$	203.00	46.13%	\$	109.35	\$	16.00	\$	2.52
DKT3010-SD	10-button Digital Speakerphone with LCD - Charcoal Gray.	1	N/A	\$	278.00	46.10%	\$	149.85	\$	16.00	\$	2.52
DKT3010-SD(W)	10-button Digital Speakerphone with LCD - Ash White.	1	N/A	\$	278.00	46.10%	\$	149.85	\$	16.00	\$	2.52
DKT3014-SDL	14-button Digital Speakerphone with large LCD Char.Gray.	1	N/A	\$	488.00	46.06%	\$	263.25	\$	16.00	\$	2.52
DKT3014-SDL(W)	14-button Digital Speakerphone with large LCD Ash White.	1	N/A	\$	488.00	46.06%	\$	263.25	\$	16.00	\$	2.52
DKT3020-S	20-button Digital Speakerphone - Charcoal Gray.	1	N/A	\$	285.00	46.00%	\$	153.90	\$	16.00	\$	2.52
DKT3020-S(W)	20-button Digital Speakerphone - Ash White.	1	N/A	\$	285.00	46.00%	\$	153.90	\$	16.00	\$	2.52
DKT3020-SD	20-button Digital Speakerphone with LCD - Charcoal Gray.	1	N/A	\$	338.00	46.08%	\$	182.25	\$	16.00	\$	2.52
DKT3020-SD(W)	20-button Digital Speakerphone with LCD - Ash White.	1	N/A	\$	338.00	46.08%	\$	182.25	\$	16.00	\$	2.52
DKT3201	Single-line Digital Telephone - Charcoal Gray.	1	N/A	\$	113.00	46.90%	\$	60.00	\$	16.00	\$	2.52
DKT3201(W)	Single-line Digital Telephone - Ash White.	1	N/A	\$	113.00	46.90%	\$	60.00	\$	16.00	\$	2.52
DKT3207-SD	7-button Digital Speakerphone with LCD - Charcoal Gray.	1	N/A	\$	173.00	47.40%	\$	91.00	\$	16.00	\$	2.52
DKT3207-SDWNET	7-button Digital Speakerphone with LCD - Ash White.	1	N/A	\$	161.00	35.40%	\$	104.00	\$	16.00	\$	2.52
DKT3210-S	10-button Digital Speakerphone - Charcoal Gray.	1	N/A	\$	203.00	47.29%	\$	107.00	\$	16.00	\$	2.52
DKT3210-S(W)	10-button Digital Speakerphone - Ash White	1	N/A	\$	203.00	47.29%	\$	107.00	\$	16.00	\$	2.52
DKT3210-SD	10-button Digital Speakerphone with LCD - Charcoal Gray.	1	N/A	\$	278.00	47.12%	\$	147.00	\$	16.00	\$	2.52
DKT3210-SNET	10-button Digital Speakerphone - Charcoal Gray.	1	N/A	\$	161.00	35.40%	\$	104.00	\$	16.00	\$	2.52
DKT3214-SDLNET	14-button Digital Speakerphone with large LCD Char.Gray.	1	N/A	\$	407.00	35.63%	\$	262.00	\$	16.00	\$	2.52
DKT3220-S	20-button Digital Speakerphone - Charcoal Gray.	1	N/A	\$	285.00	47.02%	\$	151.00	\$	16.00	\$	2.52
DKT3220-S(W)	20-Button Digital Speakerphone - Ash White.	1	N/A	\$	285.00	47.02%	\$	151.00	\$	16.00	\$	2.52
DKT3220-SD	20-button Digital Speakerphone with LCD - Charcoal Gray.	1	N/A	\$	338.00	47.04%	\$	179.00	\$	16.00	\$	2.52

Key

New York State Office of General Services									
Group 77018 RFP 21350 - Comprehensive Telecommunications Equipment & Solutions									
Attachment C									
Cost Tables									
LOT 1									
Key Systems									
Counties:	Bronx, Kings, Nassau, New York, Orange, Queens, Richmond, Rockland, Suffolk, Westchester								
DKT3220-SNET	20-button Digital Speakerphone - Charcoal Gray.	1	N/A	\$ 215.00	35.81%	\$ 138.00	\$ 16.00	\$ 2.52	
LADP2000-2A	120 VAC power adaptor for IPT-2000 or BESC81A	1	N/A	\$ 95.00	35.79%	\$ 61.00	\$ 16.00	\$ 2.52	
	IPT 1020:								
IPT1020-SD	20-button IP Speakerphone with LCD - Charcoal Gray.	1	N/A	\$ 494.00	47.17%	\$ 261.00	\$ 16.00	\$ 2.52	
	IP Telephones:								
AD200	UIP200 Power Adapter	1	N/A	\$ 36.00	36.11%	\$ 23.00	N/A	N/A	
IADM2020	20-button IP Add-On Module - Charcoal Gray.	1	N/A	\$ 191.00	35.60%	\$ 123.00	\$ 16.00	\$ 2.52	
IDSS2060	60-button IP Direct Station Select Console - Charcoal Gray.	1	N/A	\$ 299.00	35.79%	\$ 192.00	\$ 16.00	\$ 2.52	
IPT2008-SDL	8-button IP Speakerphone Large LCD - Charcoal Gray.	1	N/A	\$ 645.00	47.13%	\$ 341.00	\$ 16.00	\$ 2.52	
IPT2008-SDLLIC	8-button IP Speakerphone Large LCD with IP Endpoint License.	1	N/A	\$ 563.00	47.07%	\$ 298.00	\$ 16.00	\$ 2.52	
IPT2010-SD	10-button IP Speakerphone Small LCD - Charcoal Gray.	1	N/A	\$ 404.00	30.03%	\$ 282.69	\$ 16.00	\$ 2.52	
IPT2010-SDC	10-button IP LCD Speakerphone with Line Interface	1	N/A	\$ 554.00	47.11%	\$ 293.00	\$ 16.00	\$ 2.52	
IPT2010-SDCLIC	10-button IP LCD Speakerphone with Line Interface & IP License.	1	N/A	\$ 419.00	47.26%	\$ 221.00	\$ 16.00	\$ 2.52	
IPT2010-SDLIC	10-button IP Speakerphone Small LCD with IP Endpoint License.	1	N/A	\$ 375.00	47.20%	\$ 198.00	\$ 16.00	\$ 2.52	
IPT2020-SD	20-button IP Speakerphone Small LCD - Charcoal Gray.	1	N/A	\$ 524.00	47.14%	\$ 277.00	\$ 16.00	\$ 2.52	
IPT2020-SDLIC	20-button IP Speakerphone Small LCD with IP Endpoint License.	1	N/A	\$ 398.00	47.24%	\$ 210.00	\$ 16.00	\$ 2.52	
IPTAP-INFOM-BD1	InfoManager application bundle for IPT2008-SDL Telephones	1	N/A	\$ 224.00	47.32%	\$ 118.00	\$ 16.00	\$ 2.52	
SOFTIPT-LIC-PKG	SoftIPT Software CD-ROM and CTX SoftIPT License.	1	N/A	\$ 213.00	46.95%	\$ 113.00	\$ 16.00	\$ 2.52	
UIP200	Uniden SIP IP Telephone	1	N/A	\$ 341.00	35.78%	\$ 219.00	\$ 16.00	\$ 2.52	
WIP5000-AC-PA	AC Adapter	1	N/A	\$ 170.00	35.88%	\$ 109.00	\$ 16.00	\$ 2.52	
WIP5000-BATT-S	Standard Battery for WIP5000	1	N/A	\$ 111.00	35.14%	\$ 72.00	N/A	N/A	
WIP5000-DSKCH	Desk Cradle	1	N/A	\$ 95.00	35.79%	\$ 61.00	N/A	N/A	
WIP5000E-A	Hitachi Cable Wireless IP Telephone.	1	N/A	\$ 557.00	35.55%	\$ 359.00	\$ 16.00	\$ 2.52	
WIP5000USBCABLE	USB Cable	1	N/A	\$ 85.00	38.82%	\$ 52.00	N/A	N/A	
WIP5K-5PK-PROMO	A package of 5 WIP5000E-A wireless IP telephones with cases.	1	N/A	\$ 2,786.00	35.61%	\$ 1,794.00	N/A	N/A	
WIP5KCASE	Carrying Case with Belt Clip for Hitachi Wireless IP Telephone.	1	N/A	\$ 18.00	44.44%	\$ 10.00	N/A	N/A	
	Cordless:								
AC9500C	AC Adapter for DKT2104-CT Cordless Telephone Base Unit.	1	N/A	\$ 45.00	46.67%	\$ 24.00	N/A	N/A	
AD970	AC Adapter for Cordless Charger Unit.	1	N/A	\$ 29.00	48.28%	\$ 15.00	N/A	N/A	
BT2499	800 mAh Rechargeable Battery for DKT2204-CT Cordless.	1	N/A	\$ 59.00	47.46%	\$ 31.00	N/A	N/A	
BT930	750 mAh Rechargeable Battery for DKT2304-CT Cordless.	1	N/A	\$ 29.00	48.28%	\$ 15.00	N/A	N/A	
DKT2004-CT	Cordless 900Mhz Spread Spectrum Digital Telephone.	1	N/A	\$ 1,125.00	48.18%	\$ 583.00	\$ 16.00	\$ 2.52	
DKT2104-CT	Cordless 900 Mhz Narrow Band Digital Telephone - Black.	1	N/A	\$ 750.00	44.40%	\$ 417.00	\$ 16.00	\$ 2.52	
DKT2204-CT	Cordless 900 Mhz Spread Spectrum Digital Telephone.	1	N/A	\$ 645.00	46.00%	\$ 348.30	\$ 16.00	\$ 2.52	
DKT2304-CT	Cordless 900 Mhz Narrow Band Digital Telephone.	1	N/A	\$ 413.00	46.07%	\$ 222.75	\$ 16.00	\$ 2.52	
DT9000	Rechargeable battery for the DKT2104-CT cordless phone.	1	N/A	\$ 30.00	46.67%	\$ 16.00	N/A	N/A	
EXP9302	Belt Clip for DKT2304-CT Cordless Digital Telephone.	1	N/A	\$ 23.00	47.83%	\$ 12.00	N/A	N/A	
EXP9360	Wall Mount for DKT2304-CT Charger Unit.	1	N/A	\$ 14.00	50.00%	\$ 7.00	N/A	N/A	
EXP9385	Handset Holder/Charger for DKT2304-CT (AC adapter not incl.)	1	N/A	\$ 29.00	48.28%	\$ 15.00	N/A	N/A	
EXP9502	Belt Clip for DKT2004-CT Cordless Digital Telephone.	1	N/A	\$ 23.00	47.83%	\$ 12.00	N/A	N/A	
EXP9530	Headset (RFI modified) for Cordless Digital Telephones.	1	N/A	\$ 165.00	46.00%	\$ 89.10	N/A	N/A	
EXP9585	Desktop/Wall Mount Charger for DKT2004-CT Cordless Ph.	1	N/A	\$ 180.00	46.00%	\$ 97.20	\$ 16.00	\$ 2.52	
EXP9660	Wall Mount Plate for Cordless Base Unit.	1	N/A	\$ 14.00	50.00%	\$ 7.00	N/A	N/A	
EXP9685	Desktop/Wallmount Charger for DKT 2104-CT Cordless	1	N/A	\$ 83.00	46.99%	\$ 44.00	\$ 16.00	\$ 2.52	
EXP9702	Belt Clip for DKT2204-CT Cordless Digital Telephone.	1	N/A	\$ 29.00	48.28%	\$ 15.00	N/A	N/A	
EXP9704	AC Adapter for Cordless Base Unit.	1	N/A	\$ 29.00	48.28%	\$ 15.00	N/A	N/A	
EXP9783	Leather Carrying Case for DKT2204-CT.	1	N/A	\$ 59.00	47.46%	\$ 31.00	N/A	N/A	
EXP9785	Handset Holder/Charger for DKT2204-CT (AC adapter not incl.)	1	N/A	\$ 59.00	47.46%	\$ 31.00	N/A	N/A	
	Licenses								
	CIX/CTX Licenses:								

Key

New York State Office of General Services									
Group 77018 RFP 21350 - Comprehensive Telecommunications Equipment & Solutions									
Attachment C									
Cost Tables									
LOT 1									
Key Systems									
Counties:	Bronx, Kings, Nassau, New York, Organge, Queens, Richmond, Rockland, Suffolk, Westchester								
	Stratagy Legacy Voice Mail								
	Packages:								
LVMU1A4PORT	2-8-port Voice Mail card with 4-ports for CIX100, 200, 670	1	N/A	\$ 2,273.00	47.65%	\$ 1,190.00	\$ 337.50	\$ 16.90	
LVMU1A8PORT	2-8-port Voice Mail card with 8-ports for CIX100, 200, 670	1	N/A	\$ 3,023.00	47.50%	\$ 1,587.00	\$ 675.00	\$ 22.54	
LVMU1A	2-8-port Voice Mail card with 2-ports for CIX100, 200, 670	1	N/A	\$ 1,898.00	47.73%	\$ 992.00	\$ 337.50	\$ 14.09	
	Stratagy ES								
	Integrated Systems:								
IES16-04	Stratagy iES16, Win NTE Workstation, 4 ports, UM 5 seats.	1	N/A	\$ 4,710.00	47.43%	\$ 2,476.00	\$ 337.50	\$ 35.16	
IES16-04-SYS	Stratagy iES16, with 4 ports, UM + 5 seats, cable and doc pack.	1	N/A	\$ 4,710.00	47.43%	\$ 2,476.00	\$ 337.50	\$ 35.16	
IES16-08	Stratagy iES16, Win NTE Workstation, 8 ports, UM + 5 seats.	1	N/A	\$ 6,210.00	47.36%	\$ 3,269.00	\$ 675.00	\$ 46.42	
IES16-08-SYS	Stratagy iES16 with 8 ports, UM + 5 seats, cable and doc pack	1	N/A	\$ 6,210.00	47.36%	\$ 3,269.00	\$ 675.00	\$ 46.42	
IES16-12	Stratagy iES16, Win NTE Workstation, 12 ports, UM + 5 seats.	1	N/A	\$ 9,468.00	47.26%	\$ 4,993.00	\$ 1,012.50	\$ 70.90	
IES16-12-SYS	Stratagy iES16 with 12 ports, UM + 5 seats, cable and doc pack.	1	N/A	\$ 9,468.00	47.26%	\$ 4,993.00	\$ 1,012.50	\$ 70.90	
IES16-16	Stratagy iES16, Win NTE Workstation, 16 ports, UM + 5 seats.	1	N/A	\$ 12,077.00	47.23%	\$ 6,373.00	\$ 1,012.50	\$ 90.50	
IES16-16-SYS	Stratagy iES16 with 16 ports, UM + 5 seats, cable and doc pack.	1	N/A	\$ 12,077.00	47.23%	\$ 6,373.00	\$ 1,012.50	\$ 90.50	
IES32 CBL PACK	Cables Required for Toshiba Proprietary Integration CTX to iES32.	1	N/A	\$ 66.00	46.97%	\$ 35.00	N/A	\$ 0.50	
IES32-04-SVR	Stratagy iES32, Win NTE Server, 4 ports, UM + 5 seats.	1	N/A	\$ 4,455.00	46.36%	\$ 2,389.50	\$ 337.50	\$ 40.00	
IES32-04-SYS	Stratagy iES32 with 4 ports, UM, Fax, plus cable and doc pack.	1	N/A	\$ 4,905.00	47.42%	\$ 2,579.00	\$ 337.50	\$ 40.00	
IES32-04-WKS	Stratagy iES32, Win NTE Workstation, 4 ports, UM + 5 seats.	1	N/A	\$ 4,905.00	56.24%	\$ 2,146.50	\$ 337.50	\$ 40.00	
IES32-08-SVR	Stratagy iES32, Win NTE Server, 8 ports, UM + 5 seats.	1	N/A	\$ 8,430.00	46.19%	\$ 4,536.00	\$ 675.00	\$ 80.00	
IES32-08-SYS	Stratagy iES32 with 8 ports, UM, Fax, plus cable and doc pack.	1	N/A	\$ 8,205.00	47.29%	\$ 4,325.00	\$ 675.00	\$ 80.00	
IES32-08-WKS	Stratagy iES32, Win NTE Workstation, 8 ports, UM + 5 seats.	1	N/A	\$ 8,205.00	47.68%	\$ 4,293.00	\$ 675.00	\$ 80.00	
IES32-12-SVR	Stratagy iES32, Win NTE Server, 12 ports, UM + 5 seats.	1	N/A	\$ 11,850.00	46.00%	\$ 6,399.00	\$ 675.00	\$ 120.00	
IES32-12-SYS	Stratagy iES32 with 12 ports, UM, Fax, plus cable and doc pack.	1	N/A	\$ 11,655.00	47.23%	\$ 6,150.00	\$ 1,012.50	\$ 120.00	
IES32-12-WKS	Stratagy iES32, Win NTE Workstation, 12 ports, UM + 5 seats.	1	N/A	\$ 11,655.00	47.18%	\$ 6,156.00	\$ 1,012.50	\$ 120.00	
IES32-16-SVR	Stratagy iES32, Win NTE Server, 16 ports, UM + 5 seats.	1	N/A	\$ 15,000.00	46.00%	\$ 8,100.00	\$ 1,012.50	\$ 160.00	
IES32-16-SYS	Stratagy iES32 with 16 ports, UM, Fax, plus cable and doc pack.	1	N/A	\$ 14,805.00	47.21%	\$ 7,816.00	\$ 1,012.50	\$ 160.00	
IES32-16-WKS	Stratagy iES32, Win NTE Workstation, 16 ports, UM +5 seats.	1	N/A	\$ 14,805.00	46.93%	\$ 7,857.00	\$ 1,012.50	\$ 160.00	
IES32-20-SVR	Stratagy iES32, Win NTE Server, 20 ports, UM + 5 seats.	1	N/A	\$ 15,750.00	46.00%	\$ 8,505.00	\$ 1,012.50	\$ 200.00	
IES32-20-SYS	Stratagy iES32 with 20 ports, UM, Fax, plus cable and doc pack.	1	N/A	\$ 15,555.00	47.20%	\$ 8,213.00	\$ 1,012.50	\$ 200.00	
IES32-20-WKS	Stratagy iES32, Win NTE Workstation, 20 ports, UM + 5 seats.	1	N/A	\$ 15,555.00	46.89%	\$ 8,262.00	\$ 1,012.50	\$ 200.00	
IES32-24-SVR	Stratagy iES32, Win NTE Server, 24 ports, UM + 5 seats.	1	N/A	\$ 18,600.00	46.00%	\$ 10,044.00	\$ 1,350.00	\$ 240.00	
IES32-24-SYS	Stratagy iES32 with 24 ports, UM, Fax, plus cable and doc pack.	1	N/A	\$ 18,405.00	47.19%	\$ 9,720.00	\$ 1,350.00	\$ 240.00	
IES32-24-WKS	Stratagy iES32, Win NTE Workstation, 24 ports, UM + 5 seats.	1	N/A	\$ 18,405.00	46.75%	\$ 9,801.00	\$ 1,350.00	\$ 240.00	
IES32-28-SVR	Stratagy iES32, Win NTE Server, 28 ports, UM + 5 seats.	1	N/A	\$ 21,180.00	46.08%	\$ 11,421.00	\$ 1,350.00	\$ 280.00	
IES32-28-SYS	Stratagy iES32 with 28 ports, UM, Fax, plus cable and doc pack.	1	N/A	\$ 20,955.00	47.18%	\$ 11,069.00	\$ 1,350.00	\$ 280.00	
IES32-28-WKS	Stratagy iES32, Win NTE Workstation, 28 ports, UM + 5 seats.	1	N/A	\$ 20,955.00	46.66%	\$ 11,178.00	\$ 1,350.00	\$ 280.00	
IES32-32-SVR	Stratagy iES32, Win NTE Server, 32 ports, UM + 5 seats.	1	N/A	\$ 23,430.00	46.07%	\$ 12,636.00	\$ 1,687.50	\$ 320.00	
IES32-32-SYS	Stratagy iES32 with 32 ports, UM, Fax, plus cable and doc pack.	1	N/A	\$ 23,205.00	47.17%	\$ 12,260.00	\$ 1,687.50	\$ 320.00	
IES32-32-WKS	Stratagy iES32, Win NTE Workstation, 32 ports, UM + 5 seats.	1	N/A	\$ 23,205.00	45.55%	\$ 12,636.00	\$ 1,687.50	\$ 320.00	
	Standalone:								
SES-48-2000-SVR	Stratagy ES48, Windows 2000 Server + UM (new sys only)	1	N/A	\$ 7,988.00	47.27%	\$ 4,212.00	\$ 675.00	\$ 35.10	
SES-48-PRO-SYS	Stratagy ES48 with Windows 2000 Professional,UM + 5 seats	1	N/A	\$ 6,180.00	48.71%	\$ 3,170.00	\$ 675.00	\$ 45.01	
SES-48-SVR	Stratagy ES48, Windows 2000 Server, UM + 5 seats	1	N/A	\$ 7,988.00	48.35%	\$ 4,126.00	\$ 675.00	\$ 58.59	
SES-8-PRO-SYS	Stratagy ES8 with Windows 2000 Professional, UM + 5 seats	1	N/A	\$ 2,438.00	51.19%	\$ 1,190.00	\$ 337.50	\$ 16.90	
SES-96-SVR	Stratagy ES96, Win NT Server + UM (new sys only)	1	N/A	\$ 9,188.00	48.18%	\$ 4,761.00	\$ 1,012.50	\$ 67.61	
SES-96-WKS	Stratagy ES96 with Windows NT Workstation	1	N/A	\$ 8,738.00	48.24%	\$ 4,523.00	\$ 1,012.50	\$ 64.23	
SES-96R-SVR	Stratagy ES96R, Win NT Server + UM (new sys only)	1	N/A	\$ 10,163.00	48.08%	\$ 5,277.00	\$ 1,012.50	\$ 74.93	
SES-96R2-SYS	Stratagy ES96R2, Windows 2000 Server, UM + 5 seats	1	N/A	\$ 9,188.00	48.18%	\$ 4,761.00	\$ 1,012.50	\$ 67.61	
	Feature Groups:								

Key

New York State Office of General Services												
Group 77018 RFP 21350 - Comprehensive Telecommunications Equipment & Solutions												
Attachment C												
Cost Tables												
LOT 1												
Key Systems												
Counties:	Bronx, Kings, Nassau, New York, Organge, Queens, Richmond, Rockland, Suffolk, Westchester											
SES-FG-ASR-AA	Auto Speech Recognition Auto Attendant. See Notes 1-3	1	N/A	\$	2,250.00	46.00%	\$	1,215.00	\$	90.00	\$	13.50
SES-FG-FAX	Fax Server Feature Group. Remote upgrade. See Notes 1-4	1	N/A	\$	3,000.00	46.00%	\$	1,620.00	\$	90.00	\$	13.50
SES-FG-TTS-ETI	Text-To-Speech Feature Group.	1	N/A	\$	2,418.00	47.11%	\$	1,279.00	\$	90.00	\$	10.12
SES-FG-UM	Unified Messaging Feature Group.	1	N/A	\$	2,250.00	46.00%	\$	1,215.00	\$	90.00	\$	10.12
SES-UM-1-SEAT	Single Seat Unified Messaging Upgrade	1	N/A	\$	59.00	47.46%	\$	31.00	\$	15.00	\$	0.40
SES-UM-10-SEATS	10 Seat Unified Messaging Upgrade. See Notes 1-3	1	N/A	\$	524.00	47.14%	\$	277.00	\$	270.00	\$	3.93
SES-UM-25-SEATS	25 Seat Unified Messaging Upgrade. See Notes 1-3	1	N/A	\$	1,304.00	37.88%	\$	810.00	\$	675.00	\$	6.75
SES-UM-50-SEATS	50 Seat Unified Messaging Upgrade. Remote upgrade. See	1	N/A	\$	2,549.00	42.80%	\$	1,458.00	\$	1,350.00	\$	12.15
SES-UM-UNLIMIT	Unlimited Seat Unified Messaging Upgrade. See Notes 1-3	1	N/A	\$	7,500.00	47.11%	\$	3,967.00	\$25.00 per user		\$	56.33
SES-UP-ASR-AA-2	2 Channel upgrade for ASR AA. See Notes 1-3.	1	N/A	\$	1,125.00	28.00%	\$	810.00	\$	90.00	\$	6.75
SES-UP-PORT-96	96 Voice Port Upgrade. Remote upgrade. See Notes 1-3.	1	N/A	\$	1,690.00	28.11%	\$	1,215.00	\$	90.00	\$	10.12
SES-UP-TTS-ETI	2 Channel upgrade for ETI Text To Speech ONLY.	1	N/A	\$	2,418.00	47.11%	\$	1,279.00	\$	90.00	\$	10.12
Boards:												
CS-ADAPTER	CTbus to SCbus adapter.	1	N/A	\$	83.00	46.99%	\$	44.00	N/A		\$	0.62
CS-CTBUS 4 CONN	4 Connector CTBus Ribbon Cable.	1	N/A	\$	135.00	47.41%	\$	71.00	N/A		\$	1.01
CS-PEB-8	8 Connector SCBus Ribbon Cable.	1	N/A	\$	81.00	46.91%	\$	43.00	N/A		\$	0.61
IES32-UP-DB+4P	Stratagy IES32 Daughter Board and port upgrade.	1	N/A	\$	4,800.00	46.00%	\$	2,592.00	\$	337.50	\$	40.00
SES-ANT-3000/50	Dialogic Antares 3000/50 Resource board	1	N/A	\$	11,850.00	46.00%	\$	6,399.00	\$	675.00	\$	53.32
SES-D120JCT-LS	12-Port Voice Board (PCI). Intel Ref # D/120JCT-LS.	1	N/A	\$	9,562.00	46.00%	\$	5,163.75	\$	337.50	\$	43.00
SES-D41JCT-LS	4-Port Voice Board (PCI). Intel Ref # D/41JCT-LS.	1	N/A	\$	3,750.00	46.00%	\$	2,025.00	\$	337.50	\$	16.87
SES-DL-P4-SC	4-Port Voice Board (ISA). Dialogic Ref # D/41ESC.	1	N/A	\$	3,750.00	46.00%	\$	2,025.00	\$	337.50	\$	16.87
SES-GFAX-CP12SC	12-Channel Fax Board (ISA) GammaFax.	1	N/A	\$	8,925.00	46.00%	\$	4,819.50	\$	337.50	\$	40.16
SES-GFAX-CP6SC	6-Channel Fax Board (ISA) GammaFax.	1	N/A	\$	4,800.00	46.00%	\$	2,592.00	\$	337.50	\$	21.60
SYS-D4PCIUF	PCI 4 port card for Stratagy and Strata ACD applications	1	N/A	\$	1,314.00	47.11%	\$	695.00	\$	337.50	\$	9.87
Software:												
IES16-UP-4PORT	Stratagy iES16 Four Port Remote Upgrade	1	N/A	\$	4,050.00	47.11%	\$	2,142.00	\$	337.50	\$	40.00
IES32-SS-R4	Stratagy IES32 Release 4 Software and Prompts.	1	N/A	\$	83.00	46.99%	\$	44.00	N/A		N/A	
IES32-SS-R46	Stratagy IES32 & iES16 Release 4.6 Software, Prompts	1	N/A	\$	83.00	46.99%	\$	44.00	N/A		N/A	
IES32-UP-4PORT	Stratagy IES32 and iES16 Four Port Remote Upgrade	1	N/A	\$	4,050.00	36.00%	\$	2,592.00	\$	337.50	\$	40.00
SES-SS-R46-PACK	Stratagy ES Release 4.6 Software, Prompts, & Intel software.	1	N/A	\$	83.00	46.99%	\$	44.00	N/A		N/A	
Add'l System Components:												
SES-IDE-RAID	RAID kit for dual IDE drive mirroring.	1	N/A	\$	2,025.00	48.00%	\$	1,053.00	\$	90.00	\$	8.77
SES-RAID5 KIT-E	External RAID level 5 kit. Compatible with all Stratagy	1	N/A	\$	14,363.00	46.71%	\$	7,654.50	\$	675.00	\$	63.79
SES-REMOTE-KIT	Remote maintenance kit for Stratagy ES4	1	N/A	\$	540.00	46.00%	\$	291.60	\$	90.00	\$	2.43
SES-TAPE-DRIVE	Backup Tape Drive - 10 Gigabytes.	1	N/A	\$	1,057.00	45.97%	\$	571.05	\$	90.00	\$	4.76
SYS-PS-RDN-SYS3	Optional Dual Redundant 300W Power Supply	1	N/A	\$	1,373.00	48.58%	\$	706.00	\$	90.00	\$	5.88
SYS-RAID1-SYS 2	RAID 1 kit Stratagy ES48	1	N/A	\$	1,346.00	50.07%	\$	672.00	\$	90.00	\$	5.60
SYS-RAID5-SYS34	RAID 5 kit for Stratagy ES96R2	1	N/A	\$	3,734.00	48.18%	\$	1,935.00	\$	90.00	\$	16.12
SYS-REMOTE-KIT	Remote maintenance kit for Stratagy ES8	1	N/A	\$	765.00	47.06%	\$	405.00	\$	90.00	\$	3.38
Cables:												
CAT 3	STATION CABLE	100'	N/A	N/A		N/A	\$	15.00	\$	60.00	N/A	
CAT 5E	DATA CABLE	100'	N/A	N/A		N/A	\$	24.30	\$	60.00	N/A	
CAT 6	DATA CABLE	100'	N/A	N/A		N/A	\$	39.15	\$	60.00	N/A	
PT3	PERFORMANCE TEST CAT 3	1	N/A	N/A		N/A	N/A	\$	10.00	N/A		
PT5E	PERFORMANCE TEST CAT 5E	1	N/A	N/A		N/A	N/A	\$	16.00	N/A		
PT6	PERFORMANCE TEST CAT 6	1	N/A	N/A		N/A	N/A	\$	20.00	N/A		
PT-FIB	PERFORMACE TEST FIBER	1	N/A	N/A		N/A	N/A	\$	20/PR STRN	N/A		
CAT 3	REUSE	1	N/A	N/A		N/A	N/A	\$	60.00	N/A		
CAT 5E	REUSE	1	N/A	N/A		N/A	N/A	\$	60.00	N/A		
CAT 6	REUSE	1	N/A	N/A		N/A	N/A	\$	60.00	N/A		
4 PAIR	AERIAL AND DUCT	100'	N/A	N/A		N/A	\$	50.00	\$	480.00	N/A	
25 PAIR	AERIAL AND DUCT	100'	N/A	N/A		N/A	\$	125.00	\$	960.00	N/A	
50 PAIR	AERIAL AND DUCT	100'	N/A	N/A		N/A	\$	229.00	\$	960.00	N/A	

Key

New York State Office of General Services										
Group 77018 RFP 21350 - Comprehensive Telecommunications Equipment & Solutions										
Attachment C										
Cost Tables										
LOT 1										
Key Systems										
Counties:	Bronx, Kings, Nassau, New York, Organge, Queens, Richmond, Rockland, Suffolk, Westchester									
100 PAIR	AERIAL AND DUCT	100'	N/A	N/A	N/A	\$	414.00	\$	1,200.00	N/A
4 PAIR	BURIAL	100'	N/A	N/A	N/A	\$	52.00	\$	120.00	N/A
25 PAIR	BURIAL	100'	N/A	N/A	N/A	\$	142.00	\$	160.00	N/A
50 PAIR	BURIAL	100'	N/A	N/A	N/A	\$	232.00	\$	160.00	N/A
100 PAIR	BURIAL	100'	N/A	N/A	N/A	\$	399.00	\$	240.00	N/A
200 PAIR	BURIAL	100'	N/A	N/A	N/A	\$	821.00	\$	360.00	N/A
CAT 3	COLOCATED	100'	N/A	N/A	N/A	\$	30.00	\$	78.30	N/A
CAT3/CAT5	COLOCATED	100'	N/A	N/A	N/A	\$	57.50	\$	78.30	N/A
CAT5/CAT5	COLOCATED	100'	N/A	N/A	N/A	\$	62.50	\$	78.30	N/A
CAT6/CAT6	COLOCATED	100'	N/A	N/A	N/A	\$	82.50	\$	78.30	N/A
DTK-12P-SGR	12 PAIR LTNG PROT	1	N/A	N/A	N/A	\$	138.00	\$	60.00	N/A
DTK-25-SGR	25 PAIR LTNG PROT	1	N/A	N/A	N/A	\$	239.00	\$	120.00	N/A
RJ11	JACK	1	N/A	N/A	N/A	\$	3.55	\$	6.10	N/A
RJ45	JACK	1	N/A	N/A	N/A	\$	3.65	\$	6.10	N/A
RJ21X	JACK	1	N/A	N/A	N/A	\$	20.00	\$	30.50	N/A
RJ41S	JACK	1	N/A	N/A	N/A	\$	3.30	\$	6.10	N/A
RJ31S	JACK	1	N/A	N/A	N/A	\$	4.20	\$	6.10	N/A
RJ11/24	DUPLEX JACK	1	N/A	N/A	N/A	\$	7.80	\$	9.15	N/A
4 PAIR	SHIELDED	100'	N/A	N/A	N/A	\$	66.00	\$	60.00	N/A
6 PAIR	SHIELDED	100'	N/A	N/A	N/A	\$	110.00	\$	60.00	N/A
8 PAIR	SHIELDED	100'	N/A	N/A	N/A	\$	125.00	\$	60.00	N/A
12 PAIR	SHIELDED	100'	N/A	N/A	N/A	\$	192.00	\$	90.50	N/A
FIBER 62.5 MICRON	6 STRAND MULTIMODE	100'	N/A	N/A	N/A	\$	82.00	\$	60.00	N/A
FIBER 50 MICRON	6 STRAND MULTIMODE	100'	N/A	N/A	N/A	\$	86.00	\$	60.00	N/A
FIBER SM MICRON	6 STRAND SINGLEMODE	100'	N/A	N/A	N/A	\$	97.00	\$	60.00	N/A
FIBER 62.5 MICRON	12 STRAND MULTIMODE	100'	N/A	N/A	N/A	\$	130.00	\$	60.00	N/A
FIBER 50 MICRON	12 STRAND MULTIMODE	100'	N/A	N/A	N/A	\$	135.00	\$	60.00	N/A
FIBER SM MICRON	12 STRAND SINGLE MODE	100'	N/A	N/A	N/A	\$	127.00	\$	60.00	N/A
FIBER 62.5 MICRON	24 STRAND MULTI MODE	100'	N/A	N/A	N/A	\$	386.00	\$	60.00	N/A
FIBER 50 MICRON	24 STRAND MULTI MODE	100'	N/A	N/A	N/A	\$	372.00	\$	60.00	N/A
FIBER SM MICRON	24 STRAND SINGLE MODE	100'	N/A	N/A	N/A	\$	393.00	\$	60.00	N/A
FIBER ST	CONNECTORS	1	N/A	N/A	N/A	\$	12.35	\$	20.00	N/A
FIBER SC	CONNECTORS	1	N/A	N/A	N/A	\$	12.35	\$	20.00	N/A
FIBER INNERDUCT	FIBER SHIELD	1	N/A	N/A	N/A	\$	235.00	\$	60.00	N/A
FIBER BOX	12 PORT	1	N/A	N/A	N/A	\$	188.00	\$	120.00	N/A
FIBER BOX	24 PORT	1	N/A	N/A	N/A	\$	345.00	\$	240.00	N/A
FIBER 6 PACK	ST	1	N/A	N/A	N/A	\$	12.35	\$	40.00	N/A
FIBER 6 PACK	SC	1	N/A	N/A	N/A	\$	12.35	\$	40.00	N/A
FIBER	TESTING	1	N/A	N/A	N/A				20/PR STRN	N/A
PP24 CAT5E	24 PORT PATCH PANEL	1	N/A	N/A	N/A	\$	110.70	\$	60.00	N/A
PP48 CAT5E	48 PORT PATCH PANEL	1	N/A	N/A	N/A	\$	216.00	\$	60.00	N/A
PP96 CAT5E	96 PORT PATCH PANEL	1	N/A	N/A	N/A	\$	440.00	\$	180.00	N/A
PP48 CAT 6	48 PORT PATCH PANEL	1	N/A	N/A	N/A	\$	398.25	\$	120.00	N/A
	CROSS CONNECT PER WIRE	1	N/A	N/A	N/A			\$	3.05	N/A
ALL CABLE PRICING BASED ON 100 FT RUN										
N/A	Desk Single Line Phone w/Flash	1	N/A	N/A	N/A	\$	48.00	\$	16.00	\$ 2.52
N/A	Single Line Phone w/Flash & MW	1	N/A	N/A	N/A	\$	52.00	\$	16.00	\$ 2.52
N/A	Desk Single Line Phone	1	N/A	N/A	N/A	\$	34.00	\$	16.00	\$ 2.52
N/A	Wall Single Line Phone	1	N/A	N/A	N/A	\$	38.00	\$	16.00	\$ 2.52
N/A	Slimline Wall Single Line Phone	1	N/A	N/A	N/A	\$	42.00	\$	18.30	\$ 2.52
N/A	Desk S/L Telephone (w/speakerphone)	1	N/A	N/A	N/A	\$	44.00	\$	18.30	\$ 2.52
N/A	Elevator Telephone without housing	1	N/A	N/A	N/A	\$	610.00	\$	61.00	\$ 2.52
N/A	Outdoor Telephone with Housing	1	N/A	N/A	N/A	\$	671.00	\$	61.00	\$ 2.52
N/A	Weatherproof single line telephone (no dial)	1	N/A	N/A	N/A	\$	618.00	\$	61.00	\$ 2.52
N/A	Weatherproof single line telephone (dial)	1	N/A	N/A	N/A	\$	585.00	\$	61.00	\$ 2.52
N/A	2 Line Telephone	1	N/A	N/A	N/A	\$	98.00	\$	18.30	\$ 2.52
N/A	Speakerphone 4Atype	1	N/A	N/A	N/A	\$	414.00	\$	30.50	\$ 2.52

Key

New York State Office of General Services									
Group 77018 RFP 21350 - Comprehensive Telecommunications Equipment & Solutions									
Attachment C									
Cost Tables									
LOT 1									
Key Systems									
Counties:	Bronx, Kings, Nassau, New York, Organge, Queens, Richmond, Rockland, Suffolk, Westchester								
N/A	Speakerphone	1	N/A	N/A	N/A	N/A	\$ 130.00	\$ 30.50	\$ 2.52
N/A	Outdoor Jack & Housing	1	N/A	N/A	N/A	N/A	\$ 16.00	\$ 61.00	N/A
N/A	Orator Speaker (k-107A)	1	N/A	N/A	N/A	N/A	\$ 55.00	\$ 61.00	\$ 0.46
N/A	Loud Bell (6" outdoor)	1	N/A	N/A	N/A	N/A	\$ 78.00	\$ 15.25	\$ 0.65
N/A	Chime (SE400)	1	N/A	N/A	N/A	N/A	\$ 85.00	\$ 15.25	\$ 0.48
N/A	Klaxon Horn w/relay (outdoor)	1	N/A	N/A	N/A	N/A	\$ 170.00	\$ 61.00	\$ 1.42
N/A	Klaxon Hore w/relay(indoor)	1	N/A	N/A	N/A	N/A	\$ 118.00	\$ 30.50	\$ 0.98
N/A	Horn Speaker (indoor)	1	N/A	N/A	N/A	N/A	\$ 84.49	\$ 30.50	\$ 0.70
N/A	Horn speaker (outdoor)	1	N/A	N/A	N/A	N/A	\$ 94.12	\$ 30.15	\$ 0.78
N/A	Ceiling Speaker w/adj volum control	1	N/A	N/A	N/A	N/A	\$ 37.33	\$ 30.50	\$ 0.31
N/A	Long Mounting Cord 7' (2 pair)	1	N/A	N/A	N/A	N/A	\$ 1.35	\$ 6.10	N/A
N/A	Long Mounting Cord 14' (3 pair)	1	N/A	N/A	N/A	N/A	\$ 2.87	\$ 6.10	N/A
N/A	Long Mounting Cord 25' (2 pair)	1	N/A	N/A	N/A	N/A	\$ 2.66	\$ 6.10	N/A
N/A	Long Mounting Cord 25' (3 pair)	1	N/A	N/A	N/A	N/A	\$ 4.24	\$ 6.10	N/A
N/A	Long Handset Cord 9'	1	N/A	N/A	N/A	N/A	\$ 2.50	\$ 6.10	N/A
N/A	175 Number Autodialer	1	N/A	N/A	N/A	N/A	\$ 199.00	\$ 30.50	N/A
N/A	350 Number Autodialer	1	N/A	N/A	N/A	N/A	\$ 199.00	\$ 61.50	N/A
N/A	RJ11 jack	1	N/A	N/A	N/A	N/A	\$ 3.55	\$ 6.10	N/A
N/A	RJ45 jack	1	N/A	N/A	N/A	N/A	\$ 3.65	\$ 6.10	N/A
N/A	RJ21X jack	1	N/A	N/A	N/A	N/A	\$ 20.00	\$ 30.50	N/A
N/A	RJ41S jack	1	N/A	N/A	N/A	N/A	\$ 3.30	\$ 6.10	N/A
N/A	RJ31S jack	1	N/A	N/A	N/A	N/A	\$ 4.20	\$ 6.10	N/A
N/A	RJ11/45 duplex jack	1	N/A	N/A	N/A	N/A	\$ 7.80	\$ 9.15	N/A
N/A	Cross connect per wire	1	N/A	N/A	N/A	N/A	N/A	\$ 3.05	N/A
N/A	Paging Amplifier single zone	1	N/A	N/A	N/A	N/A	\$ 200.00	\$ 30.50	\$ 1.20
N/A	Paging Amplifier 3 zone	1	N/A	N/A	N/A	N/A	\$ 306.00	\$ 30.50	\$ 1.49
N/A	Paging Amplifier 6 zone	1	N/A	N/A	N/A	N/A	\$ 400.00	\$ 30.50	\$ 2.05
N/A	Remote Access Modem	1	N/A	N/A	N/A	N/A	\$ 200.00	\$ 30.50	\$ 167.00
N/A	SMDR	1	N/A	N/A	N/A	N/A	\$ 2,195.00	\$ 312.50	\$ 18.29
N/A	SMDR W/V&H Coordinates	1	N/A	N/A	N/A	N/A	\$ 3,132.00	\$ 312.50	\$ 26.11
General Maintenance									
N/A	Program Upgrade per occurrence	1	N/A	N/A	N/A	N/A	\$ 30.00	\$ 30.00	N/A
N/A	Station number change on premise 1st station	1	N/A	N/A	N/A	N/A	\$ 30.00	\$ 30.00	N/A
N/A	Each add'l station same visit	1	N/A	N/A	N/A	N/A	\$ 20.00	\$ 20.00	N/A
N/A	Station feature change on premise 1st station	1	N/A	N/A	N/A	N/A	\$ 30.00	\$ 30.00	N/A
N/A	Each add'l station same visit	1	N/A	N/A	N/A	N/A	\$ 20.00	\$ 20.00	N/A
N/A	Station number change remote per station	1	N/A	N/A	N/A	N/A	\$ 15.00	\$ 15.00	N/A
N/A	Station feature change remote per station	1	N/A	N/A	N/A	N/A	\$ 15.00	\$ 15.00	N/A
N/A	Equipment disconnect removal and return to inventory	1	N/A	N/A	N/A	N/A	\$ 30.00	\$ 30.00	N/A
N/A	Each add'l station same visit	1	N/A	N/A	N/A	N/A	\$ 15.00	\$ 15.00	N/A
N/A	Add trunk to existing equipment and program KSU								
N/A	1st trunk	1	N/A	N/A	N/A	N/A	\$ 30.00	\$ 30.00	N/A
N/A	Each Additional trunk	1	N/A	N/A	N/A	N/A	\$ 20.00	\$ 20.00	N/A
N/A	Cable removal 1st station	1	N/A	N/A	N/A	N/A	\$ 90.00	\$ 90.00	N/A
N/A	Each additional station same order	1	N/A	N/A	N/A	N/A	\$ 60.00	\$ 60.00	N/A
N/A	Technician	per hour	N/A	N/A	N/A	N/A	\$ 75.00	\$ 75.00	N/A
Training									
N/A	User training 30 days after cutover	per hour	N/A	N/A	N/A	N/A	\$ 75.00	\$ 75.00	N/A
BATTERY BACKUP									
BBU.5	1 HALF HOUR BATTERY BACKUP	1	N/A	N/A	N/A	N/A	\$ 175.00	\$ 60.00	N/A
BBU.1	1 HOUR BATTERY BACKUP	1	N/A	N/A	N/A	N/A	\$ 205.00	\$ 60.00	N/A
BBU.2	2 HOUR BATTERY BACKUP	1	N/A	N/A	N/A	N/A	\$ 215.00	\$ 60.00	N/A
BBU.4	4 HOUR BATTERY BACKUP	1	N/A	N/A	N/A	N/A	\$ 236.00	\$ 60.00	N/A

IP Telephony

New York State Office of General Services									
Group 77018 RFP 21350 - Comprehensive Telecommunications Equipment & Solutions									
Attachment C									
Cost Tables									
LOT 1									
IP Telephony									
Counties:		Bronx, Kings, Nassau, New York, Organge, Queens, Richmond, Rockland, Suffolk, Westchester							
Part/Model Number (if applicable)	Description	Unit of Measure	Category / Group (identifier if applicable)	MSRP	Percentage Discount	NYS Net Price	NYS One-Time Installation per U/M (Hr, Unit, etc)	NYS Maintenance Cost per Month per U/M (Hr, Unit, etc.)	
CTX28/CTX40 Parts									
CTX28:									
CTX-GVMU-MODEM	Remote modem for GVMU	1	N/A	\$ 240.00	55.42%	\$ 107.00	\$ 30.00	N/A	
GCDU1A	CTX28 3 CO line & 8 digital telephone interface card.	1	N/A	\$ 626.00	47.12%	\$ 331.00	\$ 30.00	N/A	
GETS1A	CTX28 100base-TX Ethernet interface card.	1	N/A	\$ 143.00	47.55%	\$ 75.00	\$ 30.00	N/A	
CTX40:									
CHSU40A	CIX40 3x8 Cabinet and Power Supply Unit.	1	N/A	\$ 749.00	47.13%	\$ 396.00	\$ 135.00	N/A	
CHSU40A2	CIX40 4x8 Cabinet and Power Supply Unit.	1	N/A	\$ 869.00	54.43%	\$ 396.00	\$ 135.00	N/A	
CHSU40A2-SYS	CIX40 4x8 cabinet, system processor and power adaptor.	1	N/A	\$ 1,049.00	47.09%	\$ 555.00	\$ 135.00	N/A	
CTX28-PWR-ADPTR	120-240 VAC power adaptor for CTX28 or CIX40 cabinet.	1	N/A	\$ 117.00	7.69%	\$ 108.00	\$ 30.00	N/A	
GCDU2A	CIX40 3 Caller ID CO line and 8 digital telephone interface card.	1	N/A	\$ 626.00	47.12%	\$ 331.00	\$ 30.00	N/A	
GCOCIH1A	4-circuit analog Loop Start CO Lines with Caller ID Interface.	1	N/A	\$ 644.00	47.20%	\$ 340.00	\$ 30.00	N/A	
GCTU2A	CIX40 Processor Card.	1	N/A	\$ 749.00	47.13%	\$ 396.00	\$ 60.00	N/A	
GIPH-X1A	CIX40 8-channel IP interface card.	1	N/A	\$ 944.00	54.66%	\$ 428.00	\$ 60.00	N/A	
GSTU1A	CIX40 and CTX28 one-circuit standard telephone interface card.	1	N/A	\$ 89.00	47.19%	\$ 47.00	\$ 30.00	N/A	
GVPH1A	CIX40 4-Port Voice Processing System card.	1	N/A	\$ 1,199.00	47.12%	\$ 634.00	\$ 345.00	N/A	
HPFB-6	Battery Back-up Module for CIX40 and CTX28.	1	N/A	\$ 263.00	47.15%	\$ 139.00	\$ 30.00	N/A	
Power /Surge Protection									
UPS:									
ON1000XAU-SN	ONEAC 1000VA UPS with Power Conditioner.	1	N/A	\$ 1,844.00	35.63%	\$ 1,187.00	\$ 118.70	\$ 16.86	
ON1500XAU-SN	ONEAC 1500VA UPS with Power Conditioner.	1	N/A	\$ 2,354.00	35.64%	\$ 1,515.00	\$ 151.50	\$ 21.51	
ON2000XAU-SN	ONEAC ON2000, 2000VA ExtRun, Stand-alone UPS, Pwr.Cond.	1	N/A	\$ 3,437.00	35.58%	\$ 2,214.00	\$ 221.40	\$ 31.44	
ON400XA-WL-SNK	400VA Wallmount Extended Runtime UPS	1	N/A	\$ 1,364.00	35.63%	\$ 878.00	\$ 87.80	\$ 12.47	
ON600XA-WL-SNK	600VA Wallmount Extended Runtime UPS	1	N/A	\$ 1,541.00	35.63%	\$ 992.00	\$ 99.20	\$ 14.09	
ON700XAU-SN	ONEAC 700VA UPS with Power Conditioner.	1	N/A	\$ 1,515.00	35.58%	\$ 976.00	\$ 97.60	\$ 13.86	
ONE300XA-W-SV	ONEAC ,300VA, Wall Mount UPS, Power Cond. 1 Batt.	1	N/A	\$ 779.00	35.69%	\$ 501.00	\$ 50.10	\$ 7.11	
ONE400DA-SB	ONEAC ON400, 400VA, UPS, Power Cond.	1	N/A	\$ 812.00	35.59%	\$ 523.00	\$ 52.30	\$ 7.43	
ONE404AG-SE	ONEAC ON400, 400VA 268W, UPS, Power Cond.	1	N/A	\$ 654.00	35.63%	\$ 421.00	\$ 42.10	\$ 5.98	
ONEXBC-W-217	Battery Pack for ONEAC Wall Mount UPS.	1	N/A	\$ 455.00	35.60%	\$ 293.00	\$ 29.30	\$ 4.16	
ONXBC-417	Battery Pack for ONEAC Stand-alone UPS.	1	N/A	\$ 891.00	35.58%	\$ 574.00	\$ 57.40	\$ 8.15	
ONXBCU-417	Extended Battery Pack for ON-series ONEAC UPS.	1	N/A	\$ 891.00	35.58%	\$ 574.00	\$ 57.40	\$ 8.15	
Protectors:									
1-AP	ONEAC Model 1-AP Analog Line Protector Porta Base.	1	N/A	\$ 20.00	40.00%	\$ 12.00	\$ 1.20	\$ 0.17	
1-DP	ONEAC Model 1-DP Digital Line Protector Porta Base.	1	N/A	\$ 20.00	40.00%	\$ 12.00	\$ 1.20	\$ 0.17	
350-032	ONEAC Grounding Strap for 66 Block.	1	N/A	\$ 11.00	36.36%	\$ 7.00	\$ 0.70	\$ 0.10	
350-065	ONEAC Ground Bar Strip used with UPS/Power Conditioner.	1	N/A	\$ 12.00	33.33%	\$ 8.00	\$ 0.80	\$ 0.11	
5S-AP	ONEAC Model 5S-AP Analog Line Protector 5-pin Base.	1	N/A	\$ 20.00	40.00%	\$ 12.00	\$ 1.20	\$ 0.17	
5S-DP	ONEAC Model 5S-DP Digital Line Protector 5-pin Base.	1	N/A	\$ 20.00	40.00%	\$ 12.00	\$ 1.20	\$ 0.17	
6-AP	ONEAC Model 6-AP Analog Line Protector 66 Block.	1	N/A	\$ 20.00	40.00%	\$ 12.00	\$ 1.20	\$ 0.17	
6-AP195	ONEAC Model 6-AP-195 Analog Line Protector 66 Block.	1	N/A	\$ 24.00	41.67%	\$ 14.00	\$ 1.40	\$ 0.20	
6-DP	ONEAC Model 6-DP Digital Line Protector 66 Block.	1	N/A	\$ 20.00	40.00%	\$ 12.00	\$ 1.20	\$ 0.17	
RJ-AP11	ONEAC Analog Line Protector (1 pr,2 wire) modular.	1	N/A	\$ 35.00	37.14%	\$ 22.00	\$ 2.20	\$ 0.31	
RJ-AP14	ONEAC Analog Line Protector (2 pair,4 wire) modular.	1	N/A	\$ 45.00	35.56%	\$ 29.00	\$ 2.90	\$ 0.41	
RJ-AP45	ONEAC Analog Line Protector (4 pair,8 wire) modula.	1	N/A	\$ 69.00	36.23%	\$ 44.00	\$ 4.40	\$ 0.62	

IP Telephony

New York State Office of General Services												
Group 77018 RFP 21350 - Comprehensive Telecommunications Equipment & Solutions												
Attachment C												
Cost Tables												
LOT 1												
IP Telephony												
Counties:	Bronx, Kings, Nassau, New York, Orange, Queens, Richmond, Rockland, Suffolk, Westchester											
RJ-DP11	ONEAC RJ11 Digital Line Protector (1 pr,2 wire) modular	1	N/A	\$	36.00	36.11%	\$	23.00	\$	2.30	\$	0.33
RJ-DP14	ONEAC RJ14 Digital Line Protector (2 pr,4 wire) modular	1	N/A	\$	45.00	35.56%	\$	29.00	\$	2.90	\$	0.41
RJ-DP45	ONEAC RJ45 Digital Line Protector (4 pr,8 wire) modular	1	N/A	\$	69.00	36.23%	\$	44.00	\$	4.40	\$	0.62
RJ-DP48C	ONEAC RJ48C Digital Line Protector(2 pr,4 wire) modular	1	N/A	\$	59.00	37.29%	\$	37.00	\$	3.70	\$	0.53
RJ-DSP10E	ONEAC Data Line Protector (2 pr,4 wire) modular.	1	N/A	\$	45.00	35.56%	\$	29.00	\$	2.90	\$	0.41
Conditioners:												
011-000	Model CB1120, 1.92KVA, 60HZ, 120V IN/OUT, 5-20P, (6)5-20R	1	N/A	\$	1,454.00	35.63%	\$	936.00	\$	93.60	\$	13.29
011-058	Model CB1120, 1.92KVA, 60HZ, 120V IN/OUT, 5-20P, (6)5-20R	1	N/A	\$	1,454.00	35.63%	\$	936.00	\$	93.60	\$	13.29
PC075A-S1S	Model PC075A, 75VA, 0.63 Amps, 60HZ, 120V IN/OUT, 5-15P, 5-15R	1	N/A	\$	134.00	35.82%	\$	86.00	\$	8.60	\$	1.22
PC1000A-S4S	Model PC1000A, 1KA, 8.4 Amps, 60HZ, 120V IN/OUT, 5-15P, (4)5-15R	1	N/A	\$	866.00	35.57%	\$	558.00	\$	55.80	\$	7.92
PC1000A-S4SW	ONEAC Model PC1000A, 1000 VA Power Conditioner.	1	N/A	\$	866.00	35.57%	\$	558.00	\$	55.80	\$	7.92
PC120A-S2S	Model PC120A, 120VA, 1 Amps, 60HZ, 120V IN/OUT, 5-15P, (2)5-15R	1	N/A	\$	194.00	36.08%	\$	124.00	\$	12.40	\$	1.76
PC180A-S2S	Model PC180A, 180VA, 1.5 Amps, 60HZ, 120V IN/OUT, 5-15P, (2)5-15R	1	N/A	\$	240.00	35.42%	\$	155.00	\$	15.50	\$	2.20
PC240A-S2S	Model PC240A, 240VA, 2 Amps, 60HZ, 120V IN/OUT, 5-15P, (2)5-15R	1	N/A	\$	290.00	35.86%	\$	186.00	\$	18.60	\$	2.64
PC360A-S4S	Model PC360A, 360VA, 3 Amps, 60HZ, 120V IN/OUT, 5-15P, (4)5-15R	1	N/A	\$	414.00	35.75%	\$	266.00	\$	26.60	\$	3.78
PC550A-S4S	Model PC550A, 550VA, 4.6 Amps, 60HZ, 120V IN/OUT, 5015P, (4)5-15R	1	N/A	\$	521.00	35.70%	\$	335.00	\$	33.50	\$	4.76
PC750A-S4S	Model PC750A, 750VA, 6.2 Amps, 60HZ, 120V IN/OUT, 5-15P, (4)5-15R	1	N/A	\$	690.00	35.65%	\$	444.00	\$	44.40	\$	6.30
Cabinet Equipment												
Cabinets:												
CHSUB112A2	CIX/CTX100 Base Cabinet with Power Supply.	1	N/A	\$	765.00	58.71%	\$	315.90	\$	135.00		N/A
CHSUB192A	CIX200 Base Cabinet with Power Supply.	1	N/A	\$	801.00	58.93%	\$	329.00	\$	135.00		N/A
CHSUB672A	CIX670/DK424i Base Cabinet without Power Supply.	1	N/A	\$	720.00	46.00%	\$	388.80	\$	135.00		N/A
CHSUB672A+PS	CIX/CTX670/DK424i Base Cabinet with Power Supply.	1	N/A	\$	1,095.00	56.73%	\$	473.85	\$	135.00		N/A
CHSUE112A2	CIX/CTX100 Expansion Cabinet with Power Supply.	1	N/A	\$	863.00	53.07%	\$	405.00	\$	135.00		N/A
CHSUE192A	CIX200 Expansion Cabinet with Power Supply.	1	N/A	\$	899.00	53.73%	\$	416.00	\$	135.00		N/A
CHSUE672A	CIX/CTX670/DK424i Expansion Cabinet without Power Supply.	1	N/A	\$	885.00	46.00%	\$	477.90	\$	135.00		N/A
CHSUE672A+PS	CIX/CTX670/DK424i Expansion Cabinet with Power Supply.	1	N/A	\$	1,133.00	51.39%	\$	550.80	\$	135.00		N/A
CIX200-FLANGE-2	CIX200 Base & Expansion Cabinet extender for rack mount	1	N/A	\$	9.00	44.44%	\$	5.00	\$	135.00		N/A
CRSUB672A	CIX670 Rack Mount Base Cabinet with Power Supply	1	N/A	\$	1,140.00	59.30%	\$	464.00	\$	135.00		N/A
CRSUE672A	CIX670 Rack Mount Exp. Cabinet with Power Supply	1	N/A	\$	1,215.00	51.00%	\$	595.35	\$	135.00		N/A
Power Supplies:												
APSU112A	Power Supply for CIX100 Base or Expansion Cabinet.	1	N/A	\$	278.00	46.10%	\$	149.85	\$	135.00		N/A
BPSU672A	Power Supply for CIX/CTX670/DK424i Base or Exp. Cabinet.	1	N/A	\$	525.00	46.00%	\$	283.50	\$	135.00		N/A
BRPSU672A	Power Supply for CIX/CTX670A/DK424i Rack Mount Cabinet.	1	N/A	\$	581.00	46.05%	\$	313.47	\$	135.00		N/A
Battery Dist.:												
ABCS1A	Battery Charger Subassembly for CIX/CTX100.	1	N/A	\$	128.00	47.66%	\$	67.00	\$	30.00		N/A
ABTC1A-3M	Reserve Power Cable - CIX/CTX100 charger to batteries.	1	N/A	\$	38.00	47.37%	\$	20.00		N/A		N/A
BBDB1A	Battery Distribution Box.	1	N/A	\$	570.00	47.02%	\$	302.00	\$	30.00		N/A
BBTC1A-2.0M	Reserve Power Cable (BBDB to Battery Terminal - 6.5ft.)	1	N/A	\$	135.00	47.41%	\$	71.00		N/A		N/A
PBTC-3M	Reserve Power Cable - Cabinet PS to Battery Terminal.	1	N/A	\$	53.00	47.17%	\$	28.00		N/A		N/A
AC Pwr. Dist.:												
BACL240A	208/240VAC Power Cord.	1	N/A	\$	53.00	47.17%	\$	28.00		N/A		N/A
BCCB120A	120VAC Conduit Connection Box.	1	N/A	\$	585.00	47.18%	\$	309.00	\$	30.00		N/A
BCCB240A	240Volt floor mount conduit box for CIX670.	1	N/A	\$	600.00	47.17%	\$	317.00	\$	30.00		N/A
BPSB240A	3-outlet 240VAC Power Strip Box (208 or 240VAC Cord).	1	N/A	\$	255.00	47.06%	\$	135.00		N/A		N/A
BRPSB120A	3-outlet 120VAC Power strip for CIX/CTX Rack Mount Cab.	1	N/A	\$	150.00	47.33%	\$	79.00		N/A		N/A
BRPSB240A	3-outlet 240VAC Power strip for CIX/CTX Rack Mount Cab	1	N/A	\$	326.00	47.24%	\$	172.00		N/A		N/A
RPSB2A	3-Outlet AC Power Strip Box (Standard 120VAC Cord).	1	N/A	\$	135.00	47.41%	\$	71.00		N/A		N/A
Others:												
B50MT1A	Metal Mesh Shielding Kit for 25 pair cables..	1	N/A	\$	45.00	46.67%	\$	24.00		N/A		N/A

IP Telephony

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BFIF1A	Floor Mount Fixture Kit.	1	N/A	\$ 150.00	47.33%	\$ 79.00	\$ 30.00	N/A	
RWBF1A	Wall Brackets (1 pair).	1	N/A	\$ 18.00	44.44%	\$ 10.00	N/A	N/A	
Circuit Boards									
CIX Processor:									
ACTU1A	CTX100 System Common Control Processor Unit.	1	N/A	\$ 840.00	54.64%	\$ 381.00	\$ 270.00	N/A	
ACTU2A	CIX100 System Common Control Processor Unit.	1	N/A	\$ 1,193.00	51.45%	\$ 579.15	\$ 290.00	N/A	
ACTU2A-S	CIX100-S System Common Control Processor Unit.	1	N/A	\$ 1,193.00	51.45%	\$ 579.15	\$ 270.00	N/A	
ACTU3A	CIX100 Common Control Processor Unit for R4.x or higher software.	1	N/A	\$ 1,193.00	52.47%	\$ 567.00	\$ 270.00	N/A	
ACTU3A-S	CIX100-S System Common Control Processor Unit for R4.x software.	1	N/A	\$ 1,193.00	52.47%	\$ 567.00	\$ 270.00	N/A	
AETS1A	Network Interface Card Subassembly for CIX/CTX100 ACTU1A.	1	N/A	\$ 143.00	46.19%	\$ 76.95	\$ 30.00	N/A	
AMDS1A	Remote Maintenance Modem for ACTU, ACTU-S, LCTU, or BCTU.	1	N/A	\$ 225.00	46.00%	\$ 121.50	\$ 90.00	N/A	
ARCS1A	16-DTMF/ABR Receiver Subassembly for CIX/CTX100 ACTU1A.	1	N/A	\$ 210.00	46.00%	\$ 113.40	\$ 90.00	N/A	
BBCU1A	CTX670 Common Control Main Processor	1	N/A	\$ 1,575.00	46.00%	\$ 850.50	\$ 270.00	N/A	
BBMS1A	Expansion Memory Module for CIX670 processor unit.	1	N/A	\$ 885.00	49.66%	\$ 445.50	\$ 90.00	N/A	
BCTU1A	CIX/CTX670 R3.x Basic Processor (Ports 1-192)	1	N/A	\$ 2,430.00	41.00%	\$ 1,433.70	\$ 270.00	N/A	
BCTU1A/AMDS1A	CIX/CTX670 R3.x Basic Processor and RM Modem (Ports 1-192)	1	N/A	\$ 2,655.00	47.12%	\$ 1,404.00	\$ 270.00	N/A	
BCTU2A	CIX670 Basic R4.x Processor (Ports 1-192).	1	N/A	\$ 2,430.00	47.12%	\$ 1,285.00	\$ 270.00	N/A	
BCTU2A/AMDS1A	CIX670 R4.x Basic Processor and RM Modem (Ports 1-192) for R4.x.	1	N/A	\$ 2,655.00	47.12%	\$ 1,404.00	\$ 270.00	N/A	
BECU1A	CIX/CTX670 Common Control Processor Sub Unit.	1	N/A	\$ 1,080.00	46.00%	\$ 583.20	\$ 270.00	N/A	
BEXS1A	Expansion Switching Module for CTX670 processor unit.	1	N/A	\$ 1,035.00	49.13%	\$ 526.50	\$ 90.00	N/A	
BEXU1A	CIX/CTX670 R3.x Expansion Processor for BCTU1A (Ports 193-672)	1	N/A	\$ 1,800.00	46.00%	\$ 972.00	\$ 270.00	N/A	
BEXU2A	CIX670 R4.x Expansion Processor for BCTU2A (Ports 193-672).	1	N/A	\$ 1,800.00	47.11%	\$ 952.00	\$ 270.00	N/A	
BSIS1A	4-port Serial Interface Subassembly.	1	N/A	\$ 330.00	46.97%	\$ 175.00	\$ 30.00	N/A	
LCTU1A	CIX200 Common Control Processor Unit for R3.x or R4.x software.	1	N/A	\$ 1,169.00	52.52%	\$ 555.00	\$ 270.00	N/A	
LCTU2A	CIX200 Common Control Processor Unit for R3.x or R4.x software.	1	N/A	\$ 1,049.00	47.09%	\$ 555.00	\$ 270.00	N/A	
SD-512MB	512MB Secure Digital Media Card for CIX R4.0 Processors	1	N/A	\$ 135.00	35.56%	\$ 87.00	\$ 30.00	N/A	
SM0064MB	64MB SmartMedia flash memory card for CIX/CTX R1 to R3 processors	1	N/A	\$ 41.00	48.78%	\$ 21.00	\$ 30.00	N/A	
Station:									
ADKU1A	8-circuit Digital Station Interface Unit for CIX/CTX100.	1	N/A	\$ 398.00	46.07%	\$ 214.65	\$ 90.00	N/A	
ASTU1A	2-circuit Standard Telephone Interface Unit for CIX/CTX100.	1	N/A	\$ 297.00	46.00%	\$ 160.38	\$ 30.00	N/A	
BDKS1A	8-circuit Digital Station Interface Subassembly.	1	N/A	\$ 533.00	46.05%	\$ 287.55	\$ 60.00	N/A	
BDKU1A	8-circuit Digital Station Interface Unit.	1	N/A	\$ 548.00	46.05%	\$ 295.65	\$ 90.00	N/A	
BIPU-M1A	16-circuit IP Telephone Interface Unit.	1	N/A	\$ 1,574.00	46.02%	\$ 849.69	\$ 180.00	N/A	
BIPU-M2A	16-circuit IP Telephone Interface Unit.	1	N/A	\$ 1,574.00	46.02%	\$ 849.69	\$ 180.00	N/A	
BLS1A	8-circuit Standard Telephone Interface Unit without MW.	1	N/A	\$ 510.00	47.06%	\$ 270.00	\$ 60.00	N/A	
BSLU1A	8-circuit Standard Telephone Interface Unit without MW.	1	N/A	\$ 600.00	47.17%	\$ 317.00	\$ 60.00	N/A	
BSTCIU1A	8-circuit Standard Telephone Interface with MW and Caller ID.	1	N/A	\$ 1,193.00	55.74%	\$ 528.00	\$ 60.00	N/A	
BSTU1A	8-circuit Standard Telephone Interface Unit with MW.	1	N/A	\$ 848.00	46.03%	\$ 457.65	\$ 60.00	N/A	
BWDKU1A	16-Circuit Digital Station Interface Unit.	1	N/A	\$ 1,065.00	46.00%	\$ 575.10	\$ 180.00	N/A	
LCNU-A1A	Connector for BDKU (without BDKS) or BSTU.	1	N/A	\$ 59.00	47.46%	\$ 31.00	N/A	N/A	
LCNU-B1A	Connector for BWDKU or BDKU with BDKS.	1	N/A	\$ 59.00	47.46%	\$ 31.00	N/A	N/A	
LEXU-A1A	Extender for LIPU-X1A.	1	N/A	\$ 59.00	47.46%	\$ 31.00	N/A	N/A	
LEXU-C1A	Extender for iES32, iES16 or iVP8.	1	N/A	\$ 59.00	47.46%	\$ 31.00	N/A	N/A	
LIPS-X1A	16-channel IP Interface Sub-assembly.	1	N/A	\$ 1,199.00	47.12%	\$ 634.00	\$ 120.00	N/A	
LIPU-X1A	16-channel IP Interface Unit.	1	N/A	\$ 1,199.00	47.12%	\$ 634.00	\$ 120.00	N/A	
LSLU1A	2-circuit Standard Station Interface Unit without MW.	1	N/A	\$ 311.00	47.27%	\$ 164.00	\$ 30.00	N/A	
MIPU16-1A	16-channel IP Interface Unit	1	N/A	\$ 1,199.00	47.12%	\$ 634.00	\$ 120.00	N/A	
MIPU24-1A	24-channel IP Interface Unit	1	N/A	\$ 1,725.00	47.07%	\$ 913.00	\$ 240.00	N/A	
PDKU2A	8-circuit Digital Station Interface Unit.	1	N/A	\$ 548.00	44.53%	\$ 304.00	\$ 60.00	N/A	
R40S1A	Local ISDN PS1 Power Supply	1	N/A	\$ 285.00	47.02%	\$ 151.00	\$ 30.00	N/A	
R48S1A	48 Volt Subassembly - Mounts on RSTU2 or RDSU.	1	N/A	\$ 98.00	46.94%	\$ 52.00	N/A	N/A	

IP Telephony

New York State Office of General Services									
Group 77018 RFP 21350 - Comprehensive Telecommunications Equipment & Solutions									
Attachment C									
Cost Tables									
LOT 1									
IP Telephony									
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RDSU1A	Digital/Standard Telephone Interface Unit.	1	N/A	\$ 600.00	46.00%	\$ 324.00	\$ 60.00	N/A	
RSTS1A	2-circuit Standard Telephone Interface Subassembly.	1	N/A	\$ 270.00	46.00%	\$ 145.80	\$ 30.00	N/A	
RSTU1A	8-circuit Standard Telephone Interface Unit without MW.	1	N/A	\$ 722.00	34.63%	\$ 472.00	\$ 60.00	N/A	
RSTU2A	8-circuit Standard Telephone Interface Unit with MW.	1	N/A	\$ 893.00	47.14%	\$ 472.00	\$ 60.00	N/A	
RSTU3A	8-circuit Standard Telephone Interface Unit with MW.	1	N/A	\$ 893.00	47.14%	\$ 472.00	\$ 60.00	N/A	
Line:									
BCOCIS1A	4-circuit analog Loop Start CO Line with Caller ID Interface.	1	N/A	\$ 494.00	47.17%	\$ 261.00	\$ 30.00	N/A	
BCOCIU1A	4-circuit analog Loop Start CO Line with Caller ID Interface.	1	N/A	\$ 644.00	47.20%	\$ 340.00	\$ 30.00	N/A	
BIPU-Q1A	16-channel IP QSIG Interface Unit.	1	N/A	\$ 1,574.00	47.14%	\$ 832.00	\$ 120.00	N/A	
BPTU1A	ISDN Primary Rate Interface Unit.	1	N/A	\$ 2,475.00	42.73%	\$ 1,417.50	\$ 270.00	N/A	
BPTU1F	30 channel E1 ISDN Primary Rate Interface card.	1	N/A	\$ 2,174.00	47.10%	\$ 1,150.00	\$ 240.00	N/A	
BVPU1A	4-port Toshiba Voice Over IP Interface Unit.	1	N/A	\$ 4,425.00	47.10%	\$ 2,341.00	\$ 30.00	N/A	
E1 PACKAGE	E1 ISDN Primary Rate Interface Kit.	1	N/A	\$ 4,793.00	47.11%	\$ 2,535.00	\$ 240.00	N/A	
FER-CORE-ISDN	Ferrite Core for ISDN Circuit Cards.	1	N/A	\$ 15.00	46.67%	\$ 8.00	N/A	N/A	
LCNU-C1A	Connector for BCOCIU, RCOU, RGLU or RDDU.	1	N/A	\$ 59.00	47.46%	\$ 31.00	N/A	N/A	
LCNU-D1A	Connector for RBSU or RBUU or REMU.	1	N/A	\$ 59.00	47.46%	\$ 31.00	N/A	N/A	
LCNU-E1A	Connector for RCIU.	1	N/A	\$ 59.00	47.46%	\$ 31.00	N/A	N/A	
LEXU-B1A	Extender for BPTU or RDTU.	1	N/A	\$ 59.00	47.46%	\$ 31.00	N/A	N/A	
NDTU CABLE	T1 Interface Cable for RDTU2A or RDTU1A.	1	N/A	\$ 113.00	46.24%	\$ 60.75	N/A	N/A	
RCIS1A	4-circuit Caller ID Interface Subassembly for RCOS or RGLU.	1	N/A	\$ 300.00	46.00%	\$ 162.00	\$ 30.00	N/A	
RCIU2A	4-circuit Caller ID Interface Unit for RCOU or RGLU	1	N/A	\$ 435.00	46.00%	\$ 234.90	\$ 90.00	N/A	
RCMS1A	2-circuit E911 CAMA Interface Subassembly.	1	N/A	\$ 428.00	46.06%	\$ 230.85	\$ 60.00	N/A	
RCOS1A	4-circuit analog Loop Start CO Line Subassembly	1	N/A	\$ 321.00	43.61%	\$ 181.00	\$ 30.00	N/A	
RCOS3A	4-circuit analog Loop Start CO Line Subassembly	1	N/A	\$ 321.00	42.47%	\$ 184.68	\$ 30.00	N/A	
RCOU1A	4-circuit analog Loop Start CO Line Interface Unit	1	N/A	\$ 398.00	47.24%	\$ 210.00	\$ 30.00	N/A	
RCOU3A	4-circuit analog Loop Start CO Line Interface Unit	1	N/A	\$ 398.00	46.07%	\$ 214.65	\$ 60.00	N/A	
RDDU1A	4-circuit analog Direct Inward Dialing Interface Unit.	1	N/A	\$ 735.00	73.61%	\$ 194.00	\$ 30.00	N/A	
RDDU2A	4-circuit analog Direct Inward Dialing Interface Unit	1	N/A	\$ 735.00	46.00%	\$ 396.90	\$ 60.00	N/A	
RDTU1A	24-voice Channel T1 Interface Unit	1	N/A	\$ 2,305.00	36.31%	\$ 1,468.00	\$ 240.00	N/A	
RDTU2A	T1/DS-1 Interface Unit.	1	N/A	\$ 1,875.00	43.31%	\$ 1,063.00	\$ 270.00	N/A	
RDTU3-CBL-KIT	T1 Interface Cable Kit for RDTU3A.	1	N/A	\$ 105.00	46.00%	\$ 56.70	N/A	N/A	
RDTU3A	T1/DS-1 Interface Unit.	1	N/A	\$ 1,575.00	47.11%	\$ 833.00	\$ 240.00	N/A	
REMU1A	4-circuit analog Tie Line Interface Unit.	1	N/A	\$ 1,065.00	46.00%	\$ 575.10	\$ 30.00	N/A	
RGLU2A	4-circuit Ground/Loop Start CO Line Interface Unit.	1	N/A	\$ 615.00	47.15%	\$ 325.00	\$ 30.00	N/A	
RGLU3A	4-circuit Ground/Loop Start CO Line Interface Unit.	1	N/A	\$ 615.00	46.00%	\$ 332.10	\$ 60.00	N/A	
RMCU1A	Enhanced 911CAMA Trunk Interface Unit (requires 1 or 2	1	N/A	\$ 450.00	46.00%	\$ 243.00	\$ 90.00	N/A	
RPRI-CBL-KIT	ISDN PRI Cable Kit with Ferrite Core.	1	N/A	\$ 113.00	46.90%	\$ 60.00	N/A	N/A	
RPTU1A	ISDN Primary Rate Interface Unit.	1	N/A	\$ 2,925.00	47.11%	\$ 1,547.00	\$ 240.00	N/A	
RPTU2A	ISDN Primary Rate Interface Unit.	1	N/A	\$ 2,475.00	41.45%	\$ 1,449.00	\$ 240.00	N/A	
RUPTU2	Firmware Upgrade Kit for RPTU1 PRI (Qsig networking).	1	N/A	\$ 150.00	46.00%	\$ 81.00	N/A	N/A	
SP201-SA-02-A1	E1 ISDN PRI Signal Gateway Unit for BPTU1F interface card.	1	N/A	\$ 3,833.00	47.12%	\$ 2,027.00	\$ 240.00	N/A	
Others:									
BIOU1A	Option Paging, Relay Control and MOH Interface Unit.	1	N/A	\$ 525.00	46.00%	\$ 283.50	\$ 30.00	N/A	
LPFU1A	8-circuit CIX200 Power Failure Transfer Unit.	1	N/A	\$ 579.00	47.15%	\$ 306.00	\$ 60.00	N/A	
DDCB	Door control box	1	N/A	\$ 176.00	47.07%	\$ 93.15	N/A	N/A	
MDFB	Door Phone	1	N/A	\$ 62.00	47.74%	\$ 32.40	\$ 16.00	\$ 2.52	
DDMS060	60 Button Digital DSS Module with Paper Keystrip	1	N/A	\$ 495.00	47.07%	\$ 262.00	\$ 16.00	\$ 2.52	
DOCA-1A	Speaker Off Hook Call Announce Card for DP5000-series telephones	1	N/A	\$ 71.00	47.89%	\$ 37.00	\$ 16.00	\$ 2.52	
DP5008	Single Line Digital Telephone Non Display - Black	1	N/A	\$ 113.00	46.90%	\$ 60.00	\$ 16.00	\$ 2.52	

IP Telephony

New York State Office of General Services												
Group 77018 RFP 21350 - Comprehensive Telecommunications Equipment & Solutions												
Attachment C												
Cost Tables												
LOT 1												
IP Telephony												
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DP5018-S	10 Button Speakerphone Non Display - Black	1	N/A	\$	203.00	47.29%	\$	107.00	\$	16.00	\$	2.52
DP5018-SNET	10 Button Speakerphone Non Display - Black	1	N/A	\$	161.00	35.40%	\$	104.00	\$	16.00	\$	2.52
DP5022-SD	10 Button Speakerphone 4 Line LCD Display - Black	1	N/A	\$	278.00	47.12%	\$	147.00	\$	16.00	\$	2.52
DP5022-SDM	10 Button Speakerphone 4 Line LCD Display - Black (CIX40 ONLY)	1	N/A	\$	173.00	47.40%	\$	91.00	\$	16.00	\$	2.52
DP5022-SDMNET	10 Button Speakerphone 4 Line LCD Display - Black (CIX40 ONLY)	1	N/A	\$	161.00	35.40%	\$	104.00	\$	16.00	\$	2.52
DP5022-SDNET	10 Button Speakerphone 4 Line LCD Display - Black	1	N/A	\$	215.00	35.81%	\$	138.00	\$	16.00	\$	2.52
DP5032-SD	20 Button Speakerphone 4 Line LCD Display - Black	1	N/A	\$	338.00	47.04%	\$	179.00	\$	16.00	\$	2.52
DP5032-SDNET	20 Button Speakerphone 4 Line LCD Display - Black	1	N/A	\$	269.00	35.69%	\$	173.00	\$	16.00	\$	2.52
DP5122-SD	10 Button Speakerphone 4 Line Backlit LCD Display - Black	1	N/A	\$	330.00	46.97%	\$	175.00	\$	16.00	\$	2.52
DP5122-SDNET	10-button Backlit LCD Digital Speakerphone	1	N/A	\$	284.00	35.92%	\$	182.00	\$	16.00	\$	2.52
DP5130-SDL	10 Button Speakerphone 9 Line Backlit LCD Display - Black	1	N/A	\$	443.00	47.18%	\$	234.00	\$	16.00	\$	2.52
DP5130-SDLNET	10 Button Speakerphone 9 Line Backlit LCD Display - Black	1	N/A	\$	399.00	35.59%	\$	257.00	\$	16.00	\$	2.52
DP5132-SD	20 Button Speakerphone 4 Line Backlit LCD Display - Black	1	N/A	\$	395.00	47.09%	\$	209.00	\$	16.00	\$	2.52
DP5132-SDNET	20 Button Speakerphone 4 Line Backlit LCD Display - Black	1	N/A	\$	332.00	35.54%	\$	214.00	\$	16.00	\$	2.52
KM5020	20 Button Key Expansion Module with Paper Keystrips	1	N/A	\$	225.00	47.11%	\$	119.00	\$	16.00	\$	2.52
LM5110	10 Button LCD Labels Backlit Display Expansion Module	1	N/A	\$	321.00	47.04%	\$	170.00	\$	16.00	\$	2.52
DKT3200 Telephones:												
BADP120-1A	120 VAC power adaptor for IPT-1020-SD.	1	N/A	\$	68.00	8.82%	\$	62.00	\$	16.00	\$	2.52
BHEU1A	Headset or loud ringer Interface for Digital Telephone.	1	N/A	\$	18.00	44.44%	\$	10.00	\$	16.00	\$	2.52
BPC1A	Integrated PC Interface Unit for 3000-series DKT.	1	N/A	\$	330.00	46.97%	\$	175.00	\$	16.00	\$	2.52
BVSU1A	Off-hook Call Announce (OCA) interface for Digital Tele	1	N/A	\$	68.00	46.40%	\$	36.45	\$	16.00	\$	2.52
DADM3020	20-button Digital Add-On Module-Charcoal Gray	1	N/A	\$	225.00	46.00%	\$	121.50	\$	16.00	\$	2.52
DADM3020(W)	20-button Digital ADM for 3000 series telephone - Ash White.	1	N/A	\$	225.00	46.00%	\$	121.50	\$	16.00	\$	2.52
DADM3120	20-button IP/Digital Add-On Module - Charcoal Gray.	1	N/A	\$	225.00	46.00%	\$	121.50	\$	16.00	\$	2.52
DADM3220	20-button IP/Digital Add-On Module - Charcoal Gray.	1	N/A	\$	225.00	47.11%	\$	119.00	\$	16.00	\$	2.52
DADM3220(W)	20-button Digital ADM for 3200 series telephone - Ash White.	1	N/A	\$	225.00	47.11%	\$	119.00	\$	16.00	\$	2.52
DDSS3060	60-button Digital Direct Station Select Console - Gray.	1	N/A	\$	495.00	46.00%	\$	267.30	\$	16.00	\$	2.52
DDSS3060(W)	60-button Digital DSS Console for 3000 series telephone - White	1	N/A	\$	495.00	46.00%	\$	267.30	\$	16.00	\$	2.52
DDSS3260	60-button Digital Direct Station Select Console - Gray.	1	N/A	\$	495.00	47.07%	\$	262.00	\$	16.00	\$	2.52
DDSS3260(W)	60-button Digital DSS Console for 3200 series telephone - White	1	N/A	\$	495.00	47.07%	\$	262.00	\$	16.00	\$	2.52
DKT3001	Single-line Digital Telephone - Charcoal Gray.	1	N/A	\$	113.00	43.37%	\$	63.99	\$	16.00	\$	2.52
DKT3001(W)	Single-line Digital Telephone - Ash White.	1	N/A	\$	113.00	43.37%	\$	63.99	\$	16.00	\$	2.52
DKT3007-SD	7-button Digital Speakerphone with LCD - Charcoal Gray.	1	N/A	\$	173.00	41.62%	\$	101.00	\$	16.00	\$	2.52
DKT3010-S	10-button Digital Speakerphone - Charcoal Gray.	1	N/A	\$	203.00	46.13%	\$	109.35	\$	16.00	\$	2.52
DKT3010-S(W)	10-button Digital Speakerphone - Ash White.	1	N/A	\$	203.00	46.13%	\$	109.35	\$	16.00	\$	2.52
DKT3010-SD	10-button Digital Speakerphone with LCD - Charcoal Gray.	1	N/A	\$	278.00	46.10%	\$	149.85	\$	16.00	\$	2.52
DKT3010-SD(W)	10-button Digital Speakerphone with LCD - Ash White.	1	N/A	\$	278.00	46.10%	\$	149.85	\$	16.00	\$	2.52
DKT3014-SDL	14-button Digital Speakerphone with large LCD Char.Gray.	1	N/A	\$	488.00	46.06%	\$	263.25	\$	16.00	\$	2.52
DKT3014-SDL(W)	14-button Digital Speakerphone with large LCD Ash White.	1	N/A	\$	488.00	46.06%	\$	263.25	\$	16.00	\$	2.52
DKT3020-S	20-button Digital Speakerphone - Charcoal Gray.	1	N/A	\$	285.00	46.00%	\$	153.90	\$	16.00	\$	2.52
DKT3020-S(W)	20-button Digital Speakerphone - Ash White.	1	N/A	\$	285.00	46.00%	\$	153.90	\$	16.00	\$	2.52
DKT3020-SD	20-button Digital Speakerphone with LCD - Charcoal Gray.	1	N/A	\$	338.00	46.08%	\$	182.25	\$	16.00	\$	2.52
DKT3020-SD(W)	20-button Digital Speakerphone with LCD - Ash White.	1	N/A	\$	338.00	46.08%	\$	182.25	\$	16.00	\$	2.52
DKT3201	Single-line Digital Telephone - Charcoal Gray.	1	N/A	\$	113.00	46.90%	\$	60.00	\$	16.00	\$	2.52
DKT3201(W)	Single-line Digital Telephone - Ash White.	1	N/A	\$	113.00	46.90%	\$	60.00	\$	16.00	\$	2.52
DKT3207-SD	7-button Digital Speakerphone with LCD - Charcoal Gray.	1	N/A	\$	173.00	47.40%	\$	91.00	\$	16.00	\$	2.52
DKT3207-SDWNET	7-button Digital Speakerphone with LCD - Ash White.	1	N/A	\$	161.00	35.40%	\$	104.00	\$	16.00	\$	2.52
DKT3210-S	10-button Digital Speakerphone - Charcoal Gray.	1	N/A	\$	203.00	47.29%	\$	107.00	\$	16.00	\$	2.52
DKT3210-S(W)	10-button Digital Speakerphone - Ash White	1	N/A	\$	203.00	47.29%	\$	107.00	\$	16.00	\$	2.52
DKT3210-SD	10-button Digital Speakerphone with LCD - Charcoal Gray.	1	N/A	\$	278.00	47.12%	\$	147.00	\$	16.00	\$	2.52
DKT3210-SNET	10-button Digital Speakerphone - Charcoal Gray.	1	N/A	\$	161.00	35.40%	\$	104.00	\$	16.00	\$	2.52

IP Telephony

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Attachment C												
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DKT3214-SDLNET	14-button Digital Speakerphone with large LCD Char.Gray.	1	N/A	\$	407.00	35.63%	\$	262.00	\$	16.00	\$	2.52
DKT3220-S	20-button Digital Speakerphone - Charcoal Gray.	1	N/A	\$	285.00	47.02%	\$	151.00	\$	16.00	\$	2.52
DKT3220-S(W)	20-Button Digital Speakerphone - Ash White.	1	N/A	\$	285.00	47.02%	\$	151.00	\$	16.00	\$	2.52
DKT3220-SD	20-button Digital Speakerphone with LCD - Charcoal Gray.	1	N/A	\$	338.00	47.04%	\$	179.00	\$	16.00	\$	2.52
DKT3220-SNET	20-button Digital Speakerphone - Charcoal Gray.	1	N/A	\$	215.00	35.81%	\$	138.00	\$	16.00	\$	2.52
LADP2000-2A	120 VAC power adaptor for IPT-2000 or BESC1A	1	N/A	\$	95.00	35.79%	\$	61.00	\$	16.00	\$	2.52
IPT 1020:												
IPT1020-SD	20-button IP Speakerphone with LCD - Charcoal Gray.	1	N/A	\$	494.00	47.17%	\$	261.00	\$	16.00	\$	2.52
IP Telephones:												
AD200	UIP200 Power Adapter	1	N/A	\$	36.00	36.11%	\$	23.00	N/A		N/A	
IADM2020	20-button IP Add-On Module - Charcoal Gray.	1	N/A	\$	191.00	35.60%	\$	123.00	\$	16.00	\$	2.52
IDSS2060	60-button IP Direct Station Select Console - Charcoal Gray.	1	N/A	\$	299.00	35.79%	\$	192.00	\$	16.00	\$	2.52
IPT2008-SDL	8-button IP Speakerphone Large LCD - Charcoal Gray.	1	N/A	\$	645.00	47.13%	\$	341.00	\$	16.00	\$	2.52
IPT2008-SDLLIC	8-button IP Speakerphone Large LCD with IP Endpoint License.	1	N/A	\$	563.00	47.07%	\$	298.00	\$	16.00	\$	2.52
IPT2010-SD	10-button IP Speakerphone Small LCD - Charcoal Gray.	1	N/A	\$	404.00	30.03%	\$	282.69	\$	16.00	\$	2.52
IPT2010-SDC	10-button IP LCD Speakerphone with Line Interface	1	N/A	\$	554.00	47.11%	\$	293.00	\$	16.00	\$	2.52
IPT2010-SDCLIC	10-button IP LCD Speakerphone with Line Interface & IP License.	1	N/A	\$	419.00	47.26%	\$	221.00	\$	16.00	\$	2.52
IPT2010-SDLIC	10-button IP Speakerphone Small LCD with IP Endpoint License.	1	N/A	\$	375.00	47.20%	\$	198.00	\$	16.00	\$	2.52
IPT2020-SD	20-button IP Speakerphone Small LCD - Charcoal Gray.	1	N/A	\$	524.00	47.14%	\$	277.00	\$	16.00	\$	2.52
IPT2020-SDLIC	20-button IP Speakerphone Small LCD with IP Endpoint License.	1	N/A	\$	398.00	47.24%	\$	210.00	\$	16.00	\$	2.52
IPTAP-INFOM-BD1	InfoManager application bundle for IPT2008-SDL Telephones	1	N/A	\$	224.00	47.32%	\$	118.00	\$	16.00	\$	2.52
SOFTIPT-LIC-PKG	SoftIPT Software CD-ROM and CTX SoftIPT License.	1	N/A	\$	213.00	46.95%	\$	113.00	\$	16.00	\$	2.52
UIP200	Uniden SIP IP Telephone	1	N/A	\$	341.00	35.78%	\$	219.00	\$	16.00	\$	2.52
WIP5000-AC-PA	AC Adapter	1	N/A	\$	170.00	35.88%	\$	109.00	\$	16.00	\$	2.52
WIP5000-BATT-S	Standard Battery for WIP5000	1	N/A	\$	111.00	35.14%	\$	72.00	N/A		N/A	
WIP5000-DSKCH	Desk Cradle	1	N/A	\$	95.00	35.79%	\$	61.00	N/A		N/A	
WIP5000E-A	Hitachi Cable Wireless IP Telephone.	1	N/A	\$	557.00	35.55%	\$	359.00	\$	16.00	\$	2.52
WIP5000USBCABLE	USB Cable	1	N/A	\$	85.00	38.82%	\$	52.00	N/A		N/A	
WIP5K-5PK-PROMO	A package of 5 WIP5000E-A wireless IP telephones with cases.	1	N/A	\$	2,786.00	35.61%	\$	1,794.00	N/A		N/A	
WIP5KCASE	Carrying Case with Belt Clip for Hitachi Wireless IP Telephone.	1	N/A	\$	18.00	44.44%	\$	10.00	N/A		N/A	
Cordless:												
AC9500C	AC Adapter for DKT2104-CT Cordless Telephone Base Unit.	1	N/A	\$	45.00	46.67%	\$	24.00	N/A		N/A	
AD970	AC Adapter for Cordless Charger Unit.	1	N/A	\$	29.00	48.28%	\$	15.00	N/A		N/A	
BT2499	800 mAh Rechargeable Battery for DKT2204-CT Cordless.	1	N/A	\$	59.00	47.46%	\$	31.00	N/A		N/A	
BT930	750 mAh Rechargeable Battery for DKT2304-CT Cordless.	1	N/A	\$	29.00	48.28%	\$	15.00	N/A		N/A	
DKT2004-CT	Cordless 900Mhz Spread Spectrum Digital Telephone.	1	N/A	\$	1,125.00	48.18%	\$	583.00	\$	16.00	\$	2.52
DKT2104-CT	Cordless 900 Mhz Narrow Band Digital Telephone - Black.	1	N/A	\$	750.00	44.40%	\$	417.00	\$	16.00	\$	2.52
DKT2204-CT	Cordless 900 Mhz Spread Spectrum Digital Telephone.	1	N/A	\$	645.00	46.00%	\$	348.30	\$	16.00	\$	2.52
DKT2304-CT	Cordless 900 Mhz Narrow Band Digital Telephone.	1	N/A	\$	413.00	46.07%	\$	222.75	\$	16.00	\$	2.52
DT9000	Rechargeable battery for the DKT2104-CT cordless phone.	1	N/A	\$	30.00	46.67%	\$	16.00	N/A		N/A	
EXP9302	Belt Clip for DKT2304-CT Cordless Digital Telephone.	1	N/A	\$	23.00	47.83%	\$	12.00	N/A		N/A	
EXP9360	Wall Mount for DKT2304-CT Charger Unit.	1	N/A	\$	14.00	50.00%	\$	7.00	N/A		N/A	
EXP9385	Handset Holder/Charger for DKT2304-CT (AC adapter not incl.)	1	N/A	\$	29.00	48.28%	\$	15.00	N/A		N/A	
EXP9502	Belt Clip for DKT2004-CT Cordless Digital Telephone.	1	N/A	\$	23.00	47.83%	\$	12.00	N/A		N/A	
EXP9530	Headset (RFI modified) for Cordless Digital Telephones.	1	N/A	\$	165.00	46.00%	\$	89.10	N/A		N/A	
EXP9585	Desktop/Wall Mount Charger for DKT2004-CT Cordless Ph.	1	N/A	\$	180.00	46.00%	\$	97.20	\$	16.00	\$	2.52
EXP9660	Wall Mount Plate for Cordless Base Unit.	1	N/A	\$	14.00	50.00%	\$	7.00	N/A		N/A	
EXP9685	Desktop/Wallmount Charger for DKT 2104-CT Cordless	1	N/A	\$	83.00	46.99%	\$	44.00	\$	16.00	\$	2.52
EXP9702	Belt Clip for DKT2204-CT Cordless Digital Telephone.	1	N/A	\$	29.00	48.28%	\$	15.00	N/A		N/A	

IP Telephony

New York State Office of General Services									
Group 77018 RFP 21350 - Comprehensive Telecommunications Equipment & Solutions									
Attachment C									
Cost Tables									
LOT 1									
IP Telephony									
Counties:	Bronx, Kings, Nassau, New York, Organge, Queens, Richmond, Rockland, Suffolk, Westchester								
EXP9704	AC Adapter for Cordless Base Unit.	1	N/A	\$ 29.00	48.28%	\$ 15.00	N/A	N/A	
EXP9783	Leather Carrying Case for DKT2204-CT.	1	N/A	\$ 59.00	47.46%	\$ 31.00	N/A	N/A	
EXP9785	Handset Holder/Charger for DKT2204-CT (AC adapter not incl.)	1	N/A	\$ 59.00	47.46%	\$ 31.00	N/A	N/A	
Licenses									
CIX/CTX Licenses:									
LIC-1-DP5022SDM	License to allow DP5022-SDM to operate on CIX100, CIX200, CIX670	1	N/A	\$ 111.00	46.85%	\$ 59.00	\$ 20.00	N/A	
LIC-2 GVPH	2-port GVPH License for Strata CIX40 Systems	1	N/A	\$ 375.00	47.20%	\$ 198.00	\$ 60.00	N/A	
LIC-2 LVMU	2-port LVMU License for Strata CIX Systems	1	N/A	\$ 375.00	47.20%	\$ 198.00	\$ 60.00	N/A	
LIC-4 BASIC	4-port CO Line/Station License for Strata CIX/CTX Systems	1	N/A	\$ 113.00	46.24%	\$ 60.75	\$ 20.00	N/A	
LIC-4 DTMF	4-port DTMF Receiver License for Strata CIX/CTX Systems.	1	N/A	\$ 218.00	46.12%	\$ 117.45	\$ 20.00	N/A	
LIC-ATT	Attendant Console License for Strata CIX and CTX Systems.	1	N/A	\$ 974.00	47.13%	\$ 515.00	\$ 20.00	N/A	
LIC-CIX-FF	FeatureFlex license for Strata CIX.	1	N/A	\$ 210.00	47.14%	\$ 111.00	\$ 20.00	N/A	
LIC-CIX-IP PORT	IP Endpoint License for Strata CIX.	1	N/A	\$ 90.00	46.67%	\$ 48.00	\$ 20.00	N/A	
LIC-CIX-SIPT-CH	License for one SIP Trunk channel	1	N/A	\$ 152.00	47.37%	\$ 80.00	\$ 20.00	N/A	
LIC-CIX-STRN-CH	License for one Strata Net Channel	1	N/A	\$ 143.00	47.55%	\$ 75.00	\$ 20.00	N/A	
LIC-SER PORT	Serial Port License required for 2nd BSIS Port on Strata CIX/CTX.	1	N/A	\$ 191.00	47.12%	\$ 101.00	\$ 20.00	N/A	
LIC-SOFTIPT	License for one SoftIPT user on Strata CIX/CTX systems.	1	N/A	\$ 198.00	41.91%	\$ 115.02	\$ 20.00	N/A	
LIC100-STRATA N	CIX/CTX100 Strata Net Networking Application License.	1	N/A	\$ 1,500.00	47.07%	\$ 794.00	\$ 60.00	N/A	
LIC100S-8 PORTS	8-port Line/Station License CIX100S (17-24/25-32 Ports)	1	N/A	\$ 938.00	46.03%	\$ 506.25	\$ 20.00	N/A	
LIC200-STRATA N	CIX200 Strata Net Networking Application License.	1	N/A	\$ 1,500.00	47.07%	\$ 794.00	\$ 60.00	N/A	
LIC670-STRATA N	CIX/CTX670 Strata Net Networking Application License.	1	N/A	\$ 3,000.00	47.10%	\$ 1,587.00	\$ 60.00	N/A	
Headset									
405FLEXSF-8000A	GN Netcom Flex SureFit headset with 8000 MPA Amp.	1	N/A	\$ 324.00	34.88%	\$ 211.00	N/A	N/A	
GN1004831	SoftIPT PC sound card cord for GN Netcom wired headsets	1	N/A	\$ 45.00	35.56%	\$ 29.00	N/A	N/A	
GN1005324	Headset/Handset switch for GN Netcom wired headsets.	1	N/A	\$ 42.00	7.14%	\$ 39.00	N/A	N/A	
GN20001-091	GN2000 USB Headset	1	N/A	\$ 129.00	26.36%	\$ 95.00	N/A	N/A	
GN2013-82-05	GN2000 IP Flex Headset	1	N/A	\$ 98.00	26.53%	\$ 72.00	N/A	N/A	
GN2186-82-109	GN2100 IP Flex Headset	1	N/A	\$ 155.00	26.45%	\$ 114.00	N/A	N/A	
GN21991-89	GN2100 USB headset	1	N/A	\$ 177.00	26.55%	\$ 130.00	N/A	N/A	
GN405-FLEX-SF	GN Netcom Flex SureFit headset without an amplifier.	1	N/A	\$ 129.00	27.13%	\$ 94.00	N/A	N/A	
GN8120-01-04	GN 8120 USB Longer Cord For Desktop PC	1	N/A	\$ 146.00	26.71%	\$ 107.00	N/A	N/A	
GN8120-02-04	GN 8120 USB Shorter Cord For Laptop/Notebook	1	N/A	\$ 146.00	26.71%	\$ 107.00	N/A	N/A	
GN8800-01	Direct connect cord for GN Netcom wired headsets.	1	N/A	\$ 45.00	35.56%	\$ 29.00	N/A	N/A	
GN88011-99	GN1200 CC, 2m Coiled QD to Mod Plug (Smart Cord)	1	N/A	\$ 33.00	27.27%	\$ 24.00	N/A	N/A	
GN8814-70	In-line mute switch for GN Netcom wired headsets.	1	N/A	\$ 56.00	35.71%	\$ 36.00	N/A	N/A	
GN9120-28-05	GN Netcom 2.4GHz wireless headset with Flex NC boom.	1	N/A	\$ 344.00	26.45%	\$ 253.00	N/A	N/A	
GN9120-30-05	GN Netcom 2.4GHz wireless headset - Sound Tube boom.	1	N/A	\$ 315.00	26.67%	\$ 231.00	N/A	N/A	
GN9120-48-05	GN Netcom 2.4GHz Wireless Headset with Mid boom.	1	N/A	\$ 315.00	26.67%	\$ 231.00	N/A	N/A	
GN9326-607-105	Wireless GN9350 USB/TEL NC Midi Boom, US DECT	1	N/A	\$ 404.00	26.49%	\$ 297.00	N/A	N/A	
GN9327-508-105	Wireless GN9330 NC TEL Midi Boom, US DECT	1	N/A	\$ 308.00	26.30%	\$ 227.00	N/A	N/A	
GN9327-509-105	Wireless GN9330 USB NC TEL Midi Boom, US DECT	1	N/A	\$ 303.00	26.40%	\$ 223.00	N/A	N/A	
IADM20205PACK	20-button IP Add-On Module 5-pack - Charcoal Gray.	1	N/A	\$ 911.00	35.57%	\$ 587.00	N/A	N/A	
IDS220605PACK	60-button IP Direct Station Select Console 5-pack - Charcoal Gray.	1	N/A	\$ 1,382.00	35.60%	\$ 890.00	N/A	N/A	
SH521809-15	152 Hand GripW/2 Prong adaptor	1	N/A	\$ 176.00	41.10%	\$ 103.67	N/A	N/A	
H31N	In ear headset	1	N/A	\$ 120.00	40.78%	\$ 71.07	N/A	N/A	
H41N	Over ear headset	1	N/A	\$ 112.00	37.61%	\$ 69.88	N/A	N/A	
H91N	Single ear headset	1	N/A	\$ 128.00	37.83%	\$ 79.58	N/A	N/A	
H101N	Double ear headset	1	N/A	\$ 148.00	38.04%	\$ 91.70	N/A	N/A	

IP Telephony

New York State Office of General Services									
Group 77018 RFP 21350 - Comprehensive Telecommunications Equipment & Solutions									
Attachment C									
Cost Tables									
LOT 1									
IP Telephony									
Counties:	Bronx, Kings, Nassau, New York, Organge, Queens, Richmond, Rockland, Suffolk, Westchester								
H251N	Single ear headset	1	N/A	\$ 100.00	30.00%	\$ 70.00	N/A	N/A	
H261N	Double ear headset	1	N/A	\$ 120.00	30.00%	\$ 84.00	N/A	N/A	
HW251N	Wideband Monaural headset	1	N/A	\$ 107.00	16.82%	\$ 89.00	N/A	N/A	
HW261N	Wideband Binaural headset	1	N/A	\$ 132.00	17.42%	\$ 109.00	N/A	N/A	
Strategy Legacy Voice Mail									
Packages:									
LVMU1A4PORT	2-8-port Voice Mail card with 4-ports for CIX100, 200, 670	1	N/A	\$ 2,273.00	47.65%	\$ 1,190.00	\$ 337.50	\$ 16.90	
LVMU1A8PORT	2-8-port Voice Mail card with 8-ports for CIX100, 200, 670	1	N/A	\$ 3,023.00	47.50%	\$ 1,587.00	\$ 675.00	\$ 22.54	
LVMU1A	2-8-port Voice Mail card with 2-ports for CIX100, 200, 670	1	N/A	\$ 1,898.00	47.73%	\$ 992.00	\$ 337.50	\$ 14.09	
Strategy ES									
Integrated Systems:									
IES16-04	Strategy iES16, Win NTE Workstation, 4 ports, UM 5 seats.	1	N/A	\$ 4,710.00	47.43%	\$ 2,476.00	\$ 337.50	\$ 35.16	
IES16-04-SYS	Strategy iES16, with 4 ports, UM + 5 seats, cable and doc pack.	1	N/A	\$ 4,710.00	47.43%	\$ 2,476.00	\$ 337.50	\$ 35.16	
IES16-08	Strategy iES16, Win NTE Workstation, 8 ports, UM + 5 seats.	1	N/A	\$ 6,210.00	47.36%	\$ 3,269.00	\$ 675.00	\$ 46.42	
IES16-08-SYS	Strategy iES16 with 8 ports, UM + 5 seats, cable and doc pack	1	N/A	\$ 6,210.00	47.36%	\$ 3,269.00	\$ 675.00	\$ 46.42	
IES16-12	Strategy iES16, Win NTE Workstation, 12 ports, UM + 5 seats.	1	N/A	\$ 9,468.00	47.26%	\$ 4,993.00	\$ 1,012.50	\$ 70.90	
IES16-12-SYS	Strategy iES16 with 12 ports, UM + 5 seats, cable and doc pack.	1	N/A	\$ 9,468.00	47.26%	\$ 4,993.00	\$ 1,012.50	\$ 70.90	
IES16-16	Strategy iES16, Win NTE Workstation, 16 ports, UM + 5 seats.	1	N/A	\$ 12,077.00	47.23%	\$ 6,373.00	\$ 1,012.50	\$ 90.50	
IES16-16-SYS	Strategy iES16 with 16 ports, UM + 5 seats, cable and doc pack.	1	N/A	\$ 12,077.00	47.23%	\$ 6,373.00	\$ 1,012.50	\$ 90.50	
IES32 CBL PACK	Cables Required for Toshiba Proprietary Integration CTX to iES32.	1	N/A	\$ 66.00	46.97%	\$ 35.00	N/A	\$ 0.50	
IES32-04-SVR	Strategy iES32, Win NTE Server, 4 ports, UM + 5 seats.	1	N/A	\$ 4,455.00	46.36%	\$ 2,389.50	\$ 337.50	\$ 40.00	
IES32-04-SYS	Strategy iES32 with 4 ports, UM, Fax, plus cable and doc pack.	1	N/A	\$ 4,905.00	47.42%	\$ 2,579.00	\$ 337.50	\$ 40.00	
IES32-04-WKS	Strategy iES32, Win NTE Workstation, 4 ports, UM + 5 seats.	1	N/A	\$ 4,905.00	56.24%	\$ 2,146.50	\$ 337.50	\$ 40.00	
IES32-08-SVR	Strategy iES32, Win NTE Server, 8 ports, UM + 5 seats.	1	N/A	\$ 8,430.00	46.19%	\$ 4,536.00	\$ 675.00	\$ 80.00	
IES32-08-SYS	Strategy iES32 with 8 ports, UM, Fax, plus cable and doc pack.	1	N/A	\$ 8,205.00	47.29%	\$ 4,325.00	\$ 675.00	\$ 80.00	
IES32-08-WKS	Strategy iES32, Win NTE Workstation, 8 ports, UM + 5 seats.	1	N/A	\$ 8,205.00	47.68%	\$ 4,293.00	\$ 675.00	\$ 80.00	
IES32-12-SVR	Strategy iES32, Win NTE Server, 12 ports, UM + 5 seats.	1	N/A	\$ 11,850.00	46.00%	\$ 6,399.00	\$ 675.00	\$ 120.00	
IES32-12-SYS	Strategy iES32 with 12 ports, UM, Fax, plus cable and doc pack.	1	N/A	\$ 11,655.00	47.23%	\$ 6,150.00	\$ 1,012.50	\$ 120.00	
IES32-12-WKS	Strategy iES32, Win NTE Workstation, 12 ports, UM + 5 seats.	1	N/A	\$ 11,655.00	47.18%	\$ 6,156.00	\$ 1,012.50	\$ 120.00	
IES32-16-SVR	Strategy iES32, Win NTE Server, 16 ports, UM + 5 seats.	1	N/A	\$ 15,000.00	46.00%	\$ 8,100.00	\$ 1,012.50	\$ 160.00	
IES32-16-SYS	Strategy iES32 with 16 ports, UM, Fax, plus cable and doc pack.	1	N/A	\$ 14,805.00	47.21%	\$ 7,816.00	\$ 1,012.50	\$ 160.00	
IES32-16-WKS	Strategy iES32, Win NTE Workstation, 16 ports, UM + 5 seats.	1	N/A	\$ 14,805.00	46.93%	\$ 7,857.00	\$ 1,012.50	\$ 160.00	
IES32-20-SVR	Strategy iES32, Win NTE Server, 20 ports, UM + 5 seats.	1	N/A	\$ 15,750.00	46.00%	\$ 8,505.00	\$ 1,012.50	\$ 200.00	
IES32-20-SYS	Strategy iES32 with 20 ports, UM, Fax, plus cable and doc pack.	1	N/A	\$ 15,555.00	47.20%	\$ 8,213.00	\$ 1,012.50	\$ 200.00	
IES32-20-WKS	Strategy iES32, Win NTE Workstation, 20 ports, UM + 5 seats.	1	N/A	\$ 15,555.00	46.89%	\$ 8,262.00	\$ 1,012.50	\$ 200.00	
IES32-24-SVR	Strategy iES32, Win NTE Server, 24 ports, UM + 5 seats.	1	N/A	\$ 18,600.00	46.00%	\$ 10,044.00	\$ 1,350.00	\$ 240.00	
IES32-24-SYS	Strategy iES32 with 24 ports, UM, Fax, plus cable and doc pack.	1	N/A	\$ 18,405.00	47.19%	\$ 9,720.00	\$ 1,350.00	\$ 240.00	
IES32-24-WKS	Strategy iES32, Win NTE Workstation, 24 ports, UM + 5 seats.	1	N/A	\$ 18,405.00	46.75%	\$ 9,801.00	\$ 1,350.00	\$ 240.00	
IES32-28-SVR	Strategy iES32, Win NTE Server, 28 ports, UM + 5 seats.	1	N/A	\$ 21,180.00	46.08%	\$ 11,421.00	\$ 1,350.00	\$ 280.00	
IES32-28-SYS	Strategy iES32 with 28 ports, UM, Fax, plus cable and doc pack.	1	N/A	\$ 20,955.00	47.18%	\$ 11,069.00	\$ 1,350.00	\$ 280.00	
IES32-28-WKS	Strategy iES32, Win NTE Workstation, 28 ports, UM + 5 seats.	1	N/A	\$ 20,955.00	46.66%	\$ 11,178.00	\$ 1,350.00	\$ 280.00	
IES32-32-SVR	Strategy iES32, Win NTE Server, 32 ports, UM + 5 seats.	1	N/A	\$ 23,430.00	46.07%	\$ 12,636.00	\$ 1,687.50	\$ 320.00	
IES32-32-SYS	Strategy iES32 with 32 ports, UM, Fax, plus cable and doc pack.	1	N/A	\$ 23,205.00	47.17%	\$ 12,260.00	\$ 1,687.50	\$ 320.00	
IES32-32-WKS	Strategy iES32, Win NTE Workstation, 32 ports, UM + 5 seats.	1	N/A	\$ 23,205.00	45.55%	\$ 12,636.00	\$ 1,687.50	\$ 320.00	
Standalone:									
SES-48-2000-SVR	Strategy ES48, Windows 2000 Server + UM (new sys only)	1	N/A	\$ 7,988.00	47.27%	\$ 4,212.00	\$ 675.00	\$ 35.10	
SES-48-PRO-SYS	Strategy ES48 with Windows 2000 Professional, UM + 5 seats	1	N/A	\$ 6,180.00	48.71%	\$ 3,170.00	\$ 675.00	\$ 45.01	

IP Telephony

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Group 77018 RFP 21350 - Comprehensive Telecommunications Equipment & Solutions									
Attachment C									
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IP Telephony									
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SES-48-SVR	Stratagy ES48, Windows 2000 Server, UM + 5 seats	1	N/A	\$ 7,988.00	48.35%	\$ 4,126.00	\$ 675.00	\$ 58.59	
SES-8-PRO-SYS	Stratagy ES8 with Windows 2000 Professional, UM + 5 seats	1	N/A	\$ 2,438.00	51.19%	\$ 1,190.00	\$ 337.50	\$ 16.90	
SES-96-SVR	Stratagy ES96, Win NT Server + UM (new sys only)	1	N/A	\$ 9,188.00	48.18%	\$ 4,761.00	\$ 1,012.50	\$ 67.61	
SES-96-WKS	Stratagy ES96 with Windows NT Workstation	1	N/A	\$ 8,738.00	48.24%	\$ 4,523.00	\$ 1,012.50	\$ 64.23	
SES-96R-SVR	Stratagy ES96R, Win NT Server + UM (new sys only)	1	N/A	\$ 10,163.00	48.08%	\$ 5,277.00	\$ 1,012.50	\$ 74.93	
SES-96R2-SYS	Stratagy ES96R2, Win Windows 2000 Server, UM + 5 seats	1	N/A	\$ 9,188.00	48.18%	\$ 4,761.00	\$ 1,012.50	\$ 67.61	
Feature Groups:									
SES-FG-ASR-AA	Auto Speech Recognition Auto Attendant. See Notes 1-3	1	N/A	\$ 2,250.00	46.00%	\$ 1,215.00	\$ 90.00	\$ 13.50	
SES-FG-FAX	Fax Server Feature Group. Remote upgrade. See Notes 1-4	1	N/A	\$ 3,000.00	46.00%	\$ 1,620.00	\$ 90.00	\$ 13.50	
SES-FG-TTS-ETI	Text-To-Speech Feature Group.	1	N/A	\$ 2,418.00	47.11%	\$ 1,279.00	\$ 90.00	\$ 10.12	
SES-FG-UM	Unified Messaging Feature Group.	1	N/A	\$ 2,250.00	46.00%	\$ 1,215.00	\$ 90.00	\$ 10.12	
SES-UM-1-SEAT	Single Seat Unified Messaging Upgrade	1	N/A	\$ 59.00	47.46%	\$ 31.00	\$ 15.00	\$ 0.40	
SES-UM-10-SEATS	10 Seat Unified Messaging Upgrade. See Notes 1-3	1	N/A	\$ 524.00	47.14%	\$ 277.00	\$ 270.00	\$ 3.93	
SES-UM-25-SEATS	25 Seat Unified Messaging Upgrade. See Notes 1-3	1	N/A	\$ 1,304.00	37.88%	\$ 810.00	\$ 675.00	\$ 6.75	
SES-UM-50-SEATS	50 Seat Unified Messaging Upgrade. Remote upgrade. See	1	N/A	\$ 2,549.00	42.80%	\$ 1,458.00	\$ 1,350.00	\$ 12.15	
SES-UM-UNLIMIT	Unlimited Seat Unified Messaging Upgrade. See Notes 1-3	1	N/A	\$ 7,500.00	47.11%	\$ 3,967.00	\$25.00 per user	\$ 56.33	
SES-UP-ASR-AA-2	2 Channel upgrade for ASR AA. See Notes 1-3.	1	N/A	\$ 1,125.00	28.00%	\$ 810.00	\$ 90.00	\$ 6.75	
SES-UP-PORT-96	96 Voice Port Upgrade. Remote upgrade. See Notes 1-3.	1	N/A	\$ 1,690.00	28.11%	\$ 1,215.00	\$ 90.00	\$ 10.12	
SES-UP-TTS-ETI	2 Channel upgrade for ETI Text To Speech ONLY.	1	N/A	\$ 2,418.00	47.11%	\$ 1,279.00	\$ 90.00	\$ 10.12	
Boards:									
CS-ADAPTER	CTbus to SCbus adapter.	1	N/A	\$ 83.00	46.99%	\$ 44.00	N/A	\$ 0.62	
CS-CTBUS 4 CONN	4 Connector CTBus Ribbon Cable.	1	N/A	\$ 135.00	47.41%	\$ 71.00	N/A	\$ 1.01	
CS-PEB-8	8 Connector SCBus Ribbon Cable.	1	N/A	\$ 81.00	46.91%	\$ 43.00	N/A	\$ 0.61	
IES32-UP-DB+4P	Stratagy iES32 Daughter Board and port upgrade.	1	N/A	\$ 4,800.00	46.00%	\$ 2,592.00	\$ 337.50	\$ 40.00	
SES-ANT-3000/50	Dialogic Antares 3000/50 Resource board	1	N/A	\$ 11,850.00	46.00%	\$ 6,399.00	\$ 675.00	\$ 53.32	
SES-D120JCT-LS	12-Port Voice Board (PCI). Intel Ref # D/120JCT-LS.	1	N/A	\$ 9,562.00	46.00%	\$ 5,163.75	\$ 337.50	\$ 43.00	
SES-D41JCT-LS	4-Port Voice Board (PCI). Intel Ref # D/41JCT-LS.	1	N/A	\$ 3,750.00	46.00%	\$ 2,025.00	\$ 337.50	\$ 16.87	
SES-DL-P4-SC	4-Port Voice Board (ISA). Dialogic Ref # D/41ESC.	1	N/A	\$ 3,750.00	46.00%	\$ 2,025.00	\$ 337.50	\$ 16.87	
SES-GFAX-CP12SC	12-Channel Fax Board (ISA) GammaFax.	1	N/A	\$ 8,925.00	46.00%	\$ 4,819.50	\$ 337.50	\$ 40.16	
SES-GFAX-CP6SC	6-Channel Fax Board (ISA) GammaFax.	1	N/A	\$ 4,800.00	46.00%	\$ 2,592.00	\$ 337.50	\$ 21.60	
SYS-D4PCIUF	PCI 4 port card for Stratagy and Strata ACD applications	1	N/A	\$ 1,314.00	47.11%	\$ 695.00	\$ 337.50	\$ 9.87	
Software:									
IES16-UP-4PORT	Stratagy iES16 Four Port Remote Upgrade	1	N/A	\$ 4,050.00	47.11%	\$ 2,142.00	\$ 337.50	\$ 40.00	
IES32-SS-R4	Stratagy iES32 Release 4 Software and Prompts.	1	N/A	\$ 83.00	46.99%	\$ 44.00	N/A	N/A	
IES32-SS-R46	Stratagy iES32 & iES16 Release 4.6 Software, Prompts	1	N/A	\$ 83.00	46.99%	\$ 44.00	N/A	N/A	
IES32-UP-4PORT	Stratagy iES32 and iES16 Four Port Remote Upgrade	1	N/A	\$ 4,050.00	36.00%	\$ 2,592.00	\$ 337.50	\$ 40.00	
SES-SS-R46-PACK	Stratagy ES Release 4.6 Software, Prompts, & Intel software.	1	N/A	\$ 83.00	46.99%	\$ 44.00	N/A	N/A	
Add'l System Components:									
SES-IDE-RAID	RAID kit for dual IDE drive mirroring.	1	N/A	\$ 2,025.00	48.00%	\$ 1,053.00	\$ 90.00	\$ 8.77	
SES-RAID5 KIT-E	External RAID level 5 kit. Compatible with all Stratagy	1	N/A	\$ 14,363.00	46.71%	\$ 7,654.50	\$ 675.00	\$ 63.79	
SES-REMOTE-KIT	Remote maintenance kit for Stratagy ES4	1	N/A	\$ 540.00	46.00%	\$ 291.60	\$ 90.00	\$ 2.43	
SES-TAPE-DRIVE	Backup Tape Drive - 10 Gigabytes.	1	N/A	\$ 1,057.00	45.97%	\$ 571.05	\$ 90.00	\$ 4.76	
SYS-PS-RDN-SYS3	Optional Dual Redundant 300W Power Supply	1	N/A	\$ 1,373.00	48.58%	\$ 706.00	\$ 90.00	\$ 5.88	
SYS-RAID1-SYS 2	RAID 1 kit Stratagy ES48	1	N/A	\$ 1,346.00	50.07%	\$ 672.00	\$ 90.00	\$ 5.60	
SYS-RAID5-SYS34	RAID 5 kit for Stratagy ES96R2	1	N/A	\$ 3,734.00	48.18%	\$ 1,935.00	\$ 90.00	\$ 16.12	
SYS-REMOTE-KIT	Remote maintenance kit for Stratagy ES8	1	N/A	\$ 765.00	47.06%	\$ 405.00	\$ 90.00	\$ 3.38	
Cables:									
CAT 3	STATION CABLE	100'	N/A	N/A	N/A	\$ 15.00	\$ 60.00	N/A	
CAT 5E	DATA CABLE	100'	N/A	N/A	N/A	\$ 24.30	\$ 60.00	N/A	
CAT 6	DATA CABLE	100'	N/A	N/A	N/A	\$ 39.15	\$ 60.00	N/A	
PT3	PERFORMANCE TEST CAT 3	1	N/A	N/A	N/A	N/A	\$ 10.00	N/A	

IP Telephony

New York State Office of General Services									
Group 77018 RFP 21350 - Comprehensive Telecommunications Equipment & Solutions									
Attachment C									
Cost Tables									
LOT 1									
IP Telephony									
Counties: Bronx, Kings, Nassau, New York, Organge, Queens, Richmond, Rockland, Suffolk, Westchester									
PT5E	PERFORMANCE TEST CAT 5E	1	N/A	N/A	N/A	N/A	\$	16.00	N/A
PT6	PERFORMANCE TEST CAT 6	1	N/A	N/A	N/A	N/A	\$	20.00	N/A
PT-FIB	PERFORMANCE TEST FIBER	1	N/A	N/A	N/A	N/A	\$	20/PR STRN	N/A
CAT 3	REUSE	1	N/A	N/A	N/A	N/A	\$	60.00	N/A
CAT 5E	REUSE	1	N/A	N/A	N/A	N/A	\$	60.00	N/A
CAT 6	REUSE	1	N/A	N/A	N/A	N/A	\$	60.00	N/A
4 PAIR	AERIAL AND DUCT	100'	N/A	N/A	N/A	\$	50.00	\$	480.00
25 PAIR	AERIAL AND DUCT	100'	N/A	N/A	N/A	\$	125.00	\$	960.00
50 PAIR	AERIAL AND DUCT	100'	N/A	N/A	N/A	\$	229.00	\$	960.00
100 PAIR	AERIAL AND DUCT	100'	N/A	N/A	N/A	\$	414.00	\$	1,200.00
4 PAIR	BURIAL	100'	N/A	N/A	N/A	\$	52.00	\$	120.00
25 PAIR	BURIAL	100'	N/A	N/A	N/A	\$	142.00	\$	160.00
50 PAIR	BURIAL	100'	N/A	N/A	N/A	\$	232.00	\$	160.00
100 PAIR	BURIAL	100'	N/A	N/A	N/A	\$	399.00	\$	240.00
200 PAIR	BURIAL	100'	N/A	N/A	N/A	\$	821.00	\$	360.00
CAT 3	COLOCATED	100'	N/A	N/A	N/A	\$	30.00	\$	78.30
CAT3/CAT5	COLOCATED	100'	N/A	N/A	N/A	\$	57.50	\$	78.30
CAT5/CAT5	COLOCATED	100'	N/A	N/A	N/A	\$	62.50	\$	78.30
CAT6/CAT6	COLOCATED	100'	N/A	N/A	N/A	\$	82.50	\$	78.30
DTK-12P-SGR	12 PAIR LTNG PROT	1	N/A	N/A	N/A	\$	138.00	\$	60.00
DTK-25-SGR	25 PAIR LTNG PROT	1	N/A	N/A	N/A	\$	239.00	\$	120.00
RJ11	JACK	1	N/A	N/A	N/A	\$	3.55	\$	6.10
RJ45	JACK	1	N/A	N/A	N/A	\$	3.65	\$	6.10
RJ21X	JACK	1	N/A	N/A	N/A	\$	20.00	\$	30.50
RJ41S	JACK	1	N/A	N/A	N/A	\$	3.30	\$	6.10
RJ31S	JACK	1	N/A	N/A	N/A	\$	4.20	\$	6.10
RJ11/24	DUPLEX JACK	1	N/A	N/A	N/A	\$	7.80	\$	9.15
4 PAIR	SHIELDED	100'	N/A	N/A	N/A	\$	66.00	\$	60.00
6 PAIR	SHIELDED	100'	N/A	N/A	N/A	\$	110.00	\$	60.00
8 PAIR	SHIELDED	100'	N/A	N/A	N/A	\$	125.00	\$	60.00
12 PAIR	SHIELDED	100'	N/A	N/A	N/A	\$	192.00	\$	90.50
FIBER 62.5 MICRON	6 STRAND MULTIMODE	100'	N/A	N/A	N/A	\$	82.00	\$	60.00
FIBER 50 MICRON	6 STRAND MULTIMODE	100'	N/A	N/A	N/A	\$	86.00	\$	60.00
FIBER SM MICRON	6 STRAND SINGLEMODE	100'	N/A	N/A	N/A	\$	97.00	\$	60.00
FIBER 62.5 MICRON	12 STRAND MULTIMODE	100'	N/A	N/A	N/A	\$	130.00	\$	60.00
FIBER 50 MICRON	12 STRAND MULTIMODE	100'	N/A	N/A	N/A	\$	135.00	\$	60.00
FIBER SM MICRON	12 STRAND SINGLE MODE	100'	N/A	N/A	N/A	\$	127.00	\$	60.00
FIBER 62.5 MICRON	24 STRAND MULTI MODE	100'	N/A	N/A	N/A	\$	386.00	\$	60.00
FIBER 50 MICRON	24 STRAND MULTI MODE	100'	N/A	N/A	N/A	\$	372.00	\$	60.00
FIBER SM MICRON	24 STRAND SINGLE MODE	100'	N/A	N/A	N/A	\$	393.00	\$	60.00
FIBER ST	CONNECTORS	1	N/A	N/A	N/A	\$	12.35	\$	20.00
FIBER SC	CONNECTORS	1	N/A	N/A	N/A	\$	12.35	\$	20.00
FIBER INNERDUCT	FIBER SHIELD	1	N/A	N/A	N/A	\$	235.00	\$	60.00
FIBER BOX	12 PORT	1	N/A	N/A	N/A	\$	188.00	\$	120.00
FIBER BOX	24 PORT	1	N/A	N/A	N/A	\$	345.00	\$	240.00
FIBER 6 PACK	ST	1	N/A	N/A	N/A	\$	12.35	\$	40.00
FIBER 6 PACK	SC	1	N/A	N/A	N/A	\$	12.35	\$	40.00
FIBER	TESTING	1	N/A	N/A	N/A	\$		\$	20/PR STRN
PP24 CAT5E	24 PORT PATCH PANEL	1	N/A	N/A	N/A	\$	110.70	\$	60.00
PP48 CAT5E	48 PORT PATCH PANEL	1	N/A	N/A	N/A	\$	216.00	\$	60.00
PP96 CAT5E	96 PORT PATCH PANEL	1	N/A	N/A	N/A	\$	440.00	\$	180.00
PP48 CAT 6	48 PORT PATCH PANEL	1	N/A	N/A	N/A	\$	398.25	\$	120.00
	CROSS CONNECT PER WIRE	1	N/A	N/A	N/A	\$		\$	3.05
ALL CABLE PRICING BASED ON 100 FT RUN									
N/A	Desk Single Line Phone w/Flash	1	N/A	N/A	N/A	\$	48.00	\$	16.00
									2.52

IP Telephony

New York State Office of General Services											
Group 77018 RFP 21350 - Comprehensive Telecommunications Equipment & Solutions											
Attachment C											
Cost Tables											
LOT 1											
IP Telephony											
Counties: Bronx, Kings, Nassau, New York, Organge, Queens, Richmond, Rockland, Suffolk, Westchester											
N/A	Single Line Phone w/Flash & MW	1	N/A	N/A	N/A	\$	52.00	\$	16.00	\$	2.52
N/A	Desk Single Line Phone	1	N/A	N/A	N/A	\$	34.00	\$	16.00	\$	2.52
N/A	Wall Single Line Phone	1	N/A	N/A	N/A	\$	38.00	\$	16.00	\$	2.52
N/A	Slimline Wall Single Line Phone	1	N/A	N/A	N/A	\$	42.00	\$	18.30	\$	2.52
N/A	Desk S/L Telephone (w/speakerphone	1	N/A	N/A	N/A	\$	44.00	\$	18.30	\$	2.52
N/A	Elevator Telephone without housing	1	N/A	N/A	N/A	\$	610.00	\$	61.00	\$	2.52
N/A	Outdoor Telephone with Housing	1	N/A	N/A	N/A	\$	671.00	\$	61.00	\$	2.52
N/A	Weatherproof single line telephone (no dial)	1	N/A	N/A	N/A	\$	618.00	\$	61.00	\$	2.52
N/A	Weatherproof single line telephone (dial)	1	N/A	N/A	N/A	\$	585.00	\$	61.00	\$	2.52
N/A	2 Line Telephone	1	N/A	N/A	N/A	\$	98.00	\$	18.30	\$	2.52
N/A	Speakerphone 4Atype	1	N/A	N/A	N/A	\$	414.00	\$	30.50	\$	2.52
N/A	Speakerphone	1	N/A	N/A	N/A	\$	130.00	\$	30.50	\$	2.52
N/A	Outdoor Jack & Housing	1	N/A	N/A	N/A	\$	16.00	\$	61.00	N/A	
N/A	Orator Speaker (k-107A)	1	N/A	N/A	N/A	\$	55.00	\$	61.00	\$	0.46
N/A	Loud Bell (6" outdoor)	1	N/A	N/A	N/A	\$	78.00	\$	15.25	\$	0.65
N/A	Chime (SE400)	1	N/A	N/A	N/A	\$	85.00	\$	15.25	\$	0.48
N/A	Klaxon Horn w/relay (outdoor)	1	N/A	N/A	N/A	\$	170.00	\$	61.00	\$	1.42
N/A	Klaxon Hore w/relay(indoor)	1	N/A	N/A	N/A	\$	118.00	\$	30.50	\$	0.98
N/A	Horn Speaker (indoor)	1	N/A	N/A	N/A	\$	84.48	\$	30.50	\$	0.70
N/A	Horn speaker (outdoor)	1	N/A	N/A	N/A	\$	94.12	\$	30.15	\$	0.78
N/A	Ceiling Speaker w/adj volum control	1	N/A	N/A	N/A	\$	37.33	\$	30.50	\$	0.31
N/A	Long Mounting Cord 7' (2 pair)	1	N/A	N/A	N/A	\$	1.35	\$	6.10	N/A	
N/A	Long Mounting Cord 14' (3 pair)	1	N/A	N/A	N/A	\$	2.87	\$	6.10	N/A	
N/A	Long Mounting Cord 25' (2 pair)	1	N/A	N/A	N/A	\$	2.66	\$	6.10	N/A	
N/A	Long Mounting Cord 25' (3 pair)	1	N/A	N/A	N/A	\$	4.24	\$	6.10	N/A	
N/A	Long Handset Cord 9'	1	N/A	N/A	N/A	\$	2.50	\$	6.10	N/A	
N/A	175 Number Autodialer	1	N/A	N/A	N/A	\$	199.00	\$	30.50	N/A	
N/A	350 Number Autodialer	1	N/A	N/A	N/A	\$	199.00	\$	61.50	N/A	
N/A	RJ11 jack	1	N/A	N/A	N/A	\$	3.55	\$	6.10	N/A	
N/A	RJ45 jack	1	N/A	N/A	N/A	\$	3.65	\$	6.10	N/A	
N/A	RJ21X jack	1	N/A	N/A	N/A	\$	20.00	\$	30.50	N/A	
N/A	RJ41S jack	1	N/A	N/A	N/A	\$	3.30	\$	6.10	N/A	
N/A	RJ31S jack	1	N/A	N/A	N/A	\$	4.20	\$	6.10	N/A	
N/A	RJ11/45 duplex jack	1	N/A	N/A	N/A	\$	7.80	\$	9.15	N/A	
N/A	Cross connect per wire	1	N/A	N/A	N/A		N/A	\$	3.05	N/A	
N/A	Paging Amplifier single zone	1	N/A	N/A	N/A	\$	200.00	\$	30.50	\$	1.20
N/A	Paging Amplifier 3 zone	1	N/A	N/A	N/A	\$	306.00	\$	30.50	\$	1.49
N/A	Paging Amplifier 6 zone	1	N/A	N/A	N/A	\$	400.00	\$	30.50	\$	2.05
N/A	Remote Access Modem	1	N/A	N/A	N/A	\$	200.00	\$	30.50	\$	167.00
N/A	SMDR	1	N/A	N/A	N/A	\$	2,195.00	\$	312.50	\$	18.29
N/A	SMDR W/V&H Coordinates	1	N/A	N/A	N/A	\$	3,132.00	\$	312.50	\$	26.11
General Maintenance											
N/A	Program Upgrade per occurrence	1	N/A	N/A	N/A	N/A	\$	30.00	N/A		
N/A	Station number change on premise 1st station	1	N/A	N/A	N/A	N/A	\$	30.00	N/A		
N/A	Each add'l station same visit	1	N/A	N/A	N/A	N/A	\$	20.00	N/A		
N/A	Station feature change on premise 1st station	1	N/A	N/A	N/A	N/A	\$	30.00	N/A		
N/A	Each add'l station same visit	1	N/A	N/A	N/A	N/A	\$	20.00	N/A		
N/A	Station number change remote per station	1	N/A	N/A	N/A	N/A	\$	15.00	N/A		
N/A	Station feature change remote per station	1	N/A	N/A	N/A	N/A	\$	15.00	N/A		
N/A	Equipment disconnect removal and return to inventory	1	N/A	N/A	N/A	N/A	\$	30.00	N/A		
N/A	Each add'l station same visit	1	N/A	N/A	N/A	N/A	\$	15.00	N/A		
N/A	Add trunk to existing equipment and program KSU										
N/A	1st trunk	1	N/A	N/A	N/A	N/A	\$	30.00	N/A		
N/A	Each Additional trunk	1	N/A	N/A	N/A	N/A	\$	20.00	N/A		
N/A	Cable removal 1st station	1	N/A	N/A	N/A	N/A	\$	90.00	N/A		

IP Telephony

New York State Office of General Services								
Group 77018 RFP 21350 - Comprehensive Telecommunications Equipment & Solutions								
Attachment C								
Cost Tables								
LOT 1								
IP Telephony								
Counties:	Bronx, Kings, Nassau, New York, Organge, Queens, Richmond, Rockland, Suffolk, Westchester							
N/A	Each additional station same order	1	N/A	N/A	N/A	N/A	\$ 60.00	N/A
N/A	Technician	per hour	N/A	N/A	N/A	N/A	\$ 75.00	N/A
Training								
N/A	User training 30 days after cutover	per hour	N/A	N/A	N/A	N/A	\$ 75.00	N/A
	BATTERY BACKUP							
BBU.5	1 HALF HOUR BATTERY BACKUP	1	N/A	N/A	N/A	\$ 175.00	\$ 60.00	N/A
BBU.1	1 HOUR BATTERY BACKUP	1	N/A	N/A	N/A	\$ 205.00	\$ 60.00	N/A
BBU.2	2 HOUR BATTERY BACKUP	1	N/A	N/A	N/A	\$ 215.00	\$ 60.00	N/A
BBU.4	4 HOUR BATTERY BACKUP	1	N/A	N/A	N/A	\$ 236.00	\$ 60.00	N/A

ACD

New York State Office of General Services								
Group 77018 RFP 21350 - Comprehensive Telecommunications Equipment & Solutions								
Attachment C								
Cost Tables								
LOT 2								
Automatic Call Distribution								
Counties:		Bronx, Kings, Nassau, New York, Organge, Queens, Richmond, Rockland, Suffolk, Westchester						
Part/Model Number (if applicable)	Description	Unit of Measure	Category / Group (identifier if applicable)	MSRP	Percentage Discount	NYS Net Price	NYS One-Time Installation per U/M (Hr, Unit, etc)	NYS Maintenance Cost per Month per U/M (Hr, Unit, etc.)
Packages								
VCS:								
ACD Packages:								
ACD-APPL-PKG1	ACD Application Pack1 without Dialogic card	1	N/A	2757.00	39.97%	1655.00	165.50	23.50
ACD-APPL-PKG2	ACD Application Pack2 with Dialogic card	1	N/A	3828.00	38.74%	2345.00	234.50	33.30
Software Modules:								
ACD-APPL-SWA	ACD Application SW Pack	1	N/A	855.00	35.56%	551.00	55.10	7.82
ACD-BASC-ADDL1	Single basic agent license	1	N/A	26.00	46.15%	14.00	N/A	N/A
ACD-ENHD-ADDL1	Single enhanced agent license	1	N/A	41.00	46.34%	22.00	N/A	N/A
ACD-VA-PER PORT	Strata CIX/CTX ACD/IVR Voice Assistant Announcement License.	1	N/A	570.00	47.02%	302.00	N/A	N/A
CTI-UNIFIER10	Strata Unifier 10 node license	1	N/A	4499.00	47.10%	2380.00	238.00	N/A
CTI-UNIFIER3	Strata Unifier 3 node license	1	N/A	2249.00	47.13%	1189.00	118.90	N/A
CTI-UNIFIER5	Strata Unifier 5 node license	1	N/A	2999.00	47.12%	1586.00	158.60	N/A
Option Items:								
ACD-CALL RUTR	OAISYS Call Router License for Strata CIX/CTX.	1	N/A	1943.00	47.09%	1028.00	102.80	N/A
ACD-CHAT SEAT	OAISYS Chat Text Messaging License for Strata CIX/CTX.	1	N/A	69.00	46.38%	37.00	N/A	N/A
ACD-IVR	OAISYS IVR Option with Database Assistant & Text Reader	1	N/A	3525.00	47.09%	1865.00	186.50	N/A
ACD-NET PH SEAT	OAISYS Net Phone & Chat License for Strata CIX/CTX.	1	N/A	189.00	35.98%	121.00	12.10	N/A
ACD-NETPH-VO	Voice plug-in for NetPhone	1	N/A	80.00	36.25%	51.00	N/A	N/A
Upgrades:								
ACD-UPGR-ENHD1	Upgrade single basic agent to enhanced agent	1	N/A	20.00	45.00%	11.00	N/A	N/A
ACD/CTI Hardware:								
ACD-CT4-SVR	Strata ACD 4-slot (PCI) system	1	N/A	5400.00	48.94%	2757.00	275.70	39.15
ACD-CT8-SVR	Strata ACD 8-slot (PCI) system	1	N/A	8040.00	48.33%	4154.00	415.40	58.99
ACD-D120JCT	12-port PCI analog voice card	1	N/A	3470.00	47.12%	1835.00	183.50	26.06
ACD-DIALOG/4	Intel/Dialogic Non-SCbus 4-port Voice Assistant board.	1	N/A	1125.00	47.11%	595.00	59.50	8.45
ACD-PROLINE/2V	Intel/Dialogic Non-SCbus 2-port Voice Assistant board.	1	N/A	900.00	47.11%	476.00	47.60	6.76
ACD-STARTER-TOS	Toshiba USB dongle starter kit	1	N/A	215.00	35.81%	138.00	13.80	N/A
CS-D/160SC-8LS	8-port loop start analog trunk ISA card.	1	N/A	2633.00	47.09%	1393.00	139.30	19.78
SYS-512MB-RAM23	512MB Random Access Memory Upgrade	1	N/A	215.00	47.44%	113.00	11.30	N/A
Insight:								
INSIGHT-AP10USB	Insight for application pack	1	N/A	599.00	47.08%	317.00	31.70	N/A
INSIGHT-APBAG1	Additional basic agent for Insight for Application pack	1	N/A	149.00	46.98%	79.00	7.90	N/A
INSIGHT-APPAG1	Additional Plus agent for Insight for Application pack	1	N/A	239.00	47.28%	126.00	12.60	N/A
INSIGHT-APPUP1	Agent upgrade to Insight Plus	1	N/A	90.00	47.78%	47.00	N/A	N/A
INSIGHT-CIX+SUB	Insight Plus Sub-supervisor MIS client software.	1	N/A	3375.00	48.27%	1746.00	174.60	N/A
INSIGHT-CIX+UPG	Insight to Insight Plus Upgrade.	1	N/A	2250.00	47.11%	1190.00	119.00	N/A
INSIGHT-CIX-USB	Insight Stand-alone software.	1	N/A	3750.00	47.09%	1984.00	198.40	N/A
INSIGHT-CIX10UP	Insight promotion upgrade to Insight-CIX	1	N/A	3450.00	47.10%	1825.00	182.50	N/A
INSIGHTDKCIXUPG	Insight DK to Insight Upgrade.	1	N/A	1800.00	47.11%	952.00	95.20	N/A
INVIEW1	inView client software for 1 user.	1	N/A	600.00	47.17%	317.00	31.70	N/A

ACD

New York State Office of General Services								
Group 77018 RFP 21350 - Comprehensive Telecommunications Equipment & Solutions								
Attachment C								
Cost Tables								
LOT 2								
Automatic Call Distribution								
Counties:	Bronx, Kings, Nassau, New York, Organge, Queens, Richmond, Rockland, Suffolk, Westchester							
INVIEW10	inView client software for 10 users.	1	N/A	3450.00	47.10%	1825.00	182.50	N/A
INVIEW20	inView client software for 20 users.	1	N/A	6300.00	47.10%	3333.00	333.30	N/A
INVIEW30	inView client software for 30 users.	1	N/A	8100.00	47.10%	4285.00	428.50	N/A
INVIEW40	inView client software for 40 users.	1	N/A	9750.00	47.10%	5158.00	515.80	N/A
INVIEW5	inView client software for 5 users.	1	N/A	1875.00	47.09%	992.00	99.20	N/A
LIC-ACD	ACD Server License for Strata CIX and CTX Systems.	1	N/A	450.00	47.11%	238.00	23.80	N/A
	TASKE:							
CTI-TASKE-AGENT	TASKE Contact agent license	1	N/A	215.00	47.44%	113.00	11.30	N/A
CTI-TASKE-BASE	TASKE Contact base system	1	N/A	5355.00	47.10%	2833.00	283.30	40.23
CTI-TASKE-CONV	TASKE Contact conversion from other PBX	1	N/A	5355.00	47.10%	2833.00	283.30	40.23
CTI-TASKE-DC1	Taske Display Central	1	N/A	2036.00	47.10%	1077.00	107.70	15.29
CTI-TASKE-ENTER	TASKE Enterprise software license	1	N/A	3215.00	47.12%	1700.00	170.00	N/A
CTI-TASKE-IEXWF	TASKE Contact IEX TotalView integration	1	N/A	8625.00	47.10%	4563.00	456.30	N/A
CTI-TASKE-LBWF	TASKE Contact Left Bank integration	1	N/A	8625.00	47.10%	4563.00	456.30	N/A
CTI-TASKE-MT	myTaskeReporter base system (50 agent, 1 supervisor)	1	N/A	3000.00	47.10%	1587.00	158.70	N/A
CTI-TASKE-MTSUP	myTaskeReporter additional supervisor	1	N/A	642.00	47.04%	340.00	34.00	N/A
CTI-TASKE-MTUPG	myTaskeReporter upgrade to Taske Contact	1	N/A	2678.00	47.12%	1416.00	141.60	N/A
CTI-TASKE-SIGN	TASKE Contact Sign agent desktop license	1	N/A	195.00	47.18%	103.00	10.30	N/A
CTI-TASKE-SUP1	TASKE Supervisor client license	1	N/A	2036.00	47.10%	1077.00	107.70	N/A
CTI-TASKE-SUP10	TASKE 10 Supervisor client license	1	N/A	10178.00	47.10%	5384.00	538.40	N/A
CTI-TASKE-SUP3	TASKE 3 Supervisor client license pack	1	N/A	4071.00	47.09%	2154.00	215.40	N/A
CTI-TASKE-SUP5	TASKE 5 Supervisor client license pack	1	N/A	6105.00	47.09%	3230.00	323.00	N/A
CTI-TASKE-TRAN	TASKE Contact conversion from other PBX without data	1	N/A	1073.00	47.16%	567.00	56.70	N/A
CTI-TASSUP-CONA	TASKE Contact Agent support	1	N/A	21.00	33.33%	14.00	1.40	N/A
CTI-TASSUP-CONB	TASKE Contact Base support	1	N/A	1071.00	35.57%	690.00	69.00	N/A
CTI-TASSUP-CONM	TASKE Contact Site support/month	1	N/A	354.00	35.59%	228.00	22.80	N/A
CTI-TASSUP-CONR	TASKE Contact re-enlist site support	1	N/A	1071.00	35.57%	690.00	69.00	N/A
CTI-TASSUP-CONS	TASKE Contact Site support	1	N/A	4286.00	35.60%	2760.00	276.00	N/A
CTI-TMENT-SYS	OAISYS Talkument system	1	N/A	13929.00	35.60%	8970.00	897.00	127.37
	Tracer:							
CTI-TRACER-16P	Tracer 16 port voice board	1	N/A	4329.00	35.60%	2788.00	278.80	39.59
CTI-TRACER-16S	Tracer 16 port station board	1	N/A	5357.00	35.60%	3450.00	345.00	48.99
CTI-TRACER-24A	Tracer 24 port voice board	1	N/A	5786.00	35.60%	3726.00	372.60	52.91
CTI-TRACER-24P	Tracer single T1/PRI voice board	1	N/A	7500.00	35.60%	4830.00	483.00	68.59
CTI-TRACER-24S	Tracer 24 port station board	1	N/A	7329.00	35.60%	4720.00	472.00	67.02
CTI-TRACER-48P	Tracer dual T1/PRI voice board	1	N/A	10715.00	35.60%	6900.00	690.00	97.98
CTI-TRACER-4P	Tracer 4 port voice board	1	N/A	1307.00	35.58%	842.00	84.20	11.96
CTI-TRACER-8P	Tracer 8 port voice board	1	N/A	2465.00	35.62%	1587.00	158.70	22.54
CTI-TRACER-8S	Tracer 8 port station board	1	N/A	3386.00	35.62%	2180.00	218.00	30.96
CTI-TRACER-8SD	Tracer 8 port addon board	1	N/A	2025.00	35.60%	1304.00	130.40	18.52
CTI-TRACER-AD	Tracer advanced base package	1	N/A	10661.00	35.60%	6866.00	686.60	97.50
CTI-TRACER-ADP	Tracer advanced plus package w/dual power supply	1	N/A	20915.00	35.60%	13469.00	1,346.90	191.26
CTI-TRACER-ADPR	Tracer advanced plus pkg w/RAID1/dual power supply	1	N/A	23004.00	35.60%	14814.00	1,481.40	210.36
CTI-TRACER-ADR	Tracer advanced base package w/RAID1	1	N/A	12321.00	35.60%	7935.00	793.50	112.68
CTI-TRACER-OUT	Tracer/Talkument Diamond support	1	N/A	269.00	35.69%	173.00	17.30	N/A
CTI-TRACER-RAD	Tracer Advanced server upgrade	1	N/A	6396.00	35.60%	4119.00	411.90	N/A

ACD

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Group 77018 RFP 21350 - Comprehensive Telecommunications Equipment & Solutions								
Attachment C								
Cost Tables								
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CTI-TRACER-RADP	Tracer Advanced Plus server upgrade	1	N/A	12549.00	35.60%	8081.00	808.10	N/A
CTI-TRACER-RADR	Tracer Advanced with Raid server upgrade	1	N/A	7394.00	35.61%	4761.00	476.10	N/A
CTI-TRACER-RAPR	Tracer Advanced Plus w/Raid server upgrade	1	N/A	13607.00	35.60%	8763.00	876.30	N/A
CTI-TRACER-RPT	Tracer reporting option (StreetView)	1	N/A	3215.00	35.61%	2070.00	207.00	N/A
CTI-TRACER-RSTD	Tracer Standard server upgrade	1	N/A	4050.00	35.60%	2608.00	260.80	N/A
CTI-TRACER-ST	Tracer standard package	1	N/A	6750.00	35.60%	4347.00	434.70	N/A
CTI-TRACER-SUPP	Tracer/Talkument Diamond support	1	N/A	965.00	35.65%	621.00	62.10	N/A
CTI-TRACER-VOIP	Tracer VoIP recording engine	1	N/A	857.00	35.59%	552.00	55.20	7.84
CTI-TRACER-VP	Tracer voice port license	1	N/A	429.00	35.66%	276.00	27.60	N/A
CTI-TRACER-W16P	Extended to 3 year warranty for 16 port voice board	1	N/A	525.00	35.62%	338.00	33.80	N/A
CTI-TRACER-W16S	Extended 3 year warranty for 16 port station board	1	N/A	695.00	35.68%	447.00	44.70	N/A
CTI-TRACER-W24A	Extended 3 year warranty for 24 port analog voice board	1	N/A	740.00	35.68%	476.00	47.60	N/A
CTI-TRACER-W24P	Extended to 3 year warranty for T1 voice board	1	N/A	954.00	35.64%	614.00	61.40	N/A
CTI-TRACER-W24S	Extended 3 year warranty for 24 port station board	1	N/A	926.00	35.64%	596.00	59.60	N/A
CTI-TRACER-W48P	Extended to 3 year warranty for dual T1 voice board	1	N/A	1275.00	35.61%	821.00	82.10	N/A
CTI-TRACER-W4P	Extended to 3 year warranty for 4 port voice board	1	N/A	215.00	35.81%	138.00	13.80	N/A
CTI-TRACER-W8P	Extended to 3 year warranty for 8 port voice board	1	N/A	332.00	35.54%	214.00	21.40	N/A
CTI-TRACER-W8S	Extended 3 year warranty for 8 port station board	1	N/A	464.00	35.78%	298.00	29.80	N/A
CTI-TRACER-W8SD	Extended 3 year warranty for 8 port add on board	1	N/A	279.00	35.84%	179.00	17.90	N/A
CTI-TRACER-WADV	Extended to 3 year warranty for Advanced system	1	N/A	1286.00	35.61%	828.00	82.80	N/A
CTI-TRACER-WBAS	Extended to 3 year warranty for Standard Base system	1	N/A	644.00	35.71%	414.00	41.40	N/A

Voice Mail

New York State Office of General Services								
Group 77018 RFP 21350 - Comprehensive Telecommunications Equipment & Solutions								
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Cost Tables								
LOT 2								
Voice Mail								
Counties:		Bronx, Kings, Nassau, New York, Organge, Queens, Richmond, Rockland, Suffolk, Westchester						
Part/Model Number (if applicable)	Description	Unit of Measure	Category / Group (identifier if applicable)	MSRP	Percentage Discount	NYS Net Price	NYS One-Time Installation per U/M (Hr, Unit, etc)	NYS Maintenance Cost per Month per U/M (Hr, Unit, etc.)
Stratagy Legacy Voice Mail								
Packages:								
LVMU1A4PORT	2-8-port Voice Mail card with 4-ports for CIX100, 200, 670	1	N/A	\$ 2,273.00	47.65%	\$ 1,190.00	\$ 337.50	\$ 16.90
LVMU1A8PORT	2-8-port Voice Mail card with 8-ports for CIX100, 200, 670	1	N/A	\$ 3,023.00	47.50%	\$ 1,587.00	\$ 675.00	\$ 22.54
LVMU1A	2-8-port Voice Mail card with 2-ports for CIX100, 200, 670	1	N/A	\$ 1,898.00	47.73%	\$ 992.00	\$ 337.50	\$ 14.09
Stratagy ES								
Integrated Systems:								
IES16-04	Stratagy iES16, Win NTE Workstation, 4 ports, UM 5 seats.	1	N/A	\$ 4,710.00	47.43%	\$ 2,476.00	\$ 337.50	\$ 35.16
IES16-04-SYS	Stratagy iES16, with 4 ports, UM + 5 seats, cable and doc pack.	1	N/A	\$ 4,710.00	47.43%	\$ 2,476.00	\$ 337.50	\$ 35.16
IES16-08	Stratagy iES16, Win NTE Workstation, 8 ports, UM + 5 seats.	1	N/A	\$ 6,210.00	47.36%	\$ 3,269.00	\$ 675.00	\$ 46.42
IES16-08-SYS	Stratagy iES16 with 8 ports, UM + 5 seats, cable and doc pack	1	N/A	\$ 6,210.00	47.36%	\$ 3,269.00	\$ 675.00	\$ 46.42
IES16-12	Stratagy iES16, Win NTE Workstation, 12 ports, UM + 5 seats.	1	N/A	\$ 9,468.00	47.26%	\$ 4,993.00	\$ 1,012.50	\$ 70.90
IES16-12-SYS	Stratagy iES16 with 12 ports, UM + 5 seats, cable and doc pack.	1	N/A	\$ 9,468.00	47.26%	\$ 4,993.00	\$ 1,012.50	\$ 70.90
IES16-16	Stratagy iES16, Win NTE Workstation, 16 ports, UM + 5 seats.	1	N/A	\$ 12,077.00	47.23%	\$ 6,373.00	\$ 1,012.50	\$ 90.50
IES16-16-SYS	Stratagy iES16 with 16 ports, UM + 5 seats, cable and doc pack.	1	N/A	\$ 12,077.00	47.23%	\$ 6,373.00	\$ 1,012.50	\$ 90.50
IES32 CBL PACK	Cables Required for Toshiba Proprietary Integration CTX to iES32.	1	N/A	\$ 66.00	46.97%	\$ 35.00	N/A	\$ 0.50
IES32-04-SVR	Stratagy iES32, Win NTE Server, 4 ports, UM + 5 seats.	1	N/A	\$ 4,455.00	46.36%	\$ 2,389.50	\$ 337.50	\$ 40.00
IES32-04-SYS	Stratagy iES32 with 4 ports, UM, Fax, plus cable and doc pack.	1	N/A	\$ 4,905.00	47.42%	\$ 2,579.00	\$ 337.50	\$ 40.00
IES32-04-WKS	Stratagy iES32, Win NTE Workstation, 4 ports, UM + 5 seats.	1	N/A	\$ 4,905.00	56.24%	\$ 2,146.50	\$ 337.50	\$ 40.00
IES32-08-SVR	Stratagy iES32, Win NTE Server, 8 ports, UM + 5 seats.	1	N/A	\$ 8,430.00	46.19%	\$ 4,536.00	\$ 675.00	\$ 80.00
IES32-08-SYS	Stratagy iES32 with 8 ports, UM, Fax, plus cable and doc pack.	1	N/A	\$ 8,205.00	47.29%	\$ 4,325.00	\$ 675.00	\$ 80.00
IES32-08-WKS	Stratagy iES32, Win NTE Workstation, 8 ports, UM + 5 seats.	1	N/A	\$ 8,205.00	47.68%	\$ 4,293.00	\$ 675.00	\$ 80.00
IES32-12-SVR	Stratagy iES32, Win NTE Server, 12 ports, UM + 5 seats.	1	N/A	\$ 11,850.00	46.00%	\$ 6,399.00	\$ 675.00	\$ 120.00
IES32-12-SYS	Stratagy iES32 with 12 ports, UM, Fax, plus cable and doc pack.	1	N/A	\$ 11,655.00	47.23%	\$ 6,150.00	\$ 1,012.50	\$ 120.00
IES32-12-WKS	Stratagy iES32, Win NTE Workstation, 12 ports, UM + 5 seats.	1	N/A	\$ 11,655.00	47.18%	\$ 6,156.00	\$ 1,012.50	\$ 120.00
IES32-16-SVR	Stratagy iES32, Win NTE Server, 16 ports, UM + 5 seats.	1	N/A	\$ 15,000.00	46.00%	\$ 8,100.00	\$ 1,012.50	\$ 160.00
IES32-16-SYS	Stratagy iES32 with 16 ports, UM, Fax, plus cable and doc pack.	1	N/A	\$ 14,805.00	47.21%	\$ 7,816.00	\$ 1,012.50	\$ 160.00
IES32-16-WKS	Stratagy iES32, Win NTE Workstation, 16 ports, UM + 5 seats.	1	N/A	\$ 14,805.00	46.93%	\$ 7,857.00	\$ 1,012.50	\$ 160.00
IES32-20-SVR	Stratagy iES32, Win NTE Server, 20 ports, UM + 5 seats.	1	N/A	\$ 15,750.00	46.00%	\$ 8,505.00	\$ 1,012.50	\$ 200.00
IES32-20-SYS	Stratagy iES32 with 20 ports, UM, Fax, plus cable and doc pack.	1	N/A	\$ 15,555.00	47.20%	\$ 8,213.00	\$ 1,012.50	\$ 200.00
IES32-20-WKS	Stratagy iES32, Win NTE Workstation, 20 ports, UM + 5 seats.	1	N/A	\$ 15,555.00	46.89%	\$ 8,262.00	\$ 1,012.50	\$ 200.00
IES32-24-SVR	Stratagy iES32, Win NTE Server, 24 ports, UM + 5 seats.	1	N/A	\$ 18,600.00	46.00%	\$ 10,044.00	\$ 1,350.00	\$ 240.00
IES32-24-SYS	Stratagy iES32 with 24 ports, UM, Fax, plus cable and doc pack.	1	N/A	\$ 18,405.00	47.19%	\$ 9,720.00	\$ 1,350.00	\$ 240.00
IES32-24-WKS	Stratagy iES32, Win NTE Workstation, 24 ports, UM + 5 seats.	1	N/A	\$ 18,405.00	46.75%	\$ 9,801.00	\$ 1,350.00	\$ 240.00
IES32-28-SVR	Stratagy iES32, Win NTE Server, 28 ports, UM + 5 seats.	1	N/A	\$ 21,180.00	46.08%	\$ 11,421.00	\$ 1,350.00	\$ 280.00
IES32-28-SYS	Stratagy iES32 with 28 ports, UM, Fax, plus cable and doc pack.	1	N/A	\$ 20,955.00	47.18%	\$ 11,069.00	\$ 1,350.00	\$ 280.00
IES32-28-WKS	Stratagy iES32, Win NTE Workstation, 28 ports, UM + 5 seats.	1	N/A	\$ 20,955.00	46.66%	\$ 11,178.00	\$ 1,350.00	\$ 280.00

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Cost Tables								
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Voice Mail								
Counties: Bronx, Kings, Nassau, New York, Organge, Queens, Richmond, Rockland, Suffolk, Westchester								
Part/Model Number (if applicable)	Description	Unit of Measure	Category / Group (identifier if applicable)	MSRP	Percentage Discount	NYS Net Price	NYS One-Time Installation per U/M (Hr, Unit, etc)	NYS Maintenance Cost per Month per U/M (Hr, Unit, etc.)
IES32-32-SVR	Stratagy IES32, Win NTE Server, 32 ports, UM + 5 seats.	1	N/A	\$ 23,430.00	46.07%	\$ 12,636.00	\$ 1,687.50	\$ 320.00
IES32-32-SYS	Stratagy IES32 with 32 ports, UM, Fax, plus cable and doc pack.	1	N/A	\$ 23,205.00	47.17%	\$ 12,260.00	\$ 1,687.50	\$ 320.00
IES32-32-WKS	Stratagy IES32, Win NTE Workstation, 32 ports, UM + 5 seats.	1	N/A	\$ 23,205.00	45.55%	\$ 12,636.00	\$ 1,687.50	\$ 320.00
Standalone:								
SES-48-2000-SVR	Stratagy ES48, Windows 2000 Server + UM (new sys only)	1	N/A	\$ 7,988.00	47.27%	\$ 4,212.00	\$ 675.00	\$ 35.10
SES-48-PRO-SYS	Stratagy ES48 with Windows 2000 Professional,UM + 5 seats	1	N/A	\$ 6,180.00	48.71%	\$ 3,170.00	\$ 675.00	\$ 45.01
SES-48-SVR	Stratagy ES48, Windows 2000 Server, UM + 5 seats	1	N/A	\$ 7,988.00	48.35%	\$ 4,126.00	\$ 675.00	\$ 58.59
SES-8-PRO-SYS	Stratagy ES8 with Windows 2000 Professional, UM + 5 seats	1	N/A	\$ 2,438.00	51.19%	\$ 1,190.00	\$ 337.50	\$ 16.90
SES-96-SVR	Stratagy ES96, Win NT Server + UM (new sys only)	1	N/A	\$ 9,188.00	48.18%	\$ 4,761.00	\$ 1,012.50	\$ 67.61
SES-96-WKS	Stratagy ES96 with Windows NT Workstation	1	N/A	\$ 8,738.00	48.24%	\$ 4,523.00	\$ 1,012.50	\$ 64.23
SES-96R-SVR	Stratagy ES96R, Win NT Server + UM (new sys only)	1	N/A	\$ 10,163.00	48.08%	\$ 5,277.00	\$ 1,012.50	\$ 74.93
SES-96R2-SYS	Stratagy ES96R2, Wiindows 2000 Server, UM + 5 seats	1	N/A	\$ 9,188.00	48.18%	\$ 4,761.00	\$ 1,012.50	\$ 67.61
Feature Groups:								
SES-FG-ASR-AA	Auto Speech Recognition Auto Attendant. See Notes 1-3	1	N/A	\$ 2,250.00	46.00%	\$ 1,215.00	\$ 90.00	\$ 13.50
SES-FG-FAX	Fax Server Feature Group. Remote upgrade. See Notes 1-4	1	N/A	\$ 3,000.00	46.00%	\$ 1,620.00	\$ 90.00	\$ 13.50
SES-FG-TTS-ETI	Text-To-Speech Feature Group.	1	N/A	\$ 2,418.00	47.11%	\$ 1,279.00	\$ 90.00	\$ 10.12
SES-FG-UM	Unified Messaging Feature Group.	1	N/A	\$ 2,250.00	46.00%	\$ 1,215.00	\$ 90.00	\$ 10.12
SES-UM-1-SEAT	Single Seat Unified Messaging Upgrade	1	N/A	\$ 59.00	47.46%	\$ 31.00	\$ 15.00	\$ 0.40
SES-UM-10-SEATS	10 Seat Unified Messaging Upgrade. See Notes 1-3	1	N/A	\$ 524.00	47.14%	\$ 277.00	\$ 270.00	\$ 3.93
SES-UM-25-SEATS	25 Seat Unified Messaging Upgrade. See Notes 1-3	1	N/A	\$ 1,304.00	37.88%	\$ 810.00	\$ 675.00	\$ 6.75
SES-UM-50-SEATS	50 Seat Unified Messaging Upgrade. Remote upgrade. See	1	N/A	\$ 2,549.00	42.80%	\$ 1,458.00	\$ 1,350.00	\$ 12.15
SES-UM-UNLIMIT	Unlimited Seat Unified Messaging Upgrade. See Notes 1-3	1	N/A	\$ 7,500.00	47.11%	\$ 3,967.00	\$25.00 per user	\$ 56.33
SES-UP-ASR-AA-2	2 Channel upgrade for ASR AA. See Notes 1-3.	1	N/A	\$ 1,125.00	28.00%	\$ 810.00	\$ 90.00	\$ 6.75
SES-UP-PORT-96	96 Voice Port Upgrade. Remote upgrade. See Notes 1-3.	1	N/A	\$ 1,690.00	28.11%	\$ 1,215.00	\$ 90.00	\$ 10.12
SES-UP-TTS-ETI	2 Channel upgrade for ETI Text To Speech ONLY.	1	N/A	\$ 2,418.00	47.11%	\$ 1,279.00	\$ 90.00	\$ 10.12
Boards:								
CS-ADAPTER	CTbus to SCbus adapter.	1	N/A	\$ 83.00	46.99%	\$ 44.00	N/A	\$ 0.62
CS-CTBUS 4 CONN	4 Connector CTBus Ribbon Cable.	1	N/A	\$ 135.00	47.41%	\$ 71.00	N/A	\$ 1.01
CS-PEB-8	8 Connector SCBus Ribbon Cable.	1	N/A	\$ 81.00	46.91%	\$ 43.00	N/A	\$ 0.61
IES32-UP-DB+4P	Stratagy IES32 Daughter Board and port upgrade.	1	N/A	\$ 4,800.00	46.00%	\$ 2,592.00	\$ 337.50	\$ 40.00
SES-ANT-3000/50	Dialogic Antares 3000/50 Resource board	1	N/A	\$ 11,850.00	46.00%	\$ 6,399.00	\$ 675.00	\$ 53.32
SES-D120JCT-LS	12-Port Voice Board (PCI). Intel Ref # D/120JCT-LS.	1	N/A	\$ 9,562.00	46.00%	\$ 5,163.75	\$ 337.50	\$ 43.00
SES-D41JCT-LS	4-Port Voice Board (PCI). Intel Ref # D/41JCT-LS.	1	N/A	\$ 3,750.00	46.00%	\$ 2,025.00	\$ 337.50	\$ 16.87
SES-DL-P4-SC	4-Port Voice Board (ISA). Dialogic Ref # D/41ESC.	1	N/A	\$ 3,750.00	46.00%	\$ 2,025.00	\$ 337.50	\$ 16.87
SES-GFAX-CP12SC	12-Channel Fax Board (ISA) GammaFax.	1	N/A	\$ 8,925.00	46.00%	\$ 4,819.50	\$ 337.50	\$ 40.16
SES-GFAX-CP6SC	6-Channel Fax Board (ISA) GammaFax.	1	N/A	\$ 4,800.00	46.00%	\$ 2,592.00	\$ 337.50	\$ 21.60
SYS-D4PCIUF	PCI 4 port card for Stratagy and Strata ACD applications	1	N/A	\$ 1,314.00	47.11%	\$ 695.00	\$ 337.50	\$ 9.87
Software:								
IES16-UP-4PORT	Stratagy iES16 Four Port Remote Upgrade	1	N/A	\$ 4,050.00	47.11%	\$ 2,142.00	\$ 337.50	\$ 40.00

Voice Mail

New York State Office of General Services								
Group 77018 RFP 21350 - Comprehensive Telecommunications Equipment & Solutions								
Attachment C								
Cost Tables								
LOT 2								
Voice Mail								
Counties: Bronx, Kings, Nassau, New York, Organge, Queens, Richmond, Rockland, Suffolk, Westchester								
Part/Model Number (if applicable)	Description	Unit of Measure	Category / Group (identifier if applicable)	MSRP	Percentage Discount	NYS Net Price	NYS One-Time Installation per U/M (Hr, Unit, etc)	NYS Maintence Cost per Month per U/M (Hr, Unit, etc.)
IES32-SS-R4	Stratagy iES32 Release 4 Software and Prompts.	1	N/A	\$ 83.00	46.99%	\$ 44.00	N/A	N/A
IES32-SS-R46	Stratagy iES32 & iES16 Release 4.6 Software, Prompts	1	N/A	\$ 83.00	46.99%	\$ 44.00	N/A	N/A
IES32-UP-4PORT	Stratagy iES32 and iES16 Four Port Remote Upgrade	1	N/A	\$ 4,050.00	36.00%	\$ 2,592.00	\$ 337.50	\$ 40.00
SES-SS-R46-PACK	Stratagy ES Release 4.6 Software, Prompts, & Intel software.	1	N/A	\$ 83.00	46.99%	\$ 44.00	N/A	N/A
Add'l System Components:								
SES-IDE-RAID	RAID kit for dual IDE drive mirroring.	1	N/A	\$ 2,025.00	48.00%	\$ 1,053.00	\$ 90.00	\$ 8.77
SES-RAID5 KIT-E	External RAID level 5 kit. Compatible with all Stratagy	1	N/A	\$ 14,363.00	46.71%	\$ 7,654.50	\$ 675.00	\$ 63.79
SES-REMOTE-KIT	Remote maintenance kit for Stratagy ES4	1	N/A	\$ 540.00	46.00%	\$ 291.60	\$ 90.00	\$ 2.43
SES-TAPE-DRIVE	Backup Tape Drive - 10 Gigabytes.	1	N/A	\$ 1,057.00	45.97%	\$ 571.05	\$ 90.00	\$ 4.76
SYS-PS-RDN-SYS3	Optional Dual Redundant 300W Power Supply	1	N/A	\$ 1,373.00	48.58%	\$ 706.00	\$ 90.00	\$ 5.88
SYS-RAID1-SYS 2	RAID 1 kit Stratagy ES48	1	N/A	\$ 1,346.00	50.07%	\$ 672.00	\$ 90.00	\$ 5.60
SYS-RAID5-SYS34	RAID 5 kit for Stratagy ES96R2	1	N/A	\$ 3,734.00	48.18%	\$ 1,935.00	\$ 90.00	\$ 16.12
SYS-REMOTE-KIT	Remote maintenance kit for Stratagy ES8	1	N/A	\$ 765.00	47.06%	\$ 405.00	\$ 90.00	\$ 3.38

Other Telecom Periph & Acc

New York State Office of General Services									
Group 77018 RFP 21350 - Comprehensive Telecommunications Equipment & Solutions									
Attachment C									
Cost Tables									
LOT 2									
Other Telecommunications System Peripherals & Accessories									
Counties:		Bronx, Kings, Nassau, New York, Organge, Queens, Richmond, Rockland, Suffolk, Westchester							
Part/Model Number (if applicable)	Description	Unit of Measure	Category / Group (identifier if applicable)	MSRP	Percentage Discount	NYS Net Price	NYS One-Time Installation per U/M (Hr, Unit, etc)	NYS Maintenance Cost per Month per U/M (Hr, Unit, etc.)	
N/A	Desk Single Line Phone w/Flash	1	N/A	N/A	N/A	\$ 48.00	\$ 16.00	\$ 2.52	
N/A	Single Line Phone w/Flash & MW	1	N/A	N/A	N/A	\$ 52.00	\$ 16.00	\$ 2.52	
N/A	Desk Single Line Phone	1	N/A	N/A	N/A	\$ 34.00	\$ 16.00	\$ 2.52	
N/A	Wall Single Line Phone	1	N/A	N/A	N/A	\$ 38.00	\$ 16.00	\$ 2.52	
N/A	Slirmline Wall Single Line Phone	1	N/A	N/A	N/A	\$ 42.00	\$ 18.30	\$ 2.52	
N/A	Desk S/L Telephone (w/speakerphone	1	N/A	N/A	N/A	\$ 44.00	\$ 18.30	\$ 2.52	
N/A	Elevator Telephone without housing	1	N/A	N/A	N/A	\$ 610.00	\$ 61.00	\$ 2.52	
N/A	Outdoor Telephone with Housing	1	N/A	N/A	N/A	\$ 671.00	\$ 61.00	\$ 2.52	
N/A	Weatherproof single line telephone (no dial)	1	N/A	N/A	N/A	\$ 618.00	\$ 61.00	\$ 2.52	
N/A	Weatherproof single line telephone (dial)	1	N/A	N/A	N/A	\$ 585.00	\$ 61.00	\$ 2.52	
N/A	2 Line Telephone	1	N/A	N/A	N/A	\$ 98.00	\$ 18.30	\$ 2.52	
N/A	Speakerphone 4Atype	1	N/A	N/A	N/A	\$ 414.00	\$ 30.50	\$ 2.52	
N/A	Speakerphone	1	N/A	N/A	N/A	\$ 130.00	\$ 30.50	\$ 2.52	
N/A	Outdoor Jack & Housing	1	N/A	N/A	N/A	\$ 16.00	\$ 61.00	N/A	
N/A	Orator Speaker (K-107A)	1	N/A	N/A	N/A	\$ 55.00	\$ 61.00	\$ 0.46	
N/A	Loud Bell (6" outdoor)	1	N/A	N/A	N/A	\$ 78.00	\$ 15.25	\$ 0.65	
N/A	Chime (SE400)	1	N/A	N/A	N/A	\$ 85.00	\$ 15.25	\$ 0.48	
N/A	Klaxon Horn w/relay (outdoor)	1	N/A	N/A	N/A	\$ 170.00	\$ 61.00	\$ 1.42	
N/A	Klaxon Hore w/relay(indoor)	1	N/A	N/A	N/A	\$ 118.00	\$ 30.50	\$ 0.98	
N/A	Horn Speaker (indoor)	1	N/A	N/A	N/A	\$ 84.49	\$ 30.50	\$ 0.70	
N/A	Horn speaker (outdoor)	1	N/A	N/A	N/A	\$ 94.12	\$ 30.15	\$ 0.78	
N/A	Ceiling Speaker w/adj volum control	1	N/A	N/A	N/A	\$ 37.33	\$ 30.50	\$ 0.31	
N/A	Long Mounting Cord 7' (2 pair)	1	N/A	N/A	N/A	\$ 1.35	\$ 6.10	N/A	
N/A	Long Mounting Cord 14' (3 pair)	1	N/A	N/A	N/A	\$ 2.87	\$ 6.10	N/A	
N/A	Long Mounting Cord 25' (2 pair)	1	N/A	N/A	N/A	\$ 2.66	\$ 6.10	N/A	
N/A	Long Mounting Cord 25' (3 pair)	1	N/A	N/A	N/A	\$ 4.24	\$ 6.10	N/A	
N/A	Long Handset Cord 9'	1	N/A	N/A	N/A	\$ 2.50	\$ 6.10	N/A	
N/A	175 Number Autodialer	1	N/A	N/A	N/A	\$ 199.00	\$ 30.50	N/A	
N/A	350 Number Autodialer	1	N/A	N/A	N/A	\$ 199.00	\$ 61.50	N/A	
N/A	RJ11 jack	1	N/A	N/A	N/A	\$ 3.55	\$ 6.10	N/A	
N/A	RJ45 jack	1	N/A	N/A	N/A	\$ 3.65	\$ 6.10	N/A	
N/A	RJ21X jack	1	N/A	N/A	N/A	\$ 20.00	\$ 30.50	N/A	
N/A	RJ41S jack	1	N/A	N/A	N/A	\$ 3.30	\$ 6.10	N/A	
N/A	RJ31S jack	1	N/A	N/A	N/A	\$ 4.20	\$ 6.10	N/A	
N/A	RJ11/45 duplex jack	1	N/A	N/A	N/A	\$ 7.80	\$ 9.15	N/A	
N/A	Cross connect per wire	1	N/A	N/A	N/A	N/A	\$ 3.05	N/A	
N/A	Paging Amplifier single zone	1	N/A	N/A	N/A	\$ 200.00	\$ 30.50	\$ 1.20	
N/A	Paging Amplifier 3 zone	1	N/A	N/A	N/A	\$ 306.00	\$ 30.50	\$ 1.49	
N/A	Paging Amplifier 6 zone	1	N/A	N/A	N/A	\$ 400.00	\$ 30.50	\$ 2.05	
N/A	Remote Access Modem	1	N/A	N/A	N/A	\$ 200.00	\$ 30.50	\$ 167.00	
N/A	SMDR	1	N/A	N/A	N/A	\$ 2,195.00	\$ 312.50	\$ 18.29	
N/A	SMDR W/V&H Coordinates	1	N/A	N/A	N/A	\$ 3,132.00	\$ 312.50	\$ 26.11	

Other Telecom Periph & Acc

New York State Office of General Services									
Group 77018 RFP 21350 - Comprehensive Telecommunications Equipment & Solutions									
Attachment C									
Cost Tables									
LOT 2									
Other Telecommunications System Peripherals & Accessories									
Counties:		Bronx, Kings, Nassau, New York, Organge, Queens, Richmond, Rockland, Suffolk, Westchester							
Part/Model Number (if applicable)	Description	Unit of Measure	Category / Group (identifier if applicable)	MSRP	Percentage Discount	NYS Net Price	NYS One-Time Installation per U/M (Hr, Unit, etc)	NYS Maintenance Cost per Month per U/M (Hr, Unit, etc.)	
General Maintenance									
N/A	Program Upgrade per occurrence	1	N/A	N/A	N/A	N/A	\$ 30.00	N/A	
N/A	Station number change on premise 1st station	1	N/A	N/A	N/A	N/A	\$ 30.00	N/A	
N/A	Each add'l station same visit	1	N/A	N/A	N/A	N/A	\$ 20.00	N/A	
N/A	Station feature change on premise 1st station	1	N/A	N/A	N/A	N/A	\$ 30.00	N/A	
N/A	Each add'l station same visit	1	N/A	N/A	N/A	N/A	\$ 20.00	N/A	
N/A	Station number change remote per station	1	N/A	N/A	N/A	N/A	\$ 15.00	N/A	
N/A	Station feature change remote per station	1	N/A	N/A	N/A	N/A	\$ 15.00	N/A	
N/A	Equipment disconnect removal and return to inventory	1	N/A	N/A	N/A	N/A	\$ 30.00	N/A	
N/A	Each add'l station same visit	1	N/A	N/A	N/A	N/A	\$ 15.00	N/A	
N/A	Add trunk to existing equipment and program KSU								
N/A	1st trunk	1	N/A	N/A	N/A	N/A	\$ 30.00	N/A	
N/A	Each Additional trunk	1	N/A	N/A	N/A	N/A	\$ 20.00	N/A	
N/A	Cable removal 1st station	1	N/A	N/A	N/A	N/A	\$ 90.00	N/A	
N/A	Each additional station same order	1	N/A	N/A	N/A	N/A	\$ 60.00	N/A	
N/A	Technician	per hour	N/A	N/A	N/A	N/A	\$ 75.00	N/A	
Training									
N/A	User training 30 days after cutover	per hour	N/A	N/A	N/A	N/A	\$ 75.00	N/A	
BATTERY BACKUP									
BBU.5	1 HALF HOUR BATTERY BACKUP	1	N/A	N/A	N/A	\$ 175.00	\$ 60.00	N/A	
BBU.1	1 HOUR BATTERY BACKUP	1	N/A	N/A	N/A	\$ 205.00	\$ 60.00	N/A	
BBU.2	2 HOUR BATTERY BACKUP	1	N/A	N/A	N/A	\$ 215.00	\$ 60.00	N/A	
BBU.4	4 HOUR BATTERY BACKUP	1	N/A	N/A	N/A	\$ 236.00	\$ 60.00	N/A	
Headset									
405FLEXSF-8000A	GN Netcom Flex SureFit headset with 8000 MPA Amp.	1	N/A	\$ 324.00	34.88%	\$ 211.00	N/A	N/A	
GN1004831	SoftIPT PC sound card cord for GN Netcom wired headsets	1	N/A	\$ 45.00	35.56%	\$ 29.00	N/A	N/A	
GN1005324	Headset/Handset switch for GN Netcom wired headsets.	1	N/A	\$ 42.00	7.14%	\$ 39.00	N/A	N/A	
GN20001-091	GN2000 USB Headset	1	N/A	\$ 129.00	26.36%	\$ 95.00	N/A	N/A	
GN2013-82-05	GN2000 IP Flex Headset	1	N/A	\$ 98.00	26.53%	\$ 72.00	N/A	N/A	
GN2186-82-109	GN2100 IP Flex Headset	1	N/A	\$ 155.00	26.45%	\$ 114.00	N/A	N/A	
GN21991-89	GN2100 USB headset	1	N/A	\$ 177.00	26.55%	\$ 130.00	N/A	N/A	
GN405-FLEX-SF	GN Netcom Flex SureFit headset without an amplifier.	1	N/A	\$ 129.00	27.13%	\$ 94.00	N/A	N/A	
GN8120-01-04	GN 8120 USB Longer Cord For Desktop PC	1	N/A	\$ 146.00	26.71%	\$ 107.00	N/A	N/A	
GN8120-02-04	GN 8120 USB Shorter Cord For Laptop/Notebook	1	N/A	\$ 146.00	26.71%	\$ 107.00	N/A	N/A	
GN8800-01	Direct connect cord for GN Netcom wired headsets.	1	N/A	\$ 45.00	35.56%	\$ 29.00	N/A	N/A	
GN88011-99	GN1200 CC, 2m Coiled QD to Mod Plug (Smart Cord)	1	N/A	\$ 33.00	27.27%	\$ 24.00	N/A	N/A	
GN8814-70	In-line mute switch for GN Netcom wired headsets.	1	N/A	\$ 56.00	35.71%	\$ 36.00	N/A	N/A	

Other Telecom Periph & Acc

New York State Office of General Services								
Group 77018 RFP 21350 - Comprehensive Telecommunications Equipment & Solutions								
Attachment C								
Cost Tables								
LOT 2								
Other Telecommunications System Peripherals & Accessories								
Counties: Bronx, Kings, Nassau, New York, Organge, Queens, Richmond, Rockland, Suffolk, Westchester								
Part/Model Number (if applicable)	Description	Unit of Measure	Category / Group (identifier if applicable)	MSRP	Percentage Discount	NYS Net Price	NYS One-Time Installation per U/M (Hr, Unit, etc)	NYS Maintence Cost per Month per U/M (Hr, Unit, etc.)
GN9120-28-05	GN Netcom 2.4GHz wireless headset with Flex NC boom.	1	N/A	\$ 344.00	26.45%	\$ 253.00	N/A	N/A
GN9120-30-05	GN Netcom 2.4GHz wireless headset - Sound Tube boom.	1	N/A	\$ 315.00	26.67%	\$ 231.00	N/A	N/A
GN9120-48-05	GN Netcom 2.4GHz Wireless Headset with Mid boom.	1	N/A	\$ 315.00	26.67%	\$ 231.00	N/A	N/A
GN9326-607-105	Wireless GN9350 USB/TEL NC Midi Boom, US DECT	1	N/A	\$ 404.00	26.49%	\$ 297.00	N/A	N/A
GN9327-508-105	Wireless GN9330 NC TEL Midi Boom, US DECT	1	N/A	\$ 308.00	26.30%	\$ 227.00	N/A	N/A
GN9327-509-105	Wireless GN9330 USB NC TEL Midi Boom, US DECT	1	N/A	\$ 303.00	26.40%	\$ 223.00	N/A	N/A
IADM20205PACK	20-button IP Add-On Module 5-pack - Charcoal Gray.	1	N/A	\$ 911.00	35.57%	\$ 587.00	N/A	N/A
IDSS20605PACK	60-button IP Direct Station Select Console 5-pack -Charcoal Gray.	1	N/A	\$ 1,382.00	35.60%	\$ 890.00	N/A	N/A
SH521809-15	152 Hand GripW/2 Prong adaptor	1	N/A	\$ 176.00	41.10%	\$ 103.67	N/A	N/A
H31N	In ear headset	1	N/A	\$ 120.00	40.78%	\$ 71.07	N/A	N/A
H41N	Over ear headset	1	N/A	\$ 112.00	37.61%	\$ 69.88	N/A	N/A
H91N	Single ear headset	1	N/A	\$ 128.00	37.83%	\$ 79.58	N/A	N/A
H101N	Double ear headset	1	N/A	\$ 148.00	38.04%	\$ 91.70	N/A	N/A
H251N	Single ear headset	1	N/A	\$ 100.00	30.00%	\$ 70.00	N/A	N/A
H261N	Double ear headset	1	N/A	\$ 120.00	30.00%	\$ 84.00	N/A	N/A
HW251N	Wideband Monaural headset	1	N/A	\$ 107.00	16.82%	\$ 89.00	N/A	N/A
HW261N	Wideband Binaural headset	1	N/A	\$ 132.00	17.42%	\$ 109.00	N/A	N/A
HW291N	Wideband single ear extendable microphone	1	N/A	\$ 137.00	22.55%	\$ 106.00	N/A	N/A

NW Cable

New York State Office of General Services								
Group 77018 RFP 21350 - Comprehensive Telecommunications Equipment & Solutions								
Attachment C								
Cost Tables								
LOT 3								
Network Cable & Fiber Optics								
Counties:		Bronx, Kings, Nassau, New York, Organge, Queens, Richmond, Rockland, Suffolk, Westchester						
Part/Model Number(if applicable)	Description	Unit of Measure	Category / Group (identifier if applicable)	MSRP	Percentage Discount	NYS Net Price	NYS One-Time Installation per U/M (Hr, Unit, etc)	NYS Maintence Cost per Month per U/M (Hr, Unit, etc.)
-	STATION CABLE	100'	N/A	N/A	N/A	15.00	\$60.00	N/A
CAT 5E	DATA CABLE	100'	N/A	N/A	N/A	24.30	\$60.00	N/A
CAT 6	DATA CABLE	100'	N/A	N/A	N/A	39.15	\$60.00	N/A
PT3	PERFORMANCE TEST CAT 3	1	N/A	N/A	N/A	0.00	\$10.00	N/A
PT5E	PERFORMANCE TEST CAT 5E	1	N/A	N/A	N/A	0.00	\$16.00	N/A
PT6	PERFORMANCE TEST CAT 6	1	N/A	N/A	N/A	0.00	\$20.00	N/A
PT-FIB	PERFORMANCE TEST FIBER	1	N/A	N/A	N/A	0.00	20/PR STRN	N/A
CAT 3	REUSE	1	N/A	N/A	N/A	0.00	\$60.00	N/A
CAT 5E	REUSE	1	N/A	N/A	N/A	0.00	\$60.00	N/A
CAT 6	REUSE	1	N/A	N/A	N/A	0.00	\$60.00	N/A
4 PAIR	AERIAL AND DUCT	100'	N/A	N/A	N/A	33.00	\$480.00	N/A
25 PAIR	AERIAL AND DUCT	100'	N/A	N/A	N/A	72.00	\$960.00	N/A
50 PAIR	AERIAL AND DUCT	100'	N/A	N/A	N/A	125.00	\$960.00	N/A
100 PAIR	AERIAL AND DUCT	100'	N/A	N/A	N/A	224.00	\$1,200.00	N/A
4 PAIR	BURIAL	100'	N/A	N/A	N/A	35.00	\$120.00	N/A
25 PAIR	BURIAL	100'	N/A	N/A	N/A	84.00	\$160.00	N/A
50 PAIR	BURIAL	100'	N/A	N/A	N/A	149.00	\$160.00	N/A
100 PAIR	BURIAL	100'	N/A	N/A	N/A	261.00	\$240.00	N/A
200 PAIR	BURIAL	100'	N/A	N/A	N/A	488.00	\$360.00	N/A
CAT 3	COLOCATED	100'	N/A	N/A	N/A	30.00	\$78.30	N/A
CAT3/CAT5	COLOCATED	100'	N/A	N/A	N/A	57.50	\$78.30	N/A
CAT5/CAT5	COLOCATED	100'	N/A	N/A	N/A	62.50	\$78.30	N/A
CAT6/CAT6	COLOCATED	100'	N/A	N/A	N/A	82.50	\$78.30	N/A
DTK-12P-SGR	12 PAIR LTNG PROT	1	N/A	N/A	N/A	106.18	\$60.00	N/A
DTK-25-SGR	25 PAIR LTNG PROT	1	N/A	N/A	N/A	184.06	\$120.00	N/A

NW Cable

New York State Office of General Services								
Group 77018 RFP 21350 - Comprehensive Telecommunications Equipment & Solutions								
Attachment C								
Cost Tables								
LOT 3								
Network Cable & Fiber Optics								
Counties:		Bronx, Kings, Nassau, New York, Organge, Queens, Richmond, Rockland, Suffolk, Westchester						
Part/Model Number(if applicable)	Description	Unit of Measure	Category / Group (identifier if applicable)	MSRP	Percentage Discount	NYS Net Price	NYS One-Time Installation per U/M (Hr, Unit, etc)	NYS Maintence Cost per Month per U/M (Hr, Unit, etc.)
RJ11	JACK	1	N/A	N/A	N/A	1.70	\$6.10	N/A
RJ45	JACK	1	N/A	N/A	N/A	3.00	\$6.10	N/A
RJ21X	JACK	1	N/A	N/A	N/A	20.00	\$30.50	N/A
RJ41S	JACK	1	N/A	N/A	N/A	3.30	\$6.10	N/A
RJ31S	JACK	1	N/A	N/A	N/A	4.20	\$6.10	N/A
RJ11/24	DUPLEX JACK	1	N/A	N/A	N/A	7.80	\$9.15	N/A
4 PAIR	SHIELDED	100'	N/A	N/A	N/A	16.00	\$60.00	N/A
6 PAIR	SHIELDED	100'	N/A	N/A	N/A	16.00	\$60.00	N/A
8 PAIR	SHIELDED	100'	N/A	N/A	N/A	54.00	\$60.00	N/A
12 PAIR	SHIELDED	100'	N/A	N/A	N/A	54.00	\$90.50	N/A
FIBER 62.5 MICRON	6 STRAND MULTIMODE	100'	N/A	N/A	N/A	66.15	\$60.00	N/A
FIBER 50 MICRON	6 STRAND MULTIMODE	100'	N/A	N/A	N/A	66.15	\$60.00	N/A
FIBER SM MICRON	6 STRAND SINGLEMODE	100'	N/A	N/A	N/A	43.50	\$60.00	N/A
FIBER 62.5 MICRON	12 STRAND MULTIMODE	100'	N/A	N/A	N/A	114.76	\$60.00	N/A
FIBER 50 MICRON	12 STRAND MULTIMODE	100'	N/A	N/A	N/A	114.75	\$60.00	N/A
FIBER SM MICRON	12 STRAND SINGLE MODE	100'	N/A	N/A	N/A	66.15	\$60.00	N/A
FIBER 62.5 MICRON	24 STRAND MULTI MODE	100'	N/A	N/A	N/A	382.50	\$60.00	N/A
FIBER 50 MICRON	24 STRAND MULTI MODE	100'	N/A	N/A	N/A	382.50	\$60.00	N/A
FIBER SM MICRON	24 STRAND SINGLE MODE	100'	N/A	N/A	N/A	249.75	\$60.00	N/A
FIBER ST	CONNECTORS	1	N/A	N/A	N/A	10.80	\$20.00	N/A
FIBER SC	CONNECTORS	1	N/A	N/A	N/A	10.80	\$20.00	N/A
FIBER INNERDUCT	FIBER SHIELD	1	N/A	N/A	N/A	229.50	\$60.00	N/A
FIBER BOX	12 PORT	1	N/A	N/A	N/A	141.75	\$120.00	N/A
FIBER BOX	24 PORT	1	N/A	N/A	N/A	344.25	\$240.00	N/A
FIBER 6 PACK	ST	1	N/A	N/A	N/A	56.70	\$40.00	N/A

NW Cable

New York State Office of General Services								
Group 77018 RFP 21350 - Comprehensive Telecommunications Equipment & Solutions								
Attachment C								
Cost Tables								
LOT 3								
Network Cable & Fiber Optics								
Counties:	Bronx, Kings, Nassau, New York, Organge, Queens, Richmond, Rockland, Suffolk, Westchester							
Part/Model Number(if applicable)	Description	Unit of Measure	Category / Group (identifier if applicable)	MSRP	Percentage Discount	NYS Net Price	NYS One-Time Installation per U/M (Hr, Unit, etc)	NYS Maintence Cost per Month per U/M (Hr, Unit, etc.)
FIBER 6 PACK	SC	1	N/A	N/A	N/A	52.65	\$40.00	N/A
FIBER	TESTING	1	N/A	N/A	N/A	N/A	20/PR STRN	N/A
PP24 CAT5E	24 PORT PATCH PANEL	1	N/A	N/A	N/A	\$110.70	\$60.00	N/A
PP48 CAT5E	48 PORT PATCH PANEL	1	N/A	N/A	N/A	\$216.00	\$60.00	N/A
PP96 CAT5E	96 PORT PATCH PANEL	1	N/A	N/A	N/A	\$409.50	\$180.00	N/A
PP48 CAT 6	48 PORT PATCH PANEL	1	N/A	N/A	N/A	\$398.25	\$120.00	N/A
	CROSS CONNECT PER WIRE	1	N/A	N/A	N/A	N/A	\$3.05	N/A
ALL CABLE PRICING BASED ON 100 FT RUN								